# EMPLOYEES SURVEY BOCCONI DESCRIPTIVES

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### 1. INTRODUCTION

Dovrei compilare questo report entro la prossima settimana in teoria...

### 2. MAIN SECTION

# 2.1 Subsection

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## Subsubsection

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Table 1: Sample means by NCC use

Variable	Overall	With clause	Without clause	Difference
Male	0.53	0.55	0.51	0.05***
Age	41.83	40.49	42.80	-2.31***
Low education	0.12	0.09	0.14	-0.05***
Mid education	0.41	0.37	0.44	-0.07***
High education	0.47	0.54	0.42	0.12***
Permanent contract	0.85	0.84	0.85	-0.01*
Fixed-term contract	0.13	0.14	0.12	0.02**
Temporary/agency	0.02	0.02	0.02	-0.00
Employed full-time	0.91	0.93	0.89	0.04***
Employed part-time	0.09	0.07	0.11	-0.04***
1–4 employees	0.06	0.04	0.06	-0.02***
5–9 employees	0.07	0.06	0.08	-0.02***
10–49 employees	0.19	0.17	0.20	-0.02***
50–249 employees	0.24	0.25	0.24	0.01
250–999 employees	0.19	0.22	0.16	0.06***
1000+ employees	0.25	0.25	0.25	-0.00

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# 3. CONCLUSION

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# TABLES

Table 1: Sample means by NCC use

Variable	Overall	With clause	Without clause	Difference
Male	0.53	0.58	0.50	0.08***
Age	41.66	39.87	42.97	-3.10***
Low education	0.11	0.09	0.12	-0.03***
Mid education	0.37	0.30	0.42	-0.12***
High education	0.52	0.61	0.46	0.16***
Permanent contract	0.89	0.86	0.91	-0.05***
Fixed-term contract	0.10	0.13	0.07	0.06***
Temporary/agency	0.01	0.01	0.02	-0.01**
Employed full-time	0.87	0.90	0.85	0.05***
Employed part-time	0.13	0.10	0.15	-0.05***
1–4 employees	0.05	0.03	0.06	-0.02***
5–9 employees	0.06	0.05	0.08	-0.03***
10–49 employees	0.19	0.16	0.21	-0.05***
50–249 employees	0.22	0.25	0.19	0.05***
250–999 employees	0.20	0.23	0.18	0.05***
1000+ employees	0.28	0.28	0.28	0.01

Table 2: Sample means by NCC use

Variable	Overall	With clause	Without clause	Difference	
Male	0.54	0.56	0.52	0.04**	
Age	40.84	39.63	41.68	-2.06***	
Low education	0.03	0.03	0.03	-0.00	
Mid education	0.52	0.49	0.55	-0.06***	
High education	0.45	0.49	0.42	0.06***	
Permanent contract	0.81	0.82	0.80	0.02	
Fixed-term contract	0.17	0.17	0.18	-0.01	
Temporary/agency	0.02	0.01	0.02	-0.01	
Employed full-time	0.92	0.93	0.91	0.02	
Employed part-time	0.08	0.07	0.09	-0.02	
1–4 employees	0.05	0.04	0.05	-0.01	
5–9 employees	0.08	0.07	0.09	-0.02	
10–49 employees	0.22	0.22	0.21	0.01	
50–249 employees	0.26	0.24	0.27	-0.03*	
250–999 employees	0.18	0.23	0.15	0.07***	
1000+ employees	0.22	0.20	0.22	-0.02	

Table 3: Sample means by NCC use

Variable	Overall	With clause	Without clause	Difference
Male	0.51	0.51	0.51	0.00
Age	42.94	42.12	43.50	-1.37***
Low education	0.26	0.19	0.31	-0.12***
Mid education	0.35	0.37	0.34	0.03
High education	0.39	0.44	0.35	0.09***
Permanent contract	0.81	0.82	0.81	0.01
Fixed-term contract	0.16	0.16	0.16	-0.00
Temporary/agency	0.03	0.02	0.03	-0.01
Employed full-time	0.93	0.94	0.93	0.01
Employed part-time	0.07	0.06	0.07	-0.01
1–4 employees	0.09	0.08	0.10	-0.02
5–9 employees	0.10	0.09	0.10	-0.01
10–49 employees	0.20	0.21	0.19	0.02
50–249 employees	0.22	0.22	0.22	0.00
250-999 employees	0.16	0.17	0.16	0.01
1000+ employees	0.23	0.23	0.23	-0.00

