

# Hardware Business Report

Filter

Fiscal year	2019
division	All
market	All
region	All
customer	All

Finance Metrics

All values are in rupees

	Quarters				
	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
Gross Margin %	41.5%	41.4%	41.2%	41.6%	41.4%

Fiscal year	2020
division	All
market	All
region	All
customer	All

	Quarters				
	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
Gross Margin %	37.5%	37.3%	37.5%	36.9%	37.3%

Fiscal year	2021
division	All
market	All
region	All
customer	All

	Quarters				
	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
Gross Margin %	36.5%	36.4%	36.4%	36.4%	36.4%