# The Decline of Social Mobility Perception in South Korea

Jaesung Choi

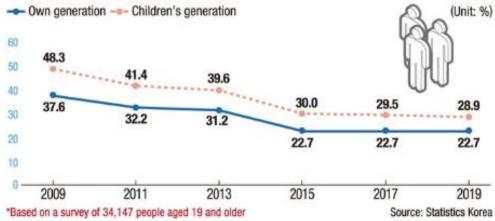
Department of Global Economics Sungkyunkwan University

#### **Motivation**

## Koreans become more skeptical about upward social mobility

2019-11-25: 17:48





Source: Koreatimes, 2019

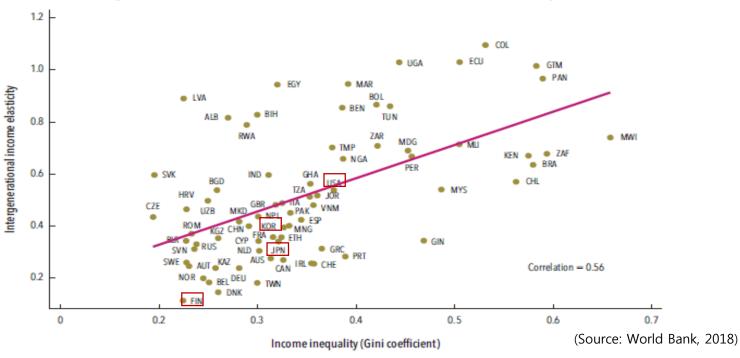
- Widening income and consumption disparities and increasing polarization in South Korea
- Growing concerns on rapidly declining social mobility perception
  - Increasing public interests, policy discussions, and media coverages on social mobility (perception)

## Where is Korea? - Great Gatsby Curve

Plotting the relationship between **inequality** (**Gini**) and **intergenerational social immobility** (**IGE**) in several countries

**IGE:** 
$$lnY_1 = \alpha + \beta lnY_0 + \epsilon$$
 where  $Y_1$  is income in current generation and  $Y_0$  is income of parents

FIGURE 4.2 Higher relative IGM in income is associated with lower income inequality



'Fair Progress?: Economic Mobility across Generations around the World'

 In Korea, educational mobility is high, but earnings mobility is around average among OECD countries (OECD, 2018)

## Why Social Mobility Perception?

#### Why social mobility matters?

 Higher levels of social mobility mean better and more opportunities for people to overcome historical inequalities and reach their full potential, which leads to economic growth

#### Why social mobility perception matters?

- Individual's decisions such as human capital investment (e.g., Browman et al., 2018)
- Influences on the attitude towards inequality and redistributive policies (e.g., Benabou & Ok, 2001 POUM hypothesis)
  - "... across all countries, the more **pessimistic** respondents (on social mobility) tend to **favor more generous redistributive policies**, especially equality of opportunity policies." (Alesina et al., 2018)
- (Although correlated with social mobility itself,) people can underestimate or overestimate the reality (Alesina et al., 2018; Cheng & Wen, 2019)

## Perception vs. Reality (Alesina et al., 2018)

Conducting an **experiment** to investigate **the gap between the** reality and perception across countries

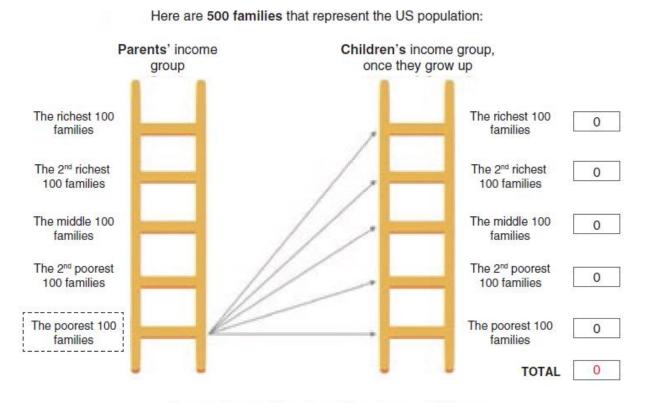
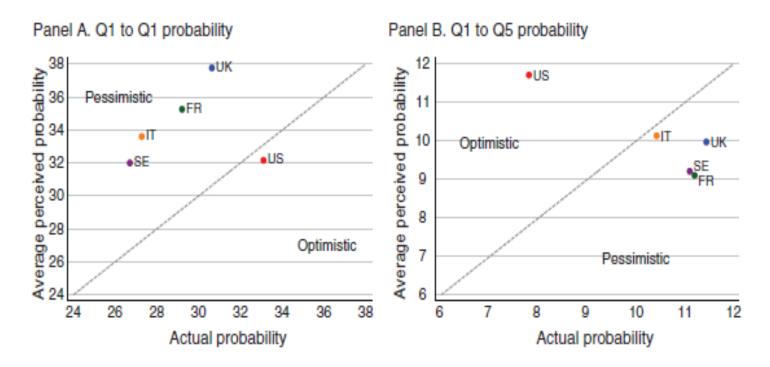


FIGURE 1. LADDER QUESTION TO ELICIT PERCEIVED MOBILITY

- Prob: Bottom 20% (Q1) -> Bottom 20% (Q1)
- Prob: Bottom 20% (Q1) -> Top 20% (Q5)

## Perception vs. Reality

U.S. vs. European countries



- Americans are more optimistic in their social mobility perception
- Cheng & Wen (2019): Americans overestimate the intergenerational persistence in income ranks
  - Overestimate economic prospects for children from rich families
  - **Underestimate** economic prospects for children from **poor** families

