

ACC575: Data Analytics for Accounting  
LN6: Excel Application - Part I

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## 1 Learning Objectives

## 2 Introduction to Maps

## 3 Introduction to Dashboard

- Assignment: Submit your dashboard to BlackBoard

## 4 Auditing

- Test of Separation of Duties [Lab7-1]
- Days of the Week Transactions [Lab7-2]
- Bank Reconciliation [Lab5-2]
- Bank Reconciliation [Lab7-3]
- Sequence Check [Lab7-6]
- Duplicate Payments [Lab7-7]
- Fraud Detection [Lab7-8]

## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

Understand the following concepts using examples:

- Maps in Excel.
- Dashboard in Excel.
- Separation of Duties (Lab7-1).
- Regression Analysis (Lab7-9).
- Fraud detection (Lab7-8).
- Sequence check (Lab7-6).
- Duplicate payments (Lab7-7).
- Fraud detection (Lab7-8).
- vlookup() (Lab7-2).
- match() (Lab7-3).
- pivotby() (Lab7-1).
- groupby() (Lab7-2).
- Conditional Formatting (Lab5-2; Lab7-6,7,8,9)

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Geographic information can be summarized in a map. Examples:

- Sales by region; county, state, country, etc.
- Population by region; county, state, country, etc.
- Average of county population by state.

# Example: Michigan Population by County

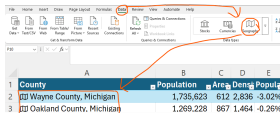
## How?

### How to Create a Map in Excel

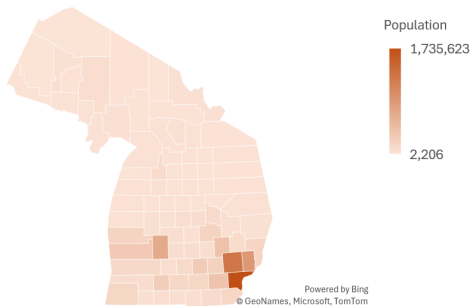
- 1 Open Michigan-County-Population.xlsx (Data is slightly different from the figure below).
- 2 Select your data. Go to Data tab. Click [Geography](#).
- 3 Select County and Population columns. Go to Insert tab. Click [Maps](#).

### Data Preview

	A	B	C	D	E
1	County	Population	Area	Density	Populat
2	Wayne	1,735,623.00	612	2,836	-3.02%
3	Oakland	1,269,228.00	867	1,464	-0.26%
4	Macom	876,833	479	1,831	-0.39%



Population by County in Michigan



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## Dashboard

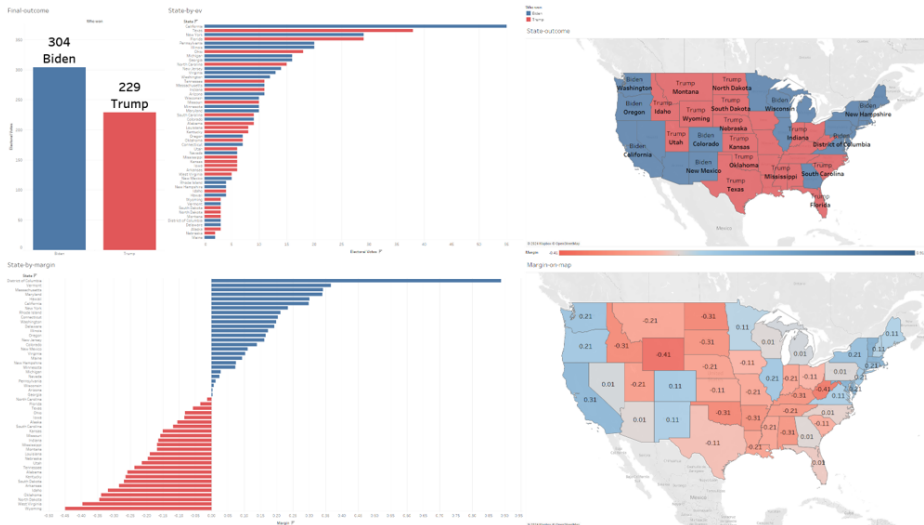
- A dashboard is a visual representation of data that is used to track and analyze performance.
- A dashboard is a collection of charts, tables, and other visualizations that are used to track and analyze performance.

## A dashboard should:

- Easy to understand and use.
- Dynamic dashboard should be able to update automatically based on the data.
- Include information that is relevant to the user.



