

# BUSINESS REQUIREMENT

To conduct a comprehensive analysis of Blinkit's sales performance, customer satisfaction, and inventory distribution to identify key insights and opportunities for optimization using various KPIs and visualizations in Power BI.

## KPI's Requirements

- 1. Total Sales:** The overall revenue generated from all items sold.
- 2. Average Sales:** The average revenue per sale.
- 3. Number of Items:** The total count of different items sold.
- 4. Average Rating:** The average customer rating for items sold.

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## Granular Requirements

### 1. Total Sales by Fat Content:

Objective: Analyze the impact of fat content on total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.

### 2. Total Sales by Item Type:

Objective: Identify the performance of different item types in terms of total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.

### 3. Fat Content by Outlet for Total Sales:

Objective: Compare total sales across different outlets segmented by fat content.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.

### 4. Total Sales by Outlet Establishment:

Objective: Evaluate how the age or type of outlet establishment influences total sales.

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## Chart's Requirements

### 5. Percentage of Sales by Outlet Size:

**Objective:** Analyze the correlation between outlet size and total sales.

### 6. Sales by Outlet Location:

**Objective:** Assess the geographic distribution of sales across different locations.

### 7. All Metrics by Outlet Type:

**Objective:** Provide a comprehensive view of all key metrics (Total Sales, Average Sales, Number of Items, Average Rating) broken down by different outlet types.