



# LOAN CASE STUDY

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# PROBLEM STATEMENT

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- The largest online loan marketplace wants to perform better portfolio and risk assessment
- Understand the driving factors behind loan default, i.e., the reasons which are strong indicators of default
- Reduce such loans thereby cutting down the amount of credit loss.





# ANALYSIS APPROACH

- Understand the different attributes of the applicants
- Understand the different attributes explaining the loan default
- Perform univariate analysis to perform data cleansing
- Perform bivariate analysis to by combining attributes of applicants and attributes of loan default to draw conclusions



# UNIVARIATE ANALYSIS

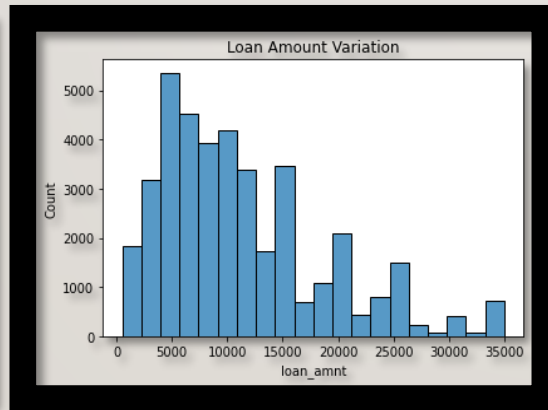
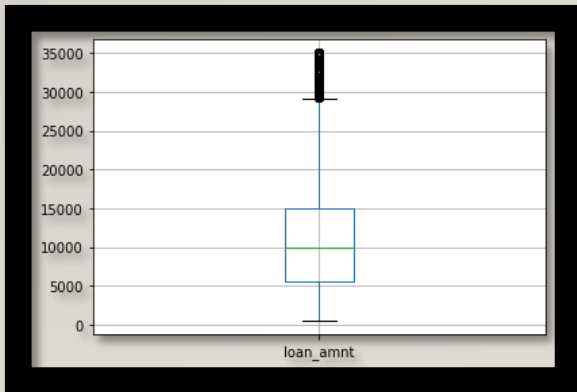
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# UNIVARIATE ANALYSIS

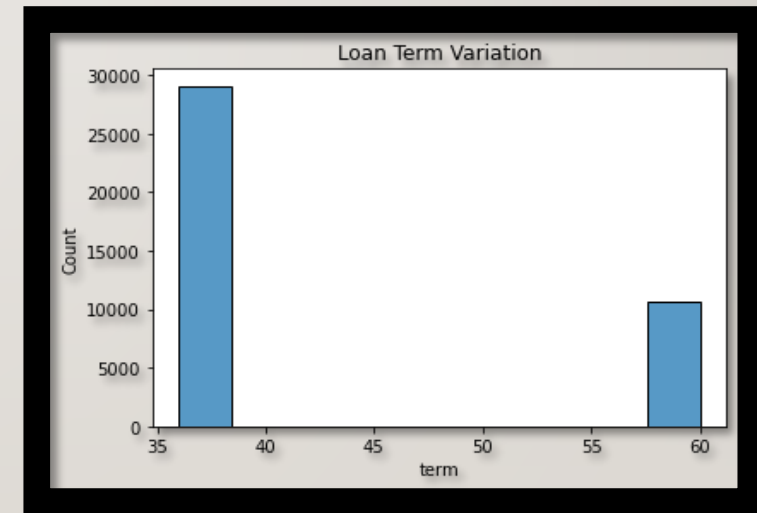
## Loan amount

- Most of the loan amounts taken vary between 5000 – 15000
- The loan amount of 10000 is most frequently requested



## Loan Term

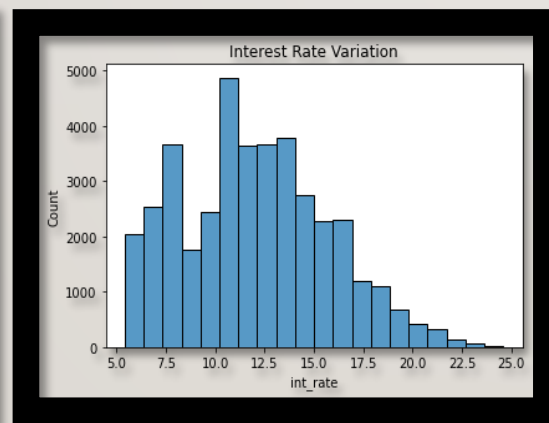
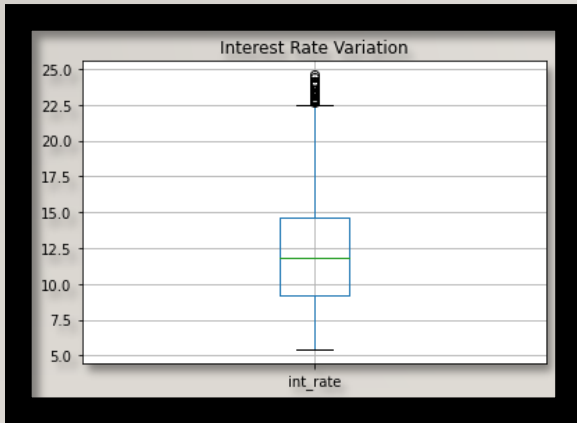
- There are 2 loan terms
  - 36 months
  - 60 months



