

# Financial Overview and Revenue Performance



Jaagruti

100.88M

Moving Average (4 weeks)

14.92K

ADR

50.44%

MOM%growth

7.35K

RevPAR

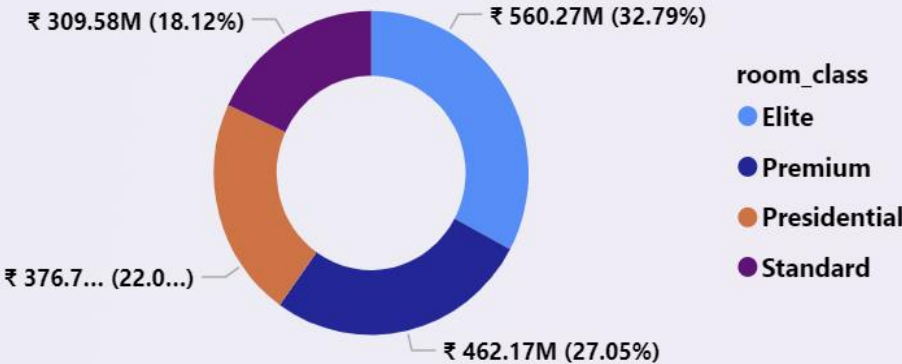
1385.34%

WOW%growth

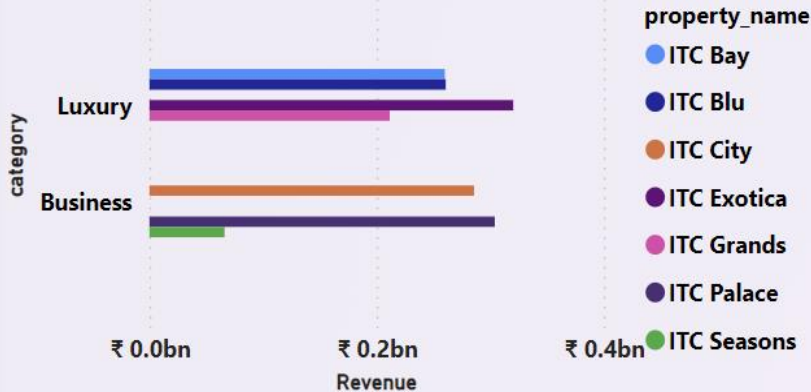
₹ 1.71bn

Revenue

Revenue by room\_class



Revenue by category and property\_name



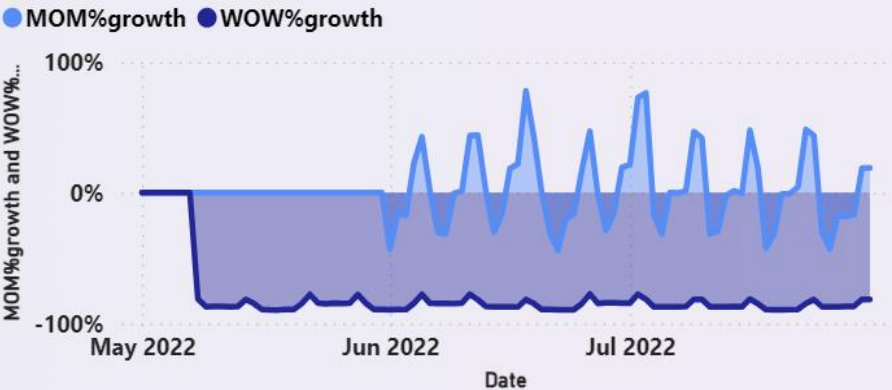
month name

- ☐ July
- ☐ June
- ☐ May

week of year, Date

All

MOM%growth and WOW%growth by Date



Date	Revenue	Cumulative Revenue
18 May 2022	₹ 1,41,93,461.00	₹ 34,19,76,304.00
23 June 2022	₹ 1,42,68,898.00	₹ 1,00,38,40,345.00
22 June 2022	₹ 1,42,69,190.00	₹ 98,95,71,447.00
19 July 2022	₹ 1,42,96,283.00	₹ 1,50,76,27,474.00
17 May 2022	₹ 1,43,20,823.00	₹ 32,77,82,843.00
20 July 2022	₹ 1,44,13,797.00	₹ 1,52,20,41,271.00
01 June 2022	₹ 1,44,32,416.00	₹ 59,63,63,082.00
27 July 2022	₹ 1,44,38,063.00	₹ 1,63,71,95,439.00

