

Final Project
Instacart Recommendation Systems

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Business Case

Recommendation Systems

Recommendation systems have impacted and redefined our lives in many ways. The internet has opened us to wide a range of possibilities making it important to provide relevant information in order to alleviate the problem of information overload. Hence, a recommender system solves this problem by searching through a large volume of dynamically generated content to provide personalized content and services.

This approach has percolated to various industries and markets. **Instacart is** one such company that is leading the way for online grocery shopping. Instacart allows users to purchase products online from a variety of departments and deliver these at a user's door step. Following this business model requires the need of recommender systems to make a user's experience better and in turn encourage them to return buying with Instacart. This also has an additional advantage as it also lures new customers to return due to the fruitful user experience.

Instacart Recommendation Systems

Our Goal

Our aim was to create a recommendation system for Instacart. The recommendation system would help Instacart as follows:

- 1. Instacart has a faithful following of users. Hence, Recommender system has the ability to predict whether a particular user would prefer an item or not, based on the user's profile. This helps the seller and the consumer.
- 2. Instacart benefits as recommender systems reduce the transaction cost of finding and selecting items in an online shopping environment
- 3. Instacart Users benefit as this will improve the decision making process and quality
- 4. Recommender systems enhance revenue as it effectively enables selling products and hence, benefits by increasing revenues.
- 5. This also allows users to beyond catalog searches.

Our Approach

We have primarily used the following recommendation Systems:

- 1. Collaborative Filtering Technique Model Based Filtration technique
- 2. Association Rule Mining Apriori Algorithm

Stakeholders Benefited

- 1. **Instacart** will benefit by enhanced revenues and retain its faithful customers luring them to come back each time
- 2. Instacart Customers will be the beneficiaries of this system as they will experience a better user experience, and also allow them to narrow their search based on the wide variety of products that Instacart provides. Thus, improving the decision making experience as well.

In order to achieve our goal we used the Instacart Dataset that has been made public. The details of the dataset are present below.

Instacart Dataset

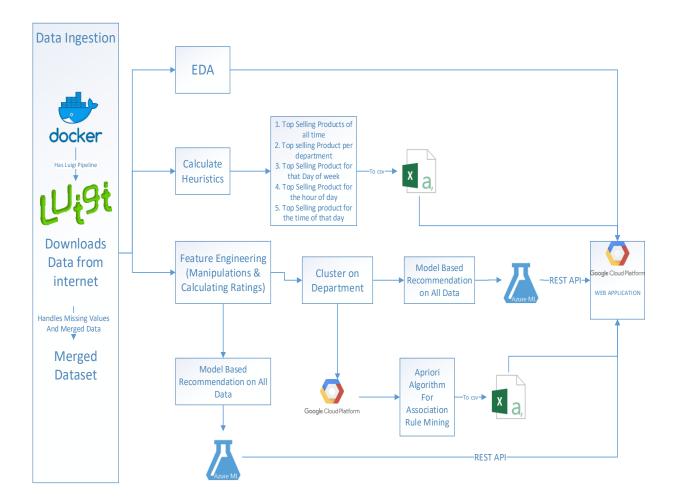
The Instacart Dataset provided us with 3 million orders. The dataset provided information on the **product**, the **department** it belonged to and the **aisle** it belonged with. Additional characteristics also included the **time of day of purchase**, the **day of the week** of the purchase and if the product had been **reordered** by the customer before.



As our initial step we tried to understand the data and the nature of the dataset. Exploratory Data Analysis would help understand trends and patterns

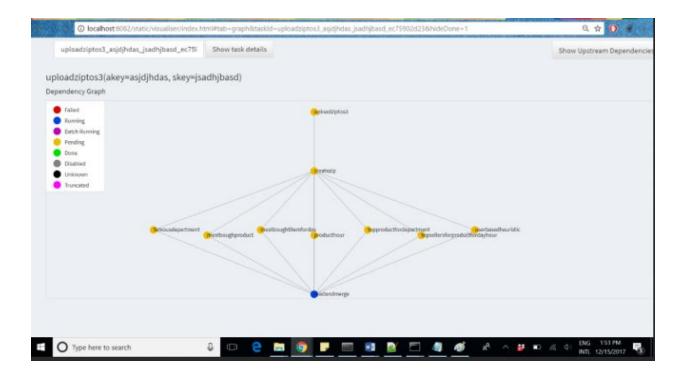
Project Work Flow

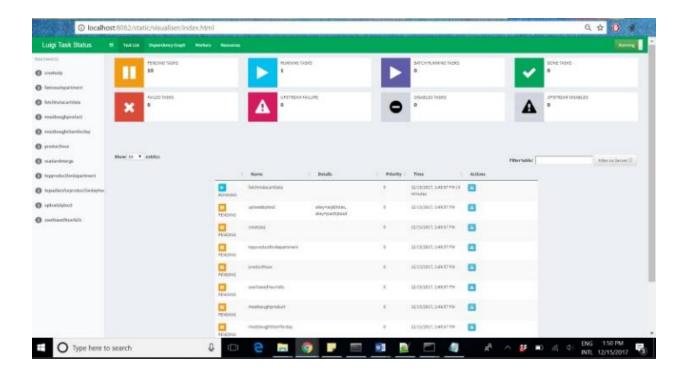
Data Ingestion was done followed by dockerizing and creating the Luigi Data Pipeline. The data is used for Exploratory Data Analysis, Heuristics Calculation, Feature Engineering and Creation of Recommendation Systems . The result set of the models is placed in the CSV's as due to volume of data and then used on the WebApp hosted on the Google Cloud Platform



Data Ingestion

We merged the Instacart dataset and handled missing values in the Prior Orders csv's. Next, we dockerized the image and created a Luigi Pipiline for the same.





Exploratory Data Analysis

In order to understand the data we first tried to understand the inventory, the users and the patterns, if any.

Instacart Inventory Details

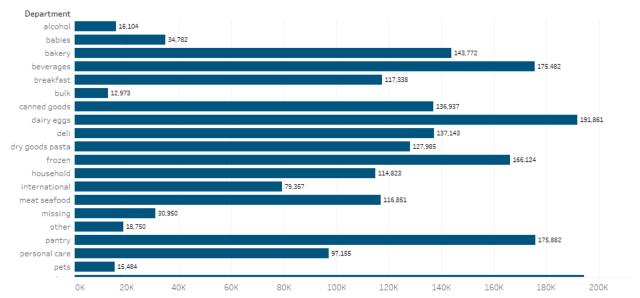
Instacart has a total of 49689 products, 21 Departments and 134 Aisles.

Product Count by Department and Aisle

| Department | Aisle | Product Count 🖃 | |
|-------------|----------------------------|-----------------|---|
| pets | cat food care | 499 | ^ |
| | dog food care | 473 | |
| | Total | 972 | |
| produce | packaged vegetables fruits | 615 | |
| | fresh vegetables | 569 | |
| | fresh fruits | 382 | |
| | fresh herbs | 86 | |
| | packaged produce | 32 | |
| | Total | 1,684 | |
| snacks | candy chocolate | 1,246 | |
| | chips pretzels | 989 | |
| | cookies cakes | 874 | |
| | energy granola bars | 832 | |
| | crackers | 747 | |
| | nuts seeds dried fruit | 582 | |
| | fruit vegetable snacks | 356 | |
| | popcorn jerky | 316 | |
| | mint gum | 168 | |
| | ice cream toppings | 85 | |
| | trail mix snack mix | 69 | |
| | Total | 6,264 | |
| Grand Total | | 49,689 | ٧ |