## 2020 US president election



# Dashboard Example 2

## Market information

2024Q2 | market numbers

19  
N\_firms

5  
N\_sectors

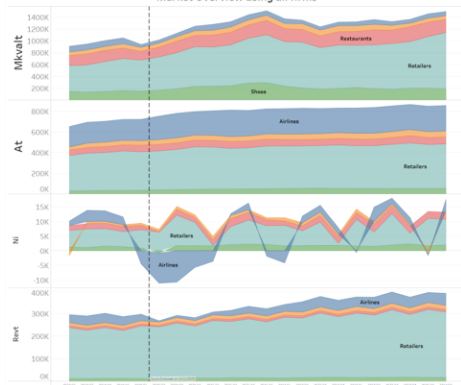
17,551  
Net income

389,267  
Revenues

855,658  
Total assets

1,493,636  
Market Value

Market Overview using all firms



Quarterly Net Income

Sector	Firm	2019				2020				2021				2022				2023				2024			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Airlines	UAL	202	1,902	1,824	945	1,754	1,017	1,544	1,898	1,337	454	471	546	1,077	329	942	943	104	1,075	1,237	609	124	1,238		
	DL	736	1,440	1,496	1,609	119	1,535	1,574	72	1,177	852	1,318	403	468	705	694	828	364	1,807	1,108	2,688	37	1,405		
	AA	183	605	405	614	1,041	1,087	1,000	1,178	1,718	39	171	102	1,638	476	483	953	18	3,388	1,445	18	152	717		
	LTZ	387	780	859	913	194	826	1,107	466	114	347	446	48	478	760	277	220	109	883	193	422	231	968		
Retailers	W	453	383	427	364	588	500	784	574	642	878	687	487	587	103	878	124	688	514	688	279	420	853		
	CVS	258	268	268	258	123	248	262	330	375	282	217	454	536	365	387	452	288	200	211	1,708	368			
	FDX	88	29	29	22	123	51	38	29	124	30	45	24	140	33	41	26	171	87	47	13	232	31		
	WMT	1,588	1,567	1,496	1,672	1,387	484	1,763	1,871	1,527	2,228	2,286	1,598	1,128	1,128	1,062	1,093	1,042	1,085	2,267	1,088	1,026	1,026		
Shops	W	104	108	871	25	232	485	86	125	888	231	181	347	385	387	387	387	387	387	387	387	387	387	387	
	CVS	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
	WMT	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	
	CVS	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	
Airlines	UAL	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	
	DL	988	978	1,007	944	951	838	1,389	1,398	951	1,229	1,070	1,024	1,289	1,391	1,088	1,084	1,494	1,002	2,382	1,589	1,743	1,883		
	AA	278	772	287	263	327	3,252	518	431	77	140	487	431	563	564	730	389	451	962	280	646	736	1,041		
	LTZ	788	788	788	714	888	294	1,088	1,048	1,068	1,087	1,047	1,048	1,048	1,048	1,048	1,048	1,048	1,048	1,048	1,048	1,048	1,048	1,048	
Shops	W	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	
	CVS	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	
	WMT	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	
	CVS	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	
Grand Total		6,104	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	13,881	

Quarterly Revenues

Sector	Firm	2019				2020				2021				2022				2023				2024			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Airlines	UAL	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	10,472	
	DL	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	9,188	
	AA	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	10,584	
	LTZ	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	5,140	
Retailers	W	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	
	CVS	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	
	FDX	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	
	WMT	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	5,024	
Shops	W	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	2,147	
	CVS	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	
	WMT	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	
	CVS	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	882	
Grand Total		294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	294,702	

Note: All dollar values are in millions.

## Comparisons across sectors

2024Q2 | market numbers

19  
N\_firms

5  
N\_sectors

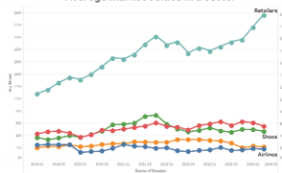
17,551  
Net Income

389,267  
Revenues

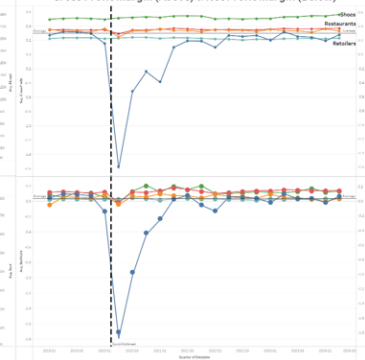
855,658  
Total assets

1,493,636  
Market Value

Average Market Values in a sector



Gross Profit Margin (Above) & Net Profit Margin (Below)



Market Cap Map as of June 30, 2024



Note: All dollar values are in millions.

## Dashboard Example 4

sector	airlines	Y							
Average of gross_profit_pct		Column Labels							
Row Labels		2017	2018	2019	2020	2021	2022	2023	Grand Total
AAL		0.33	0.30	0.30	-0.29	0.06	0.23	0.27	0.17
DAL		0.30	0.25	0.28	-0.24	0.06	0.19	0.23	0.15
LUV		0.35	0.33	0.33	-0.18	0.15	0.27	0.24	0.21
UAL		0.30	0.29	0.30	-0.20	0.09	0.26	0.30	0.19
Grand Total		0.32	0.29	0.30	-0.23	0.09	0.24	0.26	0.18

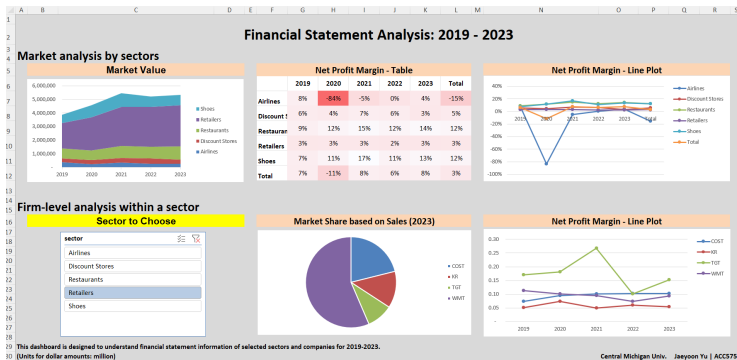
**sector**

- airlines
- clothes
- cruises
- others
- restraunts
- retailers

sector	airlin							
Average of cash_ratio Colu								
Row Labels	2017	2018	2019	2020	2021	2022	2023	Grand Total
AAL	0.105	0.081	0.066	0.121	0.202	0.154	0.135	0.123
DAL	0.050	0.030	0.048	0.198	0.158	0.092	0.055	0.090
LUV	0.130	0.141	0.157	0.386	0.427	0.348	0.314	0.272
UAL	0.090	0.088	0.094	0.200	0.271	0.244	0.203	0.170
Grand Total	0.094	0.085	0.091	0.226	0.264	0.210	0.177	0.164

# Assignment: Submit your dashboard to BlackBoard

Let's make this dashboard using FS-Quarterly-Practice.xlsx.



The following skills might be useful:

- PivotTable and PivotChart.
- Slicer - connected to the second row of the dashboard.
- Filter for "Market Share based on Sales (2023)"

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

### Separation of Duties

- The principle that no single individual should have control over the entire process.

#### Examples:

- Separate those who handle cash from those who keep the records or write the journal entries.
- Separate those who authorize payments from those who handle cash.
- Separate those who bill customers for goods delivered or services performed from those who handle cash.
- Separate those who reconcile cash from those who make bank deposits and control the general ledger.

#### Why?

- To prevent fraud and errors.
- To ensure that the records are accurate and complete.
- To ensure that the records are consistent and reliable.
- To ensure that the records are secure and confidential.

