1. E-commerse Sales Data Analysis

Analysis using public datasets from:

 $\underline{https://www.kaggle.com/datasets/carrie1/ecommerce-data}$

Dataset preview:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country
0	536365	85123A	WHITE HANGING HEART T-LIGHT HOLDER		12/1/2010 8:26	2.55	17850.0	United Kingdom
1	536365	71053	WHITE METAL LANTERN		12/1/2010 8:26	3.39	17850.0	United Kingdom
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER		12/1/2010 8:26	2.75	17850.0	United Kingdom
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE		12/1/2010 8:26	3.39	17850.0	United Kingdom
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.		12/1/2010 8:26	3.39	17850.0	United Kingdom

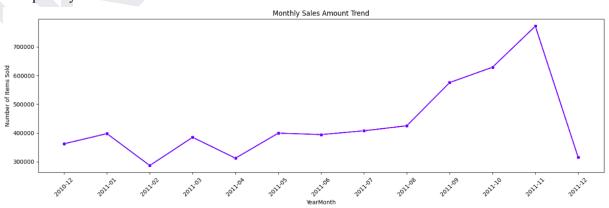
Descriptive statistics:

	Quantity	UnitPrice	CustomerID
count	541909.000000	541909.000000	406829.000000
mean	9.552250	4.611114	15287.690570
std	218.081158	96.759853	1713.600303
min	-80995.000000	-11062.060000	12346.000000
25%	1.000000	1.250000	13953.000000
50%	3.000000	2.080000	15152.000000
75%	10.000000	4.130000	16791.000000
max	80995.000000	38970.000000	18287.000000

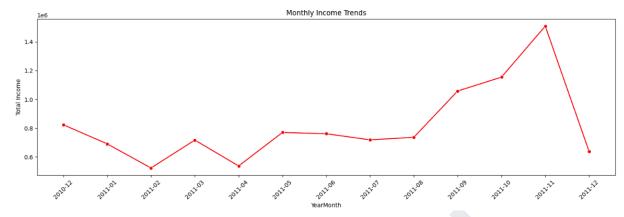
Data after cleaning:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country	TotalPrice	YearMonth	Day0fWeek	Hour
0	536365	85123A	WHITE HANGING HEART T-LIGHT HOLDER		2010-12-01 08:26:00	2.55	17850.0	United Kingdom	15.30	2010-12	Wednesday	
1	536365	71053	WHITE METAL LANTERN		2010-12-01 08:26:00	3.39	17850.0	United Kingdom	20.34	2010-12	Wednesday	
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER		2010-12-01 08:26:00	2.75	17850.0	United Kingdom	22.00	2010-12	Wednesday	
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE		2010-12-01 08:26:00	3.39	17850.0	United Kingdom	20.34	2010-12	Wednesday	
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.		2010-12-01 08:26:00	3.39	17850.0	United Kingdom	20.34	2010-12	Wednesday	

Plot quantity:

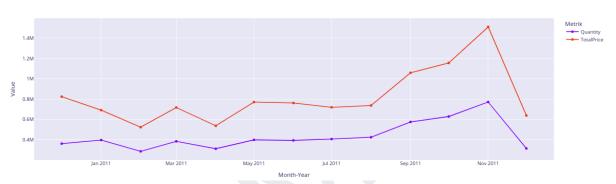


Plot revenue:

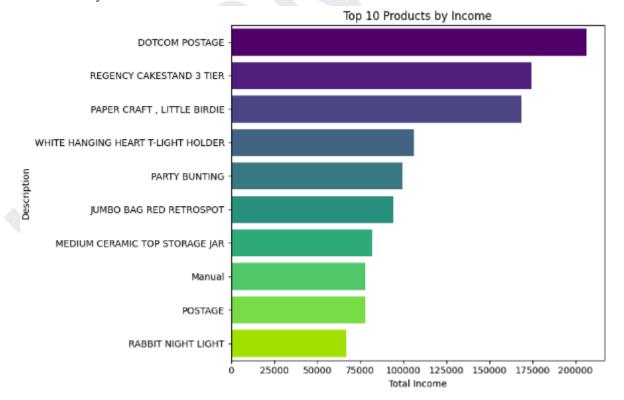


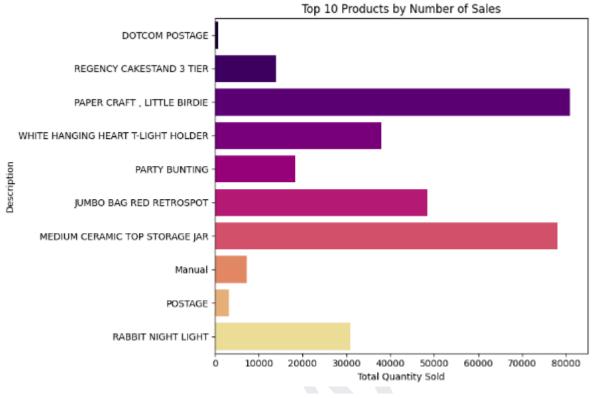
Interactive visualization with plotly:

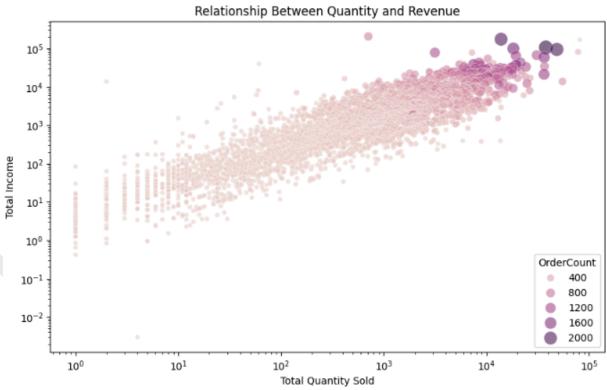
Monthly Sales Trends



Product Analysis:

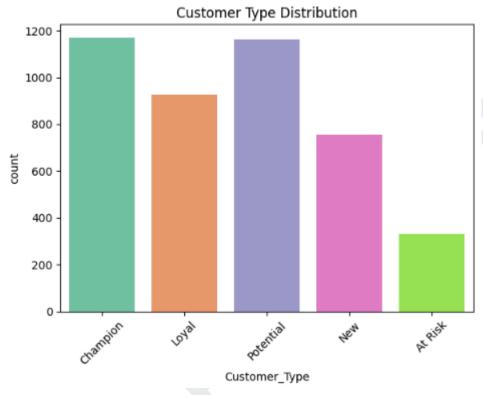


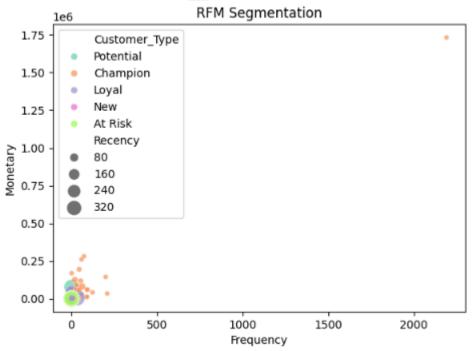




RFM (Recency, Frequency, Monetary value) analysis:

	CustomerID	Recency	Frequency	Monetary	R_Score	F_Score	M_Score	RFM_Score	RFM_Group	Customer_Type
0	12346.0	326	1	77183.60	1	1			115	Potential
1	12347.0	2	7	4310.00	5	5	5	15	555	Champion
2	12348.0	75	4	1797.24	2	4	4	10	244	Loyal
3	12349.0	19	1	1757.55	4	1	4	9	414	Loyal
4	12350.0	310	1	334.40	1	1	2	4	112	New





- Strategies to encourage new / risk customers to become potential: **Timing**: Intervention on day 3 for New Customers, week 2 for At Risk

Personalization: Use shopping history for product recommendations

Urgency: Use limited-time offers with clear deadlines

Multi-Channel: Combination of email, push notifications, and SMS

This implementation will increase conversions by 20-35% based on digital retail industry benchmarks.