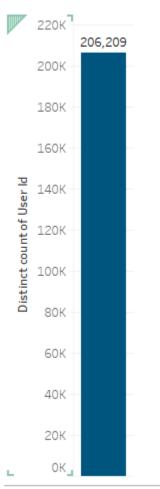
Total Instacart Users

Count of Users by Department



Total Count of Instacart Customers

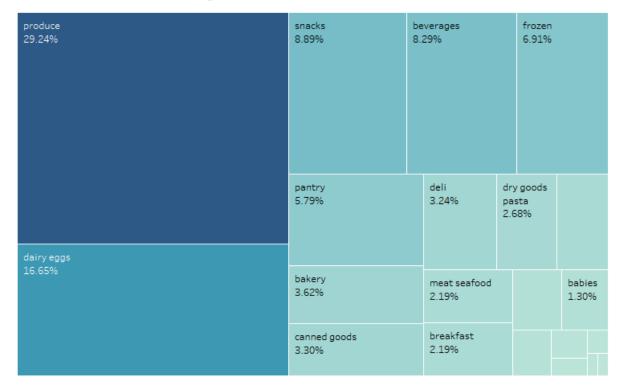
Total Users



Sales Distribution by Department

Next, observe the sales distribution by Department

Departments Contributing to Most Sales

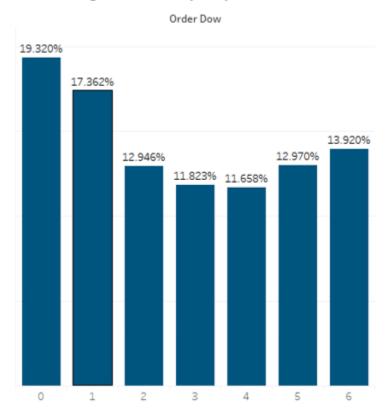


Analysis: We observe that Produce, Dairy Eggs and Snacks are the maximum Departments that contribute to sales

Sales by Day of the Week

Next, we observed a pattern in the sales by Day of the Week.

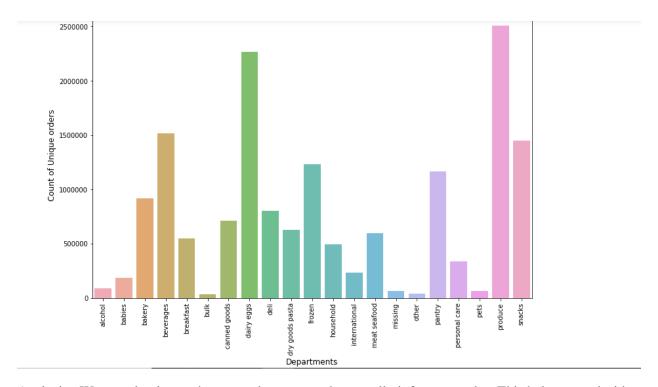
Percentage of Sales by Day of the Week



Analysis: More than 35% of orders are placed in just two days. This summary metric can help Instacart on their restocking capability. This also helps us study a buying patter, by day.

Orders placed by Department

Next, we observed if there was a pattern of orders dedicated to a particular department.

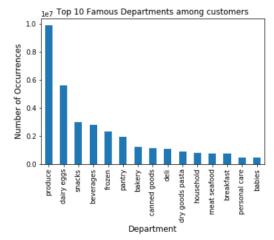


Analysis: We can clearly see that some departments have really infrequent sales. This helps us to decide the clustering as well as eliminate some of the departments from recommending

Top 10 Popular Departments

Next, we observed the most popular departments

Top 10 Famous Departments among customers



Top 3 Famous Departments among customers are:

- Produce
- dairy eggs
- snacks

This indicates that Instacart is most popular for its Produce Department which deals in fresh vegetables and fruits

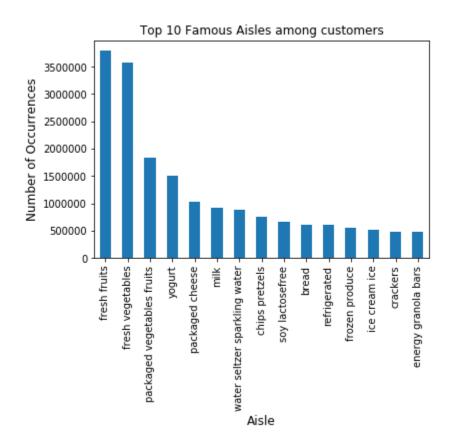
Most visited aisles among the popular departments

Aisle Details for the most popular Departments



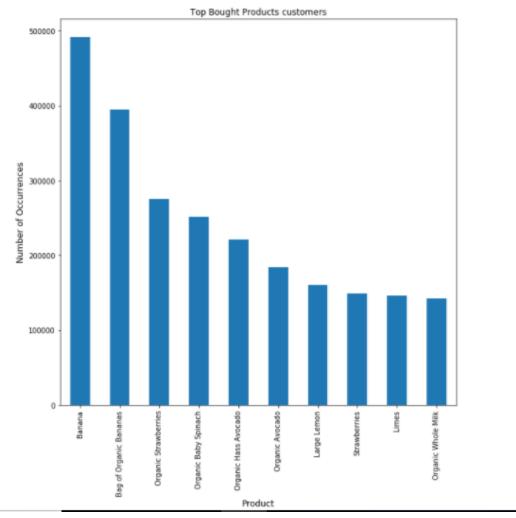
From this visualization it can be analyzed that the most popular Aisles are Fresh Fruits and Fresh Herbs in the Produce Department

Top 10 famous Aisles among Customers



10 Popular Products among Users

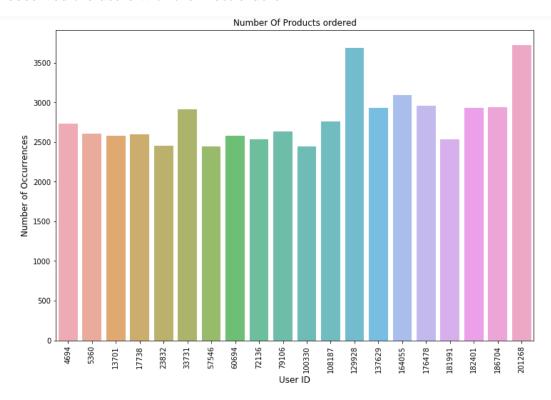
From the above visualization we observe that most popular aisle also belongs to the most popular Department – Produce



Among the top 10 products most popular products Banana, Bag of Organic Bananas Organic Strawberries. Additionally, they also belong to the most popular department and most popular aisle

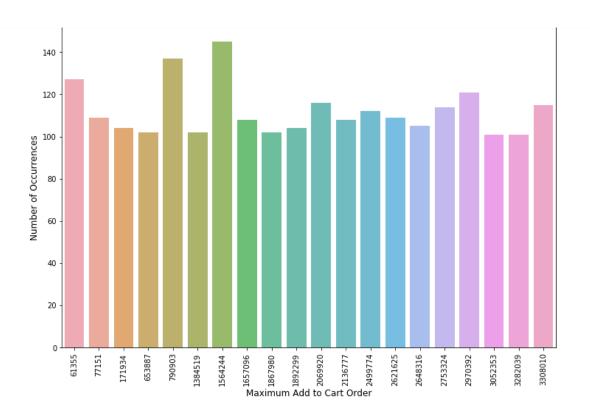
Users with the most Orders

We observed the users with the most orders



Result: We observe that userid 201268 has purchased the most number products, followed by userid 12998

Top 20 users with most Orders

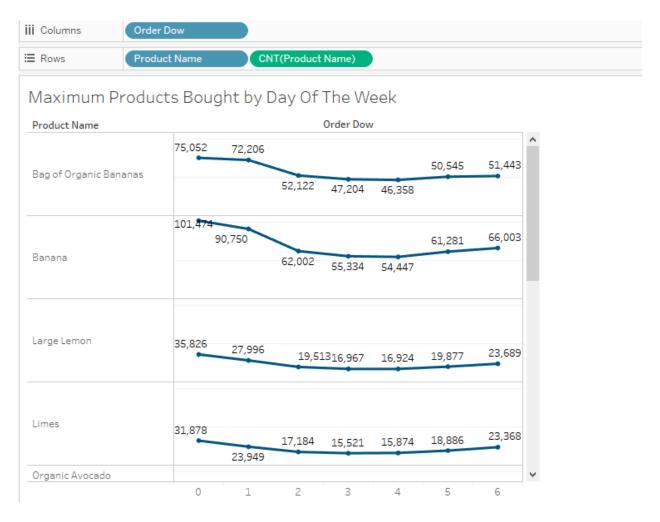


Maximum products added to cart orders are:

