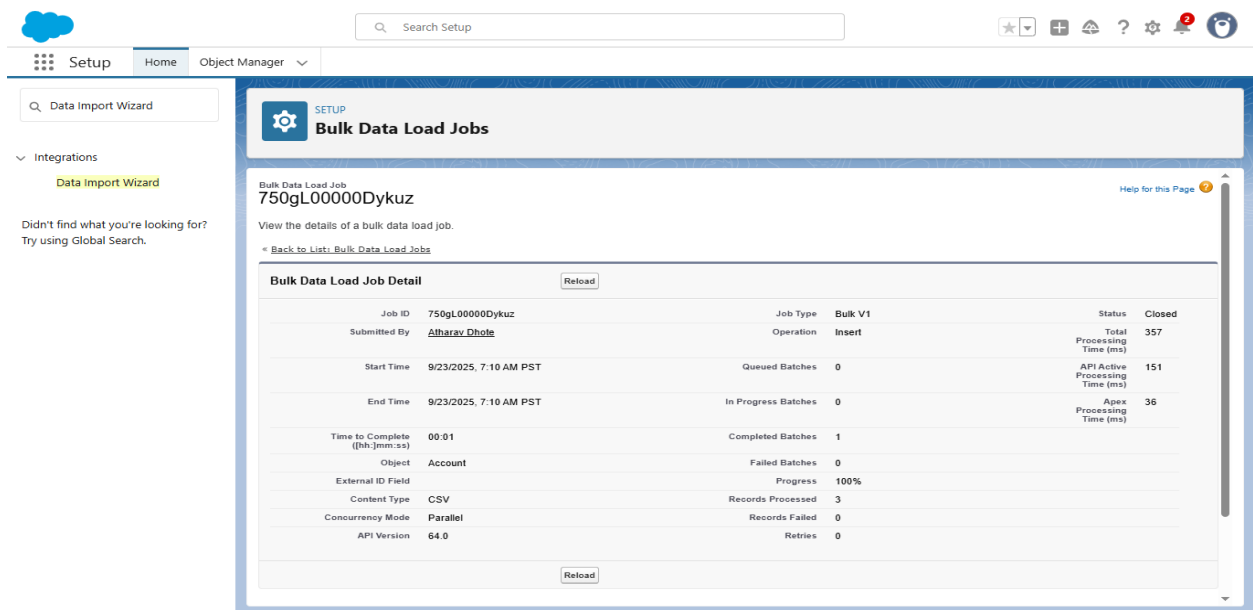


Project Title: Sales Performance Reporting

Phase 8: Data Management & Deployment

Step 1: Data Import & Migration

- Imported Accounts, Contacts, and Opportunities into Salesforce using the **Data Import Wizard**.
- Used **Data Loader** for bulk uploads where larger datasets were required.
- Ensured all historical sales records were available in the system for analysis.



The screenshot displays the Salesforce Setup interface. The left sidebar shows the navigation menu with 'Setup' selected. The main content area is titled 'Bulk Data Load Jobs' and shows details for a specific job: 'Bulk Data Load Job 750gL00000Dykuz'. Below the job title, there is a 'View the details of a bulk data load job.' link and a 'Back to List: Bulk Data Load Jobs' link. The job details are presented in a table format with columns for Job ID, Submitted By, Start Time, End Time, Time to Complete, Object, External ID Field, Content Type, Concurrency Mode, API Version, Job Type, Bulk V1, Operation, Queued Batches, In Progress Batches, Completed Batches, Failed Batches, Progress, Records Processed, Records Failed, Retries, Status, and Closed. The job is marked as 'Closed' with a status of 'Total Processing Time (ms)' of 357. The 'Submitted By' is 'Atharav Dhote' and the 'Object' is 'Account'. The 'Time to Complete' is '00:01'. The 'Content Type' is 'CSV' and the 'Concurrency Mode' is 'Parallel'. The 'API Version' is '64.0'. The 'Job Type' is 'Bulk V1' and the 'Operation' is 'Insert'. The 'Queued Batches' is 0, 'In Progress Batches' is 0, 'Completed Batches' is 1, 'Failed Batches' is 0, 'Progress' is 100%, 'Records Processed' is 3, 'Records Failed' is 0, and 'Retries' is 0. The 'Status' is 'Closed' and the 'Closed' time is 151. The 'API Active Processing Time (ms)' is 36 and the 'API Processing Time (ms)' is 36.

Bulk Data Load Job Detail		Job Type		Bulk V1		Status		Closed	
Job ID	750gL00000Dykuz	Job Type	Bulk V1	Status	Closed				
Submitted By	Atharav Dhote	Operation	Insert	Total Processing Time (ms)	357				
Start Time	9/23/2025, 7:10 AM PST	Queued Batches	0	API Active Processing Time (ms)	151				
End Time	9/23/2025, 7:10 AM PST	In Progress Batches	0	API Processing Time (ms)	36				
Time to Complete (hh:mm:ss)	00:01	Completed Batches	1						
Object	Account	Failed Batches	0						
External ID Field		Progress	100%						
Content Type	CSV	Records Processed	3						
Concurrency Mode	Parallel	Records Failed	0						
API Version	64.0	Retries	0						

Step 2: Data Backup

- Scheduled **Monthly Data Export** to create regular backups of critical business data.
- Exported files were securely stored for recovery purposes.

Step 5: Package Handling

- Understood the difference between **Managed** and **Unmanaged Packages**.
- Used **Unmanaged Packages** for moving and testing customizations in another environment.