# Occupancy and Capacity Analysis



Jagruti

-0.12%

Occupancy Growth MoM

12.74%

Occupancy Growth WoW

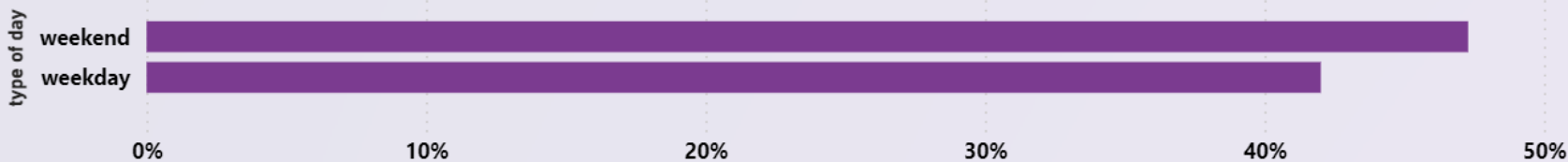
0.45

Revenue and occupancy\_rate correlation for pro...

0.60

RevPAR and occupancy\_rate correlation for proper...

Occupancy\_rate by type of day



43.50%

Occupancy\_rate

Room Class

Elite

Premium

Presidential

Standard

Holidays

All

week of year

All

city

All

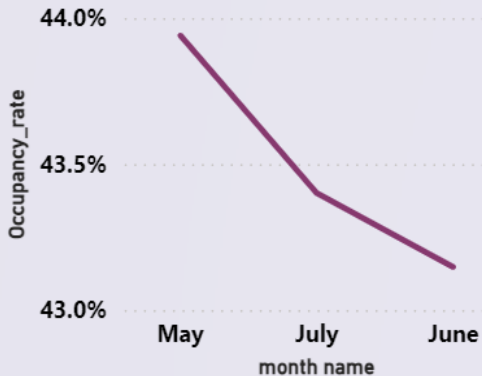
property\_id property\_name Occupancy\_rate