- Order Number 1564244
- Order Number 790903

This also indicates the maximum products were bought in the above order id's specified

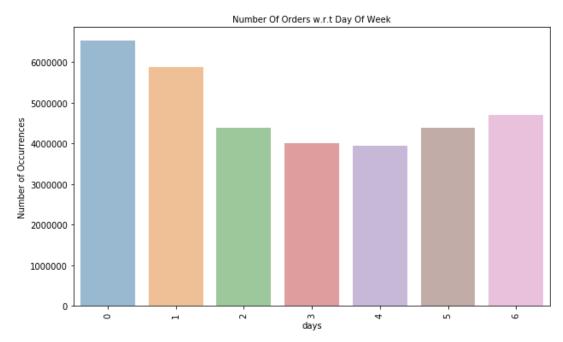
Trend of Top Products Bought by Day of the Week



Most of the popular products are bought on Sunday. The Trend depicts they are bought the most from Sunday to Wednesday with a slight dip in purchase for the rest of the week

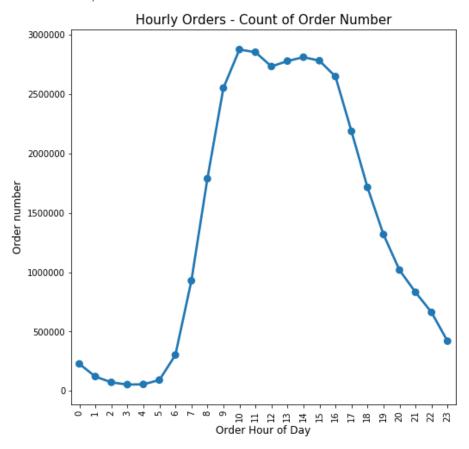
Count of Products Ordered on Day Of Week





Majority of the orders are placed on Day 0 and Day 1, that is Saturday and Sunday and the least number of orders were placed on Wednesdays.

Trend of Orders by the Hour



Maximum Ratio of Weekly Orders - Count of Order Number is between:

- 11:00 am and 17:00 pm hours of the day

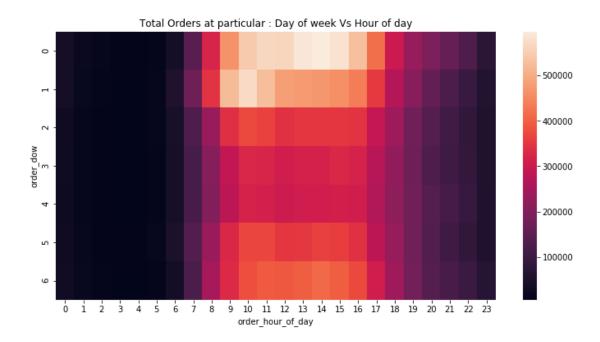
Most products bought in an order by day of the week by a particular user

Purchases with maximum Products by Users and by Day of Week

| | user_id | order_dow | order_id | |
|----|---------|-----------|----------|--|
| 0 | 176478 | 1 | 2424 | |
| 1 | 17738 | 1 | 2076 | |
| 2 | 134433 | 5 | 1785 | |
| 3 | 64719 | 1 | 1735 | |
| 4 | 160106 | 0 | 1718 | |
| 5 | 97899 | 1 | 1688 | |
| 6 | 129928 | 1 | 1643 | |
| 7 | 5360 | 1 | 1553 | |
| 8 | 39901 | 5 | 1523 | |
| 9 | 88996 | 5 | 1512 | |
| 10 | 74798 | 4 | 1384 | |
| 11 | 30910 | 5 | 1362 | |
| 12 | 169647 | 4 | 1334 | |
| 13 | 199743 | 5 | 1298 | |
| 14 | 150186 | 5 | 1272 | |
| 15 | 4694 | 2 | 1268 | |
| 16 | 45520 | 1 | 1264 | |
| 17 | 102282 | 6 | 1250 | |
| 18 | 181991 | 1 | 1232 | |
| 19 | 290 | 6 | 1212 | |
| | | | | |

Most products were bought in orders purchased on Sunday. This table might also suggest that users purchase more on a particular day of the week

Frequency of orders by Day of week and Hour of day



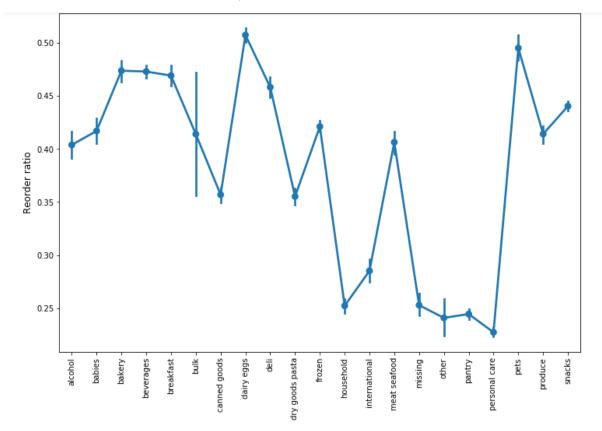
We can see very few orders are place before 8 am and most of the orders are done on Saturday and Sunday from 9 am to 5 pm

- Saturday Evenings
- Sunday Mornings are the prime time for the customer orders

This helps us understand that customers predominantly purchase on the weekends

Number of Reorders

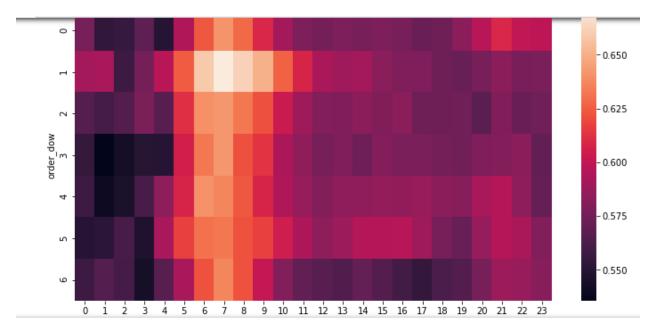
Next, we observed Number of Times any Product is Re-ordered



Using this we can use this data on department clustered recommendation algorithm and make amount of predictions accordingly. As per the above result the probability of Reorders is the highest for the Department Produce

Reorder ratio by Order of Day and Order Of Week

We, studied the reorder ratio of order of the day vs Order of the week



This indicates that maximum reorders have occured 6 am to 8 am on all days with the maximum being on Sunday

Orders_product_prior with reordered items

62 % of the items are reordered in the combined set

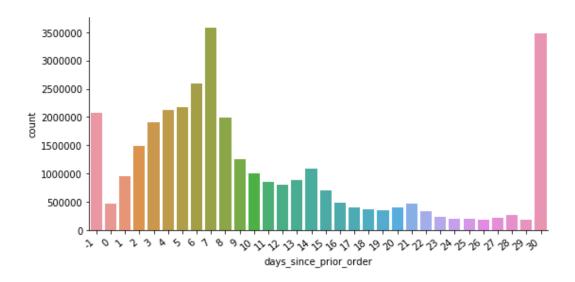
19955360 values are reordered in combined dataset

Products with the most Reorders

| | product_name | reorder_sum | reorder_total | \ |
|-------|--|-------------|---------------|---|
| 8537 | Chocolate Love Bar | 94 | 102 | |
| 13844 | Energy Shot, Grape Flavor | 20 | 22 | |
| 28415 | Orange Energy Shots | 12 | 13 | |
| 37379 | Raw Veggie Wrappers | 65 | 69 | |
| 38793 | Russian River Valley Reserve Pinot Noir | 27 | 30 | |
| 39870 | Serenity Ultimate Extrema Overnight Pads | 84 | 90 | |
| 40458 | Simply Sleep Nighttime Sleep Aid | 41 | 45 | |
| 41723 | Soy Powder Infant Formula | 32 | 35 | |
| | | | | |
| | Probability of being Reordered | | | |
| 8537 | 0.921569 | | | |
| 13844 | 0.909091 | | | |
| 28415 | 0.923077 | | | |
| 37379 | 0.942029 | | | |
| 38793 | 0.900000 | | | |
| 39870 | 0.933333 | | | |
| 40458 | 0.911111 | | | |
| 41723 | 0.914286 | | | |
| | | | | |

The Chocolate Love Bar ,Energy Shot , Grape flavor are the items with the most reorder

Count of Days since Prior Order



We can see that customers order maximum once in every week or every month, after a sudden fall in customers order after 7 days, at 14 and 21 days gain there is a little small peak in comparison to rest of the other days.