## **Literature and Research Question**

- (Intergenerational) Social mobility
  - Income Hyun (2018)
  - Occupation Park and Chung (2019)
  - Education Choi and Lee (2018)
- Perception on inequality: Hwang and Gye (2018)
- Social mobility perception
  - Lee, Kim, and Choi (2016) 'Social Survey' 1999–2009, 2011, 2015
  - Lee (2018) 'Social Survey' 2013 & 2017, focusing on the youth
  - Shin (2016) Focusing on the middle-aged
- Purpose of this study
  - Investigate long-term trends of social mobility perception
  - Examine whether there is any potential heterogeneity by demographic and socioeconomic characteristics

## **Data – Social Survey**

- Collected by Korean statistical office to understand quality of life and social changes and to develop social development policies by measuring social interests and subjective opinions
- Annually collected for 5 modules (out of total 10 modules)
- A module for 'Social Participation' contains questions on social mobility perception and is collected every two years
  - Survey years: 2009, 2011, 2013, 2015, 2017, 2019
- Rich information on demographic and socioeconomic characteristics
- Age: 20~69
- Final analytical sample: 171,846 (approximately, **28,600** per year)

## **Key Variables – Social Mobility Perception**

#### **Upward mobility perception**

#### 1) Own generation

"In our society, what do you think is the likelihood that a person's socioeconomic status will increase if he or she makes lifelong efforts?"

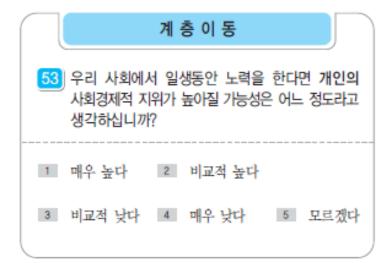
1) Very high,

- 2) Somewhat high
- 3) Somewhat low,
- 4) Very low

5) Do not know

#### 2) Next generation

"In our society, what do you think is the likelihood that the socioeconomic status of the next generation will increase compared to your generation?"



## **Key Variables: Social Mobility Perception (SMP)**

Social Mobility Perception				
Survey	Analysis	Value	Own Gen. (%)	Next Gen. (%)
1	3	Very high	2.3	3.8
2	3	Somewhat high	26.1	34.8
3	2	Somewhat low	42.2	33.7
4	1	Very low	16.3	11.1

Do not know

13.2

16.7

Cooled Mobility Dorsontion

- Construct a variable with three levels of ordinal categories
  - Combine "Very high" and "Somewhat high" into "High"
  - Reverse coding:High=3, Somewhat low=2, Very low=1

Drop

Exclude those who answered as "Do not know" in the analysis

#### **Covariates**

- Demographic characteristics
  - Gender(2): Female, Male
  - Cohort(5): **20s**, 30s, ..., 60s
  - Marital status(3): Never married, married, divorced + widowed
- Socioeconomic characteristics
  - Education(5): **Middle school graduates or below**, High school graduates, Junior college graduates, University graduates, Master+
  - Household Income(8): Below 100, 101~200, ..., Above 701 (in 10,000 won, approximately \$8.5)
- Other characteristics
  - Region(16)
  - Employment status
  - Housing ownership and Housing type (apartment, multi-family, etc)

#### **Method**

Ordered logistic regression

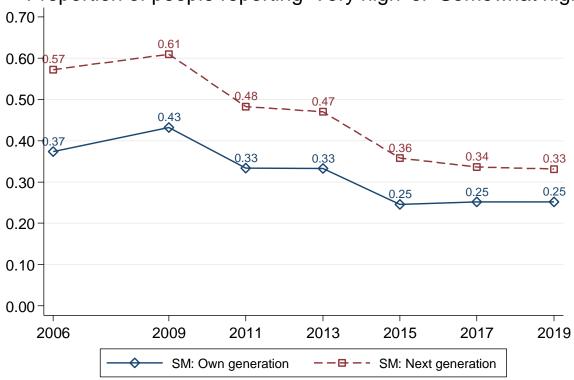
```
Y<sub>it</sub> = 1: Very low
2: Somewhat low
3: High (Somewhat high + Very high)
```

 Present marginal effects (and predicted probability) based on estimated coefficients

$$\begin{split} \Pr(Y_{it} = j) \\ &= \begin{cases} \Pr(-\infty < X_{it}\beta + u \leq \varphi_1) = \frac{1}{1 + \exp(-\varphi_1 + X_{it}\beta)} & \text{if} \quad j = 1 \\ \Pr(\varphi_1 < X_{it}\beta + u \leq \varphi_2) = \frac{1}{1 + \exp(-\varphi_2 + X_{it}\beta)} - \frac{1}{1 + \exp(-\varphi_1 + X_{it}\beta)} & \text{if} \quad j = 2 \\ \Pr(\varphi_2 < X_{it}\beta + u \leq \infty) = 1 - \frac{1}{1 + \exp(-\varphi_2 + X_{it}\beta)} & \text{if} \quad j = 3 \end{cases} \\ \text{, where} \\ X_{it}\beta = \beta_1 Male_{it} + \sum_{c=3}^6 \beta_{2c} \ 1 \ (Cohort_{it} = c) + \sum_{e=2}^5 \beta_{3e} \ 1 \ (Edu_{it} = e) + \sum_{k=2}^8 \beta_{4k} \ 1 \ (Income_{it} = k) \\ + \sum_{m=2}^3 \beta_{5m} \ 1 \ (Marriage_{it} = m) + \beta_6 Work_{it} + \sum_{r=2}^{16} \beta_{7r} \ 1 \ (region_{it} = r) + \mu_t \end{cases} \end{split}$$

