

current month transaction

current month profit

_ _ _

current month returns

Goal: 482 (-2.9%)

18325

Goal: 17339 (+5.69%)

\$71.68K

Goal: 67.87K (+5.61%)

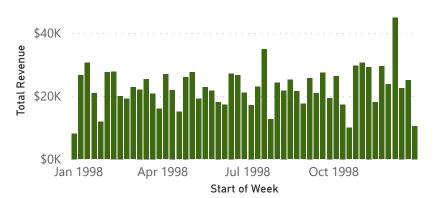
product_brand Total Transactions total profit profit margin total returns Retun 3352 \$12,748.37 63.55% 93 Plato \$12,991.34 62.12% 74 3514 **BBB Best** \$15,749.36 90 3744 61.60% Cormorant 3634 \$15,102.46 61.40% 96 **Imagine** \$10,533.97 61.20% 70 Carlson 2564 76 \$9,179.32 61.15% Better 2823 4097 \$16,468.76 61.03% 117 Fast 92 \$11,617.25 60.68% PigTail 3467 **Best Choice** 4218 \$18,354,53 60.64% 94 \$13,868.07 60.59% Super 3618 92 \$14,018.03 Sunset 3953 60.45% 104 \$18,616.82 60.44% 135 Nationeel 4408 \$19,810.42 132 High Top 4940 60.42% 104 Big Time 60.20% 3816 \$15,560.09 \$10,186.88 60.18% 62 2564 Pleasant 104 59.98% High Quality 3577 \$16,138.93 Ebony 5238 \$20,353.79 59.81% 132 108 4108 \$15,834.21 59.80% Fort West Just Right 2558 \$9,283.25 59.54% 60 82 Carrington 3891 \$14,882.97 59.52% 108 3870 \$15,869.53 59.36% Red Wing Bravo 2484 \$11,026.63 59.15% 58 89 CDR 3078 \$12,062.13 58.98% 5099 \$19,979.82 58.91% 147 Tri-State 113668 \$449,626.65 59.94% 3004 **Total**

Total Transactions by store_city

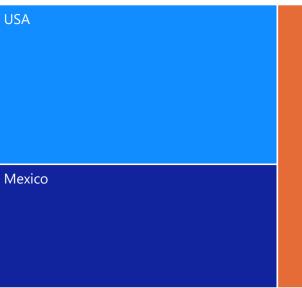
Total Transactions by Store_City



Weekly Revenue Trending



Country wise transaction



Revenue vs. Target



KEY ANALYSIS POINTS:

- Portland hits 1,000 sales in December"
- **Most Returned Product**
- **Best Proft Margin Brands from Least sales Country**