EDA Summarization

Analysis of EDA provided us insightful evidence on the users buying pattern. It explicitly outlines that the majority of the users prefer buying on weekends. Moreover, it is observed that most orders are dedicated to a particular department. This implies that a user always returns to the department that he purchases from the department type. Additionally a user purchases almost 20% of the products from one department in a given order.

As a result, this enables us to cluster our data for recommendations and associations based on a department as well

Recommendation Systems Implementation for Instacart

Recommendation Systems

Business Logic for recommendations

Rating was calculated on the basis of the following:

Rating= count(Products Bought by a user))/(Count of product bought by the user most number times)*100

```
#getting only product and user data for recommendation
userandprod=mergeforprodanduser[['product_id','user_id']].copy()
recommend=pd.DataFrame(userandprod['product_id'].groupby(userandprod['user_id']).value_counts())
recommend('userprod')=recommend.index
recommend.columns=['count','userprod']
recommend.reset_index(inplace=True)
recommend.drop('userprod',axis=1,inplace=True)
recommend.to_csv('recommend.csv',index=False)
```

Converting all user data with orders and products preferences into ratings

```
convtorat=pd.DataFrame(recommend.groupby(['user_id'])['count'].max())
convtorat.rename(columns={'user_id':'max_count'},inplace=True)
convtorat.rename(columns='count':'max_count'),inplace=True)
convtorat.rename(columns='count':'max_count'),inplace=True)
normratings=recommend.merge(convtorat.how='inner',on='user_id')
normratings['rating']=normratings['count']/normratings['max_count']*100
normratings['user_id']=normratings['user_id'].astype('int32')
normratings['product_id']=normratings['product_id'].astype('int32')
normratings['rating']=normratings['rating'].astype('float32')
normratings.drop('max_count',axis=1,inplace=True)
normratings.drop('count',axis=1,inplace=True)
normratings['rating']=normratings['rating']*5/100
```

Scope

The scope of project includes Model Based Collaborative Filtering which fetched the best results. Instacart has provided a rich dataset that allows us to study past behaviors to provide recommendations to users. We have implemented model based collaborative filtering using the **Graphlab Library**Framework because it utilizes Spark Clusters on IBM-DSX providing high computation power. We tested our dataset on 3 models:

- 1. Item Based Recommendation Models
- 2. Popularity Based Recommendation Model
- 3. Model Based Recommendation Models (Latent Models): Latent models are used to shrink user traits into latent features. This is based on the matrix factorization model and is widely used for recommendation systems where it can better deal with scalability and sparsity. The goal of model based collaborative filtering is learn the latent preference of users and the latent attributes of items from known ratings.

Results of the recommendation model showing the best precision and recall

Model Based Recommendation provided the best results after trying all the other models. The Dataset was used without any clustering to run Item Based, Popularity Based and Model Based recommendations to compare and select the best results.

1. All Data

| Precision | and recall summary | statistics by cutoff |
|------------|------------------------------------|---|
| cutoff | mean_precision | mean_recall |
| 1 1 | 0.0115626964446 0.0092313479748 | 0.000913421475807 0.00148233276347 |
| 3 | 0.00784375840432 | 0.00191872753452 |
| 4 | 0.00689876205891 | 0.00230404032193 |
| 5 | 0.00629513584683 | 0.00264680073719 |
| 6 | 0.00579784750374 | 0.00295004988483 |
| 7 | 0.00543910598408 | 0.00326441402051 |
| 8 | 0.00510694009276 | 0.00352964737372 |
| 9 | 0.00484253910742 | 0.00379207555727 |
| 10 | 0.0046156739874 | 0.00403881432145 |
| [10 rows : | + x | ++ |

2. Clustering on the basis of aisle: Precision and Recall

| Precision | and recall summary | statistics by cutoff |
|------------|------------------------------------|-------------------------------------|
| cutoff | mean_precision | mean_recall |
| 1 1 | 0.132323634914 0.105805463966 | 0.0753840081397 0.121300706457 |
| 3 | 0.0896409290192 | 0.152604569126 |
| 4 | 0.0791038624588 | 0.178984412787 |
| 5 | 0.0720171020689 | 0.20359594769 |
| 6 | 0.06609086078 | 0.224188338861 |
| 7 | 0.0607514247411 | 0.239555259192 |
| 8 | 0.0569438657198 | 0.256470186652 |
| 9 | 0.0534308811511 | 0.270199281195 |
| 10 | 0.0507237581072 | 0.285379402861 |
| + | ++ | + |
| [10 rows : | x 3 columns] | |

3. Clustering on basis of particular Hour of the Day:

Precision and recall summary statistics by cutoff

| + | | ++ |
|-------------------------|---|--|
| cutoff | mean_precision | mean_recall |
| + | 0.00266078493155 0.00171550607429 0.00128371202838 0.00108532016945 0.000917270594825 0.00081107259975 | 0.000472287732029 0.000620204230644 0.000708631346169 0.000768013762972 0.000814791451279 0.000871474839545 |
| 7 8 9 10 | 0.000755222790723 0.000704582851941 0.00064574605064 0.000612680740819 | 0.000972442124895 0.00109579795931 0.00112978715279 0.00119594555841 |
| + | + | ++ |

[10 rows x 3 columns]

4. Clustering on the basis of Department

Precision and recall summary statistics by cutoff

| cutoff | mean_precision | mean_recall |
|--------|-----------------|-----------------|
| 1 | 0.110030564046 | 0.0315781469557 |
| 2 | 0.0837516594116 | 0.0470210018995 |
| 3 | 0.0719397363465 | 0.0603287511205 |
| 4 | 0.0646275199901 | 0.0718478555194 |
| 5 | 0.0594955388843 | 0.0822278476143 |
| 6 | 0.0554207444455 | 0.0913977820511 |
| 7 | 0.0521908643053 | 0.0999577482844 |
| 8 | 0.0494435182612 | 0.10761302708 |
| 9 | 0.0470494204494 | 0.114464644203 |
| 10 | 0.0448408508536 | 0.120621192731 |
| + | + | ++ |

[10 rows x 3 columns]

5. Clustering on the basis DOW Recommendation

Precision and recall summary statistics by cutoff

| + | 4 | 4 |
|--------|------------------|---|
| cutoff | mean_precision | mean_recall |
| + | + | 2.35088139448e-06 6.69183744664e-06 1.73581866034e-05 2.08206158355e-05 3.24880426124e-05 4.17900912956e-05 0.000114924299757 0.00107599000251 0.00504833966387 |
| 10 | 0.00585582568705 | 0.0112543153665 |
| + | + | ++ |

[10 rows x 3 columns]

6. Clustering on the basis of hour of the product was bought:

Precision and recall summary statistics by cutoff

| + | + | ++ |
|--------|------------------|------------------|
| cutoff | mean_precision | mean_recall |
| + | + | ++ |
| 1 | 0.0108494585663 | 0.00243820258362 |
| 2 | 0.00785650447904 | 0.00360404695889 |
| 3 | 0.00654362299864 | 0.00459962148588 |
| 4 | 0.00570531872883 | 0.00533079189612 |
| 5 | 0.00517947332322 | 0.00607772321917 |
| 6 | 0.00475616430764 | 0.00670381618461 |
| 7 | 0.0044404393229 | 0.00731151345478 |
| 8 | 0.00416857190364 | 0.00786999940604 |
| 9 | 0.00398252262613 | 0.00849827116364 |
| 10 | 0.00382121256209 | 0.00912320325612 |
| + | + | ++ |

[10 rows x 3 columns]

Importance of heuristics

Heuristics have been used to provide basic recommendation when a new user visits in Instacart.