## Trends (2006~2019)

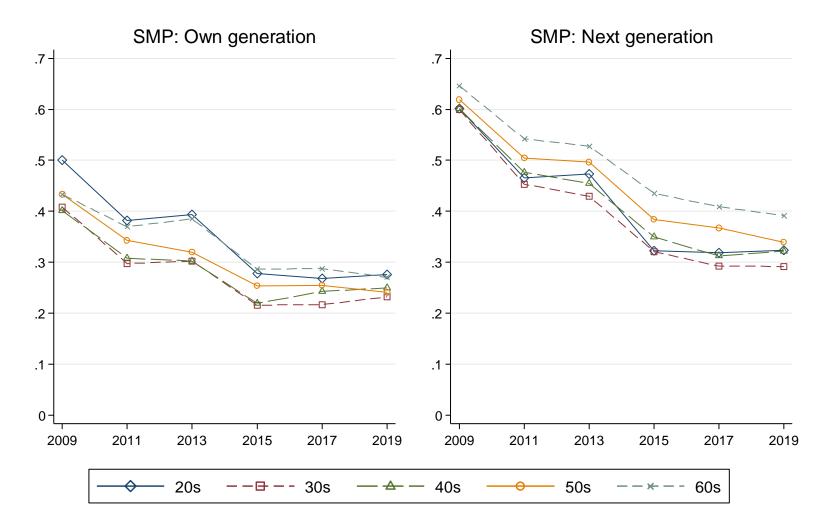
Proportion of people reporting 'Very high' or 'Somewhat high'



- Rapid decline in social mobility perception between 2009 and 2015
  - SM for next generation > SM for own generation
  - But the gap has been narrowed (17.7%p in 2009  $\rightarrow$  8.0%p in 2019)

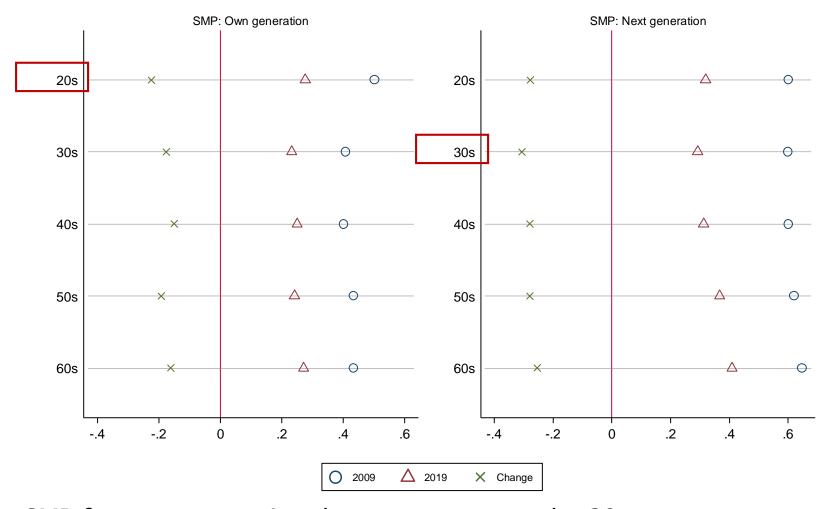
Notes: In 2006, proportion of those who answered as "do not know" on SMP questionnaire is higher than the preceding survey years.

## Trend in SMP by Cohort: 2009 - 2019



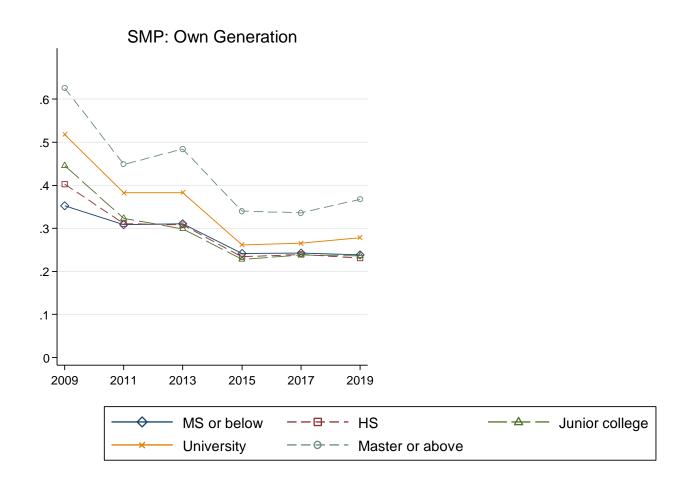
- SMP for own generation drops most among the 20s
- SMP for next generation drops most among 30s and then 40s
- 0.5 for 20~29 in 2009 (Millennials born in 1980~1989) -> 0.23 for 30~39 in 2019

## Change in SMP by Cohort: 2009 vs. 2019



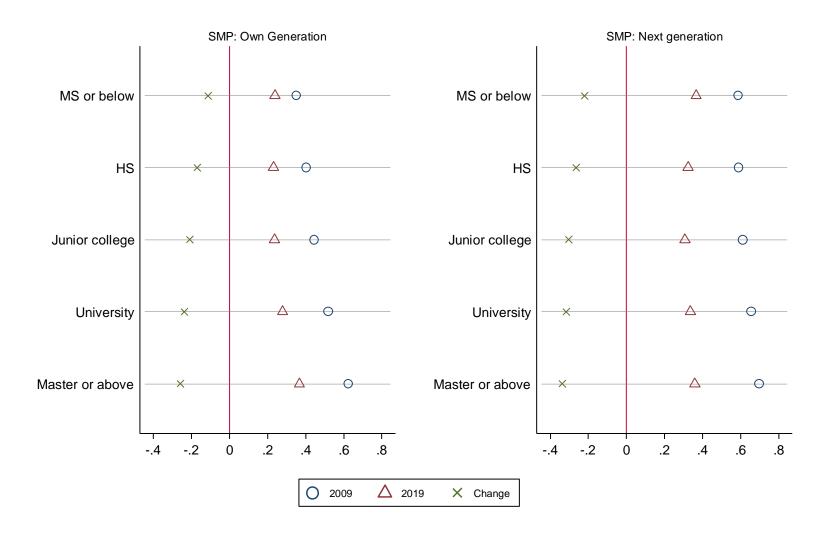
- SMP for own generation drops most among the 20s
- SMP for next generation drops most among the 30s

