

ABHISHEK KOLAR

AREA RELATIONSHIP EXECUTIVE

Mobile No:-7676194212 Email Id:-abhikolar3851@gmail.com

SUMMARY

To obtain challenging position that provide some opportunities to explore my knowledge and extensive development skills, to the extreme levels of my ability and to continually upgrade myself to the highest levels of expertise enabling a mutual growth with the organization.

WORK EXPERIENCE

Area Relationship Executive (India Cements Limited)

May 2024 - Present

- As an Area Relationship Executive at India Cements Limited, I have garnered extensive experience in the field of sales and business development. .
- With a keen eye for detail and excellent communication skills, I have been able to successfully forge strong relationships with both dealers and sub-dealers, resulting in the placement of significant.
- Number of Sub-dealers appointed - **10**.

Village Representative Accountant

- Worked as Village representative accountant in social audit scheme(one year).
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EDUCATION

Master of Business Administration	2023	70.03%
Gulbarga University		
<ul style="list-style-type: none">• Specialization in Finance and Marketing		
Bachelor of Science	2020	65.85%
<ul style="list-style-type: none">• SBC and SV College Humnabad.• Specilization in PCM(Physics,Chemistry,Maths)		
Senior Secondary (PUC)	2017	53%
<ul style="list-style-type: none">• Gnyana Sudha Vidyalyaya Bidar• Karnataka Pre-Univeristy Education Board.		
Higher Secondary(SSLC)	2015	76.32%
<ul style="list-style-type: none">• Vishwabharati High school Humnabad• Karnataka Secondary Education Board.		

SKILLS

- Sales strategy.
 - Market trend analysis.
 - Relationship management.
 - Customer Relationship Management.
 - Marketing principles.
 - Financial Data Analytics.
 - Financial accounting.
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STRENGTHS

- Ambitious, Positive attitude and thinking.
 - Self-Motivated, Dedicated.
 - Sincerity and hard working.
 - Commitment.
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ADDITIONAL INFORMATION

- **Name** : Abhishek Kolar.
 - **Father Name** : Ramesh Kolar.
 - **DOB** : 30-11-1999.
 - **Marital status** : Unmarried.
 - **Permanent Address** : 10/22 Bidar Road Mallanna Nagar Dhumansoor Bidar Karnataka 585353.
 - **Nationality** : Indian.
 - **Languages Known** : Kannada, English , Hindi.
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Declaration:-

I hereby Declare that all the above information furnished by me is true and correct to the best of my knowledge and belief.

Place: Humnabad.

Signature : Abhishek Kolar