List of Heuristics Used:

- 1. Most Bought Product of all time
- 2. Most visited department
- 3. Most frequently bought products by the specific user
- 4. Most frequently bought products on that hour
- 5. Most frequently bought product on that day
- 6. Most frequently bought product on that hour of that day
- 7. Most Reordered product by that user

Model Deployment

The recommendation models are deployed in Azure using Train Matchbox Recommender

Train Matchbox Recommender

The Train Matchbox recommend uses a popular ranking matrix called NDGC (Normalized Discounted Cumulative Gain). It allows a relevant score in the form of real numbers. If there is no feedback for an item then the gain is set to 0. If not then the recommender returns some items which has a relevance score usually a non-negative number which is being added up known as Cumulative Gain. The matchbox recommender combines collaborative filtering with a content based approach. When a user is relatively new to the system, predictions are improved by making use of the future information of the user. Even, if the user item features are not available matchbox will still work in its collaborative filtering mode.

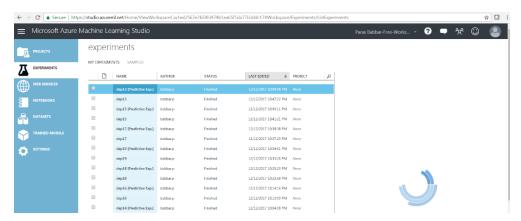
Azure Deployment Screen Shots

Model Deployment on Full Data

Instacart Recommendation > Evaluate Recommender > Metric



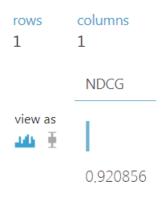
Model Deployment on Department Cluster



depcluster7 > Evaluate Recommender > Metric



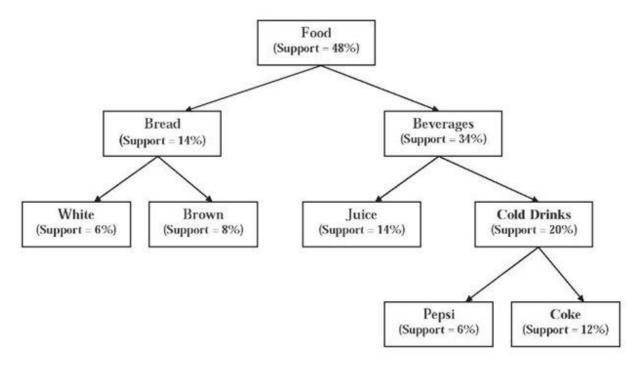
depcluster10 > Evaluate Recommender > Metric



Apriori Algorithm

Significance in Instacart Recommendation Systems

Apriori Algorithm is influential algorithm for mining frequent item sets. It uses a bottom up approach where frequent subsets are extended one item at a time. The diagrammatic representation indicates the working of Apriori Algorithm



It then makes use of Association Rule Mining to get the association rules in the data.

Instacart Recommendations benefit from these models as it provides the user options on various items based on the associated items selected for purchase. This improves the user experience of a customer visiting the Instacart webpage.

Apriori Algorithm Implementation Details

In order to find associations among the various products in the dataset, we clustered the data by departments. We manually clustered by departments due to the following reasons:

- 1. A Transaction made by a user consists of products majorly associated with one department
- 2. A returning user generally visits the department that he visited in the previous orders

Manual Clustering by Departments

Manual Clustering is done by Departments

Use Apriori and deriving rules using Association Rule Mining

All association rules have been derived with metrics as follows:

Minimum Support – 0.01

Lift (minimum threshold)-1

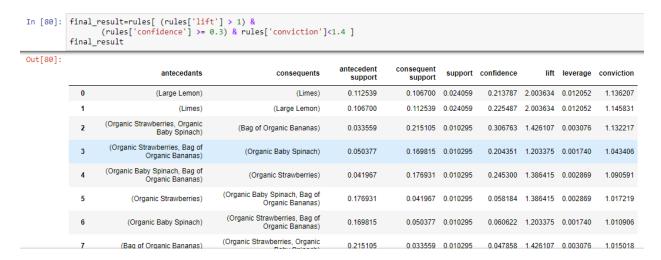
Confidence - 30%

Conviction – 40%

Department Produce

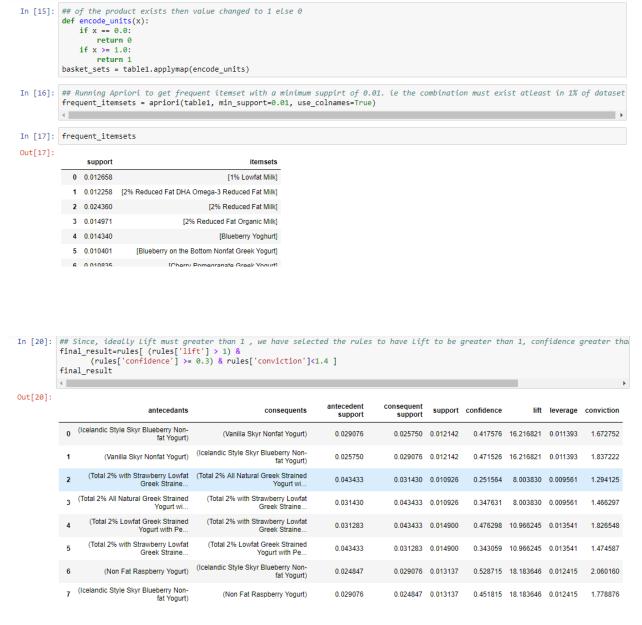
```
frequent_itemsets = apriori(table1, min_support=0.01, use_colnames=True)
In [81]:
           frequent_itemsets
Out[81]:
                                                                itemsets
                   support
               0 0.058135
                                                 [Apple Honeycrisp Organic]
               1 0.051078
                                                              [Asparagus]
               2 0.011444
                                         [Asparation/Broccolini/Baby Broccoli]
               3 0.015637
                                                           [Baby Spinach]
               4 0.215105
                                                  [Bag of Organic Bananas]
               5 0.256616
                                                                [Banana]
               6 0.025073
                                                           [Bartlett Pears]
               7 0.014093
                                                             [Blackberries]
               8 0.032335
                                                          [Broccoli Crown]
                 0.016331
                                                         [Brussels Sprouts]
                 0.034925
                                                         [Bunched Cilantro]
                0.018406
                                                             [Cantaloupe]
```

Association Rules



Result Analysis: Large Lemon and Limes and Lemon are most frequently associate with high Lift value of 2 and small conviction and confidence of 13 % and 20 % respectively

Department – Dairy Eggs



Result Analysis: Non fat raspberry and Blueberry Non fat Yogurt are most frequently associate with high Lift value of 18.

Snacks



There were no associations found for this department

Department Frozen



| | antecedants | consequents | antecedent support | consequent support | support | confidence | lift | leverage | conviction |
|---|--------------------------------------|--------------------------------------|-----------------------|-----------------------|----------|------------|----------|----------|------------|
| 0 | (Organic Sliced Peaches) | (Frozen Organic Wild Blueberries) | 0.027430 | 0.051708 | 0.009194 | 0.335188 | 6.482325 | 0.007776 | 1.426406 |
| 1 | (Frozen Organic Wild Blueberries) | (Organic Sliced Peaches) | 0.051708 | 0.027430 | 0.009194 | 0.177807 | 6.482325 | 0.007776 | 1.182898 |
| 2 | (Organic Whole Strawberries) | (Frozen Organic Wild Blueberries) | 0.062336 | 0.051708 | 0.023164 | 0.371603 | 7.186581 | 0.019941 | 1.509066 |
| 3 | (Frozen Organic Wild Blueberries) | (Organic Whole Strawberries) | 0.051708 | 0.062336 | 0.023164 | 0.447986 | 7.186581 | 0.019941 | 1.698622 |
| 4 | (Organic Sliced Peaches) | (Organic Whole Strawberries) | 0.027430 | 0.062336 | 0.011597 | 0.422809 | 6.782702 | 0.009888 | 1.624530 |
| 5 | (Organic Whole Strawberries) | (Organic Sliced Peaches) | 0.062336 | 0.027430 | 0.011597 | 0.186047 | 6.782702 | 0.009888 | 1.194872 |
| 6 | (Organic Frozen Mango Chunks) | (Organic Whole Strawberries) | 0.025843 | 0.062336 | 0.010499 | 0.406259 | 6.517204 | 0.008888 | 1.579247 |
| 7 | (Organic Whole Strawberries) | (Organic Frozen Mango | 0.062336 | 0.025843 | 0.010499 | 0.168421 | 6.517204 | 0.008888 | 1.171455 |

Result Analysis: Organic Whole Strawberries and Organic Blueberries are most frequently associate with high Lift.

