

JACOB KOHLHEPP

University of North Carolina at Chapel Hill
Department of Economics
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POSITIONS

Assistant Professor and John F. Stewart Fellow 2023-Present
University of North Carolina at Chapel Hill, Department of Economics

EDUCATION

Ph.D. Economics, UCLA 2018-2023
M.A. Economics, UCLA 2018-2020
B.A. Economics & B.A. Political Science, UCLA 2012-2016

RESEARCH FIELDS

Labor Economics (Personnel and Organizational)
Microeconomic Theory
Industrial Organization

RESEARCH

Publications

"Delegated Recruitment and Statistical Discrimination" (with Stepan Aleksenko)

Accepted at *Journal of Economic Theory*. [\[link\]](#)

Working Papers

"The Inner Beauty of Firms"

Revise and Resubmit at *Journal of Political Economy*. [\[link\]](#)

"Workplace Injury and Labor Supply within an Organization" (with Robert McDonough)

Reject and Resubmit at *Journal of Labor Economics*. [\[link\]](#)

"Reputational Underpricing" (with Stepan Aleksenko) [\[link\]](#)

Works in Progress

"Collaborating to Protect or Colluding to Steal?" (with Stepan Aleksenko, Amy Mahler, and Kirill Ponomarev)

"A Theory of Task-Based Organizations" (with Malayvardhan Prajapati)

"Is Tipping Economically Meaningful?"

TEACHING

Instructor

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| Compensation in Organizations (UNC Econ 490) | Spring 2024 & 2025 |
| Microeconomic Theory II (UCLA Econ 101) | Summer 2021 |

Teaching Assistant

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| Intermediate Microeconomics (Econ 11) | Fall 2019 & Fall 2021 |
| Organizational Economics (Econ 106I) | Winter 2020 & Winter 2022 |
| PhD Microeconomics: Asymmetric Information (Econ 201C) | Spring 2020 |

REFEREEING

Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization, Journal of Labor Research

PROFESSIONAL EXPERIENCE

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| Boulevard Salon Management, Consultant | 2020 - 2021 |
| Welch Consulting, Associate Economist | 2016 - 2018 |

PRESENTATIONS

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| Rochester Simon*†; ZEW Research with and within Organisations; MIT Sloan†; Society for Institutional and Organizational Economics; Stanford Institute for Theoretical Economics | 2024 |
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| Duke Fuqua Junior Strategy Conference†; UGA Terry College of Business†; Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop†; Society of Economic Dynamics†; Harvard Business School†; University of Chicago Booth†; Cornell†; Boston University†; University of North Carolina, Chapel Hill†; Washington University, St. Louis Olin†; University of Wisconsin, Madison†; Claremont McKenna† | 2023 |
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| Southern Economic Association Annual Meeting; Occidental College†; Society of Labor Economists Annual Meeting; GLO Global Conference | 2022 |
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| Urban Economics Association European Meeting; APPAM Student Seminar; Eastern Economic Association Annual Conference; California Center for Population Research Student Seminar | 2021 |
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| Los Angeles Conference in Applied Economics; Institute for Humane Studies Graduate Workshop | 2019 |
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*upcoming, † invited

GRANTS, HONORS, AND AWARDS

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| ZEW With and Within Orgs. Early Career Researcher Best Paper Prize | 2024 |
| Oliver E. Williamson Best Conference Paper Award (SIOE) | 2024 |
| UCLA Dissertation Year Fellowship | 2022 - 2023 |
| UCLA Best Proseminar in Economic Theory | 2022 |
| UCLA Graduate Representative, SEA Annual Meeting | 2022 |
| Humane Studies Fellowship | 2020, 2022 |
| Hayek Fund for Scholars | 2020, 2021 |
| Graduate Research Mentor Fellowship | 2020 - 2021 |
| Outstanding Teaching in Remote Learning Award | 2020 |
| UCLA PhD First-Year Fellowship Recipient | 2018 - 2019 |
| Honors Pass, Economic Theory Comprehensive Exam | 2019 |

SERVICE

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| Organizer, Triangle Applied Micro Conference | 2024 - Present |
| Organizer, UNC Applied Micro Seminar | 2024 - Present |
| Organizer, John Stewart Lecture Series | 2024 - Present |
| Organizer, UCLA Theory Proseminar | 2020 - 2022 |
| Lead Organizer, SoCal Grad Conference in Applied Economics | 2020 |
| Founder, Intrepid Insight | 2018 - 2020 |

TECHNICAL SKILLS

Advanced: R, Stata, LaTeX
 Working: Linux/Unix Terminal

Last Updated: November 11, 2024