# **CURRICULUM VITAE (DRAFT) 2017**

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## RESEARCH AND PUBLICATION

# 1.1 Research Grant

# 1.1.1 Research Grant (as Principal Investigator)

(Project Title), (Sponsorship), (Total Grant), (Date/Duration)

### 1.1.2 Research Grant (as Co-Researcher)

(Project Title), (Sponsorship), (Total Grant), (Project Leader), (Date/Duration)

- Examining Internet Addiction as a Mediating Role Towards Employee Performance Impact from the Task and Social Technology Fit Perspectives in Malaysia ICT Industry0024, USM (JANGKA PENDEK), RM32,182.00, Yulita Hanum P Iskandar, 1/6/2015-30/11/2017
- 2. Impact and Responsibilities of Tour Operator Practices Towards Sustainable Tourism, USM (JANGKA PENDEK), RM23,030.00, Salmi Binti Mohd Isa, 1/12/2015-30/11/2017

# 1.2 Research Publication

- No Record -

## 1.3 Publication Related to Teaching

- No Record -

# 1.4 Other Publication

- No Record -

## 1.5 Book

- No Record -

## TEACHING AND SUPERVISION

# 2.1 Graduate Teaching

(Course Title), (Semester), (Year), (Number of Lecturers), (Number of Students)

- 1. MARKETING MANAGEMENT, ADC 602
- 2. MARKETING MANAGEMENT, ADW 618
- 3. MARKETING MANAGEMENT, AGC 602
- 4. RESEARCH AND CONSULTANCY, AGC 631
- 5. MARKETING MANAGEMENT, AGW 618
- 6. RESEARCH METHODOLOGY, AGW 621
- 7. MANAGEMENT PROJECT, AGW 622

## 2.2 Undergraduate Teaching

(Course Title), (Semester), (Year), (Number of Lecturers), (Number of Students)