Pantry

| Out[73]: | | | |
|----------|----|----------|--|
| | | support | itemsets |
| | 0 | 0.023617 | [100% Pure Pumpkin] |
| | 1 | 0.010879 | [60% Cacao Bittersweet Premium Baking Chips] |
| | 2 | 0.017613 | [Active Dry Yeast] |
| | 3 | 0.027474 | [All Purpose Flour] |
| | 4 | 0.017638 | [Almond Meal/Flour] |
| | 5 | 0.022700 | [Apple Cider Vinegar] |
| | 6 | 0.010125 | [Apricot Preserves] |
| | 7 | 0.019849 | [Baking Powder] |
| | 8 | 0.025376 | [Cane Sugar] |
| | 9 | 0.023605 | [Canola Oil] |
| | 10 | 0.022047 | [Cinnamon Rolls with Icing] |
| | | | |

Result Analysis: No Association Rules were found

Department Canned Goods

| 26 | (Organic Garbanzo Beans) | (Organic Pinto Beans) | 0.095757 | 0.063316 0.013171 | 0.137542 2.1723 | 0.007108 | 1.086063 |
|----|---|---|----------|-------------------|-----------------|------------|----------|
| 27 | (Organic Pinto Beans) | (Organic Garbanzo Beans) | 0.063316 | 0.095757 0.013171 | 0.208014 2.1723 | 0.007108 | 1.141740 |
| 28 | (Dark Red Kidney Beans No Salt Added) | (No Salt Added Black Beans) | 0.031766 | 0.095865 0.015195 | 0.478335 4.9896 | 6 0.012150 | 1.733170 |
| 29 | (No Salt Added Black Beans) | (Dark Red Kidney Beans No Salt Added) | 0.095865 | 0.031766 0.015195 | 0.158502 4.9896 | 6 0.012150 | 1.150608 |
| 30 | (Organic No Salt Added Diced Tomatoes) | (No Salt Added Black Beans) | 0.048526 | 0.095865 0.012874 | 0.265295 2.7673 | 1 0.008222 | 1.230609 |
| 31 | (No Salt Added Black Beans) | (Organic No Salt Added Diced Tomatoes) | 0.095865 | 0.048526 0.012874 | 0.134291 2.7673 | 1 0.008222 | 1.099068 |
| | | | | | | | |

Result Analysis: RedKidneyBeans and Black Beans are always bought together as they seem to have a large Lift value

Deli

| 35 | (Uncured Genoa Salami) | (Uncured Slow Cooked Ham) | 0.182028 | 0.054724 0.018625 | 0.102321 | 1.869776 | 0.008664 | 1.053022 |
|----|--|--|----------|-------------------|----------|-----------|----------|----------|
| 36 | (Organic Uncured Sliced Black Forest Ham) | (Uncured Genoa Salami) | 0.046211 | 0.182028 0.014145 | 0.306094 | 1.681581 | 0.005733 | 1.178794 |
| 37 | (Uncured Genoa Salami) | (Organic Uncured Sliced Black Forest Ham) | 0.182028 | 0.046211 0.014145 | 0.077707 | 1.681581 | 0.005733 | 1.034150 |
| 38 | (Organic Roasted Turkey Breast) | (Organic Uncured Sliced Black Forest Ham) | 0.095814 | 0.046211 0.015361 | 0.160321 | 3.469321 | 0.010933 | 1.135897 |
| 39 | (Organic Uncured Sliced Black Forest Ham) | (Organic Roasted Turkey Breast) | 0.046211 | 0.095814 0.015361 | 0.332410 | 3.469321 | 0.010933 | 1.354403 |
| 40 | (BBQ Chopped Salad) | (Santa Fe Fiesta Salad) | 0.021313 | 0.026882 0.013697 | 0.642643 | 23.906306 | 0.013124 | 2.723096 |
| 41 | (Santa Fe Fiesta Salad) | (BBQ Chopped Salad) | 0.026882 | 0.021313 0.013697 | 0.509524 | 23.906306 | 0.013124 | 1.995381 |
| 42 | (Roasted Red Pepper Hummus) | (Original Hummus) | 0.059460 | 0.184780 0.011777 | 0.198062 | 1.071883 | 0.000790 | 1.016563 |
| 43 | (Original Hummus) | (Roasted Red Pepper Hummus) | 0.184780 | 0.059460 0.011777 | 0.063734 | 1.071883 | 0.000790 | 1.004565 |
| | (Torono Male O Corinea Calad) | (DDO Observed Oaled) | 0.027042 | 0.004040 0.040447 | 0.445077 | 20.024750 | 0.044000 | 4.700000 |

Result Analysis : BBQ Chopped Salad and Santa Fe Fiesta Salad have high associations with high lift values of 23

Department GoodsPasta



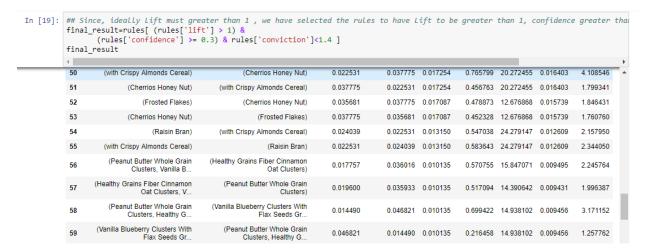
Result Analysis: Macroni Shell and Real Aged Cheddar have high associations with a lift value of 7.27

Department Meat Seafood

| : | | | | | | | | | |
|----|---|---|-----------------------|-----------------------|----------|------------|----------|----------|------------|
| | antecedants | consequents | antecedent support | consequent support | support | confidence | lift | leverage | conviction |
| 0 | Organic Beef Uncured Hot Dogs | Boneless Skinless Chicken Breasts | 0.068606 | 0.131175 | 0.011526 | 0.168000 | 1.280736 | 0.002526 | 1.044261 |
| 1 | Boneless Skinless Chicken Breasts | Organic Beef Uncured Hot Dogs | 0.131175 | 0.068606 | 0.011526 | 0.087866 | 1.280736 | 0.002526 | 1.021116 |
| 2 | Ground Turkey Breast | Organic Turkey Bacon | 0.107025 | 0.065038 | 0.015093 | 0.141026 | 2.168344 | 0.008133 | 1.088463 |
| 3 | Organic Turkey Bacon | Ground Turkey Breast | 0.065038 | 0.107025 | 0.015093 | 0.232068 | 2.168344 | 0.008133 | 1.162830 |
| 4 | Ground Turkey Breast | Tilapia Filet | 0.107025 | 0.054885 | 0.011526 | 0.107692 | 1.962154 | 0.005652 | 1.059181 |
| 5 | Tilapia Filet | Ground Turkey Breast | 0.054885 | 0.107025 | 0.011526 | 0.210000 | 1.962154 | 0.005652 | 1.130348 |
| 6 | Organic Turkey Bacon | Organic Chicken & Apple Sausage | 0.065038 | 0.060648 | 0.012075 | 0.185654 | 3.061191 | 0.008130 | 1.153505 |
| 7 | Organic Chicken & Apple Sausage | Organic Turkey Bacon | 0.060648 | 0.065038 | 0.012075 | 0.199095 | 3.061191 | 0.008130 | 1.167381 |
| 8 | Organic Beef Uncured Hot Dogs | Natural Chicken & Sage Breakfast Sausage | 0.068606 | 0.101811 | 0.016465 | 0.240000 | 2.357305 | 0.009481 | 1.181827 |
| 9 | Natural Chicken & Sage Breakfast Sausage | Organic Beef Uncured Hot Dogs | 0.101811 | 0.068606 | 0.016465 | 0.161725 | 2.357305 | 0.009481 | 1.111084 |
| 10 | Natural Chicken & Sage Breakfast Sausage | Organic Beef Hot Dogs | 0.101811 | 0.079034 | 0.012349 | 0.121294 | 1.534704 | 0.004303 | 1.048093 |
| 11 | Organic Beef Hot Dogs | Natural Chicken & Sage Breakfast Sausage | 0.079034 | 0.101811 | 0.012349 | 0.156250 | 1.534704 | 0.004303 | 1.064520 |

Result Analysis: Organic Turkey Bacon and Organic Turkey Breast have associations with Lift values of 2.

