

JAGDISH CHANDRA MALIK

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CARRIER OBJECTIVE

Seeking challenging role as vendor development Asst Manager, Development Asst Manager, Purchase Asst. Manager, Production Asst. Manager, SQA Manager with a reputed organization across Manufacturing & Service domain

PROFILE

- **Ambitious and dedicated professional with 5.5 years** of solid experience in Business development, Vendor development, Purchase, contract negotiations, New product development ,quality, production and project management.
- Developed new leads and prospects through cold calling, online research tools ,visiting supplier end to resolve part & tool issue, generating & managing RFQs, tendering, submitting the quotation, executing the long-term business direction of the region to ensure maximum profitability in line with organization objective.
- All local supplier part cost, tool cost ,part issue resolve
- New Vendor Development, Scheduling and Vendor Follow Up
- Proficient in creating and supporting client retention strategies for existing customer base and for new customers.
- Able to conduct technical feasibility study based on the drawing release
- Capacity and capability assessment of vendor
- Identifying supplier weak areas and giving training
- Daily Quality issue communicating and 8D tracking
- communicate to global team
- Supplier Chargeback on Quality issue
- Identify and develop new potential supplier.
- List out all open issues with the suppliers and follow up for the same on regular basis.
- Purchase Enquires, Price Negotiation,
- Knowledge of Vendor Identification
- Initiating Cost Reduction & Alternate Sourcing
- Monthly Schedule sent to Suppliers.
- Material follow up daily basis as requirement
- Sourcing the new accessories/developing the vendors for our new accessories.
- An effective communicator with exceptional relationship management skills with ability to relate to people at any level of business.

CORE SKILLS

Vendor Development	New Product Development	Production Management
Business Development	Customer Relationship Management	Project Management
SQA	Purchase & Sales	Cross Functional Coordination

PROFESSIONAL EXPERIENCE

Daechang Seat Automotive Pvt. Ltd (July'2019 -Continue)

Business/Vender Development Asst Manager

- Responsible for business development.
- Managed the entire New Part Drawing Receive to Final Developed FG part Dispatch.
- Generated Monthly cost saving By improving RM Source, process , alternat product
- Maintained monthly sales ,purchase RM
- Maintained a healthy relationship with Customer as well as vendor
- Develop Alternate source for cost saving and shortage of RM
- Worked closely with Operation Team to create new products, tailor made to client requirements.
- Worked On SP2I,BI3,QY,KY,SU2I (BS6) KMI KIA SELTUS & SONNET Projects.
- Worked on cost saving, annual Budgetary

Indo Autotech Pvt. Ltd.(Aug'2016 -July'2019)

Production /Quality Engineer

- Responsible for Production planning & control, Quality Management
- Cost & Budgetary Control, Resource Management, Process Enhancement, Team Management
- Experience in managing production operations with key focus on the optimal utilization of the resources.
- Result oriented record of streamlining the working SOPs for enhanced operational effectiveness.
- Knowledge of the implementation of various techniques and quality/safety standards for improving operations along with cost savings
- well versed with the functional aspects of Bending Line In-Charge (YLM) :Hourly Chart Preparation
- Key Performance Indicators
- Work Instruction Preparation
- An effective communicator with excellent relationship building & interpersonal skills
- strong analytical, problem solving & organizational abilities possess a flexible & detail oriented attitude
- Quality standards like 6S, Kaizen, Poka-Yoke
- Worked on HONDA-KTE,KWPG,K14-F,KOLA,KONA(BS6) project for Indo Autotech Pvt Ltd.

Flash Electronics Pvt Ltd,Pune (June'2015 -July'2016)

Manufacturing Engineer

- Achieving per day Production Target & Zero PPM level
- Ensured customer satisfaction by achieving delivery timelines and service quality norms.

PROCESS IMPROVEMENT PROJECTS

- Implemented PFMEA: Increasing the yield of production by eliminating missing of parts from each department. (2018)
- Designed three poke yoke tools at Indo- Autotech Pvt Ptd for secondary operation. (2017)
- Implementation of 5S system to enhance the efficiency and to reduce the operation cost. (2016)
- Improved productivity by Kaizen and lead time reduction (2016)

INDUSTRIAL CERTIFICATION & TRAINING

- Basics knowledge on 5S & 7QC tools (2016)
- CMM inspection.
- Trained on various welding process.
- Lean Manufacturing (Kaizen, Poke-Yoke)
- Workshop on "HVAC & R Industry" (2014).
- Hydraulic, Pneumatic, Electro-Hydraulic, PLC, Mechatronics by Bosch Rexroth(2014).
- ESOL Certification from University of Cambridge (2014)

EDUCATION

2015 **B.Tech (Mechanical)** from Biju Pattnaik University of Technology (CVRCE, BBSR, Odisha), **7.00 CGPA**

2010 **10+2**, F.M. Junior College , Balasore, Odisha **(62%)**

2008 **10 Class**, Public High School ,Balasore, Odisha **(83.25%)**

IT SKILLS

- Catia v5, MS Office, Auto-Cad, Tally(Beginner), Basic programming languages (C, C++)

PERSONAL DETAILS

Date of Birth: 23rd May'1993

Languages Known: English, Hindi and Odia

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