Problem

Remote work should not feel like Big Brother in one moment and like being a lone wolf in the next.

And business laptops are not part of the answer, still they bind significant capital.

Existing Alternatives

Video conferencing with camera turned off or virtual background workarounds.

Giving others control over your mouse and keyboard when sharing your screen.

Solution

Seamless integration of high quality, low latency audio conferencing with a shared Ubuntu 20.04 LTS desktop in the cloud and a dedicated email inbox for each of your project teams.

Key Metrics

Number of deployments per month

Number of active users

Number of premium customers

Unique Value Proposition

Walk the talk together anywhere you are and without overhead cost.

Provide your team with a persistent yet flexible virtual creative space.

High Level Concept

Pure infrastructure as code and capable of multi-cloud

Full privacy within your own cloud tenant accounts

Consequent application of the "less is more" design principle.

Unfair Advantage

Fully functional prototype developed during Corona short-time work i.e. MVP was effectively funded by the German government.

Work experience as a data scientist across industries

Channels

Employee allowance for maintaining private hardware that stays private.

PairPac runs fully in everybody's favorite browser (supports Chrome, Firefox, Safari and Edge).

Customer Segments

Data science consultancies

Freelancing marketplaces

DevOps software teams

Hackathon facilitators and online courses

Early Adopters

Digital nomads

Mob programming enthusiasts

Podcast producers

NGOs

Cost Structure

Infrastructure as code powered by HashiCorp Terraform enables fully automated deployment and scaling. Start with free tier cloud resources and flexibly upgrade to high-performance compute nodes in a matter of minutes when you need it.

Revenue Streams

Free basic plan where deployment is limited to free tier cloud resources.

Premium plan with access to more powerful resources and customization services.