Department Breakfast



Result Analysis: Peanut Butter Whole Grain clusters and cinnamon clusters are bought together with a lift of 15

House Hold



Result Analysis: Paper Towels and Soft Bath Tissue are bought together with a Lift of 8.57

Personal Care



Result Analysis: Morroccon Argan Oil and Shampoo is bought with a high Lift value

Department Babies

| | Daby 1 000, D | Daby 1 000) | | | | | | |
|-----|---|---|----------|-------------------|----------|-----------|----------|---------|
| 195 | (Spinach Peas & Pear Stage 2 Baby Food) | (Peach, Apricot & Banana Stage 2 Baby Food, B | 0.117706 | 0.030085 0.010742 | 0.091260 | 3.033427 | 0.007201 | 1.06731 |
| 196 | (Peach, Apricot & Banana Stage 2 Baby Food) | (Spinach Peas & Pear Stage 2 Baby Food, Baby F | 0.076652 | 0.044294 0.010742 | 0.140138 | 3.163843 | 0.007347 | 1.11146 |
| 197 | (Baby Food Stage 2 Blueberry Pear & Purple Car | (Spinach Peas & Pear Stage 2 Baby Food, Peach, | 0.126838 | 0.021029 0.010742 | 0.084690 | 4.027280 | 0.008075 | 1.06955 |
| 198 | (Mighty 4 Sweet Potato, Blueberry, Millet & Gr | (Mighty 4 Purple Carrot Blackberry Quinoa & Gr | 0.039122 | 0.029706 0.016312 | 0.416949 | 14.035870 | 0.015150 | 1.66416 |
| 199 | (Mighty 4 Purple Carrot Blackberry Quinoa & Gr | (Mighty 4 Sweet Potato, Blueberry, Millet & Gr | 0.029706 | 0.039122 0.016312 | 0.549107 | 14.035870 | 0.015150 | 2.13105 |
| 200 | (Organic Pears, Peas and Broccoli Puree Stage | (Stage 1 Apples Sweet Potatoes Pumpkin & Blueb | 0.022962 | 0.084325 0.014853 | 0.646865 | 7.671109 | 0.012917 | 2.59298 |
| 201 | (Organic Pears, Peas and Broccoli Puree Stage | (Organic 4 Months Butternut Squash Carrots App | 0.033306 | 0.052971 0.014853 | 0.445961 | 8.419035 | 0.013089 | 1.70932 |
| 202 | (Organic 4 Months Butternut Squash Carrots App | (Organic Pears, Peas and Broccoli Puree Stage 1) | 0.028475 | 0.071423 0.014853 | 0.521623 | 7.303281 | 0.012819 | 1.9411 |

Result Analysis: Associations have a high lift of 14

Department International

| 11 | (Seaweed Ramen) | (Mushroom Ramen, Asian Vegetable Ramen) | 0.061135 | 0.051092 0. | 020961 0.342857 | 6.710623 | 0.017837 | 1.443991 |
|----|---------------------------------|--|----------|-------------|------------------|-----------|----------|----------|
| 12 | (Tikka Masala Simmer Sauce) | (Lemongrass Basil Simmer Sauce) | 0.023581 | 0.017904 0. | 010044 0.425926 | 23.789521 | 0.009621 | 1.710748 |
| 13 | (Lemongrass Basil Simmer Sauce) | (Tikka Masala Simmer Sauce) | 0.017904 | 0.023581 0. | 010044 0.560976 | 23.789521 | 0.009621 | 2.224066 |
| 14 | (Garlic Pepper Ramen) | (Seaweed Ramen) | 0.084279 | 0.061135 0. | 026201 0.310881 | 5.085122 | 0.021048 | 1.362413 |
| 15 | (Seaweed Ramen) | (Garlic Pepper Ramen) | 0.061135 | 0.084279 0. | 026201 0.428571 | 5.085122 | 0.021048 | 1.602511 |
| 16 | (Tofu Miso Ramen) | (Garlic Pepper Ramen) | 0.101747 | 0.084279 0. | 052838 0.519313 | 6.161800 | 0.044263 | 1.905026 |
| 17 | (Garlic Pepper Ramen) | (Tofu Miso Ramen) | 0.084279 | 0.101747 0. | 052838 0.626943 | 6.161800 | 0.044263 | 2.407818 |
| 18 | (Madras Lentils Indian Cuisine) | (Bombay Potatoes Vegetarian) | 0.045852 | 0.034934 0. | .014410 0.314286 | 8.996429 | 0.012809 | 1.407387 |

Result Analysis : Tikka Masala Simmer Sauce and Lemon Grass Simmer is bought together with a lift of 23

Alchohol

| In [18]: rules | (Substitut Suurigitori) | (OR THE EMBRICO) | 0.200000 | 0.020201 | 0.010072 | 0.001010 | 2.00000 | 0.000410 | 1.021010 |
|----------------|---|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|
| 259 | (Old Vine Zinfandel) | (Cabernet Sauvignon) | 0.025291 | 0.206586 | 0.010642 | 0.420792 | 2.036889 | 0.005418 | 1.369826 |
| 260 | (Belgian White Wheat Ale) | (India Pale Ale) | 0.069738 | 0.210592 | 0.021911 | 0.314183 | 1.491903 | 0.007224 | 1.151047 |
| 261 | (India Pale Ale) | (Belgian White Wheat Ale) | 0.210592 | 0.069738 | 0.021911 | 0.104043 | 1.491903 | 0.007224 | 1.038288 |
| 262 | (Cabernet Sauvignon) | (Pinot Noir Wine) | 0.206586 | 0.054839 | 0.024289 | 0.117576 | 2.144013 | 0.012960 | 1.071096 |
| 263 | (Pinot Noir Wine) | (Cabernet Sauvignon) | 0.054839 | 0.206586 | 0.024289 | 0.442922 | 2.144013 | 0.012960 | 1.424244 |
| 264 | (Belgian White Beer, Beer) | (India Pale Ale) | 0.014148 | 0.210592 | 0.010016 | 0.707965 | 3.361780 | 0.007037 | 2.703124 |
| 265 | (Belgian White Beer, India Pale Ale) | (Beer) | 0.021034 | 0.232753 | 0.010016 | 0.476190 | 2.045903 | 0.005121 | 1.464744 |
| 266 | (Beer, India Pale Ale) | (Belgian White Beer) | 0.092525 | 0.034932 | 0.010016 | 0.108254 | 3.099025 | 0.006784 | 1.082224 |
| 267 | (Belgian White Beer) | (Beer, India Pale Ale) | 0.034932 | 0.092525 | 0.010016 | 0.286738 | 3.099025 | 0.006784 | 1.272289 |
| 268 | (Beer) | (Belgian White Beer, India Pale Ale) | 0.232753 | 0.021034 | 0.010016 | 0.043034 | 2.045903 | 0.005121 | 1.022989 |
| 269 | (India Pale Ale) | (Belgian White Beer, Beer) | 0.210592 | 0.014148 | 0.010016 | 0.047562 | 3.361780 | 0.007037 | 1.035083 |

Result Anaysis: Belgian Beer and India Pale Ale have a high a lift value 3.36.