Basket analysis:

Product Association Network (Edge Weight = Lift Score)

NEARSTENERS IN FRUING PAR ALUP OF TEA

WOODEN STAR CHRISTMAS SCAN WOODEN HEART CHRISTMAS SCANDINA

GREEN REGENCY TEACUP AND SAUCER PINK REGENCY TEACUP AND SAUCER

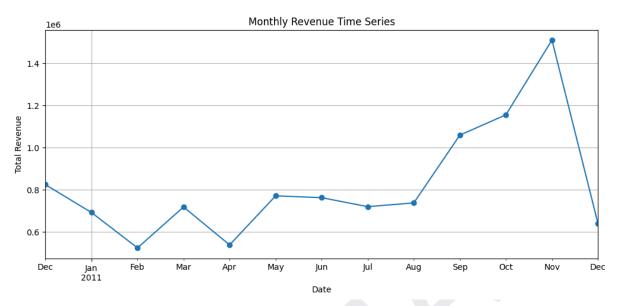
GREEN REGENCY TEACUP AND SANCER CONTRACTOR OF TEACUP AND SAUCER
GREEN REGENCY TEACUP AND SAUCER
GREEN REGENCY TEACUP AND SAUCER

REGENCY CAKESTAND 3 TIER, ROSES REGENCY TEACUP AND SAUCER

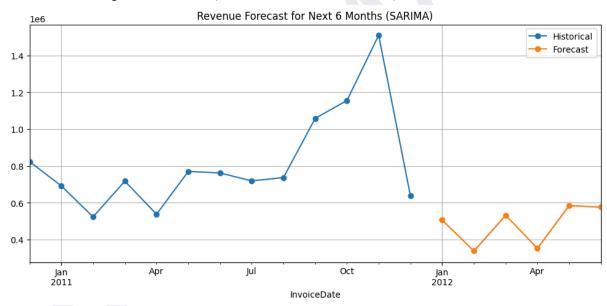
From the market basket analysis, it can be concluded that there is a relationship between several goods, namely:

- Gardeners kneeling pad cup of tea. Gardeners kneeling pad keep calm
- Wooden heart christmas scandinavian. Wooden star christmas scandinavian
- Pink regency teacup and saucer. Green regency teacup and saucer. Green regency teacup and saucer Regency cakestand 3 tier
- Green regency and saucer, roses regency teacup and saucer. Pink regency teacup and saucer. Green regency teacup and saucer. Regency cakestand 3 tier, roses regency teacup and saucer. Pink regency teacup and saucer, roses, regency teacup and saucer

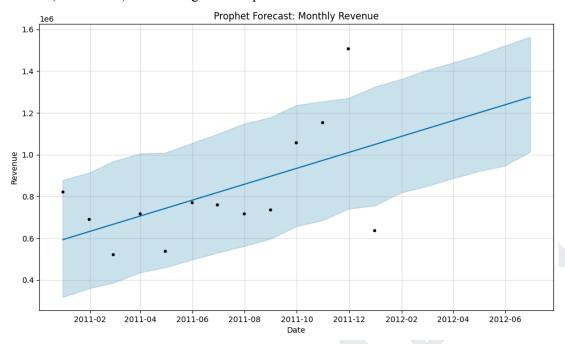
Time series forecasting: Prepare Monthly Time Series Data



Forecasting with SARIMA (without additional installation)



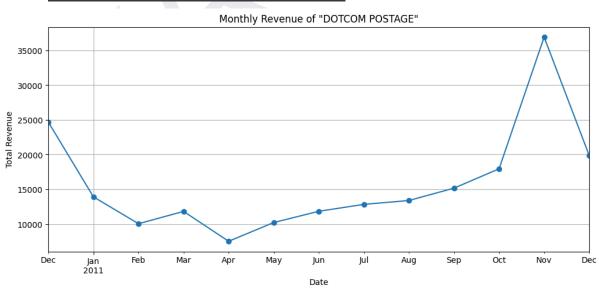
(Alternative) Forecasting with Prophet

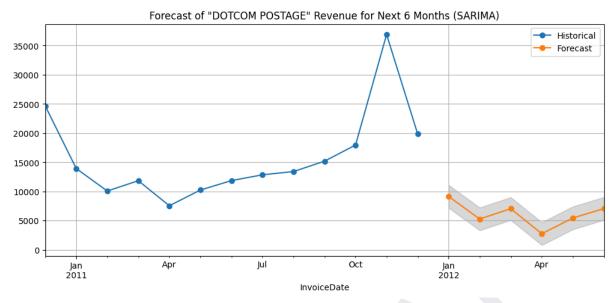


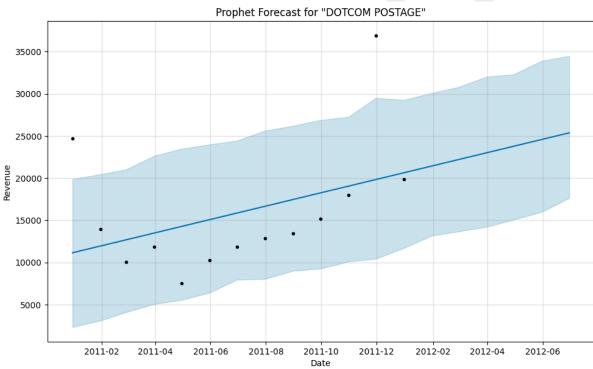
Time Series for Specific Products [DOTCOM POSTAGE]

