

Curriculum Vitae



Shanthvir K Singh

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DOB: 11 DEC 1965

Educational Qualification

Bangalore University

BSc, 51%, 1987

MSPI

PGDBIM , 85%, 1994

Work Experience

J B ADVANI & CO. (MYS) LTD.

Plant Chemist, Mar 1988 - Apr 1993

[Cosmetic Industry Manufacturing for POND'S INDIA]

Role :

- Reporting to the plant manager.
- Responsible for the smooth flow of production.
- Responsible for high quality output thro' proper coordination with the production and the QC chemists.
- Responsible for the regular online quality tests.
- Responsible for quality assurance activities Viz. AQL & AOQL as per MIL standards.
- Responsible for vendor development and procurement of the raw materials. Also was an authorized signatory for central excise documents.
- Knowledge of GMP
- Had been approved from the DRUGS CONTROL BOARD for the testing and manufacturing of the whole range of the COSMETIC PRODUCTS

Hindusthan Adhesives Limited

District Manager , May 1993 - Feb 1997

[Leading BOPP Adhesive Gum Tape & TORs Mfg. Co.]

Role :

- Reporting to the General Manager.
 - Mainly, Business Development for promoting the above products by leading a team of Sr. sales Executives.
 - Managing the distributor and dealer network apart from the direct sales.
- Had the privilege of developing few prestigious customers like BPL, UB, VICTORY GLASS INDS., ASTRA IDL, KBDL & many more.

Zenith Computers Limited

Territory Manager , Apr 1997 - Mar 2000

[Leading Computer Manufacturer & Leader in the Networking. Also a National Distributor for IBM & HP]

Role :

- Reporting to the business unit head.¶ Promoting sales by leading a team of marketing executives.
- Mainly was involved in the corporate and Govt. sectors for the sale of the systems.
- Also was responsible for maintaining a few key accounts.

Jatti Motors Pvt. Ltd.

Showroom Manager , May 2000 - Mar 2002

[A leading name in used cars dealing (Franchisee of AUTOMART INDIA)]

Role :

- Was the main person to take care of the showroom as far as the total activities were concerned.
- Activities include marketing, sales, appointing the sales executives, etc., with the consent of my Directors and as well with the Principal (AUTOMART INDIA).
- Managing the showroom in terms of profitability along with the cooperation & effective coordination from both, my superiors & my team.

IASPL (Insight Automation Services Pvt. Ltd.)

Consultant - Training Services , Jun 2002 - Jul 2006 Role : [An organization mainly into the Retail IT training; Corporate IT training; Conducting Open House (workshop) on almost all the Domains]

Role :

- To name a few developed clients, WIPRO, LG, FLEXTRONICS, CELSREAM, SIEMENS, SATYAM, Etc.
- Responsible for fielding the trainers for the induction as well the technology based training after matching the requirement with the expertise of the trainer.

IIHT LIMITED

Franchisee Support Manager, Sep 2006 - Feb 2008
[A leading H/W & Networking Training Company]

Role :

- Was responsible for the entire TN Region, except Chennai
- My Job responsibilities include, guiding the franchisees as to how to increase the footfalls.
- Maintain the quality of training with no false commitment to the students.
- Follow the placement procedures as per the guidelines set by the principal, includes all other aspects that are required in running the franchise centre without any problems.
- Support on sourcing of the right faculties, holding the required stock of the study materials, indenting for the certificates and other required materials through proper planning etc....
- In short, it was a hand-holding job.

Cegonsoft Pvt. Ltd.

Business Consultant , Apr 2008 - Nov 2010
[A IT S/W Training Services Company]

Role :

- This includes the HR & Admin, Operations, Legal procedures to have a control over any unforeseen situations.
- An entire control over the front-end and the back-end processes.

Floriana Group

Factory Manager , Jan 2011 - Aug 2012

[A Cosmetic Product Manufacturing and Herbal Extraction Company]

Role :

- Was responsible for the entire operations of the cosmetic unit in terms of Production, Maintenance, Safety, GMP, QC, Stores, Dispatch etc.

Zeco Aircon Limited

Factory Coordinator , Sep 2012 - Dec 2012

[One of the Leading AHU manufacturer]

Role :

- Was responsible for the entire factory co-ordination for the smooth flow and to see to it that the right system is followed without any deviation.
- Further implement certain systems after conducting a thorough internal audit.
- Reporting to the MD.

** Was forced to move down to Bangalore along with my family due to my Dad's ill-health.

Amstar Technologies Pvt. Ltd.

Consultant Business Management, Feb 2016 - Apr 2020

[A Corporate IT & Non IT Training Company]

Role :

- Forming Business Management Strategies
- Extending Support and Guidance to the business team

Field of Interest: Manufacturing & Business Management

Skills:

- Gen. Administration and Business Management.
- Business Operations.
- Public Relations.
- Customer Support.
- Marketing & Sales.
- Process Management.
- Manufacturing Process Management
- PPC / QC & QA
- Factory Process Management
- Franchisee/Branch/Channel Support, etc...

E-Skills :

- MS Power Point, MS Word, Basic Excel, Internet Surfing, Email...

— Shanthvir Singh K