



Transportation Institute  
UNIVERSITY of FLORIDA

# Exploring the potential of shared e-scooters as a last-mile complement to public transit

Xiang ‘Jacob’ Yan<sup>1</sup>, Xilei Zhao<sup>1</sup>, Andrea Broaddus<sup>2</sup>,  
Josh Johnson<sup>3</sup>, Siva Srinivasan<sup>1</sup>

<sup>1</sup> Department of Civil and Coastal Engineering, University of Florida

<sup>2</sup> Ford Motor Company

<sup>3</sup> Spin | Ford Mobility

*7th Annual UTC Conference for the Southeastern Region @ FAU*

# Collaborators



Xilei Zhao, PhD  
Assistant Professor,  
University of Florida



Andrea Broaddus  
Sr. Research Scientist  
Ford Motor Company

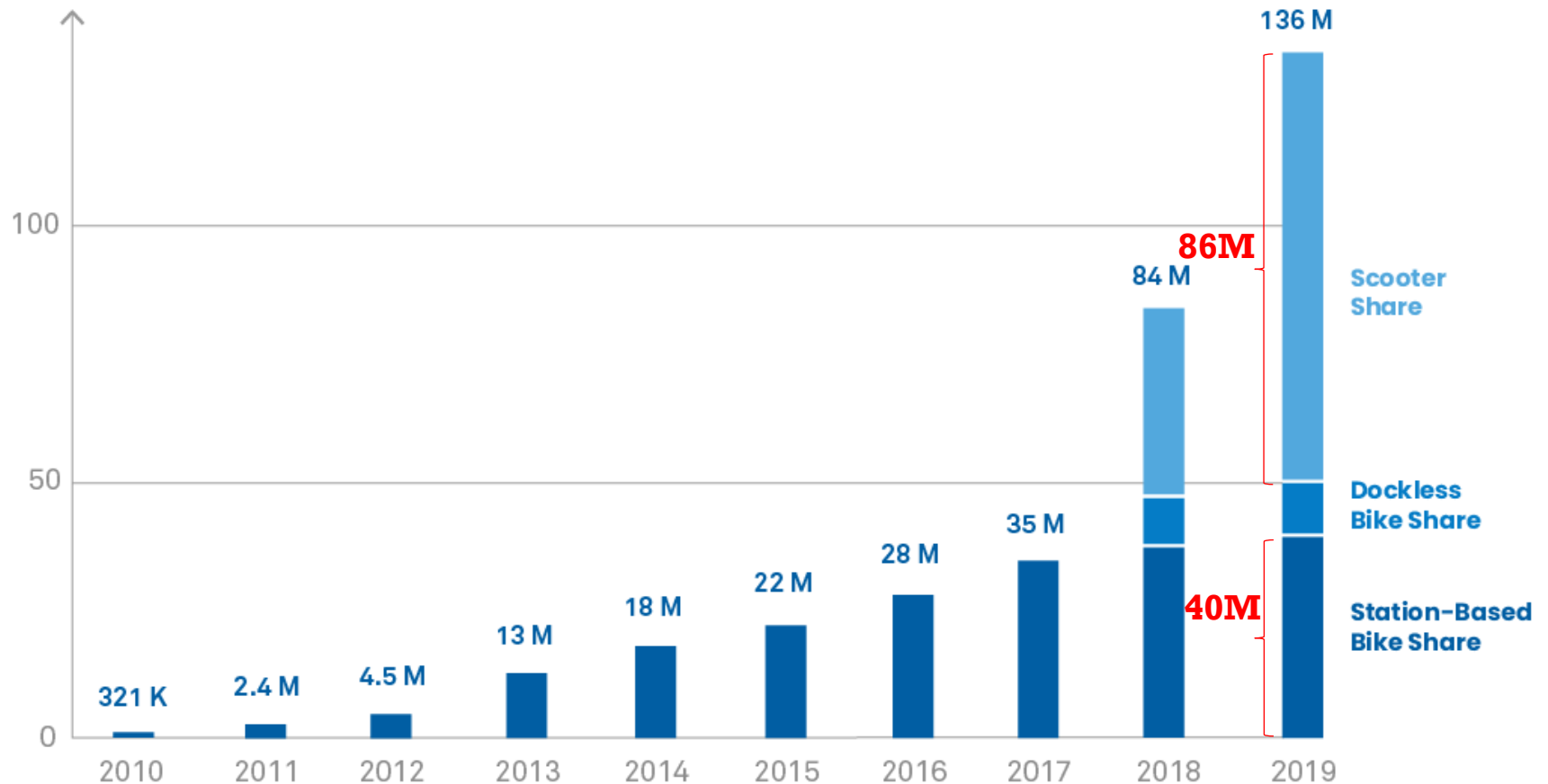


Josh Johnson  
Sr. Public Policy Manager  
Spin | Ford Mobility



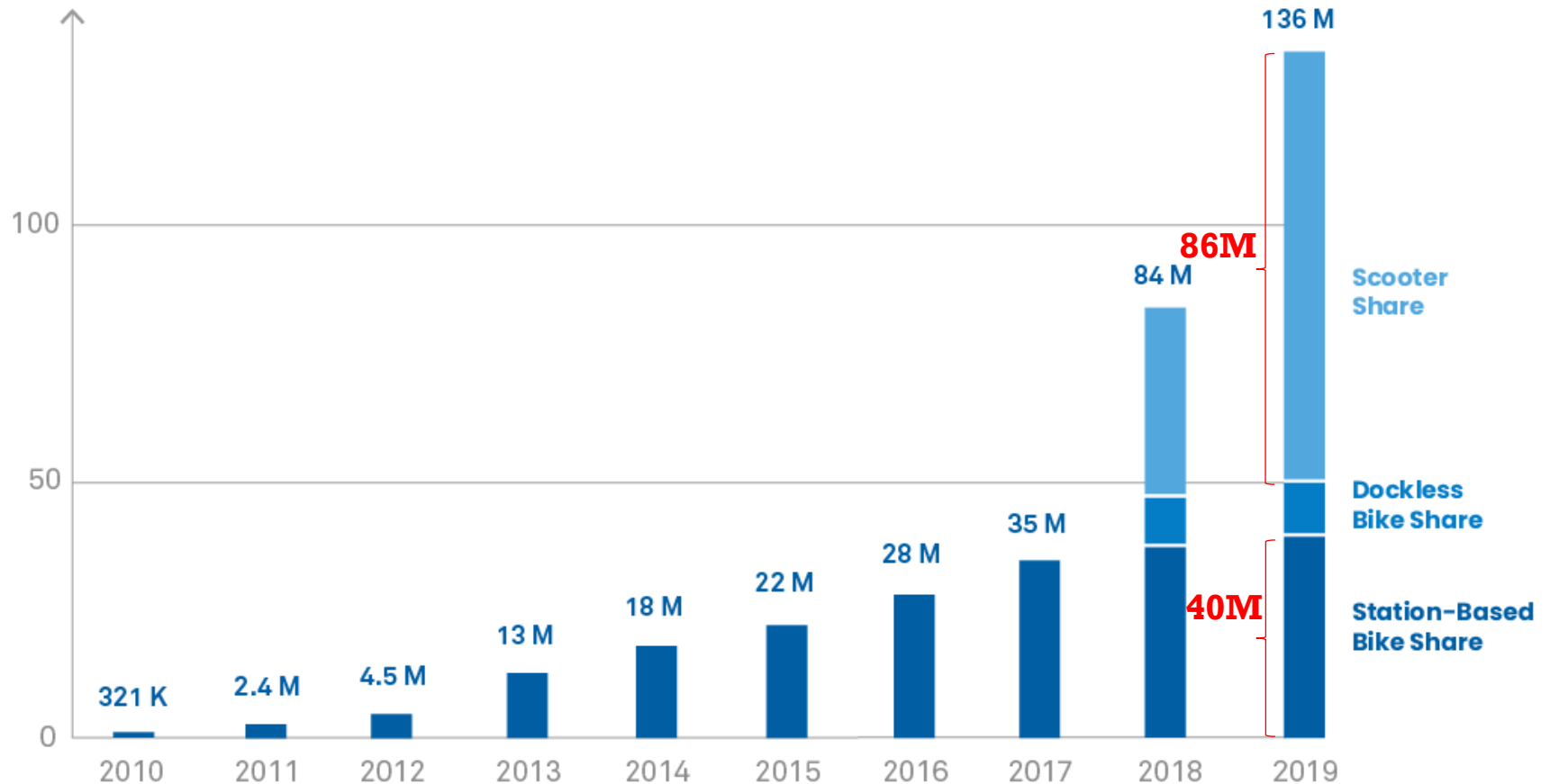
Siva Srinivasan  
Associate Professor  
University of Florida

