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EDUCATION

2017

INSTITUTO SUPERIOR DE
GESTÃO (PORTUGAL)

- MBA in project management

2016

INSTITUTO POLITÉCNICO DO
PORTO (PORTUGAL)

- Industrial Engineering and Management

2012

UNIVERSIDADE LUSÓFONA
(PORTUGAL)

- Postgraduate in Business Recovery & Management

2012

UNIVERSIDADE LUSÓFONA
(PORTUGAL)

- Management and industrial Engineering

LANGUAGES

- Portuguese (Native)
- English (Fluent)

FILIFE PEREIRA

OIL TERMINAL MANAGER

PROFILE

Strategic Business and Operations Manager with extensive experience in oil terminal and depot management. Skilled in budgeting, cost control, project execution, and regulatory compliance. Proven ability to lead high-performing teams, oversee large-scale infrastructure projects, and drive operational efficiency. Strong expertise in HSE, QA/QC, and risk management, with deep knowledge of fuel markets, pricing structures, and joint ventures.

WORK EXPERIENCE (1/2)

Oil Terminal Manager

2020 - PRESENT

GIMTL - Galp & IPG Matola Terminal Limitada

Daily Operations

- Lead operations, budgeting, and compliance for Matola oil terminal, supporting Beira terminal.
- Establish company policies, oversee licensing, and manage cost control procedures.
- Develop and implement training programs, optimizing staff performance and safety.
- Oversee procurement, contractor management, and operational procedures.
- Expand business operations across Mozambique and Southern Africa through strategic planning and cost optimization.

Jetty Operations - Vessel Receipt & Product Replenishment

- Plan and manage vessel discharge schedules, coordinating with suppliers and hostees.
- Ensure product quality, safety compliance, and accurate stock reconciliation.
- Supervise fuel receipt, tank dipping, and operational safety measures.
- Implement policies for quality, operations, safety, and security.

Oil Terminal Manager

2018 - 2020

SAMCOL (TOTAL AND BP JOINT JENTURE)

Daily Operations

- Managed financial operations, budgeting, risk assessment, and policy implementation.
- Reviewed and enforced stock reconciliation, operational procedures, and compliance.
- Supervised maintenance and HSE teams, providing training and ensuring adherence to safety standards.
- Led CAPEX and OPEX budgeting for oil terminals and presented operational reports to the board.
- Oversaw external audits, asset management, and staff training for operational excellence.
- Ensured efficient product distribution, stock monitoring, and adherence to safety regulations.
- Managed preventive and breakdown maintenance while leading staffing and training initiatives.

Jetty Operations - Vessel Receipt & Product Replenishment

- Developed vessel discharge plans and coordinated with suppliers and hostees.
- Ensured product quality compliance and monitored fuel receipt operations.
- Supervised tank dipping, safety procedures, and accurate stock reconciliation.
- Issued reports and certifications for received products, ensuring transparency and efficiency.

CERTIFICATIONS

- **Health, Safety & Risk**
Management: NEBOSH IGC
Certified, Risk Awareness of
Tank Works, Safe Depot
Operations.
- **Depot Operations & Logistics:**
Depot Operations HCL (Depot
Optimization), Depot
Operations Training.
- **Finance & Business**
Management: Technical
Banking, Accounting, Sales &
Trading, Financial Analysis &
Management.
- **Leadership & Professional**
Development: The 7 Habits of
Highly Effective People
Training.
- **Marketing & Negotiation:**
Marketing & Sales, Negotiation
& Digital Marketing.

WORK EXPERIENCE (2/2)

Oil Terminal Manager

2015 - 2018

TOTAL Mozambique Ltd

Daily Operations

- Implemented company policies, procedures, and industry best practices to ensure efficient terminal operations.
- Ensured compliance with safety, quality, and environmental regulations while managing fuel import, storage, and distribution.
- Oversaw scheduling of product receipts, personnel management, and inventory control.
- Maintained strong relationships with government regulators, suppliers, customers, and third-party logistics providers.
- Developed and managed capital and operational budgets, optimizing financial performance.
- Supervised QHSE audits, project execution, and maintenance activities to ensure compliance and operational reliability.
- Led staffing, training, and performance evaluations to enhance team capabilities and productivity.
- Managed preventive and breakdown maintenance, ensuring terminal efficiency and reliability

Jetty Operations - Vessel Receipt & Product Replenishment

- Jetty Operations - Vessel Receipt & Product Replenishment
- Planned and coordinated vessel discharge schedules, working closely with suppliers and hostees.
- Ensured product quality compliance and accurate fuel receipt procedures.
- Supervised tank dipping, pipeline isolation, and inventory reconciliation.
- Issued reports and certifications for received products, maintaining operational transparency.

Business Management & Production Engineer

2013 - 2015

VITROPOR

- Managed investment programs, production planning, and logistics operations.
- Led process optimization, risk identification, and quality project implementation.
- Oversaw hazardous materials management, including safety data analysis and operational guidelines.
- Conducted audits, process assessments, and corrective action implementation.
- Implemented 5S, Lean, and Six Sigma strategies to improve efficiency and workflow.
- Monitored customer satisfaction and implemented improvements to enhance service quality.
- Reduced payroll and administrative costs through strategic pricing negotiations while maintaining service enhancements.

Project Manager

2009 - 2010

UNINORTE

Daily Operations

- Managed internal and external reporting in compliance with client and government requirements.
- Organized training programs for project staff to enhance skills and efficiency.
- Supported the international expansion of "Cooperativa dos Pedreiros Portuenses."
- Developed operating strategies for the Cooperative Factory, optimizing productivity and management.