



Sales Performance Workshops

SALES MANAGEMENT WORKSHOPS



Quality and Affordable Sales Training

SALES PIPELINE MANAGEMENT

The TelesalesDCS



LEARNING OUTCOMES

After completing this class,
sales people will be able to:

- Create

Format

Instructor-led, 1-days Duration.

Audience

- Persons new to

Prerequisites

Participants sh

Course Content

Module 1:mess

COACHING SALES PEOPLE FOR PERFORMANCE

This



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INTERVIEWING, HIRING & ONBOARDING TOP SALES TALENTS

This workshop immerses participants in an intensive case – based training designed to equip participants with a firm grasp of professional selling and how successfully position and pitch for new business as a sales people.



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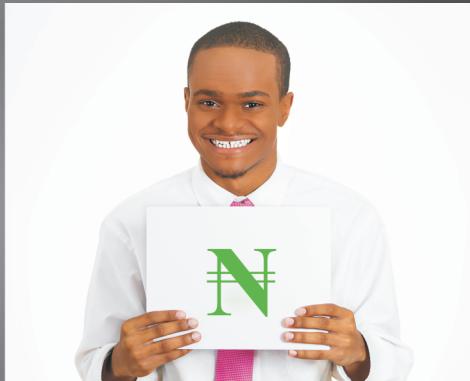
Participants sh

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Module 1:mess

INTRODUCTION TO SALES COMPENSATION

This



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