



SCOTT PARISH

Grand Haven MI 49417

sparish66@charter.net / 419-357-4608

WWW: <https://www.linkedin.com/in/scott-parish-9b26a4318>

SUMMARY

- Overseeing production scheduling, material management, and shipping & receiving operations.
- Sourcing commodity products such as glass, resins, aluminum, and steel.
- Possessing technical expertise in engineered plastic resin compounds, low-emission glass coatings, and metal finishes.
- Advanced sourcing of engineered components, interpreting design drawings and performance specifications, and applying GD&T principles.
- Extensive knowledge of various manufacturing processes, including machined components, custom-molded rubber and plastic injection molding, springs, stampings and wire forms, powdered metal components, plastic and aluminum extrusions, cold heading, wire harnesses, and printed circuit boards (PCBs).
- Expertise in quoting and sourcing rubber and plastic injection molds, stamping dies, and aluminum and plastic extrusion dies.
- Ability to recommend alternative manufacturing processes and materials during new product development.
- Proficient in new part development processes, including APQP, PFMEA, DFMEA, PPAP, PV and DV runs, and the New Product Launch Engineering Gate process, as well as SPC process control.
- Development of Sales and Operations Planning (S&OP).
- Working knowledge of Quality Systems, including ISO 9001:2015, IATF 16949, and ISO 14001.
- Experience in multi-cultural plant environments, including Matamoros, Mexico, and China.
- Expertise in global sourcing, including regions such as Taiwan, China, Korea, and Italy.
- Skilled in importation and harmonized tariff codes, country of origin reporting, and the utilization of import brokers, freight forwarders, and logistics services.

SKILLS

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| • Budgeting, P&L | • Results oriented |
| • Supplier development & relationship building | • Self-directed |
| • Negotiating | • Supply chain management |
| • Advance sourcing/strategic sourcing & planning | • Resourceful, strong problem solver |
| • Continuous operational improvements | • S&OP |
| • Team building & development | |

EXPERIENCE

VP of Supply Chain / Innerspace Healthcare - Marne, MI

08/2021 - 06/2024

Specialty medical storage cabinets serving patient care, operating room, and endoscopy

- Managed cross-functional teams in charge of purchasing, production scheduling, material management, and shipping & receiving operations.
- Led supplier development and management initiatives to enhance supply chain performance.
- Formulated and implemented strategic purchasing plans to align with customer demand and support Sales and Operations Planning (S&OP) processes.
- Assisted in the development and engineering of new products to drive innovation and efficiency.
- Managed budgeting processes, established annual standard costs, and monitored and controlled inventory valuation and management.

Achievements

- Achieved a 96% on-time delivery rate from suppliers.
- Introduced and implemented an "Available to Ship" (ATS) Key Performance Indicator (KPI).
- Reduced inventory value from \$3.8 million to \$2.66 million.
- Lowered direct material content to 23%.
- Increased inventory turnover rate from 4.5 to 6.3.
- Transitioned production scheduling from a unit-based system to a cycle-time-based system.
- Implemented Sales and Operations Planning (S&OP) to align production line capacity with sales forecasts and demand.
- Supported the operations team in optimizing labor planning.
- Coordinated scheduling for metal fabrication and CNC wood fabrication departments to meet assembly line requirements.
- Fostered team development through education, new product launches, sourcing strategies, and a continuous improvement mindset.
- Established and monitored departmental KPIs, including inventory levels, accuracy, warehouse utilization, and custom quote-to-sale conversion ratios.
- Cascaded Entrepreneurial Operating System (EOS) principles to mid-level managers.

Director of Supply Chain / Grand Rapids Foam Technologies - Grand Rapids, MI

10/2018 - 08/2021

Poured and fabricated polyurethane foam products serving office furniture, medical, automotive, and mass transit industries.

- Led the design, development, and management of supply chain strategies to drive company growth and enhance customer service.
- Managed logistics, production scheduling, and purchasing functions across two plants in Grand Rapids, MI and McAllen, TX, with oversight of 9 direct reports.
- Collaborated with regional plant managers to align and implement strategies that support continuous improvement initiatives.
- Provided strategic input and leadership to guide planning and execution aimed at cost reduction, productivity enhancement, and profitability improvement.
- Identified process inefficiencies and developed actionable plans for the implementation and deployment of Supply Chain Management and Procurement processes.
- Utilized A3 problem-solving methods and implemented LEAN practices to minimize waste and optimize operational efficiency.

Achievements

- Implemented key performance indicators (KPIs) including PPM, Supplier On-Time Delivery, PPV, and Supplier Scorecards to enhance supply chain performance.
- Designed and optimized the shipping network for the GRFT fleet, resulting in a 15% reduction in fuel costs and a 12% decrease in overtime labor expenses.
- Achieved a \$136,000 reduction in inbound freight costs by optimizing shipping lane sourcing.
- Redirected ocean freight carrier strategies to improve cost efficiency and on-time delivery from Dominican Republic suppliers.
- Developed and executed the Sales and Operations Planning (S&OP) strategy for the 2020 business portfolio.
- Increased corporate inventory turnover rate from 12.5 to a monthly average of 25.8 in 2020.