Top 5 Products Based on Revenue:

TotalPrice
206248.77
174484.74
168469.60
106292.77
99504.33







2. Fraud detection

Analysis using public datasets from:

https://www.kaggle.com/datasets/mlg-ulb/creditcardfraud

Dataset preview:

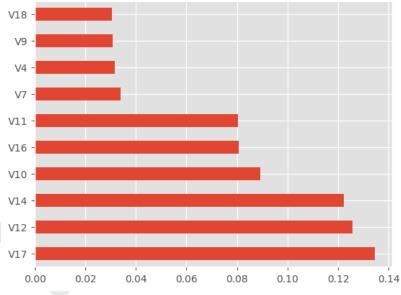
Tim	. V1	V2	V3	V4	V5	V6	V7	V8	V9	V21	V22	V23	V24	V25	V26	V27	V28	Amount	Class
0 0.0	-1.359807	-0.072781	2.536347	1.378155	-0.338321	0.462388	0.239599	0.098698	0.363787	-0.018307	0.277838	-0.110474	0.066928	0.128539	-0.189115	0.133558	-0.021053	149.62	0
1 0.0	1.191857	0.266151	0.166480	0.448154	0.060018	-0.082361	-0.078803	0.085102	-0.255425	-0.225775	-0.638672	0.101288	-0.339846	0.167170	0.125895	-0.008983	0.014724	2.69	0
2 1.0	-1.358354	-1.340163	1.773209	0.379780	-0.503198	1.800499	0.791461	0.247676	-1.514654	0.247998	0.771679	0.909412	-0.689281	-0.327642	-0.139097	-0.055353	-0.059752	378.66	0
3 1.0	-0.966272	-0.185226	1.792993	-0.863291	-0.010309	1.247203	0.237609	0.377436	-1.387024	-0.108300	0.005274	-0.190321	-1.175575	0.647376	-0.221929	0.062723	0.061458	123.50	0
4 2.0	-1.158233	0.877737	1.548718	0.403034	-0.407193	0.095921	0.592941	-0.270533	0.817739	-0.009431	0.798278	-0.137458	0.141267	-0.206010	0.502292	0.219422	0.215153	69.99	0

Modelling: Random forest

	precision	recall	f1-score	support
0	1.00	1.00	1.00	56864
1	0.94	0.83	0.88	98
accuracy			1.00	56962
macro avg	0.97	0.91	0.94	56962
weighted avg	1.00	1.00	1.00	56962

Feature Importance Visualization:





1. Most Influential Features:

V17, V12, and V14 are the most important features in fraud detection, each contributing the highest to the model's predictions.

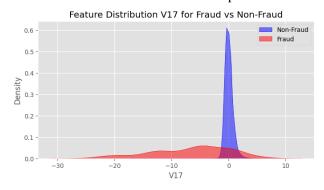
This means that the values of these variables statistically best differentiate fraudulent and non-fraudulent transactions.

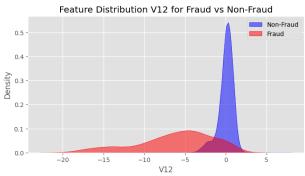
2. Low-Influence Features:

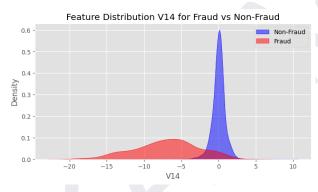
Features such as V7, V4, V9, and V18 have relatively low importance values among the top 10, but are still more significant than other features that do not appear in the graph.

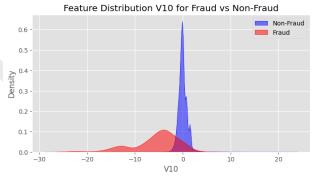
This means that their contribution to the model's decisions is still significant, but not dominant.

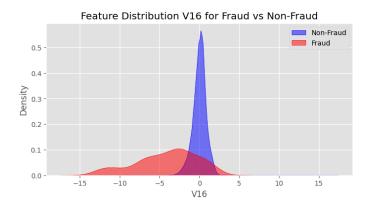
Visualization of the distribution of important features for fraud (1) vs non-fraud (0) classes:











If the V17 plot shows that: Fraud values tend to be lower/extremely negative, while non-fraud values are spread out in the middle, Then the model can utilize this for early detection. A similar approach can be applied to other features such as V12, V14, etc.

3. Energy consumption prediction

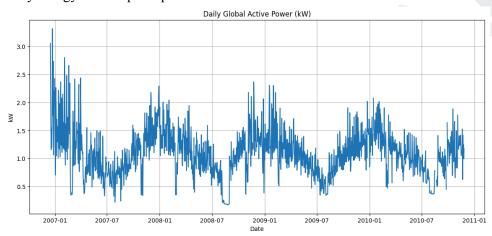
Analysis using public datasets from:

https://archive.ics.uci.edu/ml/machine-learning-databases/00235/household_power_consumpt ion.zip

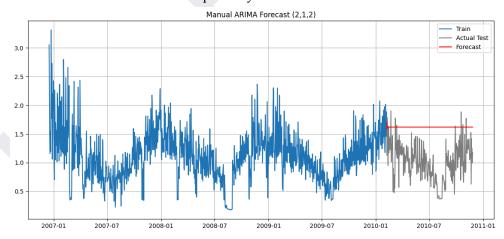
Dataset preview:

	datetime	Global_active_power	Global_reactive_power	Voltage	Global_intensity	Sub_metering_1	Sub_metering_2	Sub_metering_3
0 20	006-12-16 17:24:00	4.216	0.418	234.84	18.4	0.0	1.0	17.0
1 20	006-12-16 17:25:00	5.360	0.436	233.63	23.0	0.0	1.0	16.0
2 20	006-12-16 17:26:00	5.374	0.498	233.29	23.0	0.0	2.0	17.0
3 20	006-12-16 17:27:00	5.388	0.502	233.74	23.0	0.0	1.0	17.0
4 20	006-12-16 17:28:00	3.666	0.528	235.68	15.8	0.0	1.0	17.0

Daily energy consumption plot:

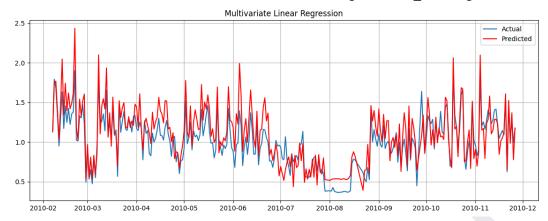


Manual ARIMA forecast: Resample daily data.



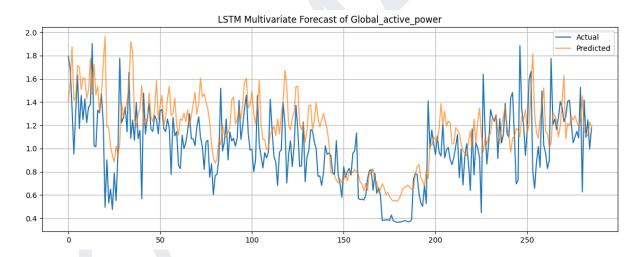
ARIMA predictions are very flat. ARIMA follows the final level of the training data. The model fails to capture the variability of the test set.

Multivariate model: adds additional features such as Voltage and Sub metering.



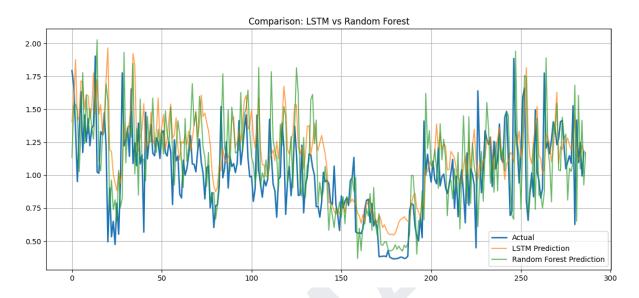
The model is able to follow general trends. Overfitting to extreme values. Systematic errors in certain periods. Lack of temporal context.

Multivariate LSTM to predict Global_active_power based on: Voltage, Global_reactive_power, Sub_metering_1, Sub_metering_2, Sub_metering_3.



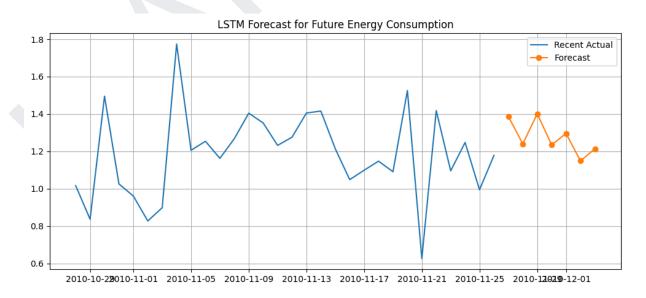
LSTM is able to follow the general pattern of data trends. It struggles to capture extreme spikes. Underpredictions occur at the bottom (low consumption). The model shows stability, but is somewhat conservative.

Comparison of LSTM and Random Forest performance for predicting Global_active_power with the same feature inputs: Voltage, Global_reactive_power, Sub_metering_1, Sub_metering_2, Sub_metering_3.



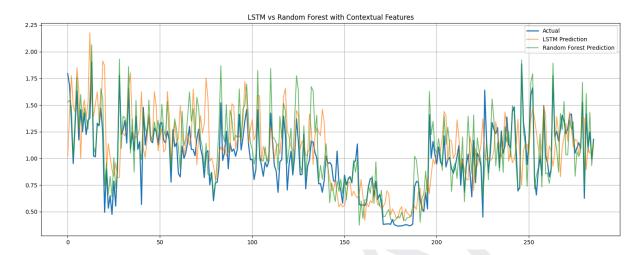
The LSTM's medium-term trend is good, while the Random Forest's tends to be unstable. The LSTM's response to spikes is slow, while the Random Forest's is responsive. The LSTM's predictions are very smooth, while the Random Forest's are sharp and sometimes overfit. The LSTM's fit to the time series is excellent, while the Random Forest's is poor.

Predict future values for the next few days (extrapolation) based on recent data with a trained LSTM model.



Prediction patterns follow historical trends. Fluctuations are more stable than actual data. Autoregression-based predictions. Potential for over/underestimation.

Comparison of Random Forest & LSTM using additional contextual features: Voltage, Global_reactive_power, Sub_metering_1/2/3, day_of_week, is_weekend, is_holiday, temp_avg.



Both models followed the general trend quite well. Random Forest was more volatile (responsive) but noisy. LSTM was more stable but somewhat slower to respond to drastic changes. Both still had gaps with the actual data.

4. Condition Monitoring of Hydraulic Systems

Analysis using public datasets from:

https://www.kaggle.com/datasets/jjacostupa/condition-monitoring-of-hydraulic-systems

Dataset preview:



Each .txt file contains measurement data from different sensors. For example:

CE.txt: Cooler efficiency CP.txt: Cooler power

EPS1.txt: Efficiency factor of pump 1

FS1.txt, FS2.txt: Flow sensors

PS1.txt to PS6.txt: Pressure sensors

SE.txt: System efficiency

TS1.txt to TS4.txt: Temperature sensors

VS1.txt: Valve sensor

description.txt: A brief description of the data and its use.

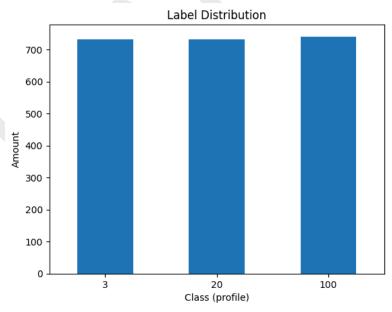
documentation.txt: A detailed description (metadata), including units, sensor position, and

data meaning.

profile.txt: Labels/targets related to system conditions, often used to classify system

conditions.

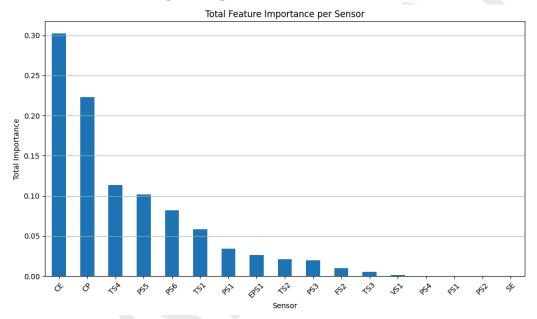
Classification Report (Random Forest):



=== Classifi	cation Report	t ===		
	precision	recall	f1-score	support
3	1.00	1.00	1.00	147
20	1.00	1.00	1.00	146
100	1.00	1.00	1.00	148
accuracy			1.00	441
macro avg	1.00	1.00	1.00	441
weighted avg	1.00	1.00	1.00	441

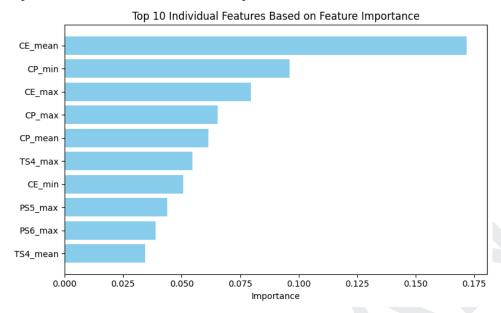
The dataset is very balanced and well-prepared. The Random Forest model can distinguish between the 3, 20, and 100 conditions very well. But the model is too perfect—additional validation is needed to ensure it doesn't overfit.

Visualization of Feature Importance per Sensor:



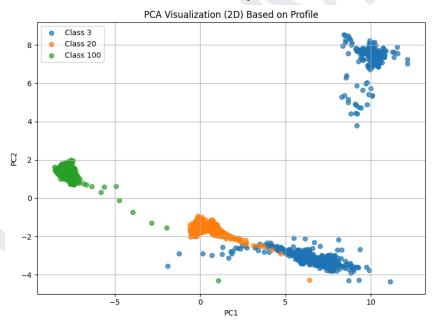
A bar chart showing which sensors have the greatest influence on the condition classification (profile). For example, if PS6 or EPS1 is dominant, it means that pump pressure or efficiency significantly impacts system conditions.

Top 10 Individual Features Based on Importance:



A list of 10 features, such as PS6_max, EPS1_mean, etc. We can see which specific statistical features and sensors are most dominant in label prediction. Helps identify the most informative sensors and statistics types.

2D PCA Visualization of Sensor Summary Data:



If the classes (3, 20, 100) appear separate or form clusters, this means the feature effectively differentiates system conditions. If they overlap, this could mean: The feature is not representative enough and A non-linear method is needed.

Compare the accuracy of the model with and without the pressure feature to determine: Is the pressure sensor critical? How much does accuracy decrease if pressure is removed?

```
Model accuracy with all features : 1.0000

Accuracy of the model without pressure features (PS*) : 1.0000
```

If accuracy drops significantly without the pressure feature, it means the pressure sensor is critical for classification. If accuracy remains high, the system has other features (e.g., EPS1, SE, TS*) that are strong enough to distinguish classes.

How sensitive the model is to each pressure sensor (PS1–PS6). Comparison of accuracy stability through cross-validation. Relative performance of tree models (Random Forest) vs. linear models (SVM, Logistic Regression):

	, -8 ,		
Sensor_Dropped	Model	Accuracy_Mean	Accuracy_Std
2 None	Logistic Regression	0.998186	0.001697
0 None	Random Forest	0.998639	0.001111
1 None	SVM	0.998639	0.001111
5 PS1	Logistic Regression	0.998186	0.001697
3 PS1	Random Forest	0.998639	0.001111
4 PS1	SVM	0.998639	0.001111
8 PS2	Logistic Regression	0.998186	0.001697
6 PS2	Random Forest	0.998639	0.001111
7 PS2	SVM	0.998639	0.001111
11 PS3	Logistic Regression	0.998186	0.001697
9 PS3	Random Forest	0.998639	0.001111
10 PS3	SVM	0.998639	0.001111
14 PS4	Logistic Regression	0.998186	0.001697
12 PS4	Random Forest	0.998639	0.001111
13 PS4	SVM	0.998639	0.001111
17 PS5	Logistic Regression	0.998186	0.001697
15 PS5	Random Forest	0.998639	0.001111
16 PS5	SVM	0.998639	0.001111
20 PS6	Logistic Regression	0.998186	0.001697
18 PS6	Random Forest	0.998639	0.001111
19 PS6	SVM	0.998639	0.001111

See if accuracy drops drastically when a particular sensor is removed → that sensor is crucial. Check model stability using Accuracy_Std. Compare: are non-tree models (SVM, LR) more sensitive to the loss of pressure features than Random Forest?