Table 4: Sample means by NCC use

Variable	Overall	With clause	Without clause	Difference	
Male	0.54	0.57	0.51	0.06***	
Age	41.89	40.36	43.11	-2.75***	
Low education	0.07	0.06	0.09	-0.03***	
Mid education	0.41	0.34	0.47	-0.13***	
High education	0.51	0.61	0.44	0.17***	
Permanent contract	0.89	0.87	0.90	-0.04***	
Fixed-term contract	0.09	0.11	0.08	0.03**	
Temporary/agency	0.02	0.02	0.01	0.01*	
Employed full-time	0.90	0.94	0.86	0.07***	
Employed part-time	0.10	0.06	0.14	-0.07***	
1–4 employees	0.04	0.02	0.05	-0.02***	
5–9 employees	0.05	0.03	0.06	-0.03***	
10-49 employees	0.14	0.11	0.17	-0.07***	
50–249 employees	0.27	0.28	0.27	0.01	
250-999 employees	0.21	0.27	0.16	0.11***	
1000+ employees	0.29	0.30	0.29	0.00	

Table 5: When employees first learned about signing a non-compete clause, by country

When did you first learn that you would be asked to sign a non-compete clause?	Belgium	Poland	Portugal	Sweden
Before accepting the position	28.2	30.0	24.2	38.3
After accepting the position, but before signing the contract	18.8	20.6	13.0	18.8
At the moment of signing the contract	27.7	19.2	26.7	16.9
When I received a promotion or salary increase	6.5	6.3	4.6	6.5
After receiving more responsibilities or access to confidential information	3.7	4.3	3.7	3.4
While I was already working, without any changes to my job and salary	2.9	5.4	4.8	2.0
I don't remember	10.5	12.3	19.6	11.4

Table 6: How employees handled agreements before signing, by country

How did you handle the agreement before signing?	Belgium	Poland	Portugal	Sweden
Signed it without reading	9.0	8.0	5.4	14.9
Read it quickly before signing	25.0	26.7	16.9	22.1
Read it carefully before signing	44.9	43.6	52.3	41.0
Consulted friends/family before signing	14.9	7.9	5.9	15.8
Consulted lawyer / advisor / trade union	8.8	6.4	5.6	8.9
Consulted specialist websites or blogs	3.4	3.1	1.5	2.4
I don't remember	8.8	8.2	15.2	8.9

Table 7: Did employees try to negotiate the terms of the non-compete clause or obtain other benefits, by country

Did you try to negotiate the terms of the non-compete clause or obtain other benefits?	Belgium	Poland	Portugal	Sweden	Total
Yes	23.7	21.1	13.1	34.7	23.2
No	66.9	62.7	71.2	52.9	63.4
Don't remember / Prefer not to say	9.3	16.1	15.7	12.4	13.4

Table 8: Reasons employees signed non-compete clauses, among those who did not negotiate. Expressed in percentages.

Reason for signing the non-compete clause	Belgium	Poland	Portugal	Sweden
Assumed the non-compete clause was non-negotiable	19.4	21.1	19.1	17.4
Was told the non-compete clause was non-negotiable	15.5	14.1	7.8	11.7
Found the terms of the non-compete clause reasonable	32.3	25.6	28.2	32.8
Not signing could have created tension with employer	11.5	10.9	13.9	9.5
Did not think employer would enforce the clause	10.9	9.4	10.3	12.1
Did not think a court would enforce the clause	7.2	3.8	3.6	4.8
Expected similar clauses at other jobs	20.3	16.5	11.4	20.3
Wanted to secure the job as quickly as possible	21.3	19.0	23.2	21.1
Did not have enough time to explore options	10.5	7.7	8.7	7.3
Did not think there were comparable jobs elsewhere	7.7	6.8	6.8	6.7
Other / Don't remember / Prefer not to say	6.5	9.5	13.1	9.8