# The rise of shared micromobility



Source: National Association of City Transportation Officials, 2020

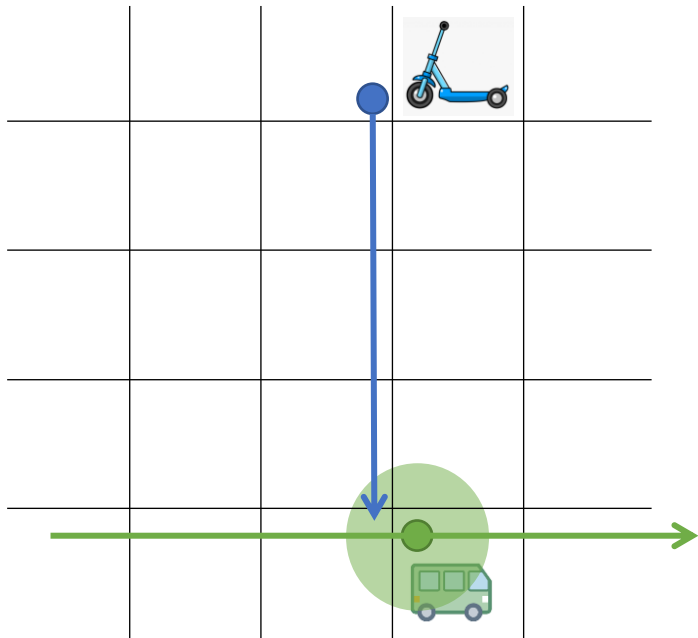
# The rise of shared micromobility



Source: National Association of City Transportation Officials, 2020

**Shared micromobility has enhanced the resiliency of public transportation systems since 2020 (the COVID era).**

# Long-term complementary effect: First/last-mile feeder to transit?

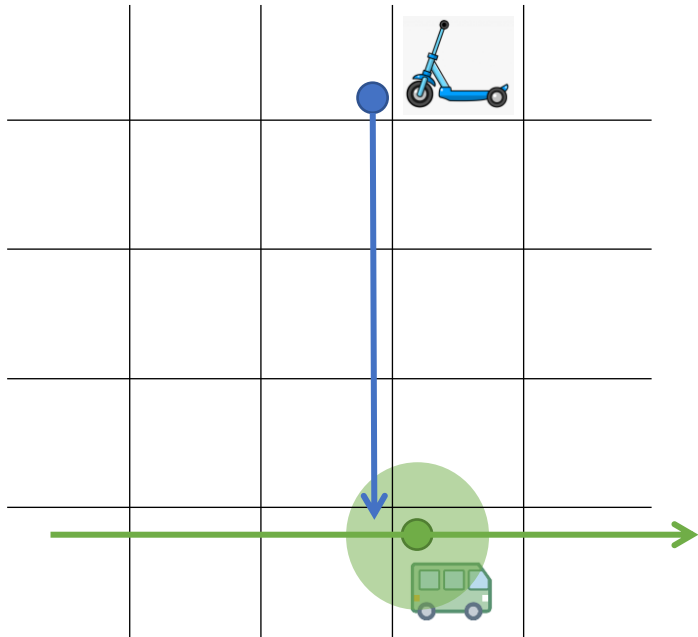


First-/last-mile feeder to transit

State-of-industry report (NABSA, 2021, aggregation of survey results):

- ~50% of people had used e-scooters to connect with transit at least once;
- ~16% of all e-scooter trips are made to connect with transit

# First/last-mile feeder to transit?



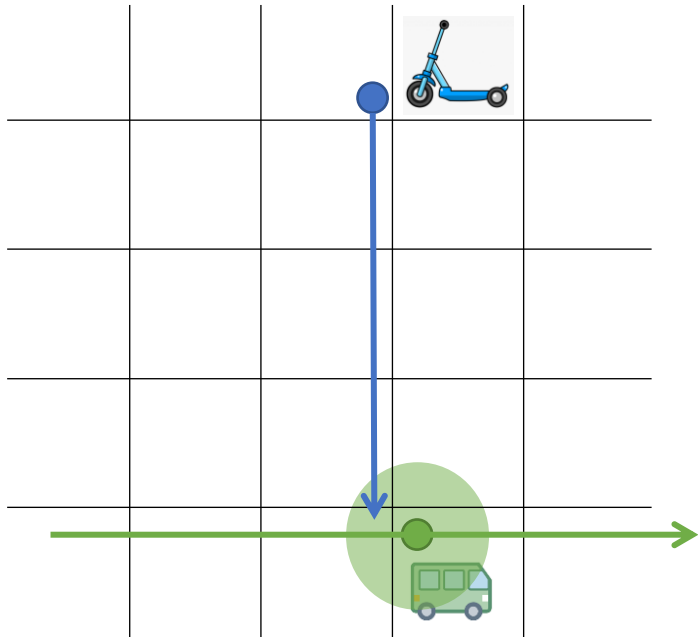
First-/last-mile feeder to transit

State-of-industry report (NABSA, 2021, aggregation of survey results):

- ~50% of people had used e-scooters to connect with transit at least once;
- ~16% of all e-scooter trips are made to connect with transit

Large **variations** across cities (see survey findings shown in Ziedan et al., 2021, TR-D, Table 1).

# First/last-mile feeder to transit?



First-/last-mile feeder to transit

State-of-industry report (NABSA, 2021, aggregation of survey results):

- ~50% of people had used e-scooters to connect with transit at least once;
- ~16% of all e-scooter trips are made to connect with transit

Large **variations** across cities (see survey findings shown in Ziedan et al., 2021, TR-D, Table 1).

Analysis of **trips** (Yan et al., 2021):

- Before COVID, **8%-12%** of all e-scooter trips in Washington DC were **rail-connecting** trips.

# What can be done to increase the use of e-scooters as a last-mile feeder to public transit?

- 1) Place enough e-scooter parking spaces (and charging stations) at transit stops
- 2) Improve the bike infrastructure surrounding transit stations
- 3) App and fare integration
- 4) Bundled pricing



# What can be done to increase the use of e-scooters as a last-mile feeder to public transit?

- 1) Place enough e-scooter parking spaces (and charging stations) at transit stops
- 2) Improve the bike infrastructure surrounding transit stations
- 3) App and fare integration
- 4) Bundled pricing

**How effective are these strategies?**

# What can be done to increase the use of e-scooters as a last-mile feeder to public transit?

- 1) Place enough e-scooter parking spaces (and charging stations) at transit stops
- 2) Improve the bike infrastructure surrounding transit stations
- 3) App and fare integration
- 4) Bundled pricing**

How effective are these strategies?

