## Technology Adoption and Late Industrialization \*

Jaedo Choi

Younghun Shim

University of Michigan, Ann Arbor

University of Chicago

JOB MARKET PAPER

November, 2021 Click here for the latest version

## Abstract

We study how the adoption of foreign technology and local spillovers from such adoption contributed to late industrialization in a developing country during the postwar period. Using novel historical firm-level data for South Korea, we provide causal evidence of direct productivity gains to adopters and local productivity spillovers of the adoption. Based on these empirical findings, we develop a dynamic spatial model with firms' technology adoption decisions and local spillovers. The spillovers induce dynamic complementarity in firms' technology adoption decisions. Because of this dynamic complementarity, the model potentially features multiple steady states. Temporary adoption subsidies can have permanent effects by moving an economy to a new transition path that converges to a higher-productivity steady state. We calibrate our model to the microdata and econometric estimates. We evaluate the effects of the South Korean government policy that temporarily provided adoption subsidies to heavy manufacturing firms in the 1970s. Had no adoption subsidies been provided, South Korea would have converged to a less industrialized steady state in which the heavy manufacturing sector's share of GDP would have been 15% lower and aggregate welfare would have been 10% lower than the steady state with successful industrialization. Thus, temporary subsidies for technology adoption had permanent effects.

Keywords: Technology adoption, industrialization, knowledge spillover, path dependence JEL Codes: O14, O33, O53, R12

<sup>\*</sup>We are grateful to Andrei A. Levchenko, Dominick Bartelme, Jagadeesh Sivadasan, and Sebastian Sotelo for their guidance and invaluable suggestions and encouragement. We are indebted to Javier Cravino, Alan Deardorff, Kyle Handley, and Linda Tesar for their insightful comments. We thank Maria Aristizabal-Ramírez, Barthélémy Bonadio, Ricardo Hausmann, Yongjun Kim, Bunyada (Mos) Laoprapassorn, Kiminori Matsuyama, Nishaad Rao, Ulrich Schetter, and seminar participants at the Harvard Growth Lab, 2021 Midwest International Trade Meetings, 2021 ETSG, 2021 LACEA-LAMES, and University of Michigan for helpful comments and discussions. We also thank the National Archives of Korea for sharing data. We gratefully acknowledge research support from the Kwanjeong Educational Foundation. E-mail: jaedohi@umich.edu.