### **Trend in SMP by Education Level: 2009 - 2019**



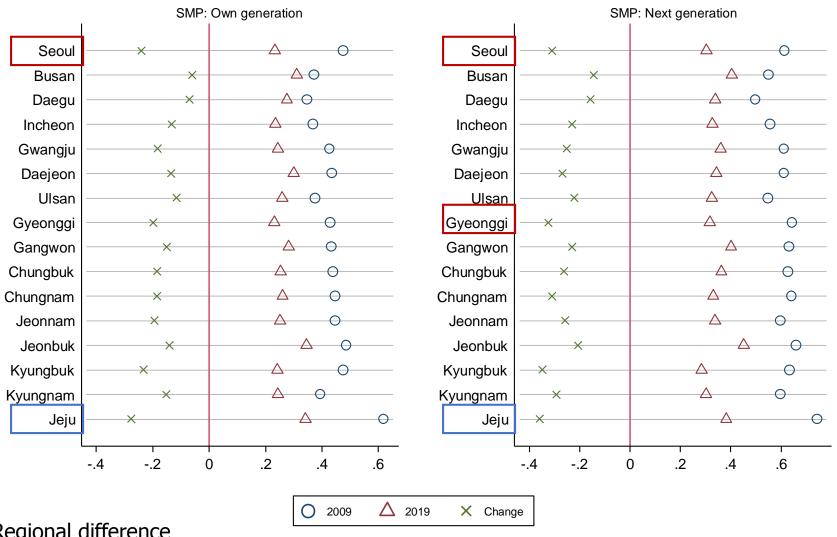
- Magnitude of decline is larger for more educated, especially between 2009 and 2015
- There is very little gap for SMP of next generation across groups by education level

#### Change in SMP by Education Level: 2009 vs. 2019



The gap in SMP by education level has been narrowed, especially for next generation

## Change in SMP by Region: 2009 vs. 2019



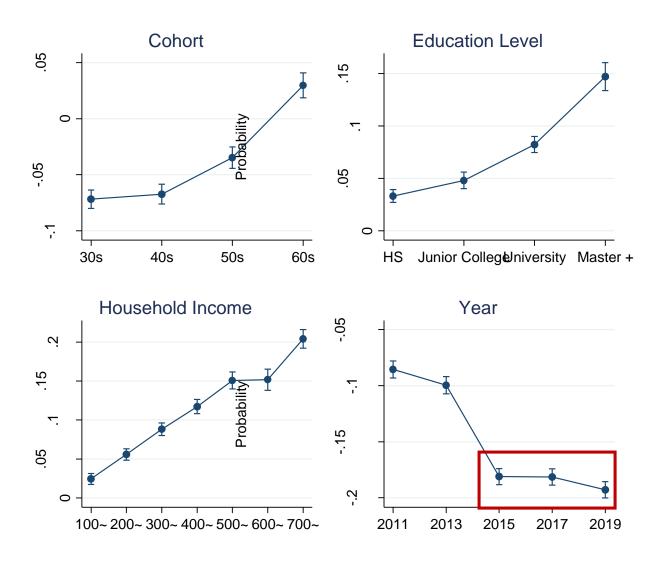
Regional difference

Own generation: Seoul and Jeju

Next generation: Seoul, Gyeonggi, and Jeju

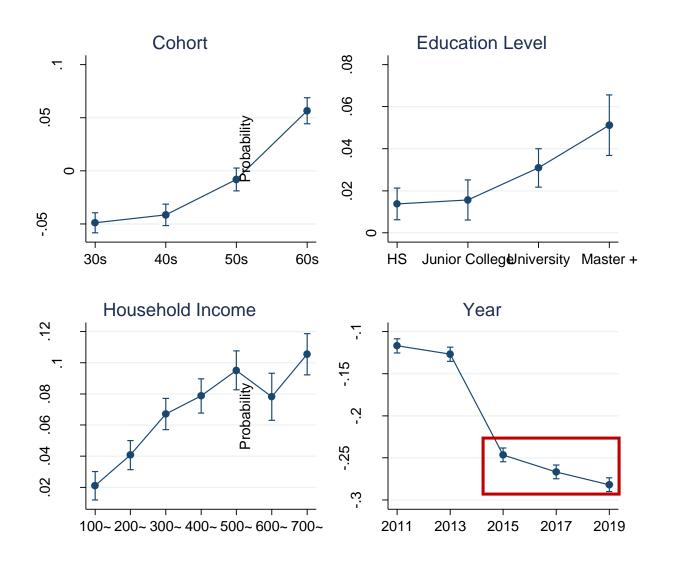
### Marginal Effects for SMP about Own Generation

Pr(Y=3|X), Change in probability of answering as "High"



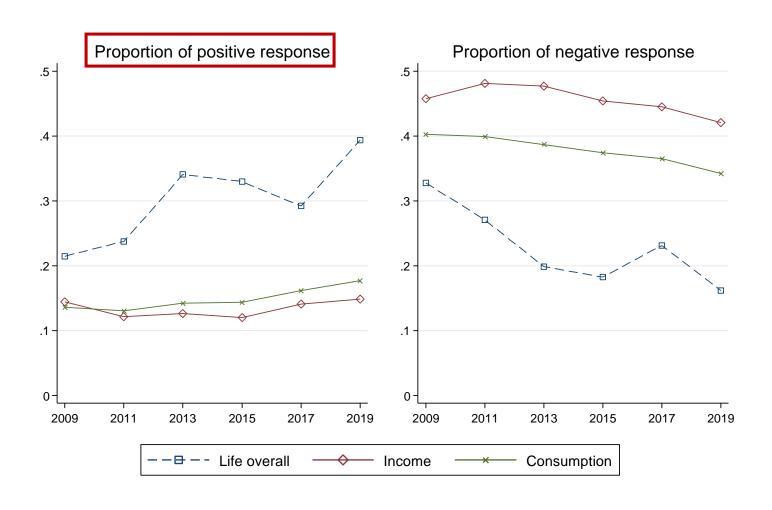
#### **Marginal Effects for SMP about Next Generation**

