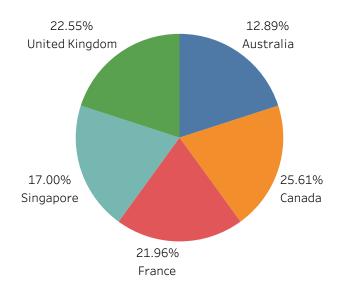
Q1: What is the market share of Revenue generated across different Retailer Countries (Market share is calculated as %age of total sales)? Choose appropriate chart to show this analysis.

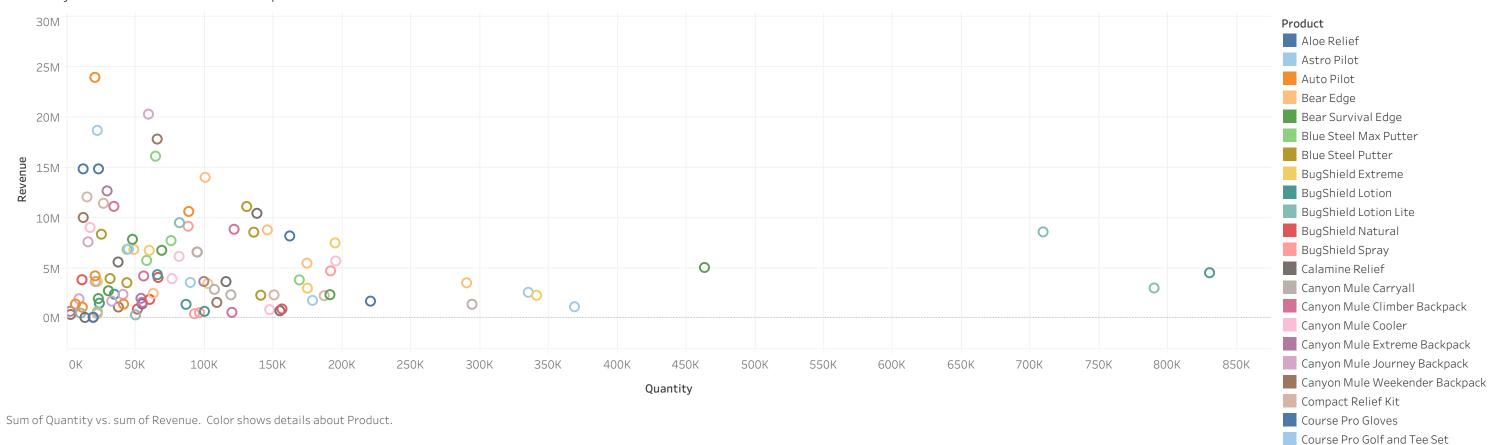
- A) Display Retailer Country names and %of Market share for each Country as labels on the displayed chart
- b) Hide the legends that have come up by default.



Q1: What is the market share of Revenue generated across different Retailer Countries (Market share is calculated as %age of total sales)? Choose appropriate chart to show this analysis.

- A) Display Retailer Country names and %of Market share for each Country as labels on the displayed chart
- b) Hide the legends that have come up by default.

Q2) Create a chart to analyze relation between Revenue and Quantity for each Product Is there any correlation between two variables, write your inference in the caption.



Course Pro Golf Bag

Course Pro Umbrella

Deluxe Family Relief Kit

Firefly Rechargeable Battery

Flicker Lantern
Glacier Basic
Glacier Deluxe
Glacier GPS

Glacier GPS Extreme

Granite Axe
Granite Belay

Course Pro Putter

Double Edge
Edge Extreme
EverGlow Butane
EverGlow Double
EverGlow Kerosene
EverGlow Lamp
EverGlow Single

Firefly 2
Firefly 4
Firefly Charger
Firefly Climbing Lamp
Firefly Extreme
Firefly Lite
Firefly Mapreader
Firefly Multi-light