So far, little has been done yet in practice to promote the integration of e-scooters with transit...

# A stated-preference survey

385 total responses, 271 valid responses



University of Florida Transportation Institute



March 2 · 🌐

Residents, workers, and frequent visitors of Washington D.C.:

Researchers at the University of Florida Transportation Institute need your help with completing a survey to understand people's travel behavior as it relates to e-scooters and public transit.

The survey is part of a project that aims to understand people's travel behavior and to help e-scooters function as an essential component of the transportation ecosystem. The researchers are collaborating with Spin, an e-scooter company, on this project.

Please consider helping out by completing the 15-minute survey at the link below. For your participation, you will receive a \$5 Spin rider credit. Thank you!

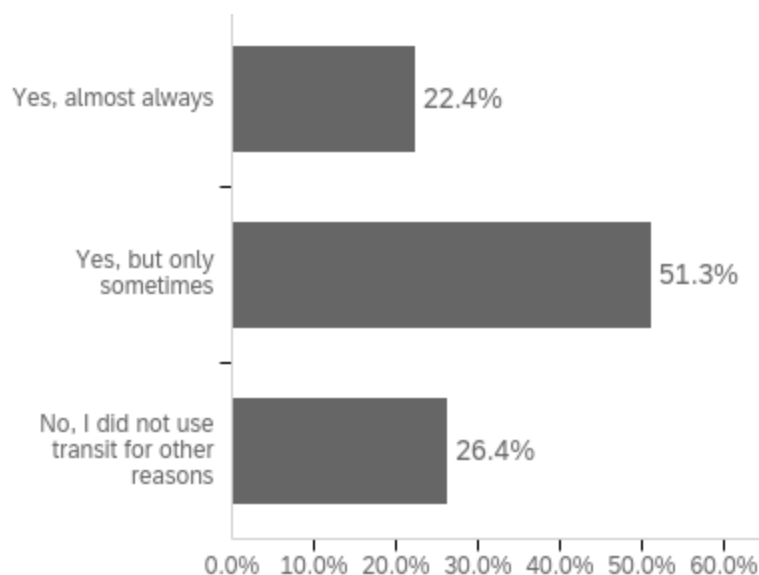
Survey link: [https://ufl.qualtrics.com/jfe/form/SV\\_0TGdz2aBDwY7fFk](https://ufl.qualtrics.com/jfe/form/SV_0TGdz2aBDwY7fFk)

**SPIN**

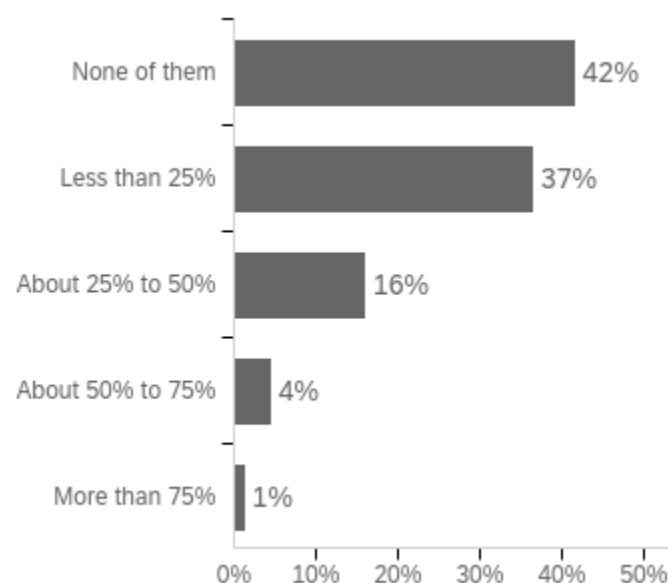
# Socioeconomic profile of survey respondents

	Respondent Count	Sample Percentage	City Percentage
Sample size	257	100.0%	
E-scooter user <sup>1</sup>	137	53.3%	
Transit user <sup>1</sup>	115	44.7%	
Gender			
Female	105	40.9%	52.6%
Male	152	59.1%	47.4%
Race/ethnicity			
Hispanic	7	2.7%	11.3%
White	177	68.9%	46.0%
Black	28	10.9%	46.0%
Have a college degree	224	87.2%	59.7%
Age			
18-24	27	10.5%	12.6%
25-29	62	24.1%	14.3%
30-39	90	35.0%	24.8%
40-49	44	17.1%	14.9%
50-59	17	6.6%	12.7%
60-69	9	3.5%	11.0%
70 or over	8	3.1%	9.8%
Household income			
Less than \$25,000	14	5.8%	16.2%
\$25,000-\$49,999	27	11.3%	13.1%
\$50,000-\$74,999	34	14.2%	12.1%
\$75,000-\$99,999	44	18.3%	11.0%
\$100,000-\$149,999	53	22.1%	16.2%
\$150,000 or more	68	28.3%	31.3%

