

Fundamental Supervisory and Managerial Skills Training



Challenge

This client is an indigenous Nigerian oil and gas exploration, development, production and distribution company with a diversified portfolio of onshore upstream oil and gas interests and a wholly-owned midstream business, Accugas.

Their management team needed help to develop a new breed of Managers and supervisors who echo the company's core competencies as a crucial 1st step to sustaining the company's long-term competitive advantage.

They also needed to better position its managerial team to inspire the workforce.

Solution

Consulting:

Our first approach was to help Managers with the essential behaviors, tools & Skills to develop healthy, well-functioning teams.

Second was to coach supervisors and managers on actionable workings of their teams, so they can more quickly identify and address problems.

Third was to Instigate a culture of accountability and results within the organization, with supervisors and managers as custodians.

Technology:

None

Other Services:

Everything Disc Assessments
Sales Manager Coaching.
Sales Talent Recruitment services.

Results

Speed:

Training interventions were customized & delivered within 1 month of contract.

Value:

By implementing the solution we have helped to develop managers who can not only lead self, but lead others well, and those who are able to cascade & communicate the organization's priorities by aligning the day-to-day actions of their team with the organization's overall strategy.