16558	ITC Grands	266.76%
16559	ITC Exotica	159.25%
16560	ITC City	200.27%

Date Occupancy\_rate Cumulative Occupancy Rate

01 May 2022	59.61%	59.61%
02 May 2022	40.59%	50.10%
03 May 2022	41.06%	47.09%

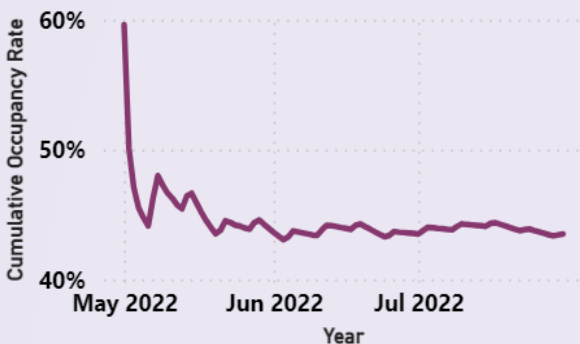
Occupancy\_rate by month name



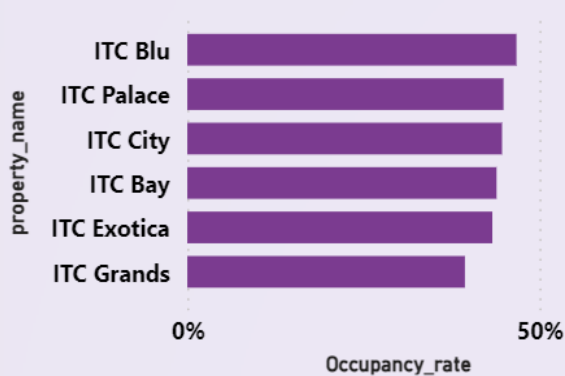
Occupancy\_rate by week of year



Cumulative Occupancy Rate by Year, Quarter, Month and Day



Occupancy\_rate by property\_name



# Room Category Performance & Booking Analysis



Jagruti

month name Revenue MOM%growth

June		-100.00%
May	₹ 58,19,30,666.00	0.00%

week of year Revenue WOW%growth

22	₹ 13,87,20,126.00	20.71%
20	₹ 13,94,35,920.00	0.91%
19	₹ 13,81,82,064.00	0.00%