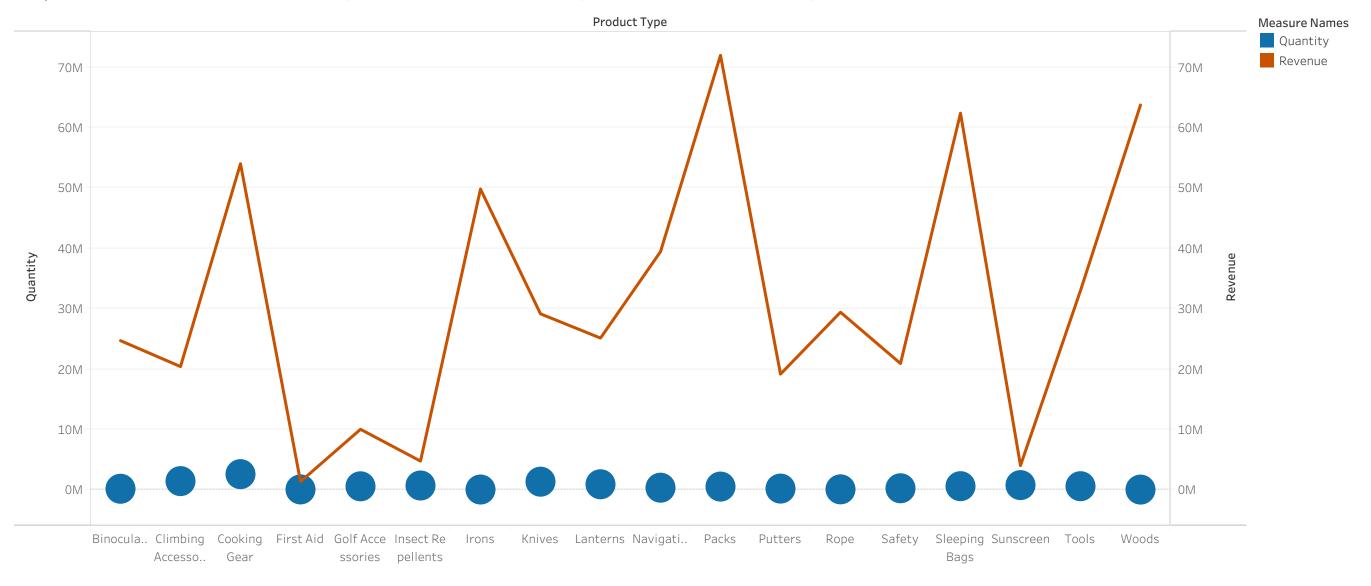
In this we can see many points some of them are:

- 1. As the Quantity Increases Revenue is lesser relatively
- 2. Hailstorm Titanium Woods Set is making the Maximum revenue
- 3. Price of Every product is diffrent that's why Revenue Generated from every product based on quantity sold is different

Q3) Analyze how the Revenue generated from the sales of sports equipment vary across the quarters in the three years for each Retailer Country



Q4) Create a dual axis chart to analyze Revenue and Quantity sold for each Product Type



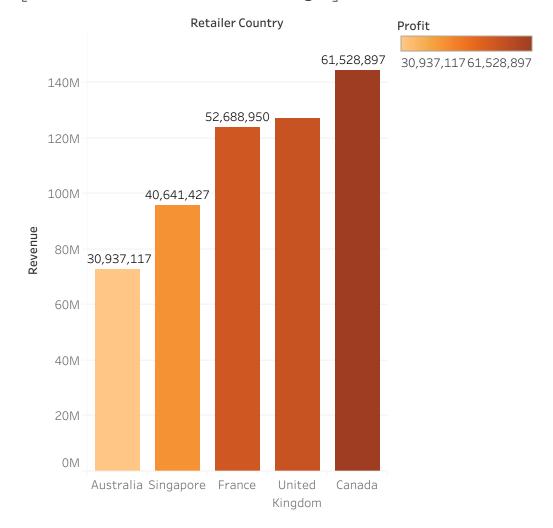
Q5) Create a Set for the Top 5 Product Types by Quantity sold. Analyze what happens on the Revenue for them Show the analysis in form of Chart

Product Type

SOM 40M 20M Cooking Knives Lanterns Climbing Sunscreen Accesso..