See the Most Important Features per Model:

```
Top 10 Most Important Features - Random Forest
    feature importance
0
   CE_mean
              0.136198
3
    CE max
             0.096303
2
    CE_min
            0.076144
4
   CP mean
              0.072152
6
    CP_min
             0.070862
63 TS4 max
            0.068526
    CP max
             0.055263
43 PS6_max
             0.051773
   TS4 min
              0.043609
39 PS5_max
             0.040253
Top 10 Most Important Features - Logistic Regression
    feature coef
  TS1_std 0.512582
49
    CP_max 0.486424
6
    CP_min 0.461457
   CP_mean 0.458941
53 TS2_std 0.382774
27 PS2_max 0.308741
2
    CE_min 0.295878
0
   CE_mean 0.294715
3
    CE max 0.294128
17 FS2_std 0.293218
Top 10 Most Important Features - SVM (Linear)
    feature coef
    CP_max 0.157290
   CP_mean 0.148010
    CP_min 0.146463
6
49
   TS1_std 0.092772
2
    CE_min 0.092640
3
    CE_max 0.091198
0
   CE_mean 0.090631
27 PS2_max 0.069767
23 PS1_max 0.065565
61 TS4_std 0.065230
```

System Failure Prediction (Fault Prediction): Predict future system conditions (whether they will deteriorate or remain normal) based on current sensor data to support preventive maintenance before failure occurs.

This dataset doesn't have an explicit time index, but we can assume the data is sequential (since it's time-series). The profile label represents the current state of the system:

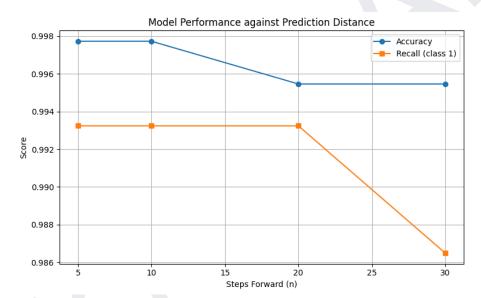
3 = good

20 = declining

100 = bad / broken

We'll create a new label: "will break in the next n steps."

```
=== Multi-step Evaluation Summary ===
                    precision_1
                                                  f1 1
         accuracy
                                  recall 1
0
      5
         0.997732
                        1.000000
                                   0.993243
                                              0.996610
1
     10
         0.997732
                        1.000000
                                   0.993243
                                              0.996610
2
     20
         0.995465
                                              0.993243
                        0.993243
                                   0.993243
3
     30
         0.995465
                        1.000000
                                   0.986486
                                              0.993197
```



High and stable accuracy up to 30 steps ahead, Current sensor data is highly informative for future predictions. Recall decreases at n=30, The model begins to fail to detect some cases that would otherwise fail if predictions were too far ahead.

Predictive Window Maintenance Simulation: real-time system monitoring to predict whether the system will fail in the near future, this approach is closest to the real application of predictive maintenance.

=== Real-Time	Monitoring	Simulatio	n Evaluatio	on ===
	precision	recall	f1-score	support
0	0.00	0.00	0.00	10
1	0.98	1.00	0.99	431
accuracy			0.98	441
macro avg	0.49	0.50	0.49	441
weighted avg	0.96	0.98	0.97	441

The model only predicts one class (label 1). All inputs are predicted as "will fail." As a result, recall is high for class 1, but class 0 (normal) is not detected at all.

Accuracy is deceptive (\approx 98%). This appears high, but this is because the test data is dominated by class 1 (431 vs. 10). There are no correct class 0 predictions. This is called class imbalance bias.

The model is too oversensitive/false alarms. All conditions are considered potential failures, which can lead to: Over-maintenance (high costs). Continuous false alarms. Suboptimal systems or unnecessary downtime.

Improvement Recommendations: Address class imbalance, Use more precise metrics and Analyze time-to-failure for more flexible decision making.