# UNIVARIATE ANALYSIS

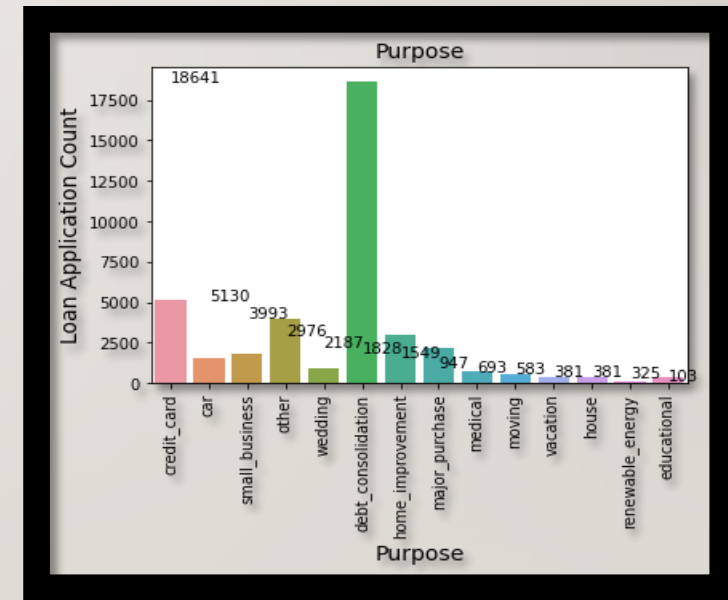
## Interest Rate

- Most of the interest rate vary between 9% - 15%
- Most of the loans have interest rate between 11% – 12%



## Loan Purpose

- Debt consolidation is the purpose for most of the loans



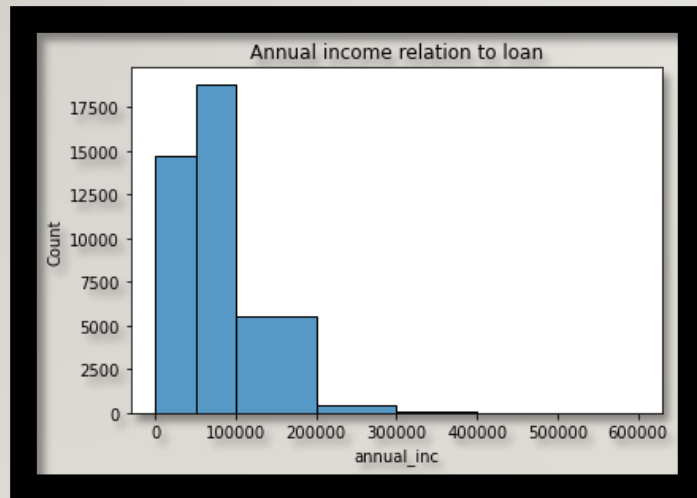


# UNIVARIATE ANALYSIS

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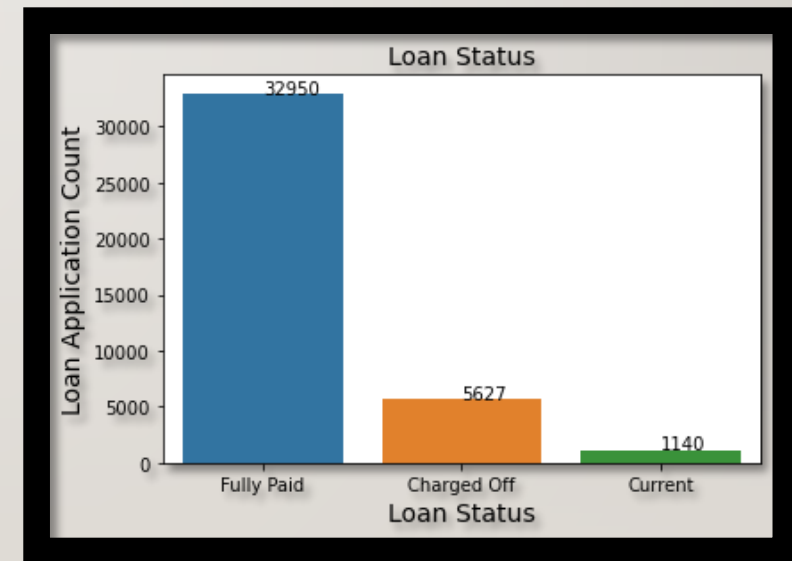
## Annual Income

