

Profit & Loss Account Analysis 2023-24 MoM & YoY Variance

▲ 5.46%
27,156,500
Total Revenue

▲ 5.54%
14,421,500
Total COGS

▲ 5.16%
5,907,000
Total Expenses

▲ 5.43%
20,328,500
Operating Cost

▲ 5.36%
12,735,000
Gross Profit

▲ 5.53%
6,828,000
Net Profit

Year	Operating Cost	Previous Year Operating Cost	Operating Cost YoY ▲/▼	Operating Cost YoY % ▲/▼	Gross Profit	Previous Year Gross Profit	Gross Profit YoY ▲/▼	Gross Profit YoY % ▲/▼	Net Profit	Previous Year Net Profit	Net Profit YoY ▲/▼	Net Profit YoY % ▲/▼
2023	8,917,500		▲ 8,917,500	→ 0%	5,633,500		▲ 5,633,500	→ 0%	2,963,500		▲ 2,963,500	→ 0%
2024	11,411,000	8917500	▲ 2,493,500	▲ 27.96%	7,101,500	5633500	▲ 1,468,000	▲ 26.06%	3,864,500	2963500	▲ 901,000	▲ 30.40%

Year	Quarter	Month	Operating Cost	Operating Cost MoM ▲/▼	Operating Cost MoM % ▲/▼	Gross Profit	Gross Profit MoM ▲/▼	Gross Profit MoM % ▲/▼	Net Profit	Net Profit MoM ▲/▼	Net Profit MoM % ▲/▼
2023	Qtr 1	January	660,000	▲ 660,000	→ 0%	415,000	▲ 415,000	→ 0%	210,000	▲ 210,000	→ 0%
2023	Qtr 1	February	671,000	▲ 11,000	▲ 1.67%	418,000	▲ 3,000	▲ 0.72%	210,000	→ 0	→ 0%
2023	Qtr 1	March	683,000	▲ 12,000	▲ 1.79%	430,000	▲ 12,000	▲ 2.87%	219,000	▲ 9,000	▲ 4.29%
2023	Qtr 2	April	700,000	▲ 17,000	▲ 2.49%	437,000	▲ 7,000	▲ 1.63%	223,000	▲ 4,000	▲ 1.83%
2023	Qtr 2	May	716,000	▲ 16,000	▲ 2.29%	450,000	▲ 13,000	▲ 2.97%	233,000	▲ 10,000	▲ 4.48%
2023	Qtr 2	June	735,000	▲ 19,000	▲ 2.65%	460,000	▲ 10,000	▲ 2.22%	240,000	▲ 7,000	▲ 3.00%
2023	Qtr 3	July	754,500	▲ 19,500	▲ 2.65%	475,500	▲ 15,500	▲ 3.37%	251,500	▲ 11,500	▲ 4.79%
2023	Qtr 3	August	774,000	▲ 19,500	▲ 2.58%	496,000	▲ 20,500	▲ 4.31%	268,000	▲ 16,500	▲ 6.56%
2023	Qtr 3	September	788,000	▲ 14,000	▲ 1.81%	506,000	▲ 10,000	▲ 2.02%	275,000	▲ 7,000	▲ 2.61%
2023	Qtr 4	October	799,000	▲ 11,000	▲ 1.40%	514,000	▲ 8,000	▲ 1.58%	280,000	▲ 5,000	▲ 1.82%
2023	Qtr 4	November	811,000	▲ 12,000	▲ 1.50%	516,000	▲ 2,000	▲ 0.39%	279,000	▼ 1,000	▼ 0.36%
2023	Qtr 4	December	826,000	▲ 15,000	▲ 1.85%	516,000	→ 0	→ 0%	275,000	▼ 4,000	▼ 1.43%
2024	Qtr 1	January	850,000	▲ 24,000	▲ 2.91%	521,000	▲ 5,000	▲ 0.97%	272,000	▼ 3,000	▼ 1.09%
2024	Qtr 1	February	867,000	▲ 17,000	▲ 2.00%	528,000	▲ 7,000	▲ 1.34%	276,000	▲ 4,000	▲ 1.47%
2024	Qtr 1	March	884,000	▲ 17,000	▲ 1.96%	546,000	▲ 18,000	▲ 3.41%	290,000	▲ 14,000	▲ 5.07%
2024	Qtr 2	April	904,000	▲ 20,000	▲ 2.26%	561,000	▲ 15,000	▲ 2.75%	301,000	▲ 11,000	▲ 3.79%
2024	Qtr 2	May	923,000	▲ 19,000	▲ 2.10%	576,000	▲ 15,000	▲ 2.67%	313,000	▲ 12,000	▲ 3.99%
2024	Qtr 2	June	945,000	▲ 22,000	▲ 2.38%	591,500	▲ 15,500	▲ 2.69%	322,500	▲ 9,500	▲ 3.04%
2024	Qtr 3	July	965,000	▲ 20,000	▲ 2.12%	607,000	▲ 15,500	▲ 2.62%	334,000	▲ 11,500	▲ 3.57%
2024	Qtr 3	August	984,000	▲ 19,000	▲ 1.97%	622,000	▲ 15,000	▲ 2.47%	346,000	▲ 12,000	▲ 3.59%
2024	Qtr 3	September	1,001,000	▲ 17,000	▲ 1.73%	625,000	▲ 3,000	▲ 0.48%	346,000	→ 0	→ 0%
2024	Qtr 4	October	1,013,000	▲ 12,000	▲ 1.20%	633,000	▲ 8,000	▲ 1.28%	350,000	▲ 4,000	▲ 1.16%
2024	Qtr 4	November	1,028,000	▲ 15,000	▲ 1.48%	643,000	▲ 10,000	▲ 1.58%	356,000	▲ 6,000	▲ 1.71%
2024	Qtr 4	December	1,047,000	▲ 19,000	▲ 1.85%	648,000	▲ 5,000	▲ 0.78%	358,000	▲ 2,000	▲ 0.56%
Total			20,328,500	▲ 1,047,000	▲ 5.43%	12,735,000	▲ 648,000	▲ 5.36%	6,828,000	▲ 358,000	▲ 5.53%

