





PERIYAR UNIVERSITY

SRI KAILASH WOMEN'S COLLEGE THALAIVASAL

DEPARTMENT OF MATHEMETICS

III - BSc Mathematics (2023-2024)

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PROJECT TITLE: ESTIMATION OF BUSINESS EXPENSES



Says

What have we heard them say? What can we imagine them saying?

> express frustration about rising expenses.

seek ways to streamline processes and reduce costs.

monitor and seek costeffective

expenses closely solutions.

colleagues discussing cost-cutting measures.

accountants explaining tax regulations.

vendors and suppliers requesting payment.

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What behavior have we observed? What can we imagine them doing?

Thinks



What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

> Expenses for materials like whiteboards, sticky notes, and markers used in workshops or brainstorming sessions.

If you promote your products or services based on improved user understanding, include marketing expenses.

Fees for using specialized software for data analysis or visualization.



business expense

See an example

feeling stressed or anxious about overspending or unexpected expenses.

When expenses align with the budget and financial goals. there's a sense of relief.

Feeling frustrated when dealing with complex expense reporting systems.

Feels



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

























