- Most of the loans were taken by the applicants whose annual income was  $< 1$  lakh



## Loan Status

- Most of the loans given have been fully paid. About 14% of the total loans were defaulted.





# BIVARIATE ANALYSIS

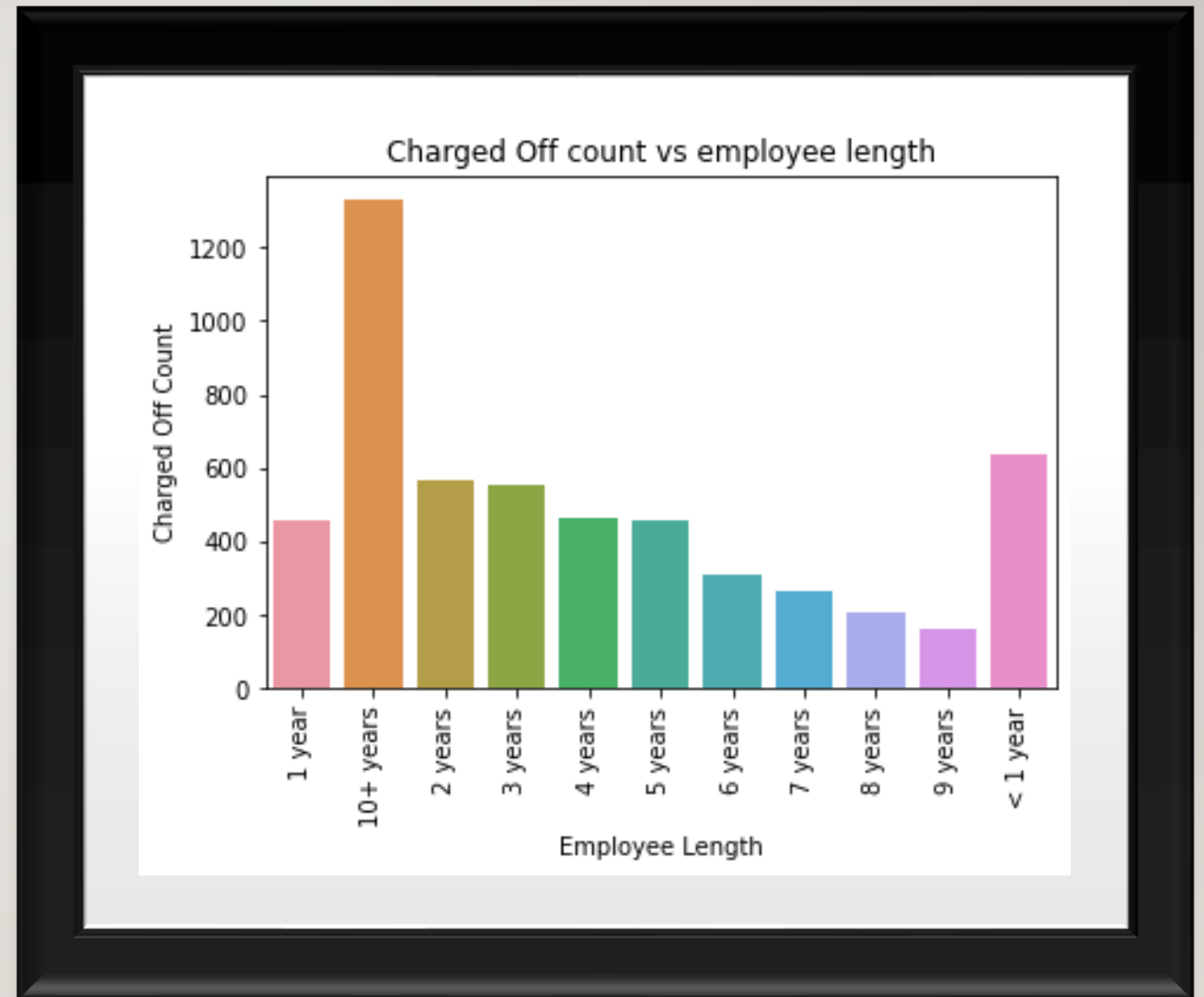
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# CHARGED OFF <sup>VS</sup> EMPLOYEE LENGTH

