

JAGDISH RAO - HEAD OF TALENT ACQUISITION WITH 14+ YEARS EXPERIENCE IN HR & TECHNICAL HIRING

WORK EXPERIENCE

Head - Talent Acquisition, Prolim Corporation, 06/2018 – Present, India & U.S.

Train, mentor and lead large team of recruiters and providing full technical and to ensure successful execution by raising their level of productivity.

Manager - Talent Acquisition, Datamatics Global Services, 06/2016 – 06/2018, India & China

Met and exceeded hiring quotas by consistently and quickly recruiting 100+ new employees within a 12 months window.

Sr. Manager - Technical Talent Acquisition, Cuneisoftware, 04/2014 – 04/2016, Dubai, UAE

Supervised and mentored 5 Recruiters, successfully recruiting over 70+ resources in India and UAE.

Manager - HR Operations, Pace Global, 05/2012 – 03/2014, Bangalore, India

Managed and organized all HR operations manage end to end HR operations. Handle team of 6 members for entire HR Operations.

Associate Manager – HR, Axcend Automation & Software Solutions, 07/2009 – 03/2012, Bangalore, India

In-charge of entire HR Operations & Recruitment Lifecycle, managing team of 8 team members and handle profit & loss for large capital strategic large software accounts

Sr. Executive – HR, Apollo Hospitals, 07/2005 – 06/2009, Bangalore, India

HR Generalist & Specialized in Payroll and Statutory Compliances, vendor management and hiring talent for support units.

KEY SKILLS

Talent acquisition, staff augmentation, contract staffing, professional services, technical hiring, volume hiring, Resource management, Consulting Services, Time & Material & Account management.

EDUCATION

MBA in HR & Marketing – 07/2005 from Oxford College of Engineering

Executive Program in Analytics & Administration from IIM, Kozhikode, ~06/2019 – 09/2020

ACHIEVEMENTS

*Increased hiring from 0-70 technical resources in just 5 months of time frame. Reduction of cost center by **14%** (COE) and increase **24%** hiring for strategic BU Head (08/2017 – 12/2017)*

CONFERENCES & SEMINARS

Active member of SHRM, NASSCOM, TOASTMASTERS & CII, participant at multiple professional events and have been speaker at multiple HR & Town hall events.

PERSONAL STRENGTH'S

Having the principle in life to "Carry good attitude to expedite good knowledge" With Patience, Confidence & Persistence as key strength.

REWARDS AND RECOGNITION

Employee of Quarter for achievement of Head Count of 150 resources for the first time. Convert from "cost center to profit center" by increase of 107% of gross revenue (04/2010 – 06/2010)

PERSONAL DETAILS

Location - Residing in South Bangalore

*Full name – **Jagdish Rao***

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Mobile - +91 9482529668

Passport - Valid Passport 09/2020

LinkedIn - <https://www.linkedin.com/in/jagadish-rao-943a441a/>

INTERESTS

Created and manage talent advisory responsible for providing consultative recruitment services to all. i.e. Life cycle of recruitment/professional services, expert sourcing and deployment. Learn & manage multiple technical hiring methodologies in various technologies like Artificial Intelligence (AI) Internet of Things (IOT) UX/UI, Cyber Security, Data Intelligence, RPA, Machine Learning, Block chain etc. Handle and expedite the pool of resources by acting as resource manager and RMG. Handle large strategic clients on deployment/deputation of technical resources across PAN India. Build metrics and matrix which evaluate profit & loss of larger captive business.