

JACOB KOHLHEPP

University of North Carolina at Chapel Hill
Department of Economics
206 Gardner Hall, Chapel Hill, NC 27599

jkohlhepp.com
kohlhepp@unc.edu
(805) 231-9349

POSITIONS

Assistant Professor and John F. Stewart Fellow 2023-Present
University of North Carolina at Chapel Hill, Department of Economics

EDUCATION

Ph.D. Economics, UCLA 2018-2023
M.A. Economics, UCLA 2018-2020
B.A. Economics & B.A. Political Science, UCLA 2012-2016

RESEARCH FIELDS

Labor Economics (Personnel and Organizational)
Microeconomic Theory
Industrial Organization

RESEARCH

Publications

"Delegated Recruitment and Statistical Discrimination" (with Stepan Aleksenko)

Forthcoming at *Journal of Economic Theory*. [[link](#)]

Working Papers

"The Inner Beauty of Firms"

Revise and Resubmit at *Journal of Political Economy*. [[link](#)]

"Reputational Underpricing" (w/ Stepan Aleksenko) [[link](#)]

"Workplace Injury and Labor Supply within an Organization" (w/ Robert McDonough) [[link](#)]

Works in Progress

"Collaborative Confiscation" (w/ Stepan Aleksenko, Amy Mahler, and Kirill Ponomarev)

"A Theory of Task-Based Organizations" (w/ Malayvardhan Prajapati)

"Is Tipping Economically Meaningful?"

TEACHING

Instructor

Compensation in Organizations (UNC Econ 490)
Microeconomic Theory II (UCLA Econ 101)

Spring 2024 & 2025
Summer 2021

Teaching Assistant

Intermediate Microeconomics (Econ 11)

Fall 2019 & Fall 2021

Organizational Economics (Econ 106I)

Winter 2020 & Winter 2022

PhD Microeconomics: Asymmetric Information (Econ 201C)

Spring 2020

REFEREEING

*Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization,
Journal of Labor Research*

PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant

2020 - 2021

Welch Consulting, Associate Economist

2016 - 2018

PRESENTATIONS

Rochester Simon*†; ZEW Research with and within Organisations; MIT Sloan†; 2024
Society for Institutional and Organizational Economics; Stanford Institute for Theoretical Economics

Duke Fuqua Junior Strategy Conference†; UGA Terry College of Business†; 2023
Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop†;
Society of Economic Dynamics†; Harvard Business School†; University of Chicago Booth†;
Cornell†; Boston University†; University of North Carolina, Chapel Hill†;
Washington University, St. Louis Olin†; University of Wisconsin, Madison†;
Claremont McKenna†

Southern Economic Association Annual Meeting; Occidental College†; 2022
Society of Labor Economists Annual Meeting; GLO Global Conference

Urban Economics Association European Meeting; APPAM Student Seminar; 2021
Eastern Economic Association Annual Conference; California Center for Population Research
Student Seminar

Los Angeles Conference in Applied Economics; Institute for Humane 2019
Studies Graduate Workshop

*upcoming, † invited

GRANTS, HONORS, AND AWARDS

ZEW With and Within Orgs. Early Career Researcher Best Paper Prize 2024

Oliver E. Williamson Best Conference Paper Award (SIOE) 2024

UCLA Dissertation Year Fellowship 2022 - 2023

UCLA Best Proseminar in Economic Theory 2022

UