

ACC575: Data Analytics for Accounting

LN6: Excel Application - Part I

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Learning Objectives

Understand the following concepts using examples:

- Maps in Excel.
- Dashboard in Excel.
- Separation of Duties (Lab7-1).
- Regression Analysis (Lab7-9).
- Fraud detection (Lab7-8).
- Sequence check (Lab7-6).
- Duplicate payments (Lab7-7).
- Fraud detection (Lab7-8).
- vlookup() (Lab7-2).
- match() (Lab7-3).
- pivotby() (Lab7-1).
- groupby() (Lab7-2).
- Conditional Formatting (Lab5-2; Lab7-6,7,8,9)

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Geographic information can be summarized in a map. Examples:

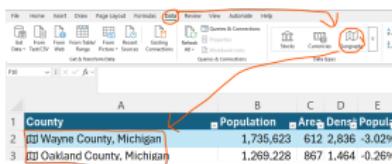
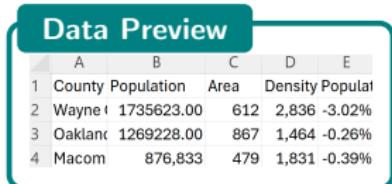
- Sales by region; county, state, country, etc.
- Population by region; county, state, country, etc.
- Average of county population by state.

Example: Michigan Population by County

How?

How to Create a Map in Excel

- ① Open Michigan-County-Population.xlsx (Data is slightly different from the figure below).
- ② Select your data. Go to Data tab. Click Geography.
- ③ Select County and Population columns. Go to Insert tab. Click Maps.



Population by County in Michigan

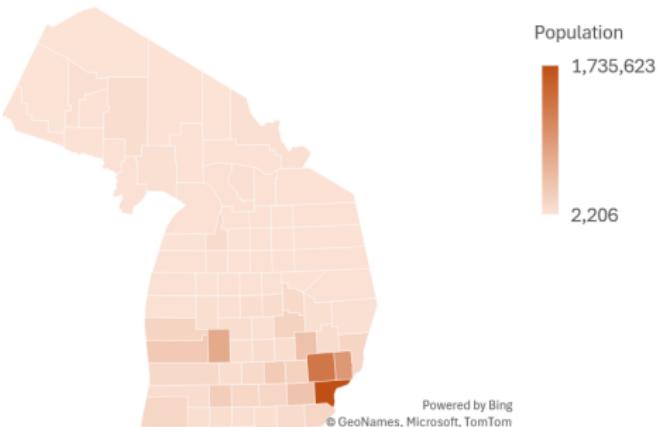


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Dashboard

- A dashboard is a visual representation of data that is used to track and analyze performance.
- A dashboard is a collection of charts, tables, and other visualizations that are used to track and analyze performance.

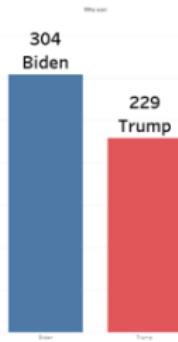
A dashboard should:

- Easy to understand and use.
- Dynamic dashboard should be able to update automatically based on the data.
- Include information that is relevant to the user.

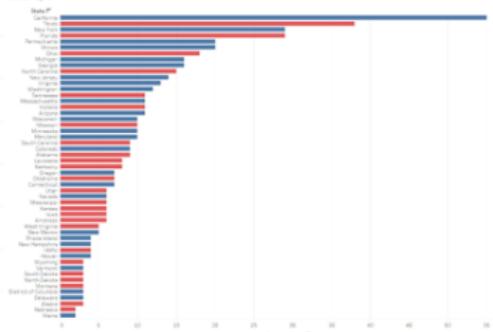
Dashboard Example 1

2020 US president election

Final-outcome



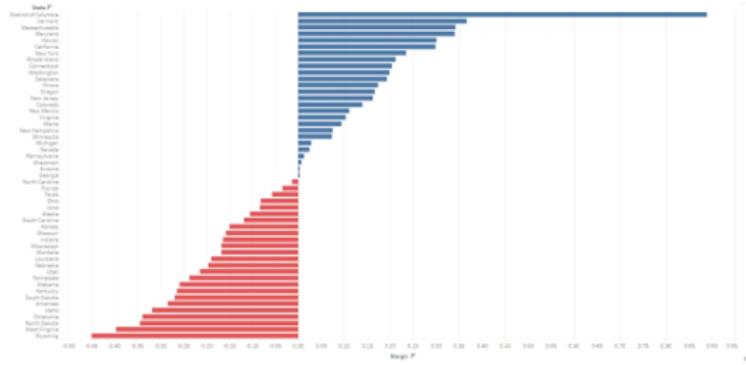
State-by-ev



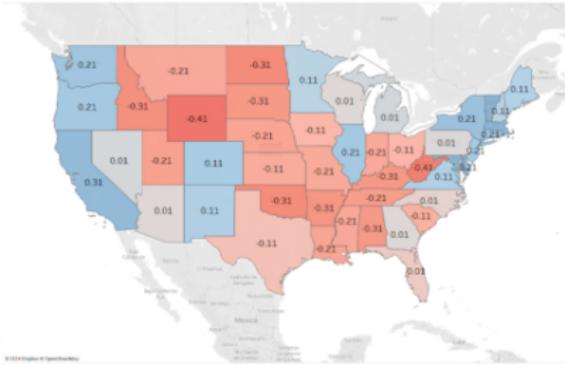
State-outcome



State-by-margin

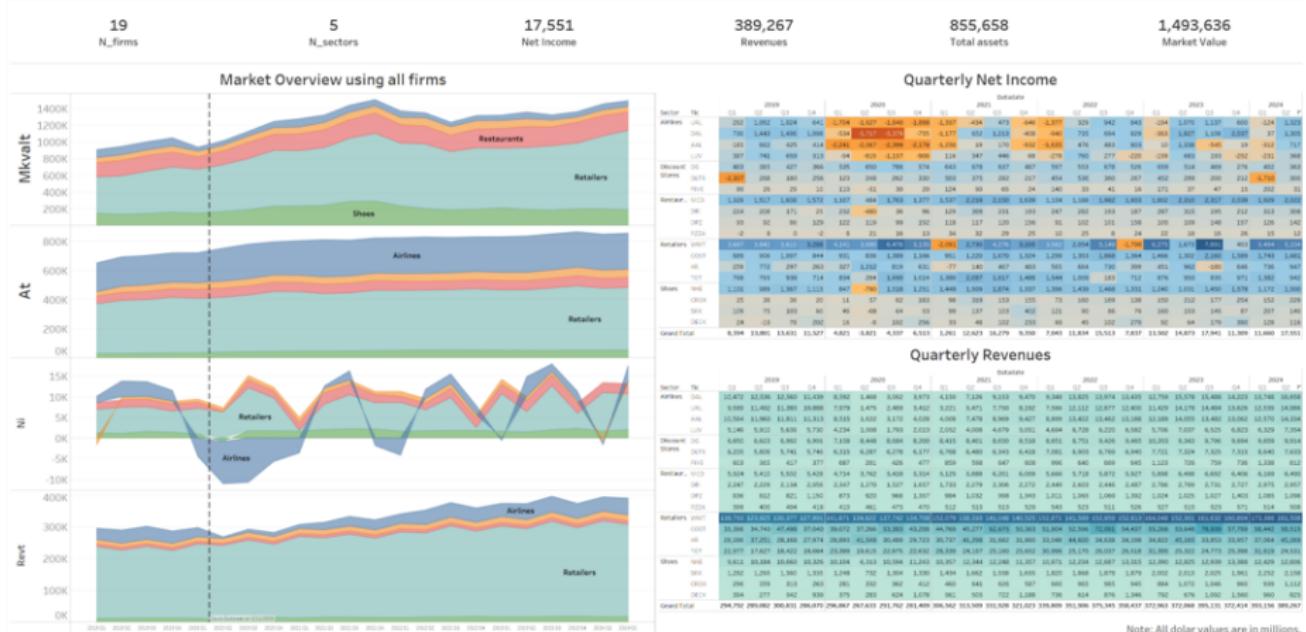


Margin-on-map



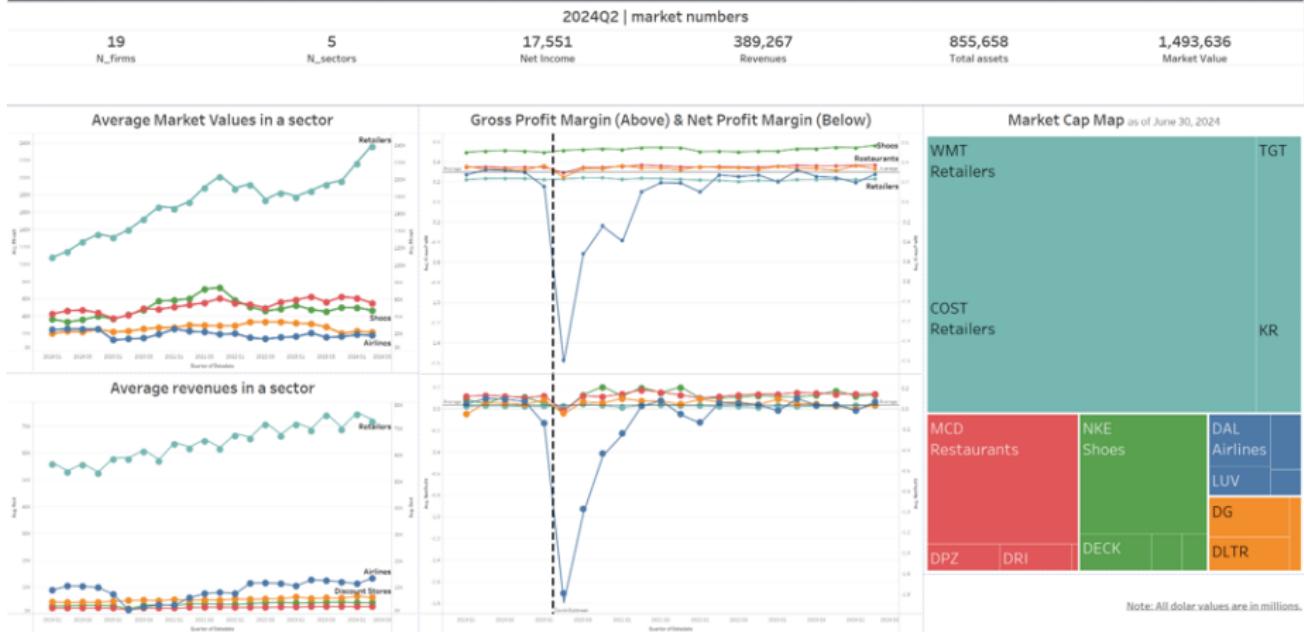
Market information

2024Q2 | market numbers

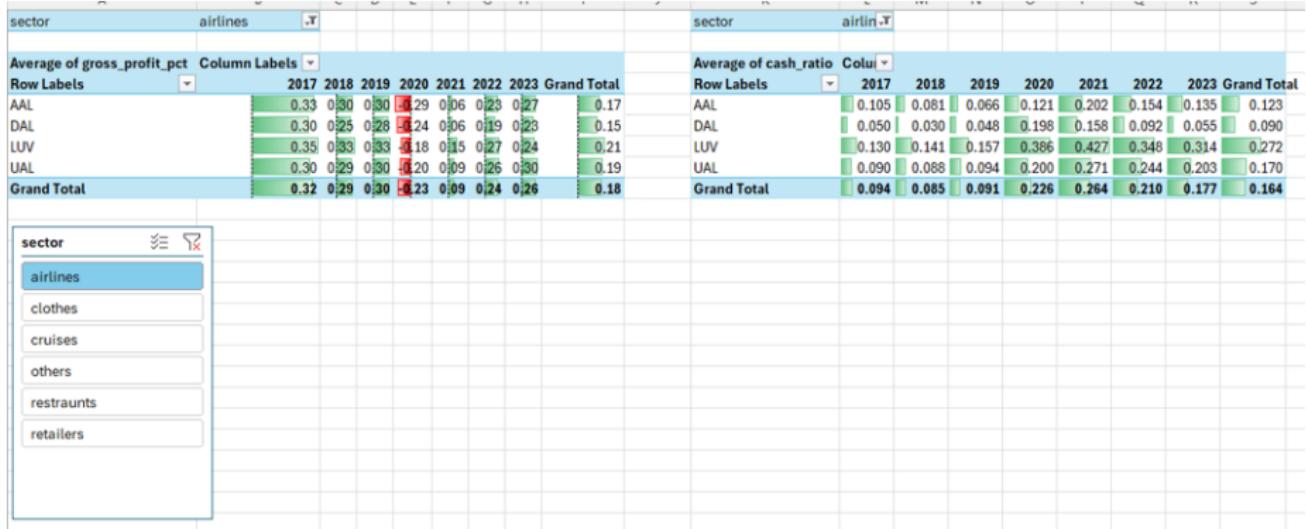


Note: All dollar values are in millions.

Comparisons across sectors

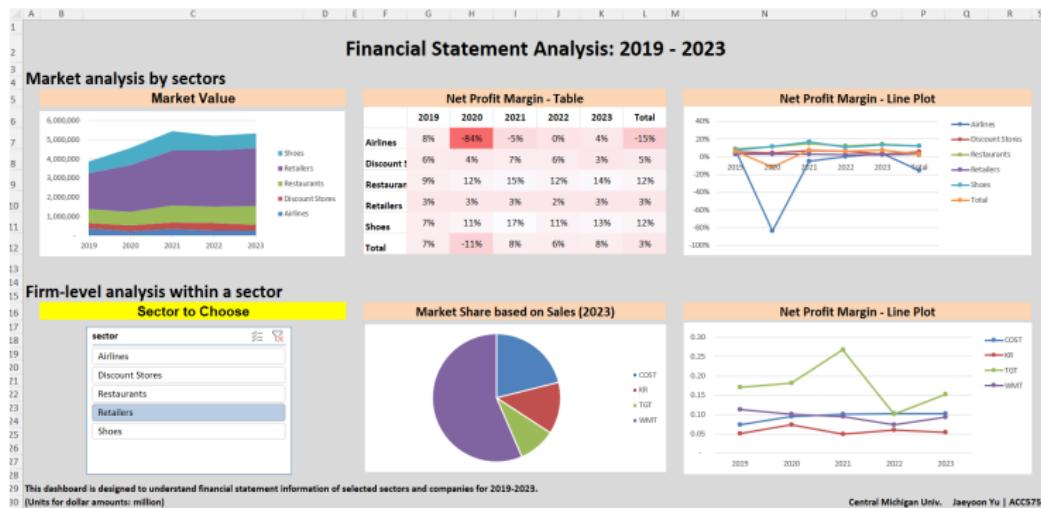


Dashboard Example 4



Assignment: Submit your dashboard to BlackBoard

Let's make this dashboard using FS-Quarterly-Practice.xlsx.



The following skills might be useful:

- PivotTable and PivotChart.
- Slicer - connected to the second row of the dashboard.
- Filter for "Market Share based on Sales (2023)"

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Separation of Duties

- The principle that no single individual should have control over the entire process.

Examples:

- Separate those who handle cash from those who keep the records or write the journal entries.
- Separate those who authorize payments from those who handle cash.
- Separate those who bill customers for goods delivered or services performed from those who handle cash.
- Separate those who reconcile cash from those who make bank deposits and control the general ledger.

Why?

- To prevent fraud and errors.
- To ensure that the records are accurate and complete.
- To ensure that the records are consistent and reliable.
- To ensure that the records are secure and confidential.

Test of Separation of Duties [Lab7-1]

Lab7-1: Journal entries with who entered and approved

Purpose: Who entered and approved the same journal entries?
(i.e., **violation of separation of duties**)

- ① Use PivotTable to summarize the data by who entered and approved the journal entries.
- ② Make the table more readable. Highlight the cells that are not following the separation of duties.
- ③ Repeat the same thing using pivotby().

Data Preview

	A	B	C	D	E	F	G
1	Date	JE#	Account Name	Debit	Credit	Entered	Approved
2	1/3/2025	1	Cash	50,000		VR	AC
3	1/3/2025	1	Common Stock		50,000	VR	AC
4	1/3/2025	2	Travel Expense	250		VR	AC
5	1/3/2025	2	Cash		250	VR	AC

1. Use PivotTable to summarize the data by who entered and approved the journal entries.

How?

- ① Insert > PivotTable.
- ② Move Who Entered to Row Labels.
- ③ Move Who Approved to Column Labels.
- ④ Move Debit to Values.
- ⑤ Make sure Count is selected for the Values field.

Count of Debit		Column Labels			
Row Labels	AC				Grand Total
		DH	VR		
MW		13	10		23
VR		20	9	1	30
Grand Total		33	19	1	53

2. Make the table more readable. Highlight the cells that are not following the separation of duties.

How?

- ① Edit Row Labels, Column Labels, background colors properly.
- ② Highlight the cells that are not following the separation of duties.

Entered	Approved	DH VR Grand Total			
		AC	DH	VR	Grand Total
MW		13	10		23
VR		20	9	1	30
Grand Total		33	19	1	53

3. Repeat the same thing using pivotby().

How?

- ① Use pivotby() to summarize the data by who entered and approved the journal entries.
- ② pivotby(arg1, arg2, arg3, arg4):
 - ① arg1 - row range
 - ② arg2 - column range
 - ③ arg3 - value range
 - ④ arg4 - aggregation function (e.g., count, sum)

=PIVOTBY(F1:F106,G1:G106,D1:D106,COUNT)					
	AC	DH	VR	Total	
MW		13	10		23
VR		20	9	1	30
Total		33	19	1	53

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Days of the Week Transactions [Lab7-2]

Lab7-2: Days of the Week Transactions

Purpose: Are the transactions recorded on the correct days of the week?

- ① Convert the data to Table. Use weekday() to get day of week (number).
- ② Make a dictionary for day of week conversion.
- ③ Use vlookup() to get day of week (text).
- ④ Use pivottable to check if the transactions are recorded on the correct day of the week.
- ⑤ Use groupby() to generate the same pivot table.

Data Preview

	A	B	C	D	E	F	G
1	Date	JE#	Account Name	Debit	Credit	Entered	Approved
2	1/3/2025	1	Cash	50,000		VR	AC
3	1/3/2025	1	Common Stock		50,000	VR	AC
4	1/3/2025	2	Travel Expense	250		VR	AC
5	1/3/2025	2	Cash		250	VR	AC

1. Convert the data to Table. Use weekday() to get day of week (number).

How?

- ① Convert the data to Table.
- ② Use weekday() to get day of week (number).

The screenshot shows a Microsoft Excel interface. The formula bar at the top contains the formula `=WEEKDAY([@Date],1)`. Below the formula bar is a table with the following data:

	A	B	C	D	E	F	G	H
1	Date	JE#	Accr	Debit	Credit	Entered	Approved	Day of Week (Num)
2	1/3/2025	1	Cash	#####	VR	AC		6
3	1/3/2025	1	Common Stc	#####	VR	AC		6

2. Make a dictionary for day of week conversion.

How?

- 1 Make the below dictionary table manually.

L	M
Day of Week (num)	Day of Week (text)
1	Sunday
2	Monday
3	Tuesday
4	Wednesday
5	Thursday
6	Friday
7	Saturday

3. Use vlookup() to get day of week (text).

How?

- 1 Use vlookup() to get day of week (text).

The screenshot shows an Excel spreadsheet with a table of transaction data. The table has columns for Date, JE#, Account, Debit, Credit, Entered, Approved, Day of Week (Num), and Day of Week (Text). The formula bar at the top shows the formula =VLOOKUP([@[Day of Week (Num)]],\$L\$2:\$M\$8,2,0) entered into cell I2.

	A	B	C	D	E	F	G	H	I
1	Date	JE#	Acc#	Debit	Credit	Entered	Approved	Day of Week (Num)	Day of Week
2	1/3/2025	1	Cash	#####	VR	AC		6	Friday
3	1/3/2025	1	Common Stc	#####	VR	AC		6	Friday

4. Use PivotTable to check if the transactions are recorded on the correct day of the week.

How?

- ① Make a pivot table by Day of Week.
- ② Move Day of Week to Row Labels.
- ③ Move Debit to Values.
- ④ Make sure Count is selected for the Values field.
- ⑤ Clean up the table.

Row Labels	Count of Debit
Sunday	7
Monday	3
Tuesday	6
Wednesday	10
Thursday	11
Friday	4
Saturday	12
Grand Total	53

5. Use groupby() to generate the same pivot table.

How?

① Use groupby() to generate the same pivot table.

② groupby(arg1, arg2, arg3):

① arg1 - Row Fields

② arg2 - Value Fields

③ arg3 - Summary Function

```
=GROUPBY(Table1[[#All],[Day of Week (text)]],Table1[[#All],[Debit]],COUNT)
```

Friday	4
Monday	3
Saturday	12
Sunday	7
Thursday	11
Tuesday	6
Wednesday	10
Total	53

Note: Further cleaning up the table is needed.

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Bank Reconciliation

- The process of comparing the company's records with the bank's records to ensure that they are in agreement.
- Bank Reconciliation is a key control to prevent fraud and errors.

Bank Reconciliation [Lab5-2]

Lab5-2: Bank Reconciliation

Purpose: Use Conditional Formatting to identify suspicious numbers.

- ① Select all numbers in columns B and E.
- ② Click Conditional Formatting under Home tab. Then New Rule.
- ③ Set it up to highlight the cells that are not reconciled.

Data Preview

A	B	C	D	E
1		We Consult You		
2		Cash Transactions		
3		March 31, 2022		
4	General Ledger/ Company Books		Bank Statement	
5				
6	Transaction Type		Transaction Type	
7	Check 1762	1,414.13	Deposit 1224	127.98
8	Check 1763	1,783.98	Deposit 1228	2,985.12
9	Check 1764	2,041.73	NSF Check 1213	2,645.05
10	Check 1765	987.34	NSF Check 1217	924.17
11	Check 1766	1,501.19	NSF Fees 1	25.00
12	Check 1767	2,278.18	NSF Fees 2	35.00
13	Check 1768	4,398.01	Deposit 1227	1,819.13
14	Check 1769	1,349.56	Deposit 1225	289.75
15	Check 1770	2,430.61	Deposit 1226	699.46
16	Check 1771	1,513.19	Deposit 1223	2,073.14
17	Check 1772	2,085.00	Deposit 1229	903.00

1. Select all numbers in columns B and E.

How?

- ① Select all numbers in columns B and E.

A	B	C	D	E
1		We Consult You		
2		Cash Transactions		
3		March 31, 2022		
4	General Ledger/ Company Books		Bank Statement	
5				
6	Transaction Type		Transaction Type	
7	Check 1762	1,414.13	Deposit 1224	127.98
8	Check 1763	1,783.98	Deposit 1228	2,985.12
9	Check 1764	2,041.73	NSF Check 1213	2,645.05
10	Check 1765	987.34	NSF Check 1217	924.17
11	Check 1766	1,501.19	NSF Fees 1	25.00
12	Check 1767	2,278.18	NSF Fees 2	35.00
13	Cr. 1,176.01	4,000.01	Dr. 1,176.01	4,000.01

2. Click Conditional Formatting under Home tab. Then New Rule.

How?

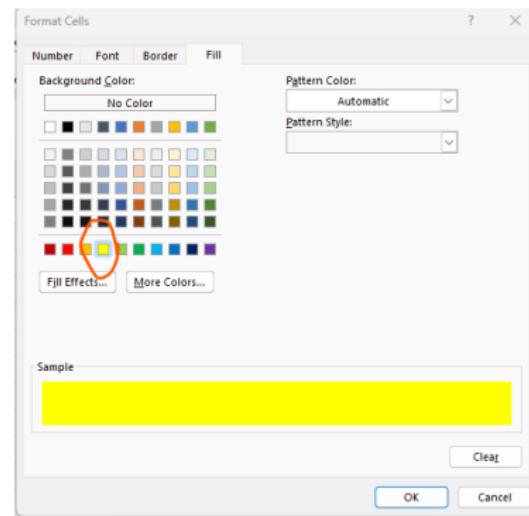
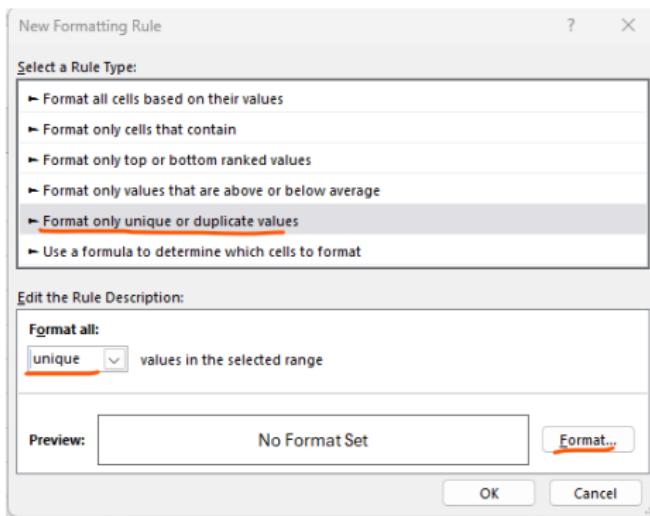
- Click Conditional Formatting under Home tab. Then New Rule.

The screenshot shows the Microsoft Excel ribbon with the 'Home' tab selected. The ribbon includes tabs for File, Home, Insert, Draw, Page Layout, Formulas, Data, Review, View, Automate, and Help. Below the ribbon is the toolbar with options like Cut, Copy, Paste, Format Painter, and Clipboard. The main area shows a table with data in rows 1 through 5. Row 1 contains 'We Consult You' in column B. Row 2 contains 'Cash Transactions'. Row 3 contains 'March 31, 2022'. Row 4 contains 'General Ledger/ Company Books' in column A and 'Bank Statement' in column E. Row 5 is empty. On the far right of the ribbon, the 'Conditional Formatting' icon is circled in red. A dropdown menu is open from this icon, listing several options: 'Highlight Cells Rules', 'Top/Bottom Rules', 'Data Bars', 'Color Scales', 'Icon Sets', and 'New Rule...'. The 'New Rule...' option is also circled in red.

3. Set it up to highlight the cells that are not reconciled.

How?

- ① "Select a rule type": Choose "Format only unique or duplicate values".
- ② "Edit the Rule Description": Choose "Unique".
- ③ Click "Format" at the bottom right.
- ④ Choose "Yellow" for "Background Color".
- ⑤ Go to "Fill" tab and choose "Yellow" for "Background Color".



* Interpretation: We need to look into these cases.

- The cells highlighted only in column B (company's book): not required by banks
- The cells highlighted only in column E (bank's side): not required by companies

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5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

Bank Reconciliation [Lab7-3]

Lab7-3: Bank Reconciliation

Purpose: Use match() to find the matching records.

- ① Use match() to find the matching records.

Data Preview

A	B	C	D	E
1		We Consult You		
2		Cash Transactions		
3		March 31, 2022		
4	General Ledger/ Company Books		Bank Statement	
5				
6	Transaction Type		Transaction Type	
7	Check 1762	1,414.13	Deposit 1224	127.98
8	Check 1763	1,783.98	Deposit 1228	2,985.12
9	Check 1764	2,041.73	NSF Check 1213	2,645.05
10	Check 1765	987.34	NSF Check 1217	924.17
11	Check 1766	1,501.19	NSF Fees 1	25.00
12	Check 1767	2,278.18	NSF Fees 2	35.00
13	Check 1768	4,398.01	Deposit 1227	1,819.13
14	Check 1769	1,349.56	Deposit 1225	289.75
15	Check 1770	2,430.61	Deposit 1226	699.46
16	Check 1771	1,513.19	Deposit 1223	2,073.14
17	Check 1772	2,985.09	Deposit 1229	993.09

1. Find the matching records using match() for company's book.

How?

- ① Add index number in column A.
- ② Values in the company's book - name as "company";
- ③ Values in the bank's side - name as "bank".
- ④ Use match() to find the matching records for company's book.
- ⑤ Use match() to find the matching records for bank's side.

MATCH(arg1, arg2, arg3): to find the index number of the matching record.

- ① arg1 - The value to match.
- ② arg2 - The range to search.
- ③ arg3 - The type of match (0: exact match...).

Index	Transaction Type	=MATCH(C9,bank,0)	Transaction Type	=MATCH(F9,company,0)
1	Check 1762	1,852.37 14	Check 1767	2,417.82 6
2	Check 1763	1,658.22 #N/A	Check 1768	1,926.75 7
3	Check 1764	2,930.78 15	Deposit 1224	2,436.76 15
4	Check 1765	1,371.63 16	Deposit 1228	1,851.13 19
5	Check 1766	2,778.50 17	NSF Check 1155	2,645.05 #N/A
6	Check 1767	2,417.82 1	NSF Check 1186	924.17 #N/A
7	Check 1768	1,926.75 2	NSF Check 1187	1,418.95 #N/A
8	Check 1769	1,664.18 18	NSF Fees 1	25.00 #N/A
9	Check 1770	1,479.91 19	NSF Fees 2	35.00 #N/A
10	Check 1771	2,255.74 #N/A	Deposit 1227	2,242.57 18
11	Check 1772	2,329.55 #N/A	Deposit 1225	2,025.09 20
12	Check 1773	2,669.14 #N/A	Deposit 1226	2,173.54 17
13	Check 1774	2,106.89 #N/A	Deposit 1223	2,632.24 14
14	Deposit 1223	2,632.24 13	Check 1762	1,852.37 1

***Interpretation:** Bank reconciliations are a basic internal control used by the company to ensure that the company's book and the bank's side are reconciled. The company and its auditors need to look into those that are not matched.

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Sequence Check [Lab7-6]

Lab7-6: Sequence Check

Purpose: Check if the transactions are recorded in the correct sequence.

- ① Use Conditional Formatting to highlight the cells that are not in the correct sequence.
- ② Choose yellow for background color.

Data Preview

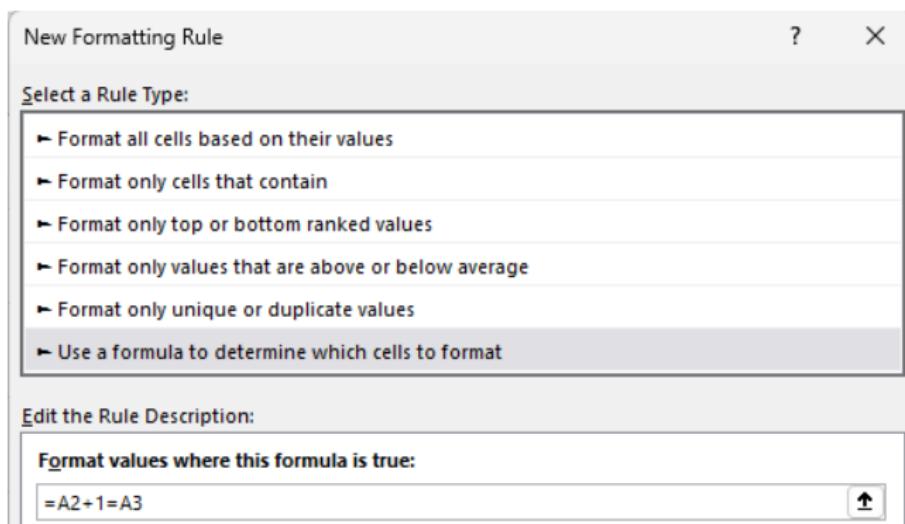
	Check Numbers
1	1000
2	1001
3	1002
4	1004
5	1005
6	1007
7	1008
8	1009
9	1010
10	1011
11	1013
12	

1. Use Conditional Formatting to highlight the cells that are not in the correct sequence.

How?

- ① Select all the values in column A (from A2:).
- ② Click Conditional Formatting under Home tab. Then New Rule.
- ③ Choose "Use a formula to determine which cells to format".
- ④ Enter the formula: =A2+1 = A3 in the formula box.^a

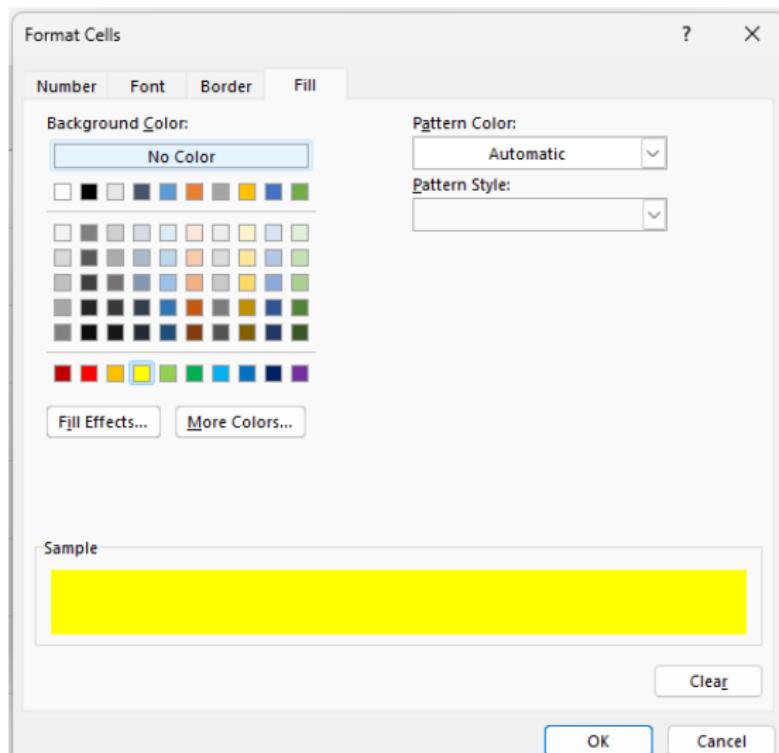
^aThe formula looks as if it applies to the first cell, but the same logic actually applies to the rest of the cells.



2. Choose yellow for background color.

How?

① Choose yellow for background color.



*Interpretation: The cells highlighted follow the sequence. Those not highlighted indicate there's a gap in the sequence.

A	Check Num
1	1000
2	1001
3	1002
4	1004
5	1005
7	1007
8	1008
9	1009
10	1010
11	1011

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- Fraud Detection [Lab7-8]

5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

Duplicate Payments [Lab7-7]

Lab7-7: Duplicate Payments

Purpose: Check if there are duplicate payments; then remove the duplicates.

- ① Convert data to Table. Make a new column combining Date, Memo, and Payment.
- ② Use COUNTIF() to count to see how many times the current value appears in the column.
- ③ Use Conditional Formatting to highlight the main columns with values that appear more than once.
- ④ Remove the duplicates.

Data Preview

	A	B	C	D
1	Date	Memo	Check number	Payment
2	1/1/2025	Traveling expenses	0001	175
3	1/2/2025	Purchase	0002	3570
4	1/2/2025	Phone bills	0003	241
5	1/2/2025	Purchase	0004	3570
6	1/5/2025	Administrative expenses	0005	349
7	1/6/2025	Traveling expenses	0006	709
8	1/7/2025	Traveling expenses	0007	592

1. Convert data to Table. Make a new column combining Date, Memo, and Payment.

How?

- ① Convert data to Table.
- ② Make a new column E. In E2: =A2&B2&C2.
- ③ Then the following formula will show up: `[@Date] & [@Memo] & [@Payment]`.^a
- ④ This is called [Structured Reference](#).

^a@ indicates the current row's value.

The screenshot shows a Microsoft Excel interface. At the top, the formula bar displays the formula `=[@Date]&[@Memo]&[@Payment]`. Below the formula bar is a table with six rows and five columns. The columns are labeled A through E. Column A is "Date", column B is "Memo", column C is "Check number", column D is "Payment", and column E is "Information". The data in the table is as follows:

	Date	Memo	Check number	Payment	Information
1	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175
2	1/2/2025	Purchase	0002	3570	45659Purchase3570
3	1/2/2025	Phone bills	0003	241	45659Phone bills241
4	1/2/2025	Purchase	0004	3570	45659Purchase3570
5	1/5/2025	Administrative expenses	0005	349	45662Administrative expenses349

2. Use COUNTIF() to count to see how many times the current value appears in the column.

How?

- ① Make a new column F.
- ② In F2, type COUNTIF([Information],[@Information]).
- ③ You don't need to type "Information". Just click the cell E2 after typing COUNTIF().

A	B	C	D	E	F	G	H	I
1	Date	Memo	Check number	Payment	Information	CountIF		
2	1/1/2025	Traveling expenses	0001	175 45658	Traveling expenses175	1	=COUNTIF([Information],[@Information])	
3	1/2/2025	Purchase	0002	3570 45659	Purchase3570	2		
4	1/2/2025	Phone bills	0003	241 45659	Phone bills241	1		
5	1/2/2025	Purchase	0004	3570 45659	Purchase3570	2		
6	1/5/2025	Administrative expenses	0005	349 45662	Administrative expenses349	1		

3. Use Conditional Formatting to highlight the main columns with values that appear more than once.

How?

- ① Select columns A to D (Date to Payment).
- ② Click Conditional Formatting under Home tab. Then New Rule.
- ③ Choose "Use a formula to determine which cells to format".
- ④ Enter $=\$F2>1$ in the formula box. Be careful not to lock the row number in \$F2 ($\$F\2).
- ⑤ Set up the background color to yellow.

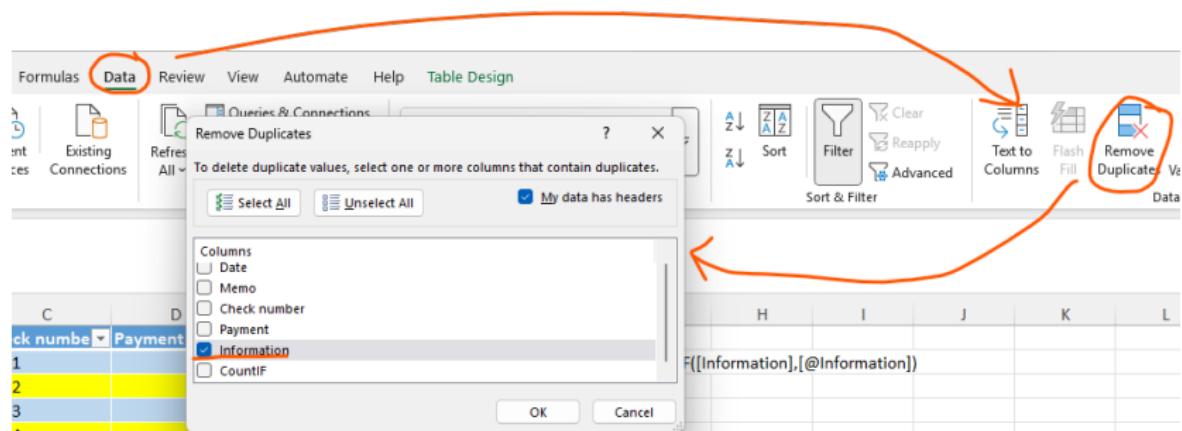
The screenshot shows an Excel spreadsheet with a table of expenses. The table has columns: Date, Memo, Check number, Payment, Information, and CountIf. Rows 2, 3, 4, and 5 are highlighted in yellow, indicating they contain duplicate values in the 'CountIf' column. A context menu is open over these rows, specifically the 'Format Cells' option from the 'Information' column header. This menu leads to the 'Edit Formatting Rule' dialog box. In this dialog, the 'Select a Rule Type:' section is visible, with the 'Use a formula to determine which cells to format' option selected. The 'Format values where this formula is true:' field contains the formula $=\$F2>1$. The 'Preview' section shows a yellow background for the cell AaBbCcYyZz, which corresponds to the highlighted rows in the table. The 'OK' button is at the bottom right of the dialog.

A	B	C	D	E	F
Date	Memo	Check number	Payment	Information	CountIf
1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175	1
1/2/2025	Purchase	0002	3570	45659Purchase3570	2
1/2/2025	Phone bills	0003	241	45659Phone bills241	1
1/2/2025	Purchase	0004	3570	45659Purchase3570	2
1/5/2025	Administrative expenses	0005			
1/6/2025	Traveling expenses	0006			
1/7/2025	Traveling expenses	0007			
1/8/2025	Gas	0008			
1/9/2025	Water bills	0009			
1/9/2025	Salary	0010			
1/9/2025	Meal	0011			
1/12/2025	Water bills	0012			
1/13/2025	Purchase	0013			
1/14/2025	Electricity	0014			
1/14/2025	Meal	0015			
1/14/2025	Electricity	0016			
1/17/2025	Gas	0017			
1/18/2025	Gas	0018			
1/19/2025	Salary	0019			
1/20/2025	Traveling expenses	0020			
1/21/2025	Meal	0021			
1/22/2025	Traveling expenses	0022			

4. Remove the duplicates.¹

How?

- ① Select all the values in column A (from A2:).
- ② Data tab > Remove Duplicates.
- ③ Select Information column to make it unique.
- ④ Click OK. Then two obs are removed.



¹Before removing, check if the duplicates are resulted from errors.

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5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

Kickback

- A bribe paid to a person in a position of authority to influence their decision.
- Vendors have incentives to collect cash from clients quickly.
- Vendors might offer kickbacks to A/P clerks to collect cash from clients quickly.
- It would be easier for vendors if only one A/P clerk handles all the transactions with the vendor.

Lab7-8: Fraud Detection

Purpose: Check if there are fraudulent transactions.

- ① Calculate the number of days it took the company to pay its invoice.
- ② Any relationship between an A/P clerk and a vendor (i.e., supplier)?
- ③ Any unusually quick payments?
- ④ Are the two above related? Then suspicious (e.g., Kickback)

Data Preview

	A	B	C	D	E
1	A/P Clerk	Vendor	Invoice Amount	Invoice Date	Payment Date
2	AP0040	SLC Inc.	305	2/1/2025	2/22/2025
3	AP0080	Journeys Co.	422	2/1/2025	2/25/2025
4	AP0090	Eng. Inst. Inc	454	2/1/2025	3/30/2025
5	AP0050	Twin Inc.	313	2/1/2025	3/27/2025
6	AP0090	Cool Ent.	419	2/1/2025	3/26/2025

- Calculate the number of days it took the company to pay its invoice.

How?

1 Make a new column F. In F2: =Payment Date - Invoice Date.

	A	B	C	D	E	F
1	A/P Clerk	Vendor	Invoice Amount	Invoice Date	Payment Date	Days to Pay
2	AP0040	SLC Inc.	305	2/1/2025	2/22/2025	21
3	AP0080	Journeys Co.	422	2/1/2025	2/25/2025	24
4	AP0090	Eng. Inst. Inc	454	2/1/2025	3/30/2025	57
5	AP0050	Twin Inc.	313	2/1/2025	3/27/2025	54

2. Any relationship between an A/P clerk and a vendor (i.e., supplier)?

How?

- ① Make a pivot table by Vendor and A/P Clerk.
- ② Choose Invoice Amount for Values.
- ③ Choose % of Column Total for Values.
- ④ Then use conditional formatting to highlight the cells properly.

	Sum of Invoice Amount	Column Labels								
Row Labels		AERT Inc.	Chris Co.	Cool En	Value Field Settings					
AP0010		1642			7. Source Name: Invoice Amount					902
AP0020		4416			8. Custom Name: Sum of Invoice Amount					1444
AP0030		1567			9. Summarize Values By Show Values As					3996
AP0040		520	2874		8.1 No Calculation					3783
AP0050		4111			8.2 % of Grand Total					646
AP0060		1033	2416		8.3 % of Row Total					1369
AP0070		1148			8.4 % of Parent Row Total					865
AP0080					8.5 Payment Due Days to Pay					3628
AP0090					8.6 Number Format					3534
Grand Total		14437	5290	16068	4997	10235	11394	9970	32926	1707
					72. OK					18192
					72. Cancel					6

Choosing the % of Column Total converts the table to the below one. This figure shows which A/P clerk handles transactions with which vendor.

	Sum of Inv Column																
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng.	Inst.	I Facade	LL	Feng Corp	Journeys (North	Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total
AP0010	11%	0%	5%	0%	38%	0%	0%	3%	7%	27%	0%	0%	5%	32%	10%		
AP0020	31%	0%	24%	0%	10%	0%	0%	4%	27%	11%	0%	0%	6%	12%	10%		
AP0030	11%	0%	6%	42%	4%	0%	40%	11%	7%	8%	0%	0%	29%	8%	11%		
AP0040	4%	54%	5%	0%	0%	35%	9%	6%	39%	9%	100%	0%	9%	5%	16%		
AP0050	28%	0%	5%	58%	0%	0%	6%	4%	7%	6%	0%	0%	7%	31%	9%		
AP0060	7%	46%	5%	0%	0%	0%	9%	11%	7%	12%	0%	50%	25%	6%	11%		
AP0070	8%	0%	5%	0%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%	10%		
AP0080	0%	0%	0%	0%	0%	16%	0%	55%	0%	0%	0%	0%	15%	0%	13%		
AP0090	0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	0%	10%		
Grand Tot	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	

Then use conditional formatting to highlight the cells properly.

The screenshot shows a Microsoft Excel spreadsheet titled "Sum of Invoice Amount". The data includes columns for "Sum of Invoice Amount", "Column Labels", and various company names. The "Conditional Formatting" ribbon tab is selected, and a context menu is open over a cell in the "Corp." column. The "Color Scales" option is highlighted with a red oval. The "Color Scales" dialog box is displayed, showing several color scale rules such as "Red to Green", "Red to Yellow", and "Green to Red".

Sum of Invoice Amount	Column Labels	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst. Inc.	Corp.	Journeys Co.	North Ind.	Richardson Corp	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Gr.
AP0010		11%	0%	5%	0%	38%	0%	7%	27%	0%	0%	5%	32%		
AP0020		31%	0%	24%	0%	10%	3%	27%	11%	0%	0%	6%	12%		
AP0030		11%	0%	6%	42%	4%	11%	7%	8%	0%	0%	29%	8%		
AP0040		4%	54%	5%	0%	0%	6%	39%	9%	100%	0%	9%	5%		
AP0050		28%	0%	5%	58%	0%	4%	7%	6%	0%	0%	7%	31%		
AP0060		7%	46%	5%	0%	0%	11%	7%	12%	0%	50%	25%	6%		
AP0070		8%	0%	5%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%	
AP0080		0%	0%	0%	0%	0%	0%	55%	0%	0%	0%	0%	15%	0%	
AP0090		0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	
Grand Total		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

3. Any unusually quick payments?

How?

- ① Use pivotable to show how quickly a vendor paid its invoice by A/P clerk.

Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng.	Inst.	Facade LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Tot
AP0010	42		27		42			49	37	45		48	42	42	
AP0020	40			47		29		44	39	47		40	41	42	
AP0030	39		36	41	54		42	41	36	42		38	25	39	
AP0040	52	46	44			43	52	32	43	35	14	40	53	32	
AP0050	39		45	42			43	34	39	45		43	38	40	
AP0060	52	39	25				42	45	29	35		42	31	44	38
AP0070	48		36				43	39	39	43		36	31	46	40
AP0080						37		15				41		19	
AP0090			43			39	40							41	
Grand Tot	42	43	42	42	39	41	43	27	39	42	14	39	37	40	36

4. Are the two pivot tables related? Then suspicious (e.g., Kickback)

How?

① Home tab > Conditional Formatting.

	Sum of Inv Column ▾															
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	Facade	LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total	
AP0010	11%	0%	5%	0%	38%	0%	0%	3%	7%	27%	0%	0%	5%	32%	10%	
AP0020	31%	0%	24%	0%	10%	0%	0%	4%	27%	11%	0%	0%	6%	12%	10%	
AP0030	11%	0%	6%	42%	4%	0%	40%	11%	7%	8%	0%	0%	29%	8%	11%	
AP0040	4%	54%	5%	0%	0%	35%	9%	6%	39%	9%	100%	0%	9%	5%	16%	
AP0050	28%	0%	5%	58%	0%	0%	6%	4%	7%	6%	0%	0%	7%	31%	9%	
AP0060	7%	46%	5%	0%	0%	0%	9%	11%	7%	12%	0%	50%	25%	6%	11%	
AP0070	8%	0%	5%	0%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%	10%	
AP0080	0%	0%	0%	0%	16%	0%	55%	0%	0%	0%	0%	0%	15%	0%	13%	
AP0090	0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	0%	10%	
Grand Tot	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Average o Column ▾															
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	Facade	LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total	
AP0010	42		27		42			49	37	45			48	42	42	
AP0020	40		47		29			44	39	47			40	41	42	
AP0030	39		36	41	54			42	41	36	42		38	25	39	
AP0040	52	46	44			43		52	32	43	35	14		40	53	32
AP0050	39		45	42				43	34	39	45		43	38	40	
AP0060	52	39	25					42	45	29	35		42	31	44	38
AP0070	48		36					43	39	39	43		36	31	46	40
AP0080								37		15				41		19
AP0090								43	39	40						41
Grand Tot	42	43	42	42	39	41	43	27	39	42	14	39	37	40	36	

Two AP clerks handle mosts of the transactions with the two vendors (Dizzy Ind. and SLC Inc.).

- Dizzy Ind. and AP0050: With 42 days to payment, it does not appear that there is any special treatment. Not likely to be a kickback.
- SLC Inc. and AP0040: With 14 days to payment, it appears that there is a special treatment. Likely to be a kickback.

Relationship between Sales and Advertising Expense [Lab7-9]

Lab7-9: Relationship between Sales and Advertising Expense

Purpose: Find out if sales and advertising expense are related.

- ① Show a scatter plot.
- ② Add a regression line.
- ③ Use regression analysis under Data Analysis.

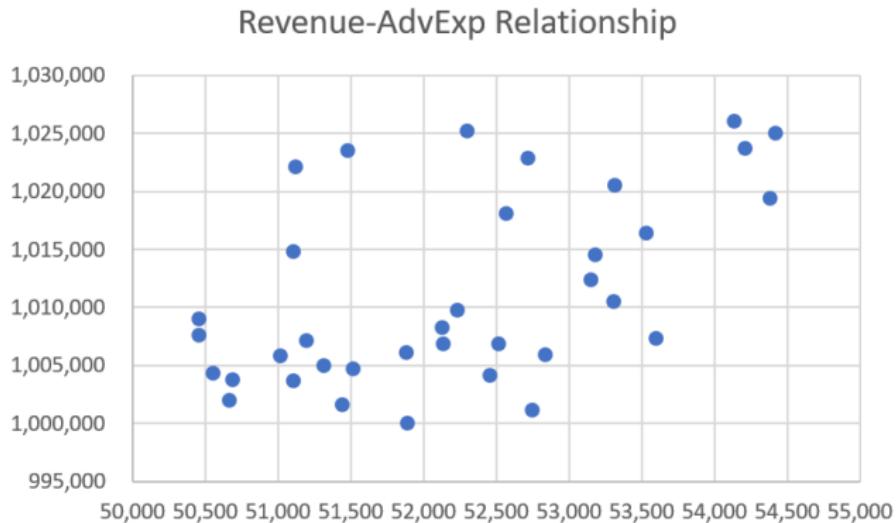
Data Preview

1	Month	Date	Advertising Expenses	Revenues
2	1	1/1/2025	51,891	1,000,052
3	2	2/1/2025	52,750	1,001,166
4	3	3/1/2025	50,668	1,001,966
5	4	4/1/2025	51,106	1,003,704
6	5	5/1/2025	51,316	1,004,956
7	6	6/1/2025	52,841	1,005,937

1. Show a scatter plot.

How?

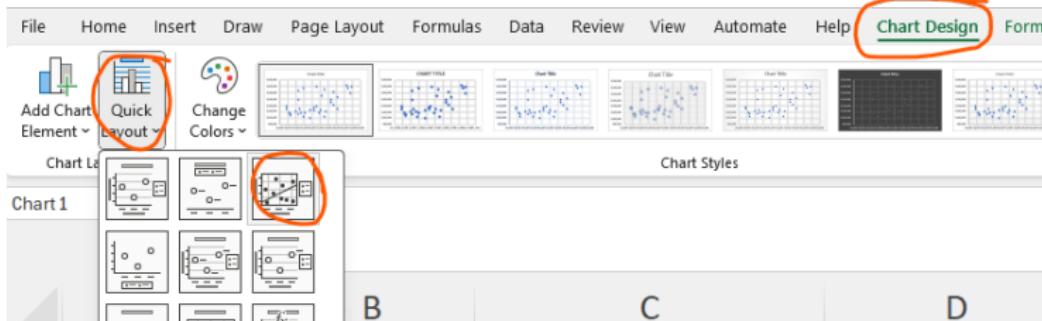
- ① Select the Sales and Advertising Expense columns in your dataset.
- ② At Insert tab Charts Scatter plot.

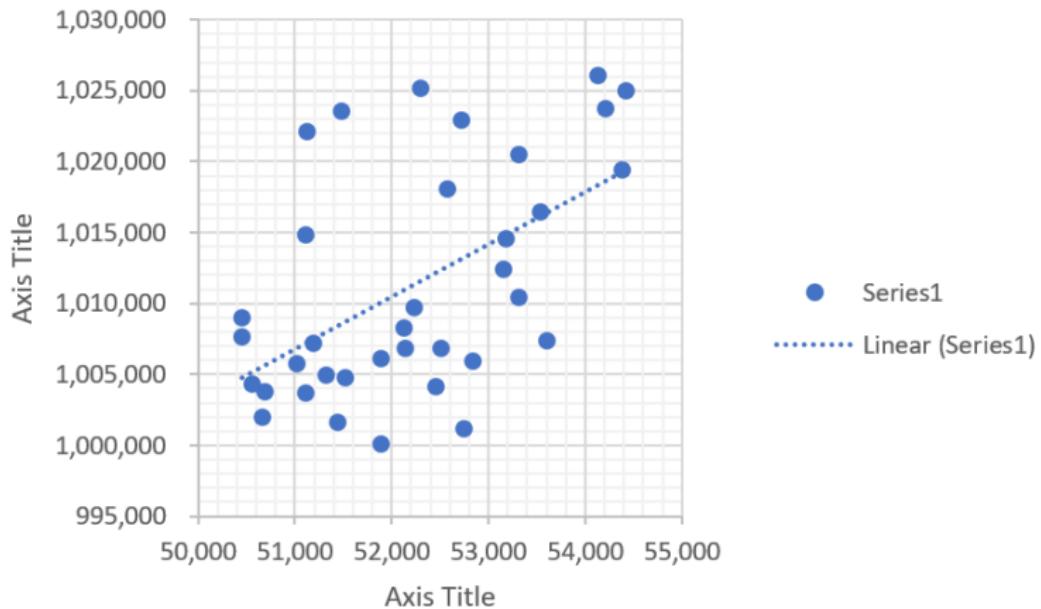


2. Add a regression line.

How?

- ① Click anywhere on the scatter plot to select it.
- ② Chart Design Quick Layout Layout 3.



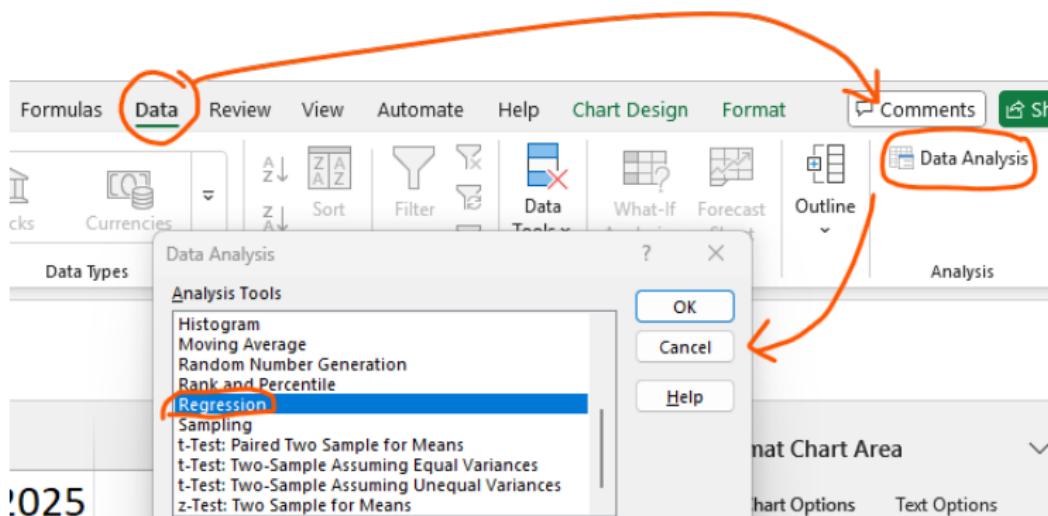


- A positive relationship.
- Axis Titles and legend should be updated.

3. Use regression analysis to find out the relationship between sales and advertising expense.

How?

- ① Data tab Data Analysis Regression OK.
- ② Input Y Range: Sales. Input X Range: Advertising Expense.



SUMMARY OUTPUT							
Regression Statistics							
Multiple R	0.5359275						
R Square	0.2872183						
Adjusted R Sq	0.2662541						
Standard Error	6938.7347						
Observations	36						
ANOVA							
	df	SS	MS	F	Significance F		
Regression	1	659621859	659621859	13.700439	0.0007551		
Residual	34	1.637E+09	48146039				
Total	35	2.297E+09					
	Coefficients	Standard Err	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0% Upper 95.0%
Intercept	819247.46	51893.259	15.787165	3.22E-17	713787.66	924707.25	713787.66 924707.25
X Variable 1	3.6775543	0.9935549	3.7014104	0.0007551	1.6584079	5.6967007	1.6584079 5.6967007

Interpretation:

- Adj. R2 - The overall fit of the model. The higher, the better.
- Coeff. on X: 3.67: One unit increase in X would increase Y by 3.67 units.
- P-value for the coeff. (0.0007) indicates that the coeff. is significantly different from 0.
- Overall, the result supports that there is a positive relationship between sales and advertising expense.