## Chapter 5

Nash Equilibrium: Bad Fashion And Bank Runs

We first define formally the new concept from last time: Nash equilibrium. Then we discuss why we might be interested in Nash equilibrium and how we might find Nash equilibrium in various games. As an example, we play a class investment game to illustrate that there can be many equilibria in social settings, and that societies can fail to coordinate at all or may coordinate on a bad equilibrium. We argue that coordination problems are common in the real world. Finally, we discuss why in such coordination problems--unlike in prisoners' dilemmas--simply communicating may be a remedy

**Nash Equilibrium:** A strategy profile (s1\*, s2\*,..., sN\*) is a Nash Equilibrium if for each i, her choice si\*, is a best response to the other player's choice s-i\*.

## **Motivation for Nash Equilibrium**

- 1. No regrets. No individual can do strictly better by deviating, holding everyone else's actions.
- 2. Self fulfilling beliefs.
- → Rationality should not lead us to the conclusion that people necessarily play Nash Equilibrium.
- → No strictly dominated strategy could ever be played in a Nash Equilibrium.

## **Investment Game**

Strategies - Invest \$0 or \$10

Payoffs

If you do not invest then \$0

If you invest \$10 then \$5 net profit if >=90% invest.

If you invest \$10 then \$10 net loss if <90% invest.

Nash Equilibrium

All invest or no one invest.

- → In coordinated games communication can help.
- → Nash Equilibrium can be self enforcing agreements.