# Survey questions related to the last-mile issue

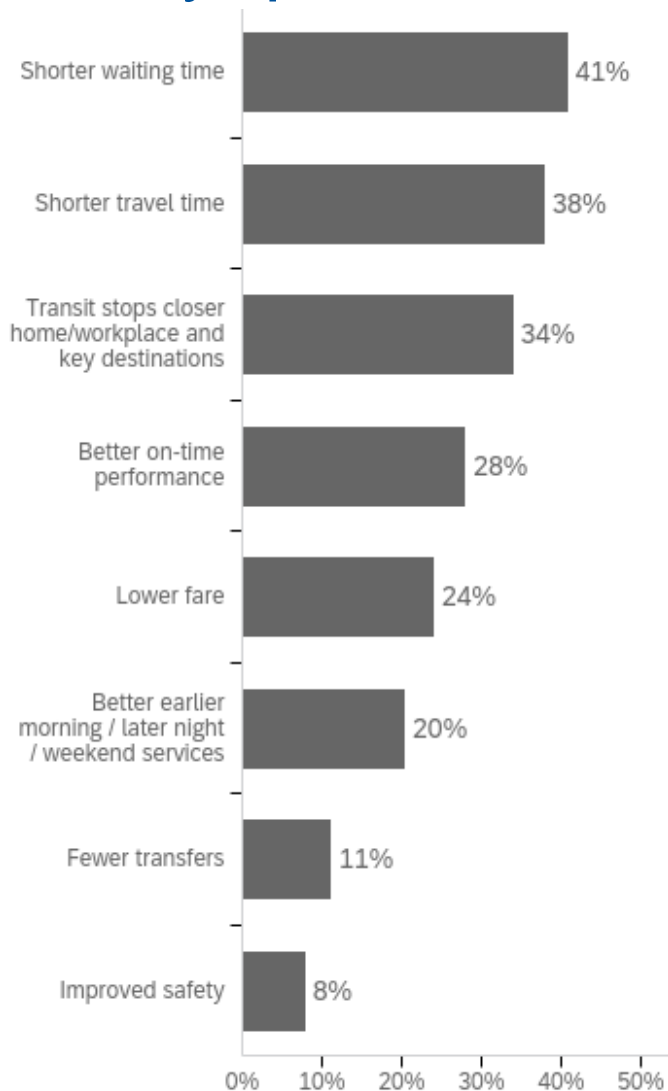


If the last-mile problem a main reason for not using public transit (N=278)

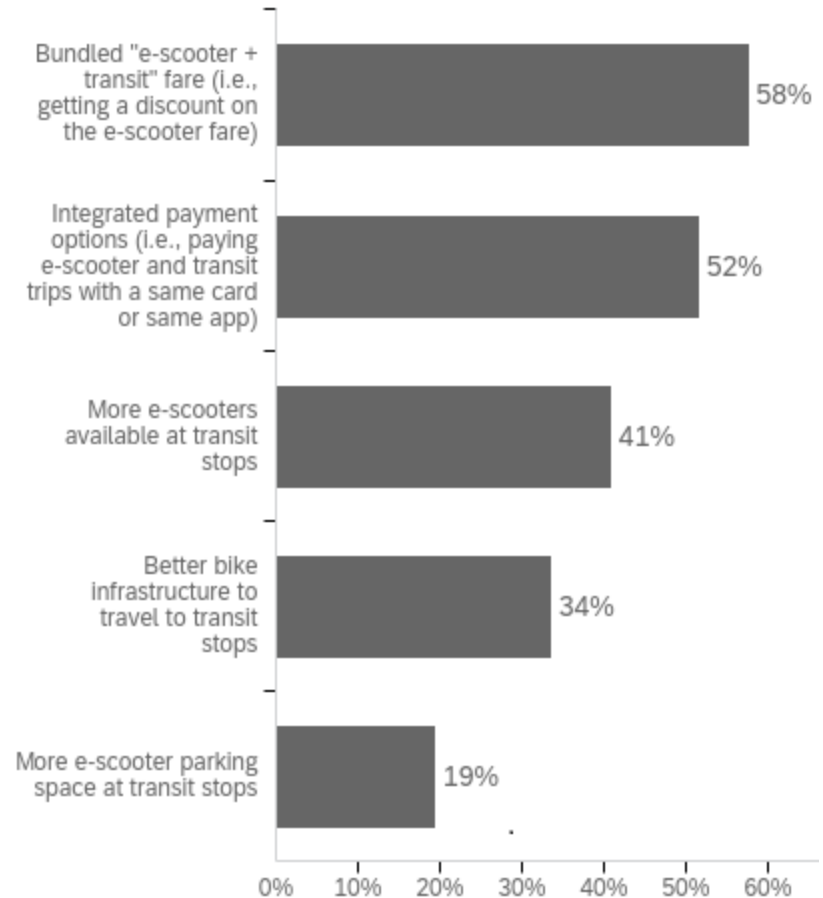


Percentage of e-scooter trips serving as feeder trips to public transit (N=157)

# Survey questions related to the last-mile issue



Improvements that will increase use of public transit (N=269)



Changes that can increase use of e-scooters to connect with public transit (N=150)

# Behavioral experiments to solicit traveler responses to scenarios of combined “transit+e-scooter” trips

Consider the following choice situation:

	Personal vehicle	E-scooter	E-scooter+ <b>Metro</b>
Travel cost	\$3.1	\$7.4	\$4.57
Total travel time	20 min	20 min	13.1 min

Note: the travel cost for personal vehicle includes parking costs and estimated gas costs.