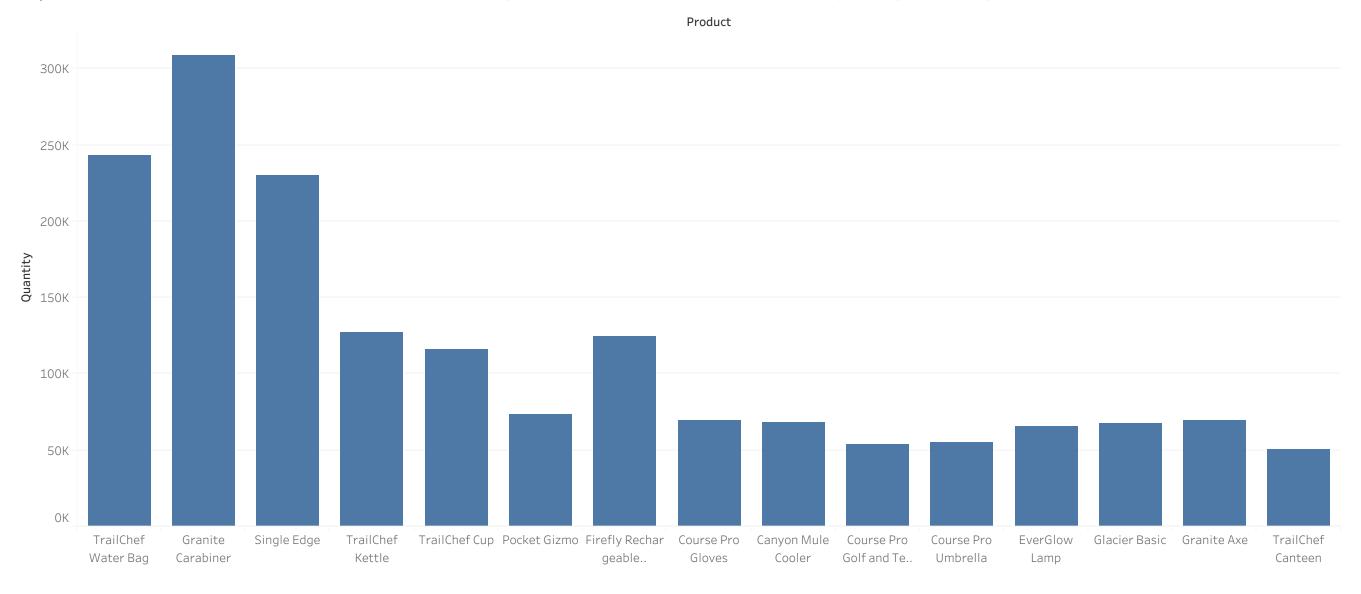


Q6) What is Total Revenue and Profit gained across each Retailer Country? [Profit = Revenue * Gross Margin]