# Test of Separation of Duties [Lab7-1]

## Lab7-1: Journal entries with who entered and approved

**Purpose:** Who entered and approved the same journal entries?  
(i.e., **violation of separation of duties**)

- 1 Use PivotTable to summarize the data by who entered and approved the journal entries.
- 2 Make the table more readable. Highlight the cells that are not following the separation of duties.
- 3 Repeat the same thing using pivotby().

### Data Preview

	A	B	C	D	E	F	G
1	Date	JE#	Account Name	Debit	Credit	Entered	Approved
2	1/3/2025	1	Cash	50,000		VR	AC
3	1/3/2025	1	Common Stock		50,000	VR	AC
4	1/3/2025	2	Travel Expense	250		VR	AC
5	1/3/2025	2	Cash		250	VR	AC



1. Use PivotTable to summarize the data by who entered and approved the journal entries.

### How?

- 1 Insert > PivotTable.
- 2 Move Who Entered to Row Labels.
- 3 Move Who Approved to Column Labels.
- 4 Move Debit to Values.
- 5 Make sure Count is selected for the Values field.

Count of Debit		Column Labels			
Row Labels	AC	DH	VR	Grand Total	
MW	13	10		23	
VR	20	9	1	30	
Grand Total	33	19	1	53	

2. Make the table more readable. Highlight the cells that are not following the separation of duties.

### How?

- 1 Edit Row Labels, Column Labels, background colors properly.
- 2 Highlight the cells that are not following the separation of duties.

Entered	Approved			
	AC	DH	VR	Grand Total
MW	13	10		23
VR	20	9	1	30
Grand Total	33	19	1	53

3. Repeat the same thing using pivotby().

### How?

- ① Use pivotby() to summarize the data by who entered and approved the journal entries.
- ② pivotby(arg1, arg2, arg3, arg4):
  - ① arg1 - row range
  - ② arg2 - column range
  - ③ arg3 - value range
  - ④ arg4 - aggregation function (e.g., count, sum)

=PIVOTBY(F1:F106,G1:G106,D1:D106,COUNT)				
	AC	DH	VR	Total
MW	13	10		23
VR	20	9	1	30
Total	33	19	1	53

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## Days of the Week Transactions [Lab7-2]

### Lab7-2: Days of the Week Transactions

**Purpose:** Are the transactions recorded on the correct days of the week?

- 1 Convert the data to Table. Use `weekday()` to get day of week (number).
- 2 Make a dictionary for day of week conversion.
- 3 Use `vlookup()` to get day of week (text).
- 4 Use pivottable to check if the transactions are recorded on the correct day of the week.
- 5 Use `groupby()` to generate the same pivot table.

### Data Preview

	A	B	C	D	E	F	G
1	Date	JE#	Account Name	Debit	Credit	Entered	Approved
2	1/3/2025	1	Cash	50,000		VR	AC
3	1/3/2025	1	Common Stock		50,000	VR	AC
4	1/3/2025	2	Travel Expense	250		VR	AC
5	1/3/2025	2	Cash		250	VR	AC

1. Convert the data to Table. Use weekday() to get day of week (number).

### How?

- 1 Convert the data to Table.
- 2 Use weekday() to get day of week (number).

H7    :    X    ✓    fx    =WEEKDAY([@Date],1)

	A	B	C	D	E	F	G	H
1	Date	JE#	Acco	Debit	Credit	Enter	App	Day of Week (Num)
2	1/3/2025	1	Cash	####		VR	AC	6
3	1/3/2025	1	Common Sto	####		VR	AC	6

2. Make a dictionary for day of week conversion.

### How?

1 Make the below dictionary table manually.

L	M
Day of Week (num)	Day of Week (text)
1	Sunday
2	Monday
3	Tuesday
4	Wednesday
5	Thursday
6	Friday
7	Saturday

3. Use `vlookup()` to get day of week (text).

## How?

① Use `vlookup()` to get day of week (text).

	A	B	C	D	E	F	G	H	I
1	Date	JE#	Accq	Debit	Credit	Enter	App	Day of Week (Num)	Day of Wk
2	1/3/2025	1	Cash	####		VR	AC		6 Friday
3	1/3/2025	1	Common Stc	####		VR	AC		6 Friday



4. Use PivotTable to check if the transactions are recorded on the correct day of the week.

### How?

- 1 Make a pivot table by Day of Week.
- 2 Move Day of Week to Row Labels.
- 3 Move Debit to Values.
- 4 Make sure Count is selected for the Values field.
- 5 Clean up the table.

Row Labels	Count of Debit
Sunday	7
Monday	3
Tuesday	6
Wednesday	10
Thursday	11
Friday	4
Saturday	12
Grand Total	53

5. Use groupby() to generate the same pivot table.

### How?

- ① Use groupby() to generate the same pivot table.
- ② groupby(arg1, arg2, arg3):
  - ① arg1 - Row Fields
  - ② arg2 - Value Fields
  - ③ arg3 - Summary Function

=GROUPBY(Table1[["#All"],[Day of Week (text)]],Table1[["#All"],[Debit]],COUNT)					
Friday	4				
Monday	3				
Saturday	12				
Sunday	7				
Thursday	11				
Tuesday	6				
Wednesday	10				
Total	53				

Note: Further cleaning up the table is needed.

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

### Bank Reconciliation

- The process of comparing the company's records with the bank's records to ensure that they are in agreement.
- Bank Reconciliation is a key control to prevent fraud and errors.

# Bank Reconciliation [Lab5-2]

## Lab5-2: Bank Reconciliation

**Purpose:** Use Conditional Formatting to identify suspicious numbers.

- 1 Select all numbers in columns B and E.
- 2 Click Conditional Formatting under Home tab. Then New Rule.
- 3 Set it up to highlight the cells that are not reconciled.