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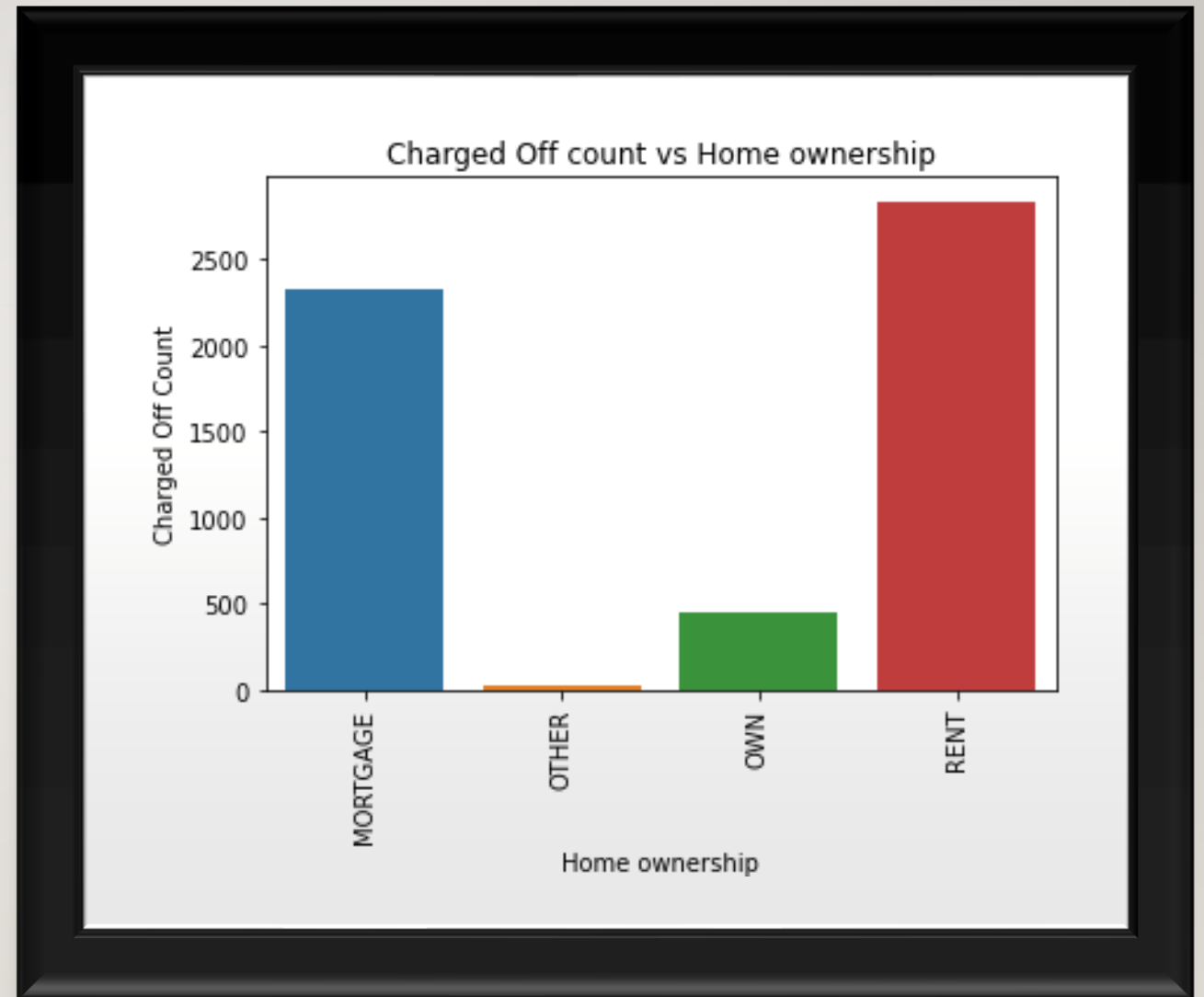
- The applicants who are employees and have 10+ years of experience are most likely to default
- Followed by employees having experience between 0-3 years.



# CHARGED OFF vs HOME OWNERSHIP

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- The applicants who are in a rented house are most likely to default
- Followed by applicants who have a mortgage.

