1. (3 points) In the following game,  $s_i$  denotes the pure strategy of the row player and  $t_i$  denotes the pure strategy of the column player, i = 1, 2. Please find all the Nash equilibrium.

$$\begin{array}{c|cccc} & t_1 & t_2 \\ \hline s_1 & 1,3 & 2,5 \\ s_2 & 0,2 & 3,1 \\ \end{array}$$

- 2. A manufacturer has a patent for his product which could be produced at zero cost. The market demand is: q = 100 p, where q is the quantity, p is the price. The manufacturer asks 2 agents to sell the product for him. Each agent could get any quantity he wishes at the wholesale price  $p_w$ . Suppose these two agents have a Cournot competition in the retail market.
  - (a) (2 points) Given  $p_w$ , please find agent 1's response function  $q_1(q_2)$ , where  $q_i$  is the quantity that agent *i* purchases from the manufacturer.
  - (b) (2 points) Solve for the Cournot equilibrium. (Hint: It will be a function of  $p_w$ )
  - (c) (2 points) What is the wholesale price that will maximize the manufacturer's profit?
- 3. Mr. X who runs a playground without any cost decides to use a two-part tariff to maximize the revenue. There are two types of customers and the individual demand for rides in the playground for each type is:

$$q_h = 100 - p,$$
  
 $q_l = 50 - 0.5p,$ 

where p is the price per ride and  $q_i$  is the number of rides, i = h, l. The numbers of customers of both types are the same. Let F denote the entry fee.

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- (a) Let's first consider the problem when Mr. X decides to serve both types of customers.
  - i. (2 points) Given the price of rides p, what is the maximum entry fee F that Mr. X could charge?
- (help) (2 points) In the optimal two-part tariff when both types of customers are served, what is the optimal price per ride p?
- (b) (2 points) Should Mr. X serve both types of customers or serve only one type? Why?
- 4. In an election, a candidate has to choose his platform in the interval [0, 1]. Voters have different preferences and the distribution of their most favorable platforms has the following density function:

$$f(x) = 6x$$
, for  $x \in [0, 1/3]$ .  $f(x) = 3 - 3x$ , for  $x \in [1/3, 1]$ .

A voter will vote for the candidate whose platform is closest to his/her most favorable one. In case candidates choose the same platform, they have equal probability to receive a vote. Every candidate wishes to maximize the expected percentage of votes he receives.

- (a) (2 points) If there are 2 candidates, find a Nash equilibrium of their platforms.
- (b) (3 points) If there are 6 candidates, find a Nash equilibrium of their platforms. (Hint: In a Nash equilibrium, for any candidate, given the platforms of his opponents', his platform is the best choice for him.)
- 5. A monopolist considers to engage in third-degree price discrimination in his two markets. The monthly demand in each market is:

$$q_1 = 100 - p_1,$$
  
 $q_2 = 80 - p_2,$ 

where  $q_i$  and  $p_i$  denote the quantity and price in market i. There is no cost of production, so the monopolist simply wishes to maximize the total revenue.

(a) (2 points) Solve for  $p_1^*$  and  $p_2^*$ .

- (b) Unfortunately, consumers in these two markets realize the price difference and those who purchase more cheaply start to sell to the other market. So the market with a higher price has no sales. This forces the monopolist to set a single price in two markets in the future.
  - i. (2 points) BEFORE solving for the optimal price, argue first that the monopolist will choose to serve both markets, i.e.  $q_1, q_2 > 0$ .
  - ii. (2 points) No matter whether you solve the previous problem, take it as given that the monopolist will serve both markets. Now solve for the optimal single price.
- (c) Suppose consumers in these two markets cannot resell freely. Due to the distance between two markets, a consumer needs to pay a postage of \$4 to send the product over. So the monopolist has the chance to price-discriminate again, but he faces the constraint that  $|p_1 p_2| \le 4$ .
  - i. (2 points) Argue that  $p_1$  cannot be higher than the  $p_1^*$  you solve in part (a).
  - ii. (2 points) Solve for the optimal prices.

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