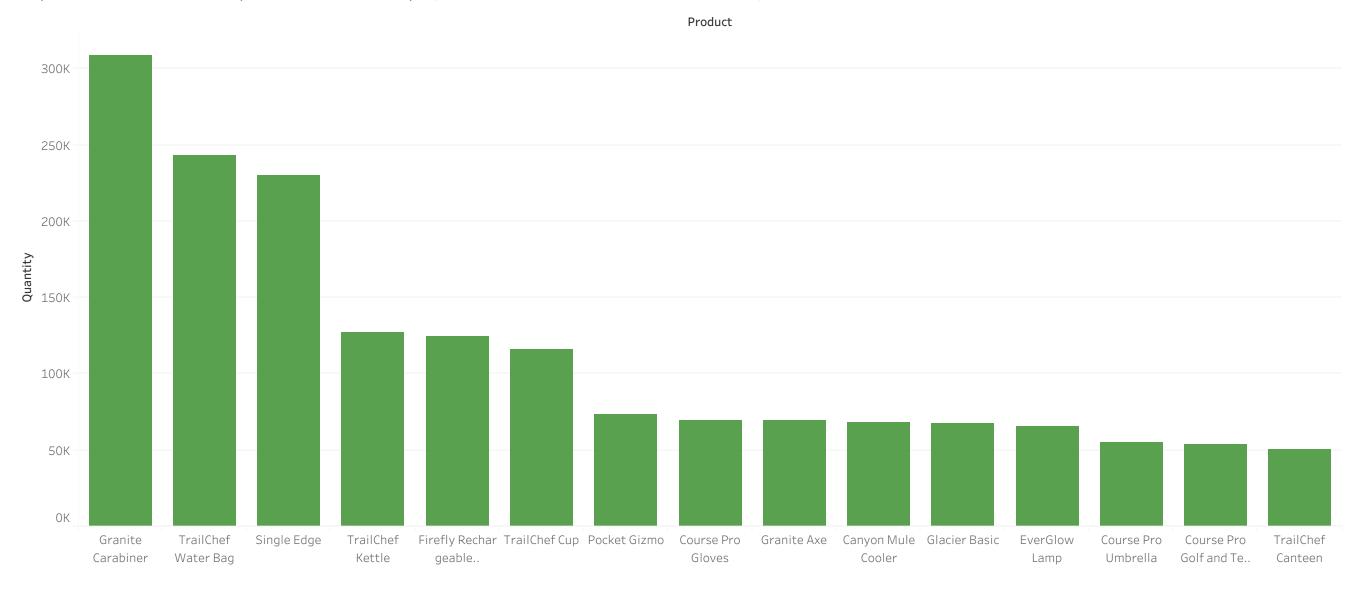




Q7) Which are the Top 15 Products that were sold in year 2014? Allow user to select the year dynamically



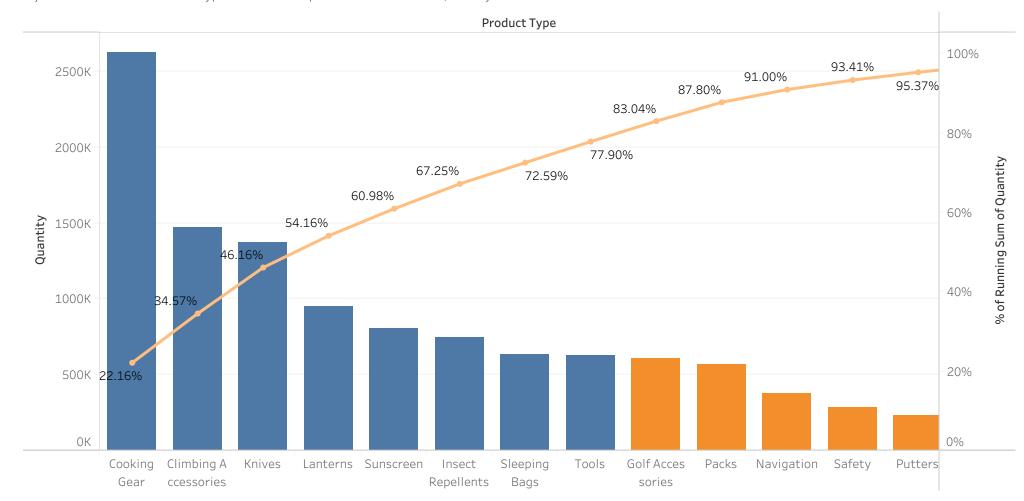
Q8) Make the "Top 15" (in above question) dynamic le let user choose how many top products user wants to see

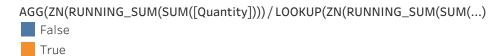


- Q9) Create a Pareto graph and do following analysis
- a) For which Product Types the maximum Quantity of products are sold?

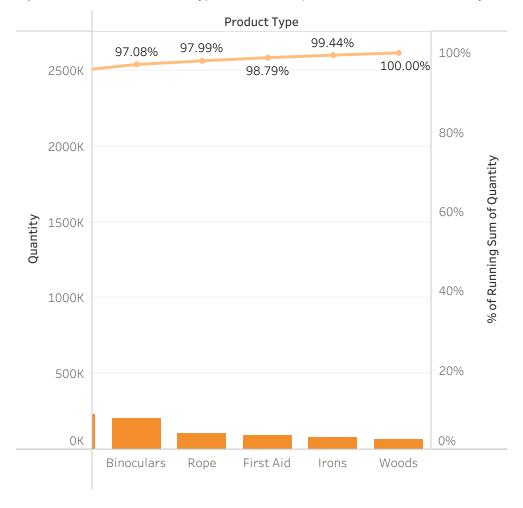
[Hint Use "Sort" and "Table Calculation" features, and create dual axis chart]

b) Color the bars of Product Types that make up for 80% of the sold Quantity





- Q9) Create a Pareto graph and do following analysis
- a) For which Product Types the maximum Quantity of products are sold? [Hint Use "Sort" and "Table Calculation" features, and create dual axis chart]
- b) Color the bars of Product Types that make up for 80% of the sold Quantity



$\underline{\mathsf{AGG}}(\mathsf{ZN}(\mathsf{RUNNING_SUM}(\mathsf{SUM}([\mathsf{Quantity}]))) / \mathsf{LOOKUP}(\mathsf{ZN}(\mathsf{RUNNING_SUM}(\mathsf{SUM}(...)$

