Priority Honda Huntersville





On 11/7/2015 8:55:42 AM, jagansvce wrote:

Reason for Visit: Sales (New)

I recommend this dealer: No

Employee(s) Dealt With: Jason Eure, John Troxler

This review of my price is not about the car deal, it is about the customer service.

John Troxler asked me the budget on phone before scheduling the appointment. On day 1 John Troxler offered a deal and it was not okay for me and we were ended there.

Day2 Got a call from JASON, told me he is the boss of John and wants to work out a deal. I told him we already discussed yesterday on the price and it is not in my budget's range. He said will negotiate on the price and asked me to come to store tonight. I said If you are talking about reducing \$200-\$300, it won't fit my budget and I don't want to come there. No we will work close to your numbers. and scheduled a meeting.

Evening I went to the store, One guy came (B*** Shah - forgot his first name but starts with Bha... At first he didn't tell his name) introduced himself as he was the person called over phone. And said the same numbers John gave yesterday(without even a single cent change). I said this what we discussed yesterday and it didn't work for me. I told you on the phone clearly that I don't want to come for 200-300.

That Shah went in and brought another guy (actual Jason) introduced himself as Jason and said i was the one called you. I was confused(were I speaking to a Cheater this long.). I asked that Shah guy, why did you say you were the one called me? He simply said we work together.

Then I repeated the same questions to Jason and told I spoke to you clearly on the phone and then he went in and brought the same sheet with FINAL OFFER asking me to sign(without even a penny change from yesterday's number). I asked why did you ask me to come after hearing all my numbers on the phone. He simply said - My job is to bring back the customer to the store and that is what I did, sorry if you can't do a purchase.

I went for Honda not for Priority Honda.

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