Pr(Y=3|X), Change in probability of answering as "High"



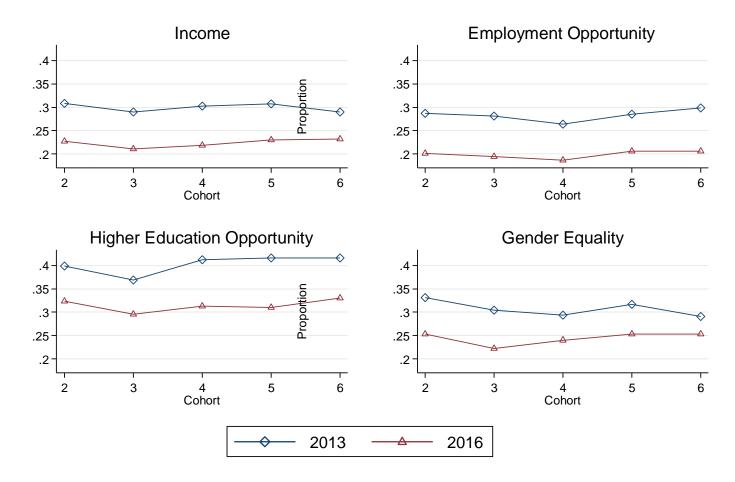
#### **Discussion – Trends in 'Satisfaction'**

- Three questions on the levels of satisfaction
  - Life overall, Income, Consumption
  - {4, 5: Positive}, {3: Middle}, {1, 2: Negative}



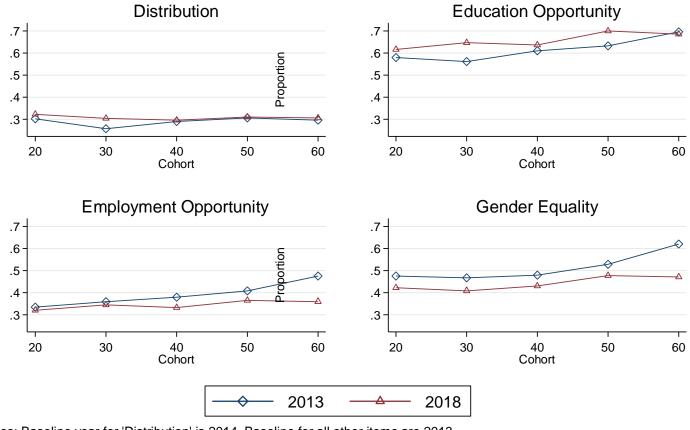
#### **Discussion – What about 'Fairness'?**

- <u>Seoul Survey</u> 2013 ~ 2016
  - "How fair do you think our society is in terms of ...?"
    - {1, 2: Unfair, Somewhat unfair}
    - {3: Neutral}
    - {4, 5: Somewhat Fair, Fair}



#### **Discussion – What about 'Fairness'?**

- Korea Social Integration Survey 2013 ~ 2018
   "How fair do you think our society is in terms of ...?"
  - {1, 2: Unfair, Somewhat unfair}
  - {3, 4: Somewhat Fair, Fair}



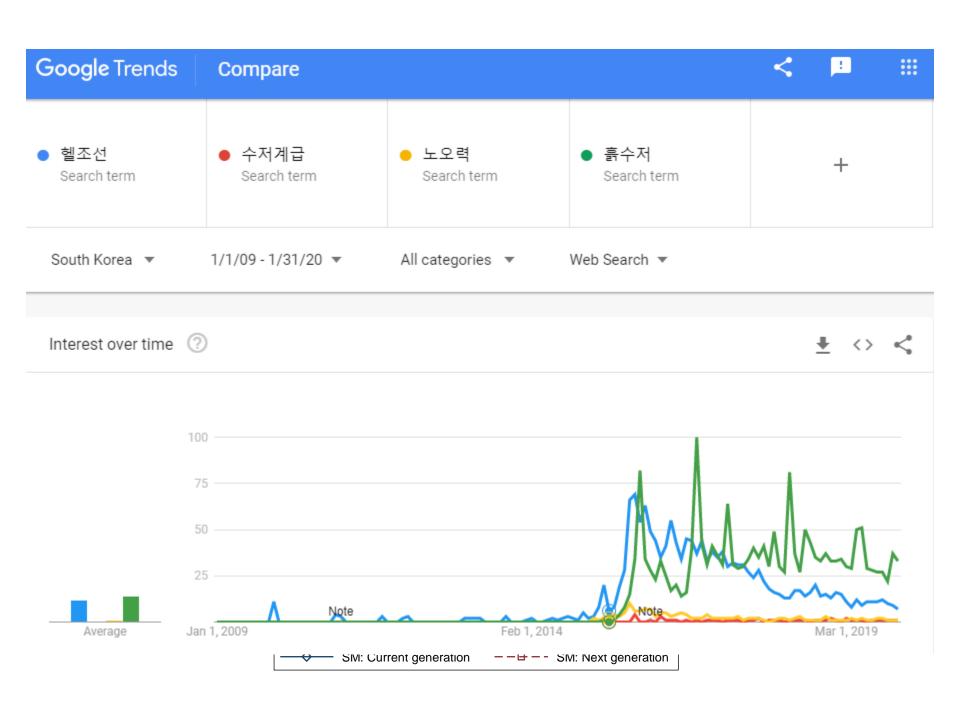
Notes: Baseline year for 'Distribution' is 2014. Baseline for all other items are 2013.