## Data Preview

	A	B	C	D	E
1			We Consult You		
2			Cash Transactions		
3			March 31, 2022		
4	<u>General Ledger/ Company Books</u>			<u>Bank Statement</u>	
5					
6	<u>Transaction Type</u>			<u>Transaction Type</u>	
7	Check 1762	1,414.13		Deposit 1224	127.98
8	Check 1763	1,783.98		Deposit 1228	2,985.12
9	Check 1764	2,041.73		NSF Check 1213	2,645.05
10	Check 1765	987.34		NSF Check 1217	924.17
11	Check 1766	1,501.19		NSF Fees 1	25.00
12	Check 1767	2,278.18		NSF Fees 2	35.00
13	Check 1768	4,398.01		Deposit 1227	1,819.13
14	Check 1769	1,349.56		Deposit 1225	289.75
15	Check 1770	2,430.61		Deposit 1226	699.46
16	Check 1771	1,513.19		Deposit 1223	2,073.14
17	Check 1772	2,885.00		Deposit 1220	902.00

1. Select all numbers in columns B and E.

### How?

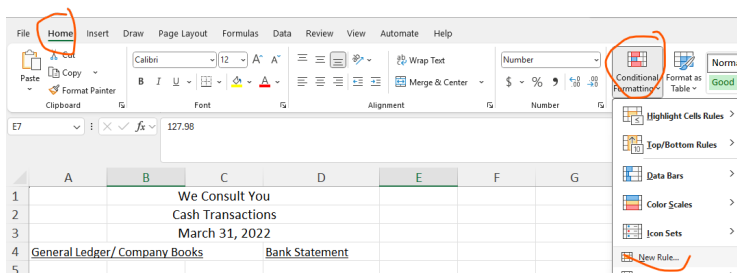
1 Select all numbers in columns B and E.

	A	B	C	D	E
1		We Consult You			
2		Cash Transactions			
3		March 31, 2022			
4	<u>General Ledger/ Company Books</u>			<u>Bank Statement</u>	
5					
6	<u>Transaction Type</u>			<u>Transaction Type</u>	
7	Check 1762	1,414.13		Deposit 1224	127.98
8	Check 1763	1,783.98		Deposit 1228	2,985.12
9	Check 1764	2,041.73		NSF Check 1213	2,645.05
10	Check 1765	987.34		NSF Check 1217	924.17
11	Check 1766	1,501.19		NSF Fees 1	25.00
12	Check 1767	2,278.18		NSF Fees 2	35.00
13	Check 1768	1,222.24		Deposit 1227	1,212.12

2. Click Conditional Formatting under Home tab. Then New Rule.

### How?

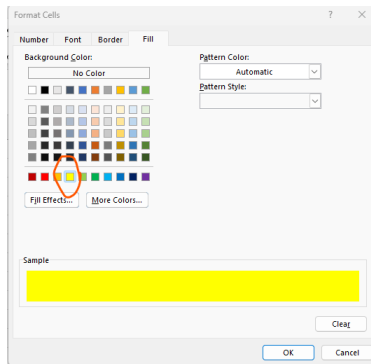
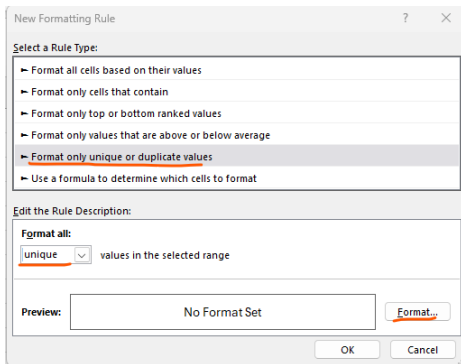
1 Click Conditional Formatting under Home tab. Then New Rule.



3. Set it up to highlight the cells that are not reconciled.

### How?

- 1 "Select a rule type": Choose "Format only unique or duplicate values".
- 2 "Edit the Rule Description": Choose "Unique".
- 3 Click "Format" at the bottom right.
- 4 Choose "Yellow" for "Background Color".
- 5 Go to "Fill" tab and choose "Yellow" for "Background Color".





\* Interpretation: We need to look into these cases.

- The cells highlighted only in column B (company's book): not required by banks
- The cells highlighted only in column E (bank's side): not required by companies

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

# Bank Reconciliation [Lab7-3]

## Lab7-3: Bank Reconciliation

**Purpose:** Use match() to find the matching records.

④ Use match() to find the matching records.

### Data Preview

	A	B	C	D	E
1			We Consult You		
2			Cash Transactions		
3			March 31, 2022		
4	<u>General Ledger/ Company Books</u>			<u>Bank Statement</u>	
5					
6	<u>Transaction Type</u>			<u>Transaction Type</u>	
7	Check 1762	1,414.13		Deposit 1224	127.98
8	Check 1763	1,783.98		Deposit 1228	2,985.12
9	Check 1764	2,041.73		NSF Check 1213	2,645.05
10	Check 1765	987.34		NSF Check 1217	924.17
11	Check 1766	1,501.19		NSF Fees 1	25.00
12	Check 1767	2,278.18		NSF Fees 2	35.00
13	Check 1768	4,398.01		Deposit 1227	1,819.13
14	Check 1769	1,349.56		Deposit 1225	289.75
15	Check 1770	2,430.61		Deposit 1226	699.46
16	Check 1771	1,513.19		Deposit 1223	2,073.14
17	Check 1772	2,985.09		Deposit 1229	993.09

1. Find the matching records using match() for company's book.

### How?

- ① Add index number in column A.
- ② Values in the company's book - name as "company";
- ③ Values in the bank's side - name as "bank".
- ④ Use match() to find the matching records for company's book.
- ⑤ Use match() to find the matching records for bank's side.

**MATCH(arg1, arg2, arg3):** to find the index number of the matching record.

- ① arg1 - The value to match.
- ② arg2 - The range to search.
- ③ arg3 - The type of match (0: exact match...).