Department Pets

| Organix Butcher & Bushel Grain- Free Turkey Din | Organix Butcher & Bushel Grain- Free Tender Chi | 0.012675 | 0.023127 0.010229 | 0.807018 34.895749 |
|--|--|----------|-------------------|--------------------|
| Organix Butcher & Bushel Grain- Free Turkey Din | Organix Butcher & Bushel Grain- Gree Turkey & C | 0.016233 | 0.019124 0.010229 | 0.630137 32.950303 |
| Organix Butcher & Bushel Grain- Gree Turkey & C | Organix Butcher & Bushel Grain- Free Turkey Din | 0.013342 | 0.023794 0.010229 | 0.766667 32.221495 |
| Organix Butcher & Bushel Grain- Free Turkey Din | Organix Butcher & Bushel Grain- Gree Turkey & C | 0.023794 | 0.013342 0.010229 | 0.429907 32.221495 |
| Organix Butcher & Bushel Grain- Gree Turkey & C | Organix Butcher & Bushel Grain- Free Turkey Din | 0.019124 | 0.016233 0.010229 | 0.534884 32.950303 |
| Organix Butcher & Bushel Grain- Free Tender Chi | Organix Butcher & Bushel Grain- Free Turkey Din | 0.023127 | 0.012675 0.010229 | 0.442308 34.895749 |

Result Analysis: Organix Butcher and Bushen Grain are bought together with a lift of 32

Department Missing

| 1027 | (Organic Nondairy Strawberry Cashew Yogurt, Or | (Organic Cashew Nondairy Blueberry Yogurt, Org | 0.075728 | 0.170874 | 0.042718 | 0.564103 | 3.301282 | 0.029778 | 1.902 |
|------|---|---|----------|----------|----------|----------|-----------|----------|-------|
| 1028 | (Organic Cashew Nondairy Blueberry Yogurt) | (Organic Cashew Nondairy Vanilla Yogurt, Organ | 0.238835 | 0.058252 | 0.042718 | 0.178862 | 3.070461 | 0.028806 | 1.146 |
| 1029 | (Organic Cashew Nondairy Vanilla Yogurt) | (Organic Cashew Nondairy Blueberry Yogurt, Org | 0.225243 | 0.060194 | 0.042718 | 0.189655 | 3.150723 | 0.029160 | 1.159 |
| 1030 | (Organic Nondairy Strawberry Cashew Yogurt) | (Organic Cashew Nondairy Blueberry Yogurt, Org | 0.267961 | 0.044660 | 0.042718 | 0.159420 | 3.569628 | 0.030751 | 1.136 |
| 1031 | (Organic Plain Unsweetened Nondairy Cashew Yog | (Organic Cashew Nondairy Blueberry Yogurt, Org | 0.108738 | 0.163107 | 0.042718 | 0.392857 | 2.408588 | 0.024983 | 1.378 |
| 1032 | (Peanut Butter & Coconut Bar) | (Blueberry Cashew Bar) | 0.033010 | 0.017476 | 0.011650 | 0.352941 | 20.196078 | 0.011074 | 1.518 |
| 1033 | (Blueberry Cashew Bar) | (Peanut Butter & Coconut Bar) | 0.017476 | 0.033010 | 0.011650 | 0.666667 | 20.196078 | 0.011074 | 2.900 |
| 1034 | (Stage 2 Eat Your Colors Organic, Green: Pea, | (Organic Plain Unsweetened Nondairy Cashew Yog | 0.184466 | 0.108738 | 0.023301 | 0.126316 | 1.161654 | 0.003243 | 1.020 |
| 1035 | (Organic Plain Unsweetened Nondairy Cashew Yog | (Stage 2 Eat Your Colors Organic, Green: Pea, | 0.108738 | 0.184466 | 0.023301 | 0.214286 | 1.161654 | 0.003243 | 1.037 |
| | | | | | | | | | |

 $\textbf{Result Analysis}: Peanut \ Butter \ and \ Coconut \ Bar \ and \ Blueberry \ Cashew \ bar \ Grain \ are \ bought \ together \ with \ a \ lift \ of \ 20$

Other

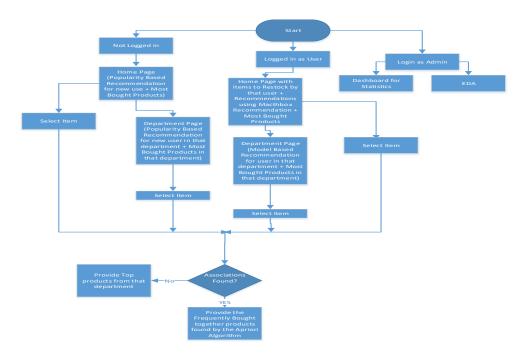
| 1408 | Sniffle Support Drops Alcohol Free Formula, Na | Multivitamin, Kids Complete, Gummies, u"Childr | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
|------|---|---|----------|-------------|------------------|------|----------|
| 1409 | Multivitamin, Kids Complete, Gummies | u"Childrens Chestal Homeopathic Medicine", Bab | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
| 1410 | u"Childrens Chestal Homeopathic Medicine" | Multivitamin, Kids Complete, Gummies, Baby Vit | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
| 1411 | Baby Vitamin C tablets | Multivitamin, Kids Complete, Gummies, u"Childr | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
| 1412 | Sniffle Support Drops Alcohol Free Formula | Multivitamin, Kids Complete, Gummies, u"Childr | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
| 1413 | Nasal Aspirator | Multivitamin, Kids Complete, Gummies, u"Childr | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
| 1414 | Multivitamin, Kids Complete, Gummies, Baby Vit | Nasal Aspirator | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |
| 1415 | Multivitamin, Kids Complete, Gummies, Baby Vit | Sniffle Support Drops Alcohol Free Formula | 0.066667 | 0.066667 0. | .066667 1.000000 | 15.0 | 0.062222 |

Result Analysis: All association have a Lift of 1

Department Bulk

| | antecedants | consequents | support | support | support | confidence | lift | leverage |
|---|---|---|---------|---------|---------|------------|------|----------|
| 0 | (Organic Rolled Oats, Dried Mango) | (Organic Pearled Barley) | 0.5 | 0.5 | 0.5 | 1.0 | 2.0 | 0.25 |
| 1 | (Organic Rolled Oats, Organic Pearled Barley) | (Dried Mango) | 0.5 | 0.5 | 0.5 | 1.0 | 2.0 | 0.25 |
| 2 | (Dried Mango, Organic Pearled Barley) | (Organic Rolled Oats) | 0.5 | 1.0 | 0.5 | 1.0 | 1.0 | 0.00 |
| 3 | (Organic Rolled Oats) | (Dried Mango, Organic Pearled Barley) | 1.0 | 0.5 | 0.5 | 0.5 | 1.0 | 0.00 |
| 4 | (Dried Mango) | (Organic Rolled Oats, Organic Pearled Barley) | 0.5 | 0.5 | 0.5 | 1.0 | 2.0 | 0.25 |
| 5 | (Organic Pearled Barley) | (Organic Rolled Oats, Dried Mango) | 0.5 | 0.5 | 0.5 | 1.0 | 2.0 | 0.25 |
| 6 | (Organic Mung Beans, Organic Royal Rainbow Qui | (Dried Mango) | 0.5 | 0.5 | 0.5 | 1.0 | 2.0 | 0.25 |
| 7 | (Organic Mung Beans, Dried Mango) | (Organic Royal Rainbow Quinoa) | 0.5 | 0.5 | 0.5 | 1.0 | 2.0 | 0.25 |

Result Analysis : All Associations have a result set of 2



Implementation on the Web Application

URL: http://35.190.167.191/

The web application handles 3 kinds of users

- 1. New User
- 2. Existing User
- 3. Administrator

On selecting a product from a department or from the homepage, the user is provided recommendations using the recommendation models. Once, the product is selected the user is provided options based on the association rules. If no association is found the user is prompted with the most popular product.

Conclusion

Recommendation Systems are a large scope in the industry, considering the information overload due to the internet. Recommendation Systems for Instacart improves the user experience and hence, ensures that the user to be a returning user. This also helps reduce customer churn.

Model Based recommendation provided the best **precision** of 0.28. Apriori provided the best **lift** 128

Link for Slide share: https://www.slideshare.net/TusharGoel42/final-project-ads-info7390