Which travel option would you choose?

Personal vehicle	<input type="radio"/>
E-scooter	<input type="radio"/>
E-scooter + Metro	<input type="radio"/>

# Design stated choice experiments (SCEs) by pivoting off a self-reported trip



Walk to car + Drive/ride the car + Find parking + Walk to destination

In this trip, approximately how many minutes did you spend on each of the following? Please replace the 0s below with **numbers**.

Based on your response above, the four numbers to be inserted should add up to 20 minutes.

Minutes spent

Walk to car	<input type="text" value="1"/>
Drive/ride in the car	<input type="text" value="15"/>
Find parking	<input type="text" value="3"/>
Get to destination from parking lot	<input type="text" value="1"/>
<b>Total</b>	<input type="text" value="20"/>

Consider the following choice situation:

	Personal vehicle	E-scooter	E-scooter+Metro
Travel cost	\$3.1	\$7.4	\$4.57
Total travel time	20 min	20 min	13.1 min

Note: the travel cost for personal vehicle includes parking costs and estimated gas costs.

Which travel option would you choose?

Personal vehicle	<input type="radio"/>
E-scooter	<input type="radio"/>
E-scooter + Metro	<input type="radio"/>



# Experiment design of the stated choice experiments

**TABLE 1:** Profiles of the nine stated choice experiments

Experiment	E-scooter speed	E-scooter pricing	Transit type <sup>1</sup>	incentive
1	12 mph	\$1 to unlock, ¢32 per min	Rail	Waiver of unlock fee
2	6 mph	\$1 to unlock, ¢32 per min	Bus	Waiver of unlock fee
3	9 mph	\$1 to unlock, ¢32 per min	Rail	50% off e-scooter fare
4	12 mph	\$1 to unlock, ¢32 per min	Bus	25% off e-scooter fare
5	9 mph	\$1 to unlock, ¢32 per min	Bus	25% off e-scooter fare
6	9 mph	\$1 to unlock, ¢40 per min	Bus	Waiver of unlock fee
7	6 mph	\$1 to unlock, ¢32 per min	Bus	50% off e-scooter fare
8	12 mph	\$1 to unlock, ¢40 per min	Bus	50% off e-scooter fare
9	6 mph	\$1 to unlock, ¢40 per min	Rail	25% off e-scooter fare

<sup>1</sup>Note: For bus, the travel speed is set as 10 mph and the transit fare is set as \$2; for rail, the travel speed is set as 35 mph and the transit fare is set as \$3.

Each person answered five SCEs customized to their own trip experience

Consider the following choice situation:

	Personal vehicle	E-scooter	E-scooter+ <b>Metro</b>
Travel cost	\$3.1	\$7.4	\$4.57
Total travel time	20 min	20 min	13.1 min

Note: the travel cost for personal vehicle includes parking costs and estimated gas costs.

Which travel option would you choose?

Personal vehicle

☐

E-scooter

☐

E-scooter + Metro

☐

# Discrete choice modeling

$$U_{Car} = ivtt * IVTT + ivtt * OVTTDIST + ovtt * OVTTDIST + costinc * COSTINC$$

$$U_{Walk} = ASC_{Walk} + ivtt * OVTTDIST + ovtt * OVTTDIST$$

$$U_{Transit} = ASC_{Transit} + ivtt * IVTT + ivtt * OVTTDIST + ovtt * OVTTDIST + costinc * COSTINC$$

$$U_{FHV} = ASC_{FHV} + ivtt * IVTT + ivtt * OVTTDIST + ovtt * OVTTDIST + costinc * COSTINC$$

$$U_{Es} = ASC_{Es} + ivtt * OVTTDIST + ovtt * OVTTDIST + costinc * COSTINC$$

$$+ Esuser_{Es} * ESCOOTERUSER + AgeBelow40_{Es} * AGEBELOW40 + white_{Es} * WHITE + male_{Es} * MALE$$

$$U_{Es+T} = ASC_{Es+T} + ivtt * IVTT + ivtt * OVTTDIST + ovtt * OVTTDIST + costinc * COSTINC$$

$$+ esuser_{Es+T} * ESCOOTERUSER + transituser_{Es+T} * TRANSITUSER + lowincome_{Es+T} * LOWINCOME$$

$$+ AgeBelow40_{Es+T} * AGEBELOW40 + white_{Es+T} * WHITE,$$

Six travel modes:

