

# JACOB KOHLHEPP

University of North Carolina at Chapel Hill  
Department of Economics  
206 Gardner Hall, Chapel Hill, NC 27599

[jkohlhepp.com](http://jkohlhepp.com)  
[kohlhepp@unc.edu](mailto:kohlhepp@unc.edu)  
(805) 231-9349

## POSITIONS

Assistant Professor and John F. Stewart Fellow	2023-Present
University of North Carolina at Chapel Hill, Department of Economics	

## EDUCATION

Ph.D. Economics, UCLA	2018-2023
M.A. Economics, UCLA	2018-2020
B.A. Economics & B.A. Political Science, UCLA	2012-2016

## RESEARCH FIELDS

Labor Economics (Organizational/Personnel)  
Microeconomic Theory

## RESEARCH

### *Working Papers*

"The Inner Beauty of Firms"  
**Job Market Paper.** [\[link\]](#)  
"Delegated Recruitment and Hiring Distortions" (with Stepan Aleksenko)  
**Revise and Resubmit** at *Journal of Economic Theory*. [\[link\]](#)  
"Workplace Injury and Labor Supply within an Organization"  
**Reject and Resubmit** at *Journal of Labor Economics*. [\[link\]](#)  
"Ratings and Dynamic Pricing" (with Stepan Aleksenko)  
**Draft.** [\[link\]](#)

### *Works in Progress*

"A Theory of Task-Based Organizations" (with Malayvardhan Prajapati, Oxford)  
"Networks and Civil Asset Forfeiture" (with Amy Mahler, USC)  
"Is Tipping Economically Meaningful?"

## RESEARCH ASSISTANCE

Graduate Student Researcher for Melanie Wasserman (UCLA Anderson)	2020
Research Assistant for Till von Wachter (California Policy Lab)	2017

## TEACHING

## Instructor

Microeconomic Theory II (Econ 101)

Summer 2021

## Teaching Assistant

Intermediate Microeconomics (Econ 11)

Fall 2019 &amp; Fall 2021

Organizational Economics (Econ 106I)

Winter 2020 &amp; Winter 2022

PhD Microeconomics: Asymmetric Information (Econ 201C)

Spring 2020

## REFEREEING

*Journal of Economic Theory, The Journal of Labor Economics, Journal of Labor Research*

## PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant

2020 - 2021

Welch Consulting, Associate Economist

2016 - 2018

## PRESENTATIONS

Duke Fuqua Junior Strategy Conference UGA<sup>+</sup>; Terry College of Business<sup>+</sup>; 2023  
 Triangle Applied Microeconomics Conference<sup>\*</sup>; UPenn Labor, Firms and Macro Workshop<sup>+</sup>;  
 Society of Economic Dynamics<sup>+</sup>

Southern Economic Association Annual Meeting; Occidental College<sup>+</sup>; 2022  
 Society of Labor Economists Annual Meeting; GLO Global Conference

Urban Economics Association European Meeting; APPAM Student Seminar; 2021  
 Eastern Economic Association Annual Conference; California Center for Population Research  
 Student Seminar

Los Angeles Conference in Applied Economics; Institute for Humane 2019  
 Studies Graduate Workshop

UCLA Proseminars: Theory (2020 - 2022), Applied (2020 - 2022), Industrial Organization (2022)

<sup>\*</sup>upcoming, <sup>+</sup> invited

## GRANTS, HONORS, AND AWARDS

UCLA Dissertation Year Fellowship 2022 - 2023

UCLA Best Proseminar in Economic Theory 2022

UCLA Graduate Representative, SEA Annual Meeting 2022

Humane Studies Fellowship 2020, 2022

Hayek Fund for Scholars 2020, 2021

Graduate Research Mentor Fellowship 2020 - 2021

Outstanding Teaching in Remote Learning Award	2020
UCLA PhD First-Year Fellowship Recipient	2018 - 2019
Honors Pass, Economic Theory Comprehensive Exam	2019

## SERVICE

Organizer, UCLA Theory Proseminar	2020 - 2022
Lead Organizer, SoCal Grad Conference in Applied Economics	2020
Founder, Intrepid Insight	2018 - 2020

## TECHNICAL SKILLS

Advanced: R, Stata, LaTeX  
Working: Linux/Unix Terminal

## REFERENCES

Simon Board (co-chair)  
sboard@econ.ucla.edu

Maurizio Mazzocco (co-chair)  
mmazzocc@econ.ucla.edu

Daniel Haanwinckel  
haanwinckel@econ.ucla.edu

Moritz Meyer-ter-Vehn  
mtv@econ.ucla.edu