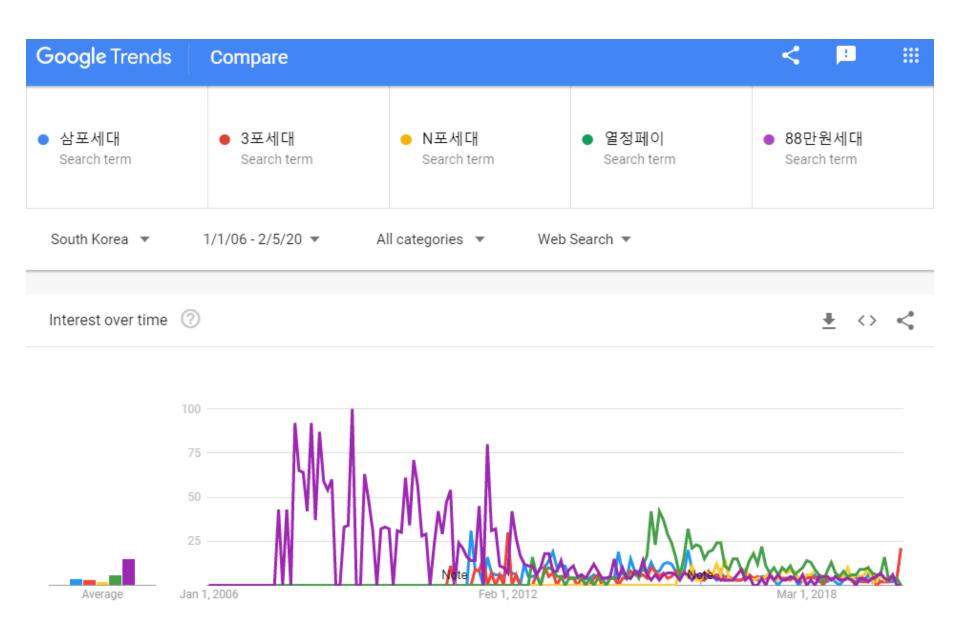
#### **Discussion**

- Although descriptive, provide detailed pictures on changing social mobility perception in South Korea
- Policy Implication
  - To elevate social mobility perception, Korean government needs to be more focused on the most vulnerable groups such as youth and those living in Seoul metropolitan areas
  - Information on social mobility can change SM perception and policy preferences (Alesina et al., 2018)
    - → Necessary to provide more reliable measures for social mobility measures using administrative data as in other countries

#### **Limitation and Future Work**

- "WHY SMP has been declined over the last 10 years?"
  - Changing industrial structures and low growth?
  - Moon & Choi (2019): Examining the role of comparison groups in social mobility perception, "relative position"
  - Qualitative studies that can provide deeper understanding on "why"
  - More questions in the survey on why people think social mobility is declining in Korea
  - (More analysis using panel data)
  - More thoughts on
    - Insecurity in the labor market, housing market, educational opportunities
    - Fairness (e.g., employment, admission), discrimination, inequality
  - Cross national comparative study



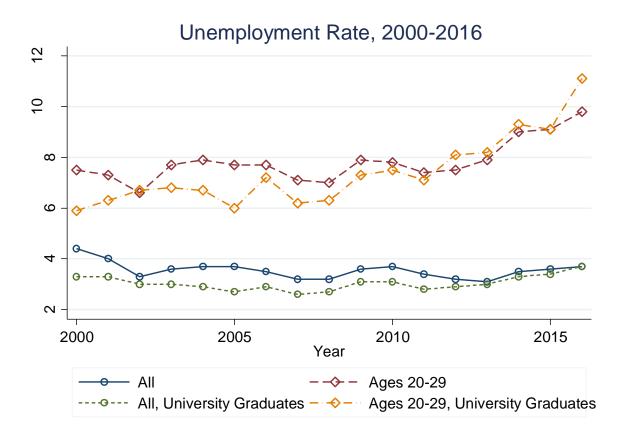


## Appendix

## **Youth Unemployment**



## Youth Unemployment (Choi, 2020)



- Youth **Unemployment Rate (UR)** has increased sharply, especially striking since 2011 (In contrast with the trend for the entire population)
- The greatest increase in UR is among young people with a **university degree or above**, from 5.9% to 11.1% (in contrast to the pattern before 2011)
- Labor market conditions for youth in Korea are poor compared with conditions for other age groups, particularly for youth with a university degree or above

## 소득분배 지표 - 가계동향조사

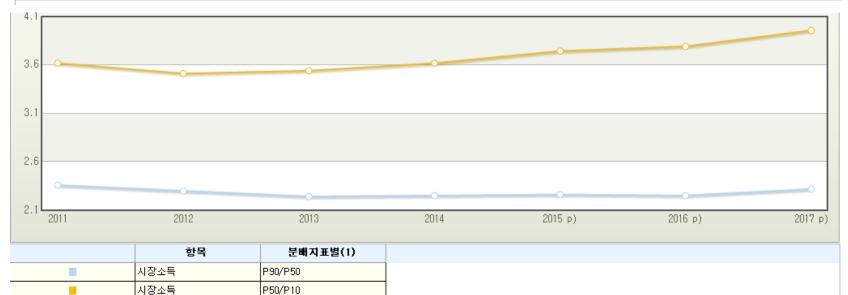


2015			2016		
전체가구	2인이상 비농가	도시 2인이상	전체가구	2인이상 비농가	도시 2인이상
A V -	A V -	A V -	A V -	A V -	A V -
0.341	0.307	0,305	0.353	0.318	0.317
0.295	0.270	0.269	0.304	0.279	0.278