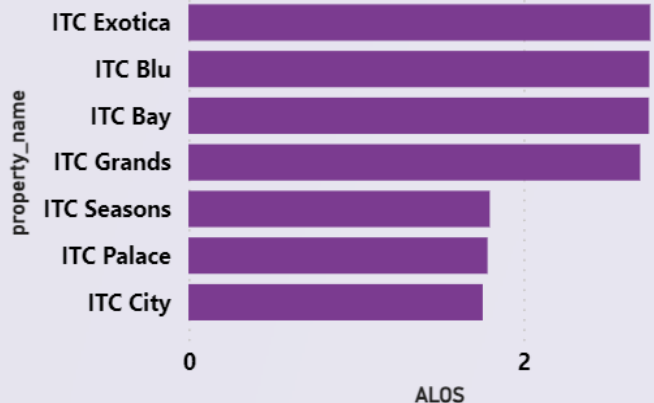
₹ 581.93M

Revenue

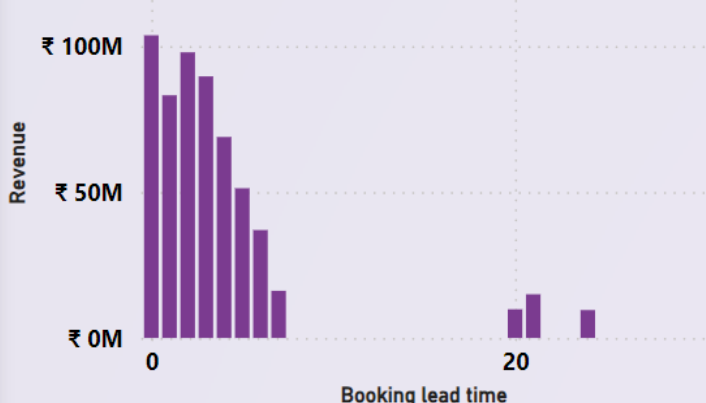
14.81%

Occupancy\_rate

ALOS by property\_name



Revenue by Booking lead time



Cumulative Revenue and Revenue by Date



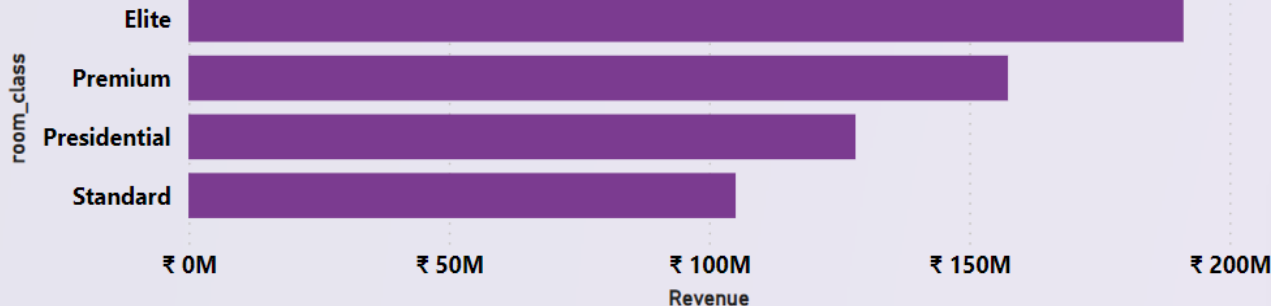
3.72

Booking Lead Time

2.38

ALOS

Revenue by room\_class



check\_in\_date

01-05-2022

31-05-2022



Booking lead time

All

property\_name

All

city

All

Room Class

Elite

Premium

Presidential

Standard

# Cancellation and Lost Revenue Analysis



Jagruti

Date

01-05-2022 31-07-2022

week of year

All

month name

☐ July

☐ June

☐ May

Room Class

Elite

Premium

Presidential

Standard

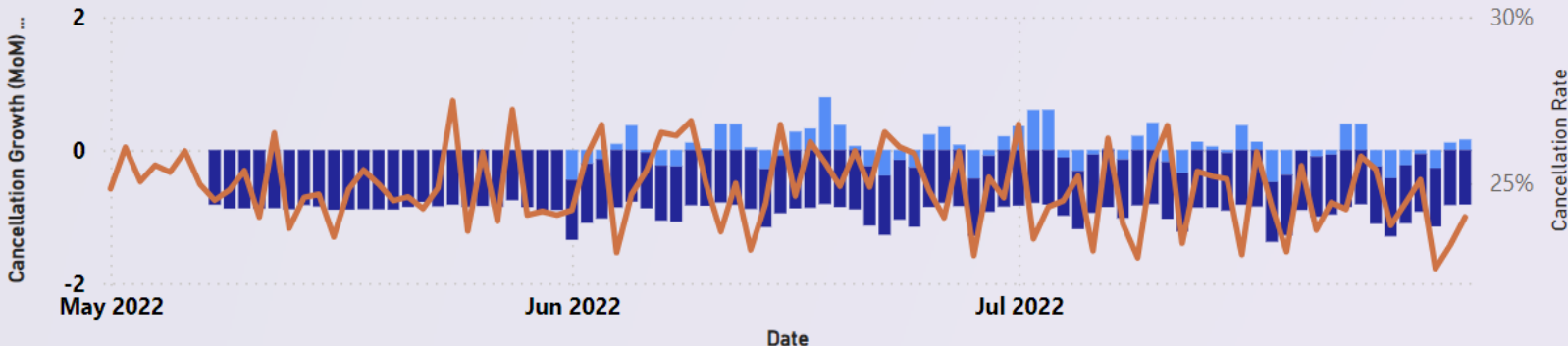
Cancellation Rate by property\_name and room\_class

room\_class Elite Premium Presidential Standard



Cancellation Growth (MoM), Cancellation Growth(WoW) and Cancellation Rate by Date

Cancellation Growth (MoM) Cancellation Growth(WoW) Cancellation Rate



24.83%

Cancellation Rate

₹ 298.77M

Revenue Lost

33K

Cumulative Cancellati...

1423.04%

Cancellation Growth(WoW)

week of year Cancellation Growth(WoW)

19	0.00%
20	-4.58%
21	-17.00%
22	25.45%
23	-20.56%

Date Cancellations Cumulative Cancellations

01 May 2022	498	498
02 May 2022	362	860
03 May 2022	347	1207
04 May 2022	354	1561
05 May 2022	358	1919

Date Revenue Lost Cumulative Revenue Lost

01 May 2022	₹ 45,10,899.00	₹ 45,10,899
02 May 2022	₹ 32,91,804.00	₹ 78,02,703
03 May 2022	₹ 31,30,362.00	₹ 1,09,33,065
04 May 2022	₹ 31,30,641.00	₹ 1,40,63,706
05 May 2022	₹ 32,27,739.00	₹ 1,72,91,445