Director Corporate Purchasing / ODL, Inc. - Zeeland, MI

01/2014 - 03/2018

Building products-decorative door glass, retractable screens, blinds between glass, specialty door frames & glass systems

- Oversaw the development, communication, and implementation of global supply chain strategies, ensuring alignment with corporate objectives.
- Directed and coordinated procurement policies and procedures, aligning them with enterprise goals for quality, cost, and delivery performance.
- Provided leadership and professional development for the corporate purchasing team, including (3) Commodity Managers and (2) MRO Buyers.
- Developed and executed procurement plans for Zeeland, MI, and Matamoros, MX facilities to meet annual sales targets, collaborating with Mexican staff to ensure effective execution and supplier performance.
- Established and nurtured key relationships with major suppliers, utilizing their technology to drive continuous improvement and support product development.

- Enhanced the purchasing team's capability to negotiate long-term agreements, ensuring stable supply and cost management.
- Managed departmental planning and budgeting, aligning them with corporate financial objectives.
- Supported engineering and new product development through strategic sourcing and advanced procurement activities.

Achievements

- Implemented key performance indicators (KPIs) for PPM, Supplier On-Time Delivery, and PPV to enhance procurement performance and efficiency.
- Transitioned aluminum extrusion finishing from wet coat to powder coat, achieving a 5% reduction in finished product cost.
- Negotiated multi-year supply agreements for clear tempered glass with Cardinal Glass, Vitro/PPG, and AGC-North America, managing an annual procurement volume exceeding 35 million square feet.
- Coordinated component revision level management with suppliers, with successful implementation in Spring 2018.
- Achieved cost savings exceeding \$700,000 annually through strategic initiatives by the Corporate Purchasing Team.
- Developed dashboards for plastic resin and aluminum, utilizing commodity material price indices (CDI, IHS, LME, Platts) to optimize cost containment and forward buying.
- Prepared annual materials PRO FORMA for materials budgeting and standard cost establishment.
- Led the 2017 initiative to replace two underperforming direct material KANBAN systems with more efficient supplier replenishment programs.
- Coordinated the replacement of ineffective EPS foam packaging with Arcel material in 2017, resulting in an estimated \$300,000 reduction in annual customer warranty claims.
- Directed the development of TPO extrusion compounds to replace costly aluminum extrusions in new program components, leading to a cost avoidance of over \$110,000.
- Ensured adherence to North American purchasing strategies, consistently achieving material content budgets of 47%-49% year over year.
- Spearheaded quoting and sourcing activities with ODL China offices, leading to timely tool kickoffs and successful component ordering for project launches.
- Co-authored the new ODL CAPEX policy and procedures.
- Co-authored and implemented the Supplier Quality Manual in Spring 2018.

Purchasing Manager / Lewco Inc. - Sandusky, OH

08/2012 - 12/2013

- Material handling conveyor systems & industrial ovens

Senior Corporate Buyer / REVERE PLASTICS SYSTEMS - Clyde, OH

06/2006 - 08/2012

- Plastic injection molder engineered components serving appliance, automotive, and consumer industries.

Supply Chain Manager / TURTLE & HUGES INTEGRATED SUPPLY - Hamden, CT

01/2005 - 06/2006

- MROP integrator for major manufacturing corporations

Purchasing Manager / TOM SMITH INDUSTRIES - Englewood, OH

07/1999 - 07/2004

- Custom plastics injection molder manufacturing close tolerance components for industrial, automotive, and heavy truck industries-interior trim, under hood, exterior.

Commodity Manager – Engineered Components of Rubber, Plastics & Outsource

Machining / INGERSOLL-RAND COMPANY, ARO Fluid Products Division - Bryan, OH

07/1996 - 07/1999

- Manufacture/assemble air operated diaphragm & piston pump

Buyer / BETTER BRAKE PARTS, INCORPORATED Lima Limav Limav Lima Lima - Lima, OH

01/1990 - 01/1996

EDUCATION AND TRAINING

Bachelor of Science: Business Administration, focus Accounting & Finance

02/2007

Ohio State University - Lima Campus, Lima, OH

CONTINUING EDUCATION

- Entrepreneurial Operating System (EOS company leadership)
 - 2016-2017 Lead365 leadership program, Rodger Price Leading by Design
 - Ingersoll-Rand Quality of Leadership I & II
 - 3C Technologies Internal Quality Auditing, ISO/QS 9000, February 1997, certified internal auditor
 - Ingersoll-Rand Quality Advantage Training, September 1997
 - Ingersoll-Rand Basic and Advanced Polaris Training, November 1996
 - Lima Technical College/Engineering and Industrial Technologies- Statistical Process Control Training, September 1991
 - Member ISM
 - Toyota Way Problem Solving training June 2019
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APPLICATION

- Proficient in the use of Microsoft PowerPoint, Word, Excel, Project, PowerBi
- ERP/MRP software—Oracle, TMM by DTR Software Applications, MFG Pro, CINCOM, CMS (Solarsoft), IQMS, Macola