## 2.3 Graduate Supervision

### (Student Name), (Category), (Thesis Title), (Year Graduated)

- AL TAWALBEH MAHMOUD ATA MOHAMMAD, PhD, Marketing orientation Impact on pricing strategies,
- 2. MOHSEN ALI AHMED MURSHID, PhD, Influence of Marketing Mix Strategies of Yemen Pharmaceutical Industry on Physician Prescription Behavior,
- 3. SUMIRAT INDIRA RACHMAWATI,PhD, The Ethno Marketing Model in Indonesian Telco Industry,
- 4. RUBIYANTI NURAFNI, PhD, BRAND POSITIONING ANALYSIS AND ITS IMPACT TO BRAND CREDIBILITY, COMMITMENT, AND CONNECTION AMONG CONSUMER THE CASE OF GREEN COSMETICS.
- 5. DEWI CITRA KUSUMA, PhD, Social Media Adoption in SMEs: The Case of Telkom SME Digital Village Indonesia,
- 6. MOHAMAD M Z NEGHAIMESH,PhD, The effect of perceived organizational justice on the employees#&39 citizenship in the Kuwait public sector organizations: The Case of Kuwait ministry of information,
- 7. OJATTA DOMINIC OTEINO, PhD, POST-PURCHASE DISSONANCE AND REPEAT PURCHASE OF CONSUMER PRODUCTS/BRANDS IN NIGERIA,
- 8. CHEAH CHEW SZE,PhD, Engaged Gold-Collar Workers Through Employer Branding Strategy,
- 9. JANIFER ANAK LUNYAI, PhD, E-Word of Mouth (eWOM) in Online Social Networking,
- 10. MAISARAH BT ABDUL HAMID, PhD, The Sustainable Tourism Development Practices from Tourism Entrepreneurs Perspectives,
- 11. NORHANIZA BINTI ZAINAL ABIDIN, PhD, THE INFLUENCE OF RELATIONSHIP MARKETING ON THE CREATION OF BRAND LOYALTY IN THE BANKING OR FINANCIAL SERVICES SECTOR THE ROLE OF MEDIATOR: BRAND IDENTITY,
- 12. MALVINDER KAUR A/P JAMIR SINGH,PhD, GENDER DIVERSITY IN MANAGEMENT: WOMEN INEQUALITY IN ORGANIZATIONS,
- 13. NOOR AZEEMA BINTI SAHUL HAMEED, PhD, ,
- 14. PUVANISVARAN A/L MURUKASAN, PhD, Factors influencing consumers repurchasing intention towards online shopping in Malaysia.,
- 15. Gopakumar K.V.Nair, Master(Dissertation Mixed Mode), Reduce Shipment Delinquencies and Product Lead-Time Towards Enhancing Customer Service, 2012
- Yoong Tuck Seong, Master(Dissertation Mixed Mode), Improving Product's Time-To-Market: A Case Study of A Semiconductor Company's New Product Development For New Market Segments, 2012
- 17. Benson Tan Hoo Min, Master(Dissertation Course Work), Factors contributing towards organization performance, 2013
- 18. Karen Tan Wai Enn, Master(Dissertation Course Work), Understanding the Factors that Influence the Intention to Use Revolving CRedit Card, 2013
- 19. Tan Hoo Min, Master(Dissertation Course Work), A CASE STUDY ON IMPROVING ON-TIME DELIVERY PERFORMANCE OF A MANUFACTURER FROM THAILAND, 2013
- 20. Koat Tze Wei, Master(Dissertation Course Work), Tourist Behaviour Towards Sustainable Tourism, 2014
- 21. Naginder Rajah, Master (Dissertation Course Work), Effects of Green Marketing in Influencing Consumer Purchase Decision for Hybrid Vehicles in Malaysia, 2014
- 22. Gooi Li Chen, Master(Dissertation Course Work), Factor Influencing User Acceptance of Mobile Payment Systems in Malaysia: The Case of Penang, 2014
- 23. Ganesan Ramasamy, Master(Dissertation Course Work), and Turnover Intention Among R&D Engoneers in MNCs in Northern Region of Malaysia, 2014
- 24. Falahuddin Butt, Ph.D(Thesis Research), Romancing with University's Brands: antecedents and Outcomes, 2016
- 25. Ojatta, Ph.D(Thesis Research), Post-Purchase Dissonance and Repeat Purchase of Consumer Products/Brands in Nigeria, 2016
- 26. Mohsen Ali Ahmed Murshid, Ph.D(Thesis Research), Influence of Marketing Mix Strategies of Yemen Pharmaceutical Industry on Physician Prescription Behaviour, 2016
- 27. Noor Azeema bt Sahul Hameed, Ph.D(Thesis Research), Outcome of purchase s of Cosmetic Products when Habit Mediates Intention,
- 28. Loo Chun Hou, Master(Dissertation Course Work), Factors Affect the Customer Loyalty Towards Business Event: Book Fair Industry , 2016

- 29. Tang Shin Chze, Master(Dissertation Course Work), Improving Social Media Marketing Performance of Medium Sized Hotel: The Case Of Glow Penang Hotel, 2016
- Choong Wen Nie, Master(Dissertation Course Work), Factors Online to Offline E-Commerce Influencing the Purchase Intention of Consumers in Malaysia's Food and Beverage Industry, 2016
- 31. Sharifah Sofiah by Syed Omar, Master(Dissertation Course Work), Ps Advance Auto Strategy Marketing Influence Financial Company, 2016
- 32. Nor Hayati bt Yusof, Master(Dissertation Course Work), Inang Suri Company Effective Strategy Marketing for Sales Improvement, 2016
- 33. Chuar Pei Ling, Master(Dissertation Course Work), Exploring Consumer's Purchase Intention on Environmental Friendly Lighting Products: A Malaysian Perspective, 2016
- 34. Yeoh Wei Leong, Master(Dissertation Course Work), An examination of the Determinants of Customer Loyalty in Medical Industry in Penang, 2017
- 35. Che Norhanani bt Abd Hamid, Master(Dissertation Course Work), The Impact of Inflow foreign Workers on Malaysia's productivity: a case Study of Kamunting Industrial Park, 2017
- 36. Siti Nurul Shuhada bt Saad, Master(Dissertation Course Work), Quality of Service in Ensuring Customer Satisfaction on Malaysia Banking, 2017
- 37. Irman b Ibrahim, Master(Dissertation Course Work), Market Growth Strategies in Kumpulan Perubatan Johor Berhad, 2017

## 2.4 Undergraduate Supervision

(Student Name), (Year Graduated), (Thesis/Project Title)

### 2.5 Professional Service

(Category), (Description), (Place/location), (Frequency), (Year)

# PAPERWORK PRESENTATION

(Title), (Venue), (Duration), (Level)

# ACADEMIC RECOGNITION AND LEADERSHIP

## **Invited Speaker**

(Title), (Event), (Organiser), (Organiser), (Year), (Level)

### Board of Director/Board of Trustees

(Title), (Event), (Organiser), (Year), (Level)

## Member of a Panel Discussion / Forum

(Activity), (Organisation), (Role), (From)-(Until), (Level)

### Assessor/Examiner

## **Internal Examiner**

(Title), (Student), (University), (Duration)

- Tourists' Perception of the Homestay in Penang, Muhammad Fadzly Bin Zakaria, USM, 28/5/2012- 28/5/2012
- 2. Core Competencies and Success Factor of Small Medium Contractor Enterprises : The Mediating Role of Financial, Zamri B Ahmad, USM, 29/5/2012- 29/5/2012
- 3. Determinants of Energy Savings Program in an Organization, Oh Chiew Ling, USM, 29/5/2012- 29/5/2012
- Customer Satisfaction Improvement for Profitability and Sustainability, Pauline Ang Hui Leng, USM, 9/6/2012- 9/6/2012
- 5. Marketing and Promotion Activities A Case of Health and Beauty SME Company in Malaysia, Wan Sharinee Fitra bt Wan Yahaya, USM, 9/6/2012- 9/6/2012
- 6. Strategies to Improve Sales and Marketing of Bakery Products of Medium Sized Company in Malaysia, Seraj Kumarsi, USM, 9/6/2012- 9/6/2012

- Turnover Intention: A Case Study of Small and Medium Sized Enterprise, Cheah Sau Seng, USM, 9/6/2012- 9/6/2012
- Investigating Successful and Sustainable SME Manufacturing Business Model, Aidi Zulkarnain, USM, 26/4/2012- 26/4/2012
- 9. Investigating Influence of Music Thearpy On Drug Compliance of Personalised Medication, Chua Chong Tat, USM, 26/4/2012- 26/4/2012
- 10. Consumers' Purchase Intention Towards Locally Produced Food: A Study in Malaysia, Gen Yi Ng, Universiti Sains Malaysia, 20/11/2012- 20/11/2012
- 11. Factors Influencing Intentions to Avoid Broiler Chicken Meat and Products in Malaysia, Huang Lip Chin, Universiti Sains Malaysia, 20/11/2012- 20/11/2012
- 12. Small and Medium-Sized Family Business Performance: The Influence of Knowledge Sharing Its Antecedents and the Mediating Role of Innovation Capability, Kong Lai Kuan, Universiti Sains Malaysia, 9/9/2013- 9/9/2013
- 13. MARKETING STRATEGY AND STRATEGY FORMULATION ADOPTED BY USE BOOK STORE: A CASE STUDY OF MOLLIE USED BOOK STORE IN TAIWAN, SOO SZE HUEY (IB), Universiti Sains Malaysia, 27/5/2013- 27/5/2013
- 14. Factors Influencing Adoption of 1 Malaysia Food Safety Scheme By Food Industries, Ng Hooi Huang, Universiti Sains Malaysia, 27/5/2013- 27/5/2013
- 15. The Impact of Know-How Exchange of Electronic word-of-mouth On Female Black Berry User's Purchase Decision, Vita Briliana, Universiti Sains Malaysia, 23/8/2013- 23/8/2013
- 16. Corporate Governance, Capital Structure Decisions and Shareholder Value in Indonesian Firms listed on IDX, Johny Budiman, Universiti Sains Malaysia, 23/4/2013-23/4/2013
- 17. A Case Study of the Performance Measurement System in Indonesian State-Owned Enterprises, Tjhai Fung Jin, Universiti Sains Malaysia, 23/4/2013 23/4/2013
- 18. Measuring Success in Place Marketing and Branding, Hepy Hefri Ariyanto, Universiti Sains Malaysia, 11/6/2013- 11/6/2013
- 19. Customer to Customer Online Know How Exchange A Study on the Antecedents and Outcome, Vita Briliana, USM, 28/10/2014- 28/10/2014
- 20. Development of Place Attachment and Patronage Intentions Lesson Learned from Batam Island, Hepy Hefri Ariyanto, USM, 28/10/2014- 28/10/2014
- 21. Consumer Preference for Branded Commodities and Its Implication, Noor Azeema bt Sahul Hameed, USM, -
- 22. Business Challenges Faced by Independent Small Hotel After Natural Disaster: A Case Study of ABC Hotel in Yogyakarta, Jhangatini Palanivelu, USM, -
- 23. The Influence of Personality Factors and Attitude on the Motivation to Start a Small Business Among Generation Y in Taiwan, Ng Soo Hsien, USM, -
- 24. An Exploratary Study of Brand Equity and Malaysian Consumer Purchase Intention Towards Hotel Accommodation, ooi Seow Chin, USM, -
- 25. Determinants and Operational Outcomes of Contract Center Service Provider, Surya a/p Dharamdass, USM, 26/6/2014- 26/6/2014
- 26. Factors favoring Hybrid Car Purchase Intention Among Malaysian, Wong Wei Yun, USM, -
- 27. The Purchase Intention of Hybrid Vehicles in Malaysia Based on Consumer Expectation Perceived Risk and Country of Origin, Goh Kai Ning, USM, -
- 28. An Exploratory Study of Brand Equity and Malaysian Consumer Purchase Intention Towards Hotel Accomodation, Ooi Seow Chin, Universiti Sains Malaysia, 6/11/2014- 6/11/2014
- 29. The Antecedents and Outcomes of Contact Centre Service Excellence, Surya a/p Dharamdass, Universiti Sains Malaysia, 29/10/2015- 29/10/2015
- 30. The Element of Operational Efficiency and Its Relationship with Marketing Effectiveness: A Case of ABM Zulaikha Sdn Bhd Malaysia, Zety Shereen Abu bakar, Universiti Sains Malaysia, -
- 31. Level of Service Quality of SME Laboratory Service and Its Relationship on Customer Expectation Moderated by Work Culture, Yeow Liang Ming, Universiti Sains Malaysia,
- 32. Relationship of Innovation-Related factors and Product Development, Lim Wen Jenn, Universiti Sains Malaysia, -
- 33. Factors Influence Customer Satisfaction Towards Broadband Services in Malaysia, Nor Azlina bt Che Mat, Universiti Sains Malaysia, 20/5/2016- 20/5/2016
- 34. Brand Loyalty in Men's Grooming: The Perception and the Construction of Brand Loyalty Amongst Malaysian Youth, Choong Jian Ming, Universiti Sains Malaysia, 28/3/2016-28/3/2016

- 35. Brand Equity in Men's grooming: The Perception and the Construction of Brand Equity Amongst Malaysian Youth, Choong Jian Ming, Universiti Sains Malaysia, 8/6/2016-8/6/2016
- 36. The Influence of Perceived Risk on Purchase Intention: a study Towards Online Apparel Shopping in Malaysia, Thenmoli a/p Mohan, Universiti Sains Malaysia, 14/11/2016-14/11/2016
- 37. Factor that Influence Customer Intention Towards Visiting Green Hotel, Kartini Muniandy, Universiti Sains Malaysia, 14/11/2016- 14/11/2016
- 38. Indonesia Consumer's Purchase Behaviour of Green Innovative Product: an Investigation on Cognitive, Affective, Conative and demographic Variables, Arry Widodo, Universiti Sains Malaysia, 27/10/2016- 27/10/2016
- 39. The influences of TAM, Motivation, Opportunity and Ability on Customer to Customer Online Know How Exchange and social Identity as a Moderator in Indonesian Z Generation, Rah Utami Nugrahani, Universiti Sains Malaysia, 27/10/2016- 27/10/2016
- 40. The Potrayal of women Indonesian Lux Soap Advertisement in Femina Magazine 1973-1015, Ratih Hasanah, Universiti Sains Malaysia, 27/10/2016- 27/10/2016

## Others

### CONSULTANCY

## SERVICE TO THE UNIVERSITY AND COMMUNITY

## (Position), (Duration)

- 1. CommitteeCommittee,Dean EXCO,1/1/2016- 31/12/2018,
- 2. CommitteeCommittee,AJK Akademik & Hal Ehwal Pelajar,1/1/2016- 31/12/2018,
- 3. CommitteeCommittee, AJK AACSB, 1/1/2016-31/12/2018,
- 4. CommitteeCommittee, AJK KPI, 1/1/2016- 31/12/2018,
- 5. CommitteeCommittee,Penolong Pengurus Kualiti ISO MS 9001:2015,2/3/2016- 28/2/2017,
- 6. PENGURUS PROGRAM, PUSAT PENGAJIAN SISWAZAH PERNIAGAAN, 1/1/2016- 31/12/2018