7				=MATCH(C9, bank, 0)		=MATCH(F9, company, 0)
8	Index	Transaction Type		Transaction Type		
9	1	Check 1762	1,852.37	14	Check 1767	2,417.82
10	2	Check 1763	1,658.22	#N/A	Check 1768	1,926.75
11	3	Check 1764	2,930.78	15	Deposit 1224	2,436.76
12	4	Check 1765	1,371.63	16	Deposit 1228	1,851.13
13	5	Check 1766	2,778.50	17	NSF Check 1155	2,645.05
14	6	Check 1767	2,417.82	1	NSF Check 1186	924.17
15	7	Check 1768	1,926.75	2	NSF Check 1187	1,418.95
16	8	Check 1769	1,664.18	18	NSF Fees 1	25.00
17	9	Check 1770	1,479.91	19	NSF Fees 2	35.00
18	10	Check 1771	2,255.74	#N/A	Deposit 1227	2,242.57
19	11	Check 1772	2,329.55	#N/A	Deposit 1225	2,025.09
20	12	Check 1773	2,669.14	#N/A	Deposit 1226	2,173.54
21	13	Check 1774	2,106.89	#N/A	Deposit 1223	2,632.24
22	14	Deposit 1223	2,632.24	13	Check 1762	1,852.37

\*Interpretation: Bank reconciliations are a basic internal control used by the company to ensure that the company's book and the bank's side are reconciled. The company and its auditors need to look into those that are not matched.

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

## Sequence Check [Lab7-6]

### Lab7-6: Sequence Check

**Purpose:** Check if the transactions are recorded in the correct sequence.

- 1 Use Conditional Formatting to highlight the cells that are not in the correct sequence.
- 2 Choose yellow for background color.

### Data Preview

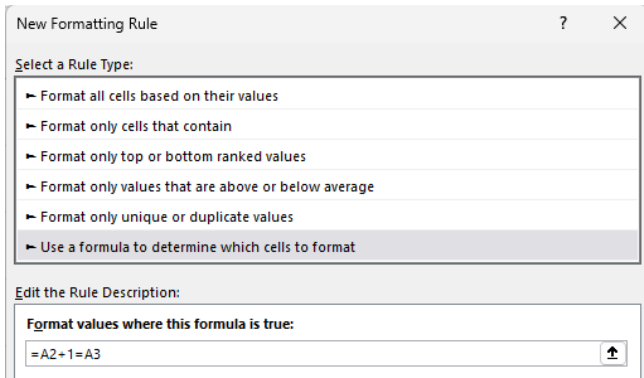
1	Check Numbers
2	1000
3	1001
4	1002
5	1004
6	1005
7	1007
8	1008
9	1009
10	1010
11	1011
12	1013

1. Use Conditional Formatting to highlight the cells that are not in the correct sequence.

### How?

- 1 Select all the values in column A (from A2:).
- 2 Click Conditional Formatting under Home tab. Then New Rule.
- 3 Choose "Use a formula to determine which cells to format".
- 4 Enter the formula: =A2+1 = A3 in the formula box.<sup>a</sup>

<sup>a</sup>The formula looks as if it applies to the first cell, but the same logic actually applies to the rest of the cells.

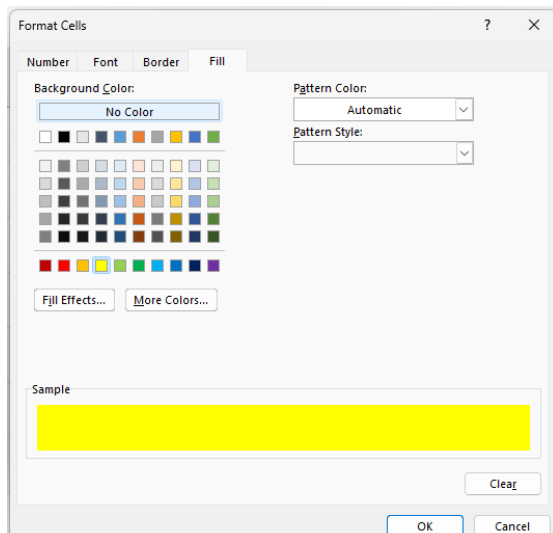




2. Choose yellow for background color.


### How?

1 Choose yellow for background color.



\*Interpretation: The cells highlighted follow the sequence. Those not highlighted indicate there's a gap in the sequence.

	A
1	Check Num
2	1000
3	1001
4	1002
5	1004
6	1005
7	1007
8	1008
9	1009
10	1010
11	1011



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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

## Duplicate Payments [Lab7-7]

### Lab7-7: Duplicate Payments

**Purpose:** Check if there are duplicate payments; then remove the duplicates.

- 1 Convert data to Table. Make a new column combining Date, Memo, and Payment.
- 2 Use COUNTIF() to count to see how many times the current value appears in the column.
- 3 Use Conditional Formatting to highlight the main columns with values that appear more than once.
- 4 Remove the duplicates.

### Data Preview

	A	B	C	D
1	Date	Memo	Check number	Payment
2	1/1/2025	Traveling expenses	0001	175
3	1/2/2025	Purchase	0002	3570
4	1/2/2025	Phone bills	0003	241
5	1/2/2025	Purchase	0004	3570
6	1/5/2025	Administrative expenses	0005	349
7	1/6/2025	Traveling expenses	0006	709
8	1/7/2025	Traveling expenses	0007	592

1. Convert data to Table. Make a new column combining Date, Memo, and Payment.

### How?

- 1 Convert data to Table.
- 2 Make a new column E. In E2: =A2&B2&C2.
- 3 Then the following formula will show up: [\[@Date\] & \[@Memo\] & \[@Payment\]](#).<sup>a</sup>
- 4 This is called [Structured Reference](#).

<sup>a</sup>@ indicates the current row's value.

E2	:	X	✓	<i>fx</i>	=[@Date]&[@Memo]&[@Payment]
	A	B	C	D	E
1	Date	Memo	Check number	Payment	Information
2	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175
3	1/2/2025	Purchase	0002	3570	45659Purchase3570
4	1/2/2025	Phone bills	0003	241	45659Phone bills241
5	1/2/2025	Purchase	0004	3570	45659Purchase3570
6	1/5/2025	Administrative expenses	0005	349	45662Administrative expenses349

2. Use COUNTIF() to count to see how many times the current value appears in the column.

### How?

- ① Make a new column F.
- ② In F2, type COUNTIF([Information], [@Information]).
- ③ You don't need to type "Information". Just click the cell E2 after typing COUNTIF().