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Category

COGS

General Expenses

Revenue

Year	Current Month Amount	Prev Month Amount	MoM ▲/▼	MoM % ▲/▼	Current Month Amount	Prev Month Amount	MoM ▲/▼	MoM % ▲/▼	Current Month Amount	Prev Month Amount	MoM ▲/▼	MoM % ▲/▼	Current Month Amount	Prev
2023	6247500	5,662,500	▲ 585,000	▲ 10.33%	2670000	2,429,000	▲ 241,000	▲ 9.92%	11881000	10,780,000	▲ 1,101,000	▲ 10.21%	20798500	
2024	8174000	8,002,000	▲ 172,000	▲ 2.15%	3237000	3,188,000	▲ 49,000	▲ 1.54%	15275500	11,971,500	▲ 304,000	▲ 2.03%	26686500	
Total	14421500	13,664,500	▲ 757,000	▲ 5.54%	5907000	5,617,000	▲ 290,000	▲ 5.16%	27156500	13,751,500	▲ 1,405,000	▲ 5.46%	47485000	

Category and Subcategory

 Select all✓ COGS Direct Labor Freight Materials✓ General Expenses Administrative Expense Office Rent Salaries✓ Revenue Other Income Product Sales Project Revenue

Year

 Select all> 2023> 2024[Clear all Filters](#)

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 Select all COGS Direct Labor Freight Materials General Expenses Administrative Expense Office Rent Salaries Revenue Other Income Product Sales Project Revenue**Year** Select all> 2023> 2024[Clear all Filters](#)

Year	COGS	General Expenses	Revenue	Total
2023	6247500	2670000	11881000	20798500
2024	8174000	3237000	15275500	26686500
Total	14421500	5907000	27156500	47485000