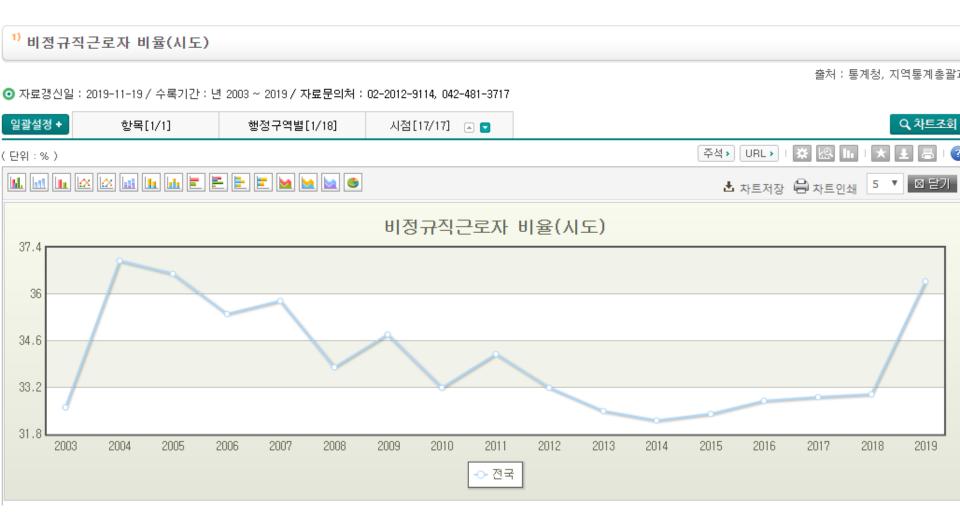
## 소득분배 지표 - 가계금융복지조사



보메ㅋㅠ#/+/	2017 p)		2016 p)		2015 p)	
분배지표별(1)	시장소득	처분가능소득	시장소득	처분가능소득	시장소득	처분가능소득
^ ∨ -	A V -	A V -	A V -	A V -	A V -	A V -
지니계수	0.406	0, 355	0.402	0.355	0.396	0.352



## **Proportion of non-regular workers**



## KB 부동산 아파트 가격 추이, 서울

윌간 KB주택가격동향 자료 [

평균 아파트 가격 추이 및 매매 대비 전세 비율



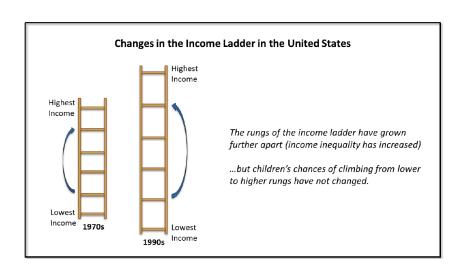
2017.4: 60,215만원 → 2019.12: 86,997만원 (\$750K)

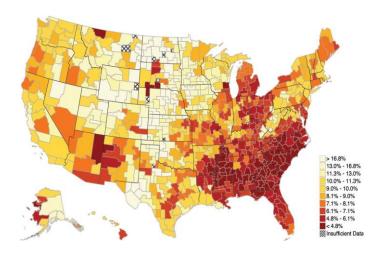
44.5% increase in 2 years and 8 months

## **Background**

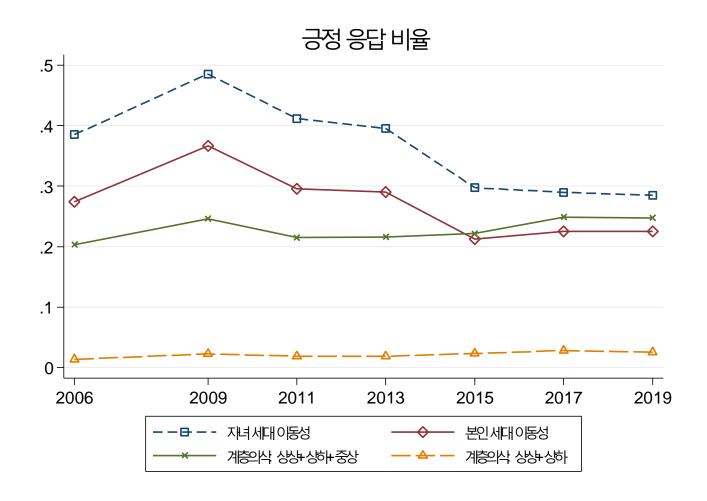
Growing research on inequality and social mobility using administrative data in the U.S. and Northern European countries

- Social mobility (e.g., Chetty et al., 2017)
- Inequality among at the top of the distribution (e.g., Kopczuk et al., 2010; Saez & Piketty, 2003)
- Long-term trends in inequality (e.g., Burkhauser et al., 2012)
- Multi-generational mobility (e.g., Solon, 2018; Torche 2015)





## 계층이동 인식과 계층의식의 변화 (2006~2017)



- 2009년 이후 이동성 인식은 2015년까지 급격하게 부정적으로 변화
  - 자녀 세대 이동 가능성을 높다고 보는 비율이 본인 세대 이동 가능성을 높게 보는 비율보다 높지만, 그 차이는 감소하고 있음
- 본인의 계층지위를 일정 수준 이상이라고 응답한 비율은 안정적으로 유지되어 옴