	A	B	C	D	E	F	G	H	I
1	Date	Memo	Check number	Payment	Information	CountIF			
2	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175	1	=COUNTIF([Information],[@Information])		
3	1/2/2025	Purchase	0002	3570	45659Purchase3570	2			
4	1/2/2025	Phone bills	0003	241	45659Phone bills241	1			
5	1/2/2025	Purchase	0004	3570	45659Purchase3570	2			
6	1/5/2025	Administrative expenses	0005	349	45662Administrative expenses349	1			

3. Use Conditional Formatting to highlight the main columns with values that appear more than once.

### How?

- 1 Select columns A to D (Date to Payment).
- 2 Click Conditional Formatting under Home tab. Then New Rule.
- 3 Choose "Use a formula to determine which cells to format".
- 4 Enter = \$F2 > 1 in the formula box. Be careful not to lock the row number in \$F2 (~~\$F\$2~~).
- 5 Set up the background color to yellow.

The screenshot shows an Excel spreadsheet with columns A through F. Column A contains dates, B contains memos, C contains check numbers, D contains payment amounts, E contains descriptions, and F contains counts. The first four columns (A-D) are highlighted in yellow. The 'Edit Formatting Rule' dialog box is open, showing the 'Use a formula to determine which cells to format' option selected. The formula box contains '= \$F2 > 1'. The preview shows a yellow background with the text 'AaBbCcYyZz'.

	A	B	C	D	E	F
1	Date	Memo	Check number	Payment	Information	CountIF
2	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175	1
3	1/2/2025	Purchase	0002	3570	45659Purchase3570	2
4	1/2/2025	Phone bills	0003	241	45659Phone bills241	1
5	1/2/2025	Purchase	0004	3570	45659Purchase3570	2
6	1/5/2025	Administrative expenses	0005			
7	1/6/2025	Traveling expenses	0006			
8	1/7/2025	Traveling expenses	0007			
9	1/8/2025	Gas	0008			
10	1/9/2025	Water bills	0009			
11	1/9/2025	Salary	0010			
12	1/9/2025	Meal	0011			
13	1/12/2025	Water bills	0012			
14	1/13/2025	Purchase	0013			
15	1/14/2025	Electricity	0014			
16	1/14/2025	Meal	0015			
17	1/14/2025	Electricity	0016			
18	1/17/2025	Gas	0017			
19	1/18/2025	Gas	0018			
20	1/19/2025	Salary	0019			
21	1/20/2025	Traveling expenses	0020			
22	1/21/2025	Meal	0021			
23	1/22/2025	Traveling expenses	0022			

Edit Formatting Rule

Select a Rule Type:

- Format all cells based on their values
- Format only cells that contain
- Format only top or bottom ranked values
- Format only values that are above or below average
- Format only unique or duplicate values
- Use a formula to determine which cells to format**

Edit the Rule Description:

Format values where this formula is true:

= \$F2 > 1

Preview: AaBbCcYyZz

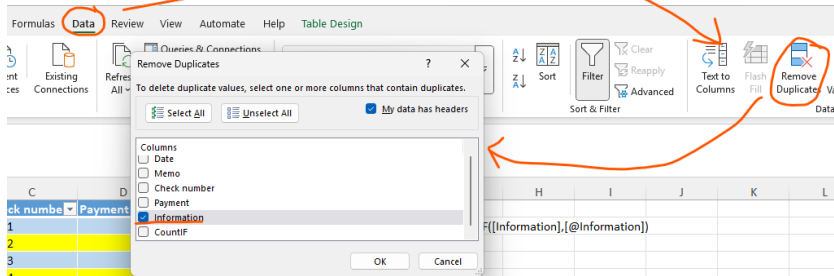
Format...

OK Cancel

#### 4. Remove the duplicates.<sup>1</sup>

##### How?

- 1 Select all the values in column A (from A2:).
- 2 Data tab > Remove Duplicates.
- 3 Select Information column to make it unique.
- 4 Click OK. Then two obs are removed.



<sup>1</sup>Before removing, check if the duplicates are resulted from errors.



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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

### Kickback

- A bribe paid to a person in a position of authority to influence their decision.
- Vendors have incentives to collect cash from clients quickly.
- Vendors might offer kickbacks to A/P clerks to collect cash from clients quickly.
- It would be easier for vendors if only one A/P clerk handles all the transactions with the vendor.

### Lab7-8: Fraud Detection

**Purpose:** Check if there are fraudulent transactions.

- 1 Calculate the number of days it took the company to pay its invoice.
- 2 Any relationship between an A/P clerk and a vendor (i.e., supplier)?
- 3 Any unusually quick payments?
- 4 Are the two above related? Then suspicious (e.g., Kickback)

### Data Preview

	A	B	C	D	E
1	A/P Clerk	Vendor	Invoice Amount	Invoice Date	Payment Date
2	AP0040	SLC Inc.	305	2/1/2025	2/22/2025
3	AP0080	Journeys Co.	422	2/1/2025	2/25/2025
4	AP0090	Eng. Inst. Inc	454	2/1/2025	3/30/2025
5	AP0050	Twin Inc.	313	2/1/2025	3/27/2025
6	AP0090	Cool Ent.	419	2/1/2025	3/26/2025

1. Calculate the number of days it took the company to pay its invoice.

### How?

- 1 Make a new column F. In F2: =Payment Date - Invoice Date.

	A	B	C	D	E	F
1	A/P Clerk	Vendor	Invoice Amount	Invoice Date	Payment Date	Days to Pay
2	AP0040	SLC Inc.	305	2/1/2025	2/22/2025	21
3	AP0080	Journeys Co.	422	2/1/2025	2/25/2025	24
4	AP0090	Eng. Inst. Inc	454	2/1/2025	3/30/2025	57
5	AP0050	Twin Inc.	313	2/1/2025	3/27/2025	54

## 2. Any relationship between an A/P clerk and a vendor (i.e., supplier)?

### How?

- 1 Make a pivot table by Vendor and A/P Clerk.
- 2 Choose Invoice Amount for Values.
- 3 Choose % of Column Total for Values.
- 4 Then use conditional formatting to highlight the cells properly.

Sum of Invoice Amount	Column Labels							
Row Labels	AERT Inc.	Chris Co.	Cool En	Feng Corp.	Journeys Co.			
AP0010	1642							
AP0020	4416							
AP0030	1567							
AP0040	520	2874						
AP0050	4111							
AP0060	1033	2416						
AP0070	1148							
AP0080								
AP0090								
Grand Total	14437	5290	16068	4997	10235	11394	9970	32926

Value Field Settings

Source Name: Invoice Amount

Custom Name: Sum of Invoice Amount

Summarize Values By: Show Values As

Show values as

No Calculation

No Calculation

% of Grand Total

% of Row Total

% of Parent Row Total

Payment Date

Days to Pay

Number Format

OK Cancel

Choosing the % of Column Total converts the table to the below one. This figure shows which A/P clerk handles transactions with which vendor.

Sum of Inv Column %															
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	IFacade LL	Feng Corp	Journeys	North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total
AP0010	11%	0%	5%	0%	38%	0%	0%	3%	7%	27%	0%	0%	5%	32%	10%
AP0020	31%	0%	24%	0%	10%	0%	0%	4%	27%	11%	0%	0%	6%	12%	10%
AP0030	11%	0%	6%	42%	4%	0%	40%	11%	7%	8%	0%	0%	29%	8%	11%
AP0040	4%	54%	5%	0%	0%	35%	9%	6%	39%	9%	100%	0%	9%	5%	16%
AP0050	28%	0%	5%	58%	0%	0%	6%	4%	7%	6%	0%	0%	7%	31%	9%
AP0060	7%	46%	5%	0%	0%	0%	9%	11%	7%	12%	0%	50%	25%	6%	11%
AP0070	8%	0%	5%	0%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%	10%
AP0080	0%	0%	0%	0%	0%	16%	0%	55%	0%	0%	0%	0%	15%	0%	13%
AP0090	0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	0%	10%
Grand Tot	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Then use conditional formatting to highlight the cells properly.

The screenshot shows the Microsoft Excel interface. The 'Conditional Formatting' menu is open, and the 'Color Scales' option is selected. The data table below shows percentages for various companies, with some cells highlighted in red and others in green.

Sum of Invoice Amount	Column Labels	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst. Inc.	Corp.	Journeys Co.	North Ind.	Richardson Corp	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Gr
AP0010		11%	0%	5%	0%	38%	0%	3%	7%	27%	0%	0%	5%	32%	
AP0020		31%	0%	24%	0%	10%	4%	27%	11%	0%	0%	6%	12%		
AP0030		11%	0%	6%	42%	4%	11%	7%	8%	0%	0%	29%	8%		
AP0040		4%	54%	5%	0%	0%	6%	39%	9%	100%	0%	9%	5%		
AP0050		28%	0%	5%	58%	0%	4%	7%	6%	0%	0%	7%	31%		
AP0060		7%	46%	5%	0%	0%	11%	7%	12%	0%	50%	25%	6%		
AP0070		8%	0%	5%	0%	0%	5%	5%	27%	0%	50%	5%	7%		
AP0080		0%	0%	0%	0%	0%	0%	55%	0%	0%	0%	15%	0%		
AP0090		0%	0%	45%	0%	48%	0%	0%	0%	0%	0%	0%	0%		
Grand Total		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		

### 3. Any unusually quick payments?

#### How?

① Use pivottable to show how quickly a vendor paid its invoice by A/P clerk.

Average of Column													
Row Label	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst. I	Facade LI	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co. Grand Tot
AP0010	42		27		42			49	37	45		48	42 42
AP0020	40		47		29			44	39	47		40	41 42
AP0030	39		36	41	54		42	41	36	42		38	25 39
AP0040	52	46	44			43	52	32	43	35	14	40	53 32
AP0050	39		45	42			43	34	39	45		43	38 40
AP0060	52	39	25				42	45	29	35	42	31	44 38
AP0070	48		36				43	39	39	43	36	31	46 40
AP0080						37		15				41	
AP0090			43		39	40							41
Grand Tot	42	43	42	42	39	41	43	27	39	42	14	39	37 40 36



#### 4. Are the two pivot tables related? Then suspicious (e.g., Kickback)

##### How?

④ Home tab > Conditional Formatting.

Sum of In Column														
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	IFacade LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total
AP0010	11%	0%	5%	0%	38%	0%	0%	3%	7%	27%	0%	0%	5%	32%
AP0020	31%	0%	24%	0%	10%	0%	0%	4%	27%	11%	0%	0%	6%	12%
AP0030	11%	0%	6%	42%	4%	0%	40%	11%	7%	8%	0%	0%	29%	8%
AP0040	4%	54%	5%	0%	0%	35%	9%	6%	39%	9%	100%	0%	9%	5%
AP0050	28%	0%	5%	58%	0%	0%	6%	4%	7%	6%	0%	0%	7%	31%
AP0060	7%	46%	5%	0%	0%	0%	9%	11%	7%	12%	0%	50%	25%	6%
AP0070	8%	0%	5%	0%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%
AP0080	0%	0%	0%	0%	0%	16%	0%	55%	0%	0%	0%	0%	15%	0%
AP0090	0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	10%
Grand Tot	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Average o Column														
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	IFacade LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total
AP0010	42		27		42			49	37	45			48	42
AP0020	40		47		29				44	39			40	41
AP0030	39		36	41	54		42	41	36	42			38	25
AP0040	52	46	44			43	52	32	43	35	14		40	53
AP0050	39		45	42			43	34	39	45			43	38
AP0060	52	39	25				42	45	29	35		42	31	44
AP0070	48		36				43	39	39	43		36	31	46
AP0080						37		15					41	19
AP0090			43		39	40								41
Grand Tot	42	43	42	42	39	41	43	27	39	42	14	39	37	40

Two AP clerks handle mosts of the transactions with the two vendors (Dizzy Ind. and SLC Inc.).