False

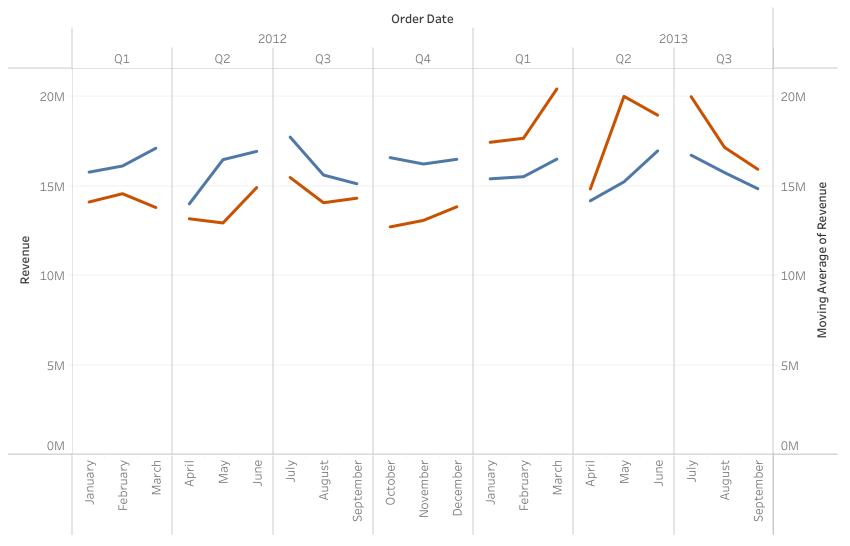
True

Q10) For each Product Category calculate the percentage growth at year-on year level.

	Order Date			% of Running
Product Category	2012	2013	2014	
Mountaineering Equipme		183.94%	132.93%	127.95%
Golf Equipment		190.73%	127.95%	
Camping Equipment		194.25%	129.75%	
Outdoor Protection		198.35%	130.41%	
Personal Accessories		201.34%	129.73%	

ing Sum of Gr.. 201.34%

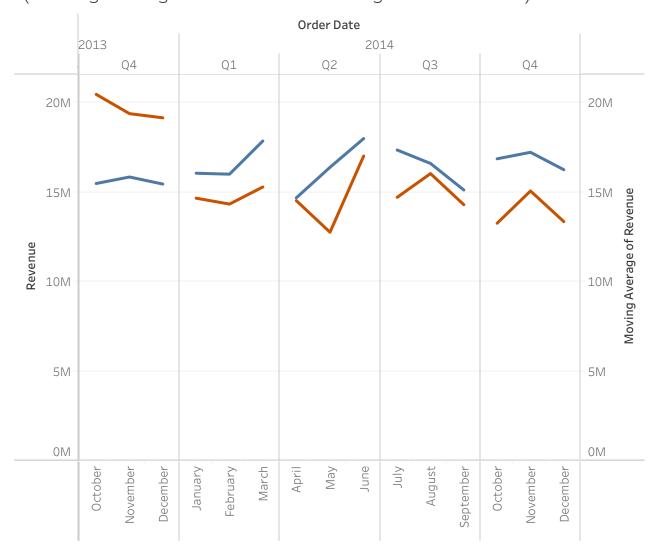
Q11) Compare Moving average of sales to actual Revenue for each Month (Moving average is 3 months including current month)



Measure Names

Moving Average of Revenue from the previous 1 to the next 1 along Year of Order Date, Quarter of Order Date

Q11) Compare Moving average of sales to actual Revenue for each Month (Moving average is 3 months including current month)

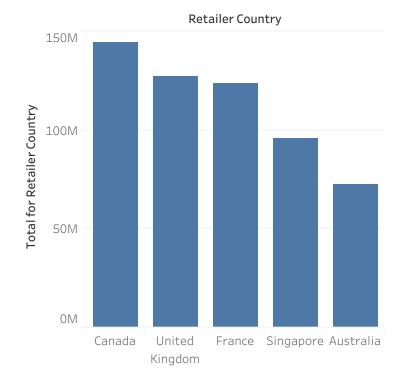


Measure Names

Moving Average of Revenue from the previous 1 to the next 1 along Year of Order Date, Quarter of Order Date

Revenue

Q12) Created a view which displays total for Retailer Country of a user selected field ie the user should be able to select whether he wants to see the view for Revenue, Profit or Quantity Accordingly the view should show total for that field by Retailer country





Sheet 13		