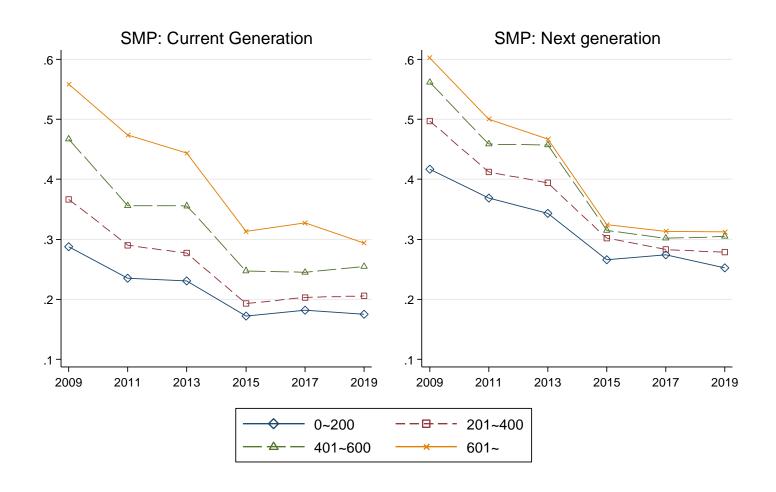
## 계층의식 변화

• "귀하의

설문	분석	응답	본인 세대 이동성 (%)	자녀 세대 이동성 (%)
1	3	매우 높다	2.3	3.8
2	3	비교적 높다	26.1	34.8
3	2	비교적 낮다	42.2	33.7
4	1	매우 낮다	16.3	11.1
5	•	모르겠다	13.2	16.7

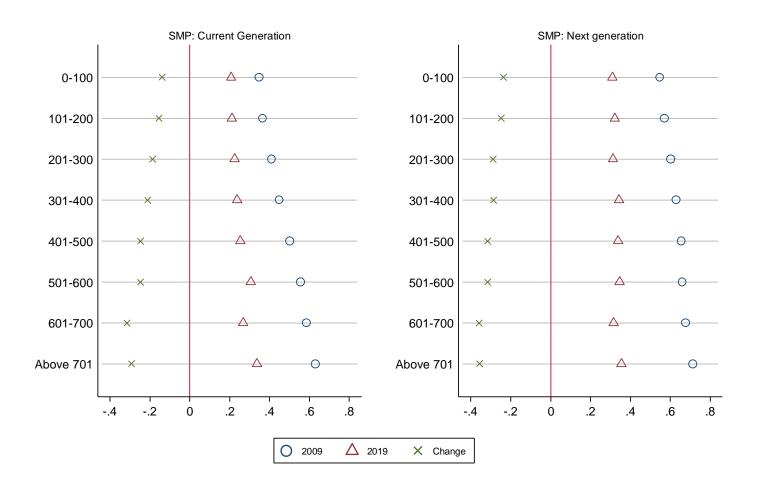
설문	분석	응답	계층의식 (%)
11	5	상상	0.5
12	5	상하	1.6
21	4	중상	20.6
22	3	중하	38.0
31	2	하상	24.7
32	1	하하	14.7

#### **Trend in SMP by Household Income: 2009 - 2019**



- 2015년까지 고소득 그룹의 하락 속도가 빠르며, 2015년 이후에는 큰 변화가 없음
- 2017년 시점에서 자녀세대 상향이동 가능성 긍정 응답 비율의 차이는 축소
- Notes: Monthly household income is used in 10,000 Korean won (approximately, \$8.5)

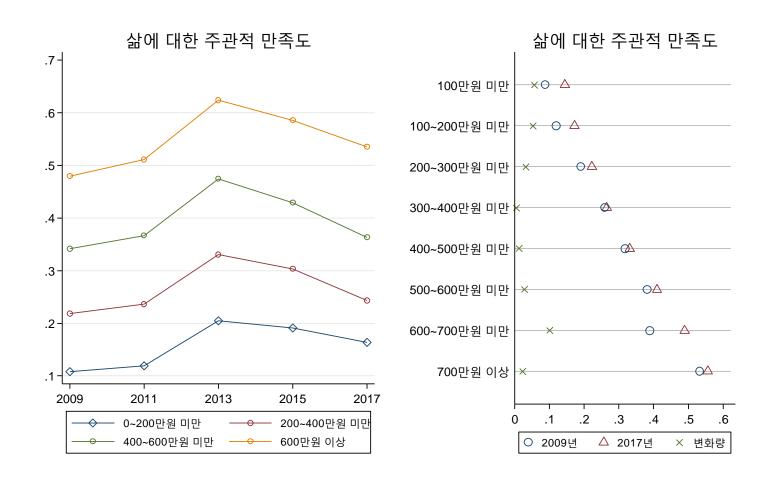
#### Change in SMP by Household Income: 2009 vs. 2019



- 대체로 소득 수준이 높을수록 감소폭은 크게 나타남
- (600~700만원 미만 그룹의 하락폭이 더 큰 이유는 추가 확인 필요)

## Discussion - '주관적 만족감'의 변화

"귀하의 생활을 전반적으로 고려할 때 현재 삶에 어느 정도 만족하십니까?"



- 삶에 대한 주관적 만족감의 변화를 소득 수준별로 분석
  - 계층이동이나 계층의식의 하락과 달리, 삶에 대한 주관적 만족감은 2013년까지 상승
  - 2013년 이후 하락하지만 2009년보다는 여전히 높음

## Perception vs. Reality (Cheng & Wen, 2019)

- Intergenerational income mobility has remained low and stable in America (e.g., Chetty et al., 2014)
- Popular discourse routinely assumes that Americans are optimistic about mobility prospects

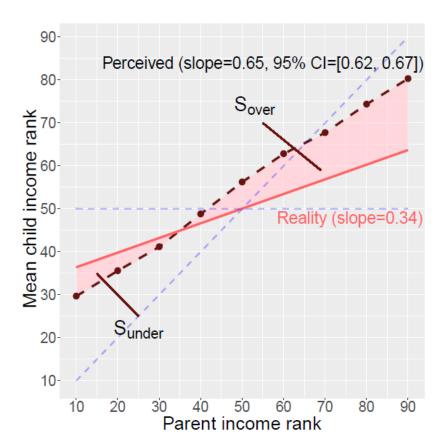


Fig. 3. Rank-rank relationship in perception and in reality.

- Americans overestimate the intergenerational persistence in income ranks
  - Overestimate
     economic prospects for
     children from rich families
  - Underestimate
     economic prospects for
     children from poor families

#### Seoul Survey – Fairness Items