- Dizzy Ind. and AP0050: With 42 days to payment, it does not appear that there is any special treatment. Not likely to be a kickback.
- SLC Inc. and AP0040: With 14 days to payment, it appears that there is a special treatment. Likely to be a kickback.

## Relationship between Sales and Advertising Expense [Lab7-9]

### Lab7-9: Relationship between Sales and Advertising Expense

**Purpose:** Find out if sales and advertising expense are related.

- 1 Show a scatter plot.
- 2 Add a regression line.
- 3 Use regression analysis under Data Analysis.

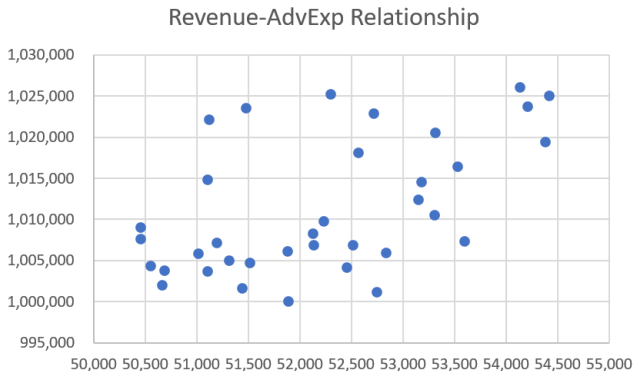
### Data Preview

1	Month	Date	Advertising Expenses	Revenues
2	1	1/1/2025	51,891	1,000,052
3	2	2/1/2025	52,750	1,001,166
4	3	3/1/2025	50,668	1,001,966
5	4	4/1/2025	51,106	1,003,704
6	5	5/1/2025	51,316	1,004,956
7	6	6/1/2025	52,841	1,005,937

1. Show a scatter plot.

### How?

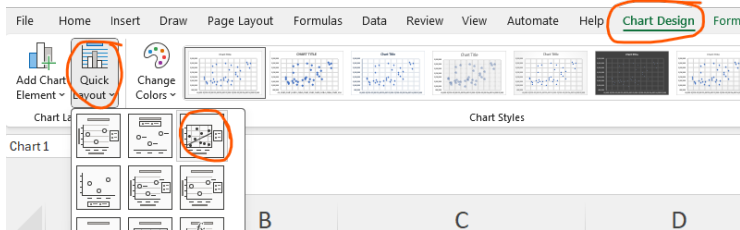
- 1 Select the Sales and Advertising Expense columns in your dataset.
- 2 At Insert tab Charts Scatter plot.

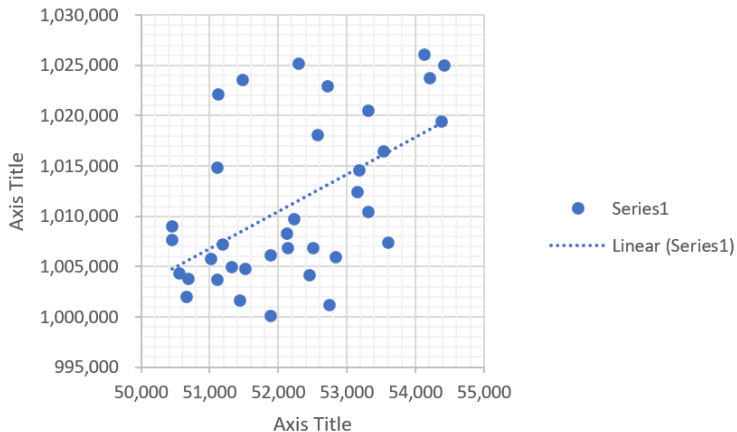


## 2. Add a regression line.

### How?

- 1 Click anywhere on the scatter plot to select it.
- 2 Chart Design Quick Layout Layout 3.



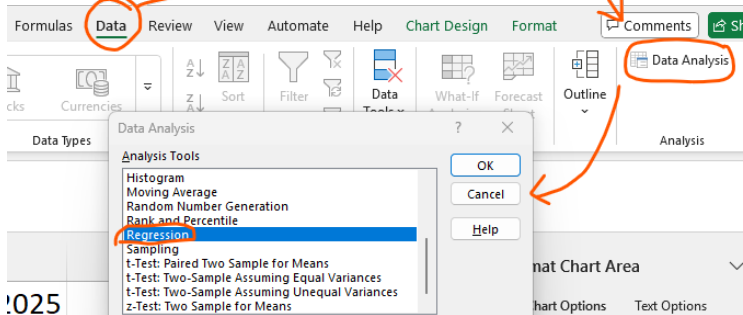


- A positive relationship.
- Axis Titles and legend should be updated.

3. Use regression analysis to find out the relationship between sales and advertising expense.

### How?

- 1 Data tab Data Analysis Regression OK.
- 2 Input Y Range: Sales. Input X Range: Advertising Expense.



SUMMARY OUTPUT								
Regression Statistics								
Multiple R	0.5359275							
R Square	0.2872183							
Adjusted R Square	0.2662541							
Standard Error	6938.7347							
Observations	36							
ANOVA								
	df	SS	MS	F	Significance F			
Regression	1	659621859	659621859	13.700439	0.0007551			
Residual	34	1.637E+09	48146039					
Total	35	2.297E+09						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	819247.46	51893.259	15.787165	3.22E-17	713787.66	924707.25	713787.66	924707.25
X Variable 1	3.6775543	0.9935549	3.7014104	0.0007551	1.6584079	5.6967007	1.6584079	5.6967007

### Interpretation:

- Adj. R<sup>2</sup> - The overall fit of the model. The higher, the better.
- Coeff. on X: 3.67: One unit increase in X would increase Y by 3.67 units.
- P-value for the coeff. (0.0007) indicates that the coeff. is significantly different from 0.
- Overall, the result supports that there is a positive relationship between sales and advertising expense.