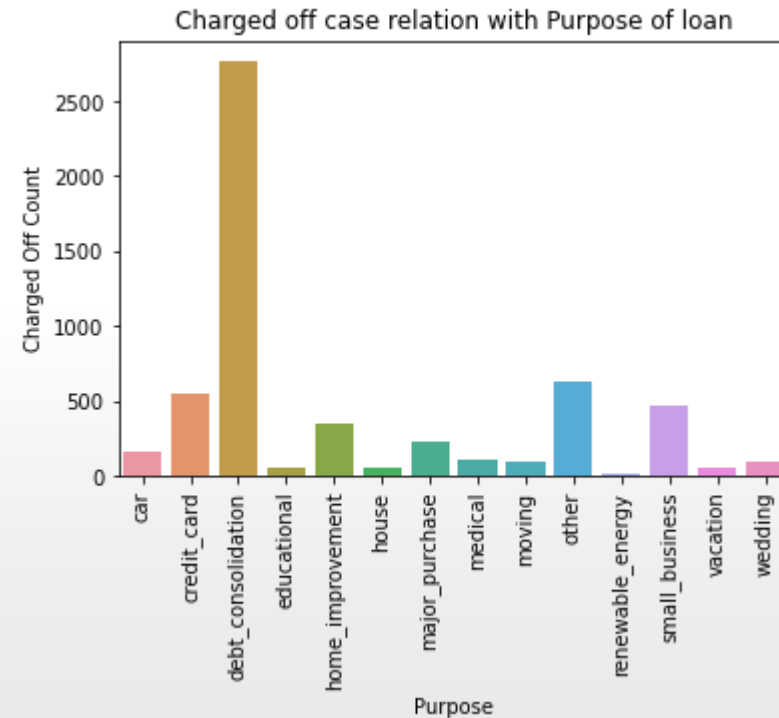




# CHARGED OFF vs PURPOSE

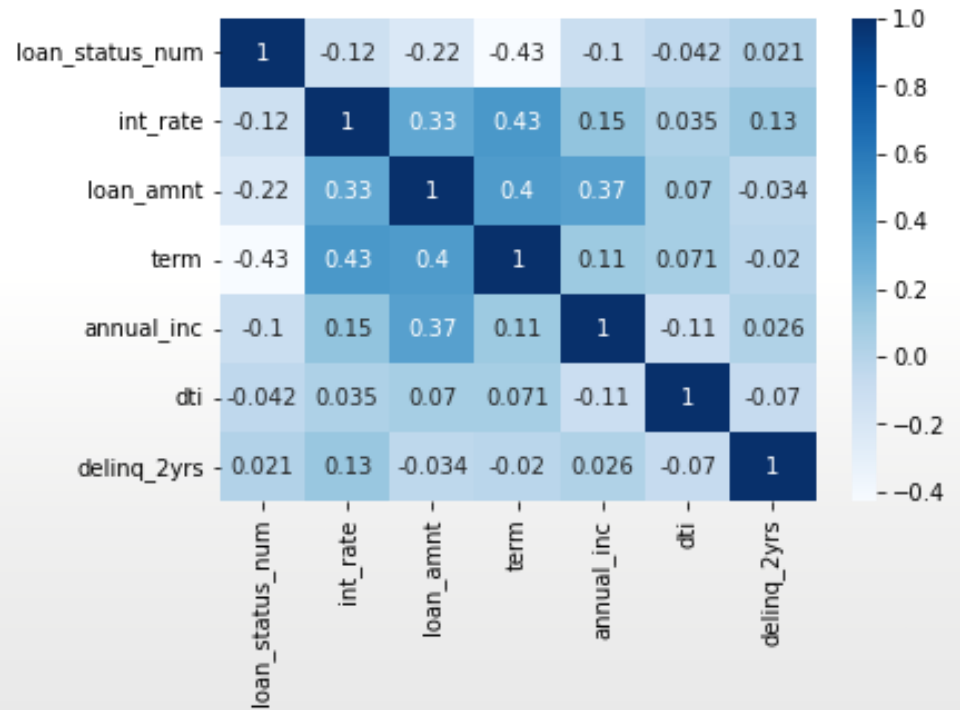
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- The applicants who have applied for the loan for debt consolidation are most likely to default
- Followed by applicants who have taken the loan for credit card and small business.



# LOAN STATUS vs OTHER VARIABLES

- The loan status (charged off and current) is negatively correlated with other variables
- Higher the loan amount and interest rate, higher the chance of default



# SUMMARY

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# CONCLUSIONS

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- Applicants who fall under the following categories are more likely to default on the loan
  - Loan taken for debt consolidation
  - Do not own a house
  - Employment term is more than 10 years and annual income between 50k – 100k
  - High interest rate and high loan amount
- The loan team should ensure a thorough check on the above factors before approving the loan
- This would decrease the possibility of loan defaults