- Driving
- Walking
- Transit
- For-hire vehicle (Taxi & Uber/Lyft)
- E-scooter
- E-scooter+ transit

# Model outputs

Variable	Alternatives	Multinomial logit		Mixed logit	
		Coeff.	z value	Coeff.	z value
<i>Constants</i>					
Walk	Walk	0.973**	2.40	-0.131	-0.21
Transit	Transit	-0.014	-0.06	-1.150	-1.14
For-hire vehicle	For-hire vehicle	-0.747**	-2.37	0.196	0.23
E-scooter	E-scooter	-1.686***	-5.40	-2.294	-1.31
E-scooter+transit	E-scooter+transit	-1.486***	5.37	-3.980	-1.33
<i>level of service variables</i>					
In-vehicle travel time	All modes	-0.052***	-6.60	-0.189***	-6.64
Out-of-vehicle travel time (divided by trips distance)	All modes	-0.198***	-6.86	-0.638***	-6.38
Trip cost (divided by household income)	All modes	-0.333***	-5.48	-2.862***	-6.93
<i>Random parameter standard deviations</i>					
Walk	Walk			1.091***	3.74
Transit	Transit			1.131**	2.54
For-hire vehicle	For-hire vehicle			0.605**	2.11
E-scooter	E-scooter			0.815**	2.35
E-scooter+transit	E-scooter+transit			1.121**	1.99
In-vehicle travel time	All modes			0.189**	6.64
Out-of-vehicle travel time (divided by trips distance)	All modes			0.638***	6.38
Trip cost (divided by household income)	All modes			2.862***	6.93
<i>Sociodemographic variables</i>					
Male	E-scooter	0.079	0.42	-0.019	-0.03
	E-scooter+transit	0.029	0.15	-0.465	-0.99
Age below 40	E-scooter	0.368*	1.94	0.757	1.12
	E-scooter+transit	0.022	0.10	0.314	0.53
White	E-scooter	-0.642***	-3.13	-1.153*	-1.65
	E-scooter+transit	-1.095***	-5.37	-1.941***	-3.30
Household income <\$25,000	E-scooter+transit	0.591**	2.56	0.620	1.05
E-scooter user	E-scooter	1.013***	5.37	1.221*	1.93
	E-scooter+transit	0.339*	1.73	0.292	0.53
Transit user	E-scooter+transit	0.198	1.06	0.444	1.03
Number of observations		238		238	
Log likelihood at convergence		-773.34		-568.04	
Log likelihood at NULL		-1021.65		-1021.65	
McFadden Pseudo R2		0.24		0.44	

- Results largely consistent with expectation
- **Non-white and low-income people have a stronger tendency to choose the “e-scooter+transit” option** (Sanders et al., 2020, TR-A)
- Significant preference heterogeneity among respondents

# Simulating market shares under various bundled “transit and e-scooter” pricing schemes

Bundled pricing incentive	Car	Walk	Transit	FHV	E-scooter	“Es + T”	Market share gains
Baseline	18.4%	16.9%	28.8%	6.7%	18.3%	10.9%	
25% off e-scooter fare	18.3%	16.8%	28.6%	6.6%	18.1%	11.6%	<b>0.7%</b>
50% off e-scooter fare	18.2%	16.8%	28.3%	6.5%	17.9%	12.3%	<b>1.4%</b>
\$1 off e-scooter fare	18.3%	16.8%	28.5%	6.6%	18.1%	11.7%	<b>0.8%</b>
<u>\$3 off e-scooter fare</u>	17.8%	16.5%	27.5%	6.3%	17.1%	14.7%	<b>3.8%</b>

# Simulating market shares under various bundled “transit and e-scooter” pricing schemes

Bundled pricing incentive	Car	Walk	Transit	FHV	E-scooter	“Es + T”	Market share gains
Baseline	18.4%	16.9%	28.8%	6.7%	18.3%	10.9%	
25% off e-scooter fare	18.3%	16.8%	28.6%	6.6%	18.1%	11.6%	<b>0.7%</b>
50% off e-scooter fare	18.2%	16.8%	28.3%	6.5%	17.9%	12.3%	<b>1.4%</b>
\$1 off e-scooter fare	18.3%	16.8%	28.5%	6.6%	18.1%	11.7%	<b>0.8%</b>
<u>\$3 off e-scooter fare</u>	17.8%	16.5%	27.5%	6.3%	17.1%	14.7%	<b>3.8%</b>

Potential Market share gains would be greater if the last-mile e-scooter trip leg is longer.

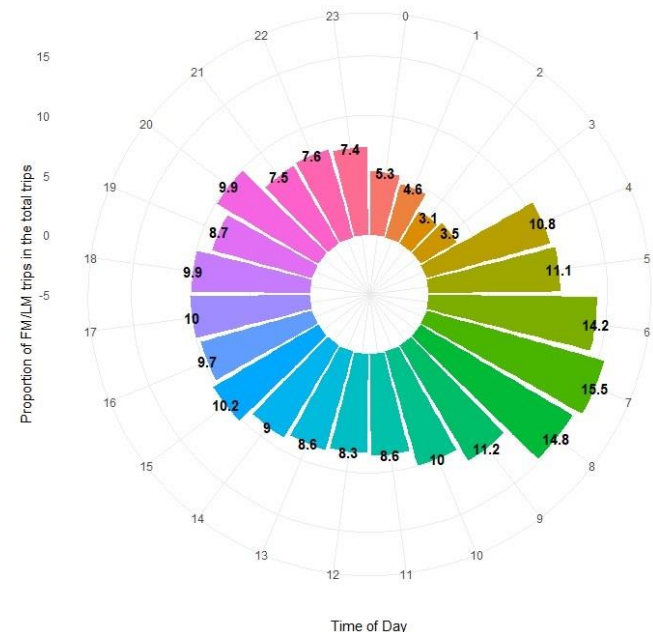
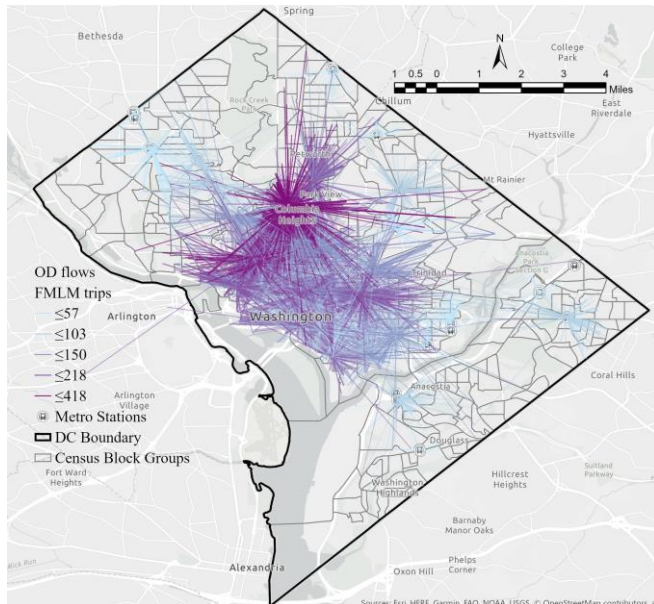


# Next steps

- 1) Supplementary survey data collection in **Arlington, VA** and a similar survey conducted in **Los Angeles** (ongoing)
- 2) **Validating** stated-preference survey results with Spin trip GPS data
- 3) Examining where & when e-scooters are used as a last-mile feeder

# Next steps

- 1) Supplementary survey data collection in **Arlington, VA** and a similar survey conducted in **Los Angeles** (ongoing)
- 2) **Validating** stated-preference survey results with Spin trip GPS data
- 3) Examining where & when e-scooters are used as a last-mile feeder





# Conclusion remarks

- 1) Integrating e-scooters and transit can promote **equity**.
- 2) Cities with a **less dense transit network** have more to gain from bundled pricing incentives;
- 3) Bundled pricing has potential; need to be coupled with other strategies such as **app/fare integration and infrastructure improvements**

# Micromobility collaborative research program

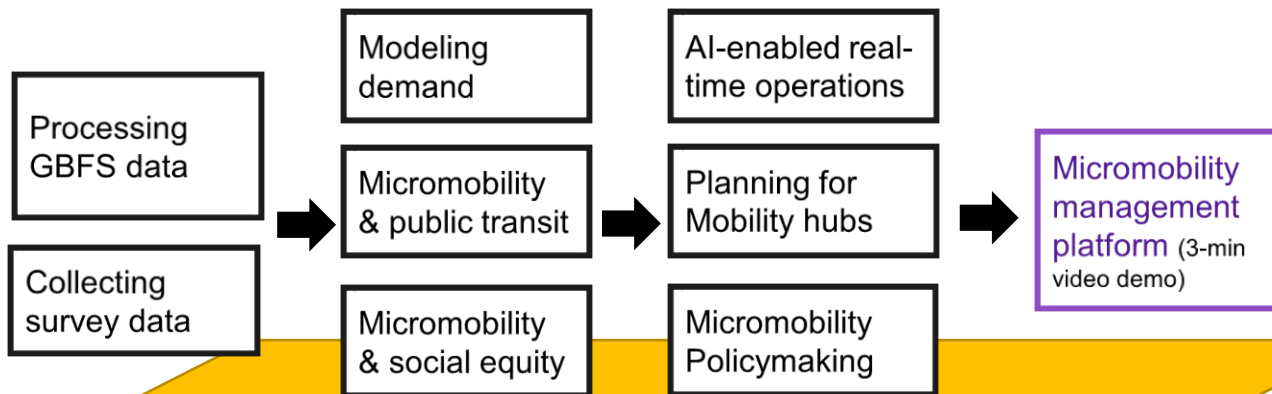
Data

Research areas

Policy/practice

Tech transfer

Collaborators





Transportation Institute  
UNIVERSITY of FLORIDA

# Thank you for your attention!

Xiang 'Jacob' Yan  
[xiangyan@ufl.edu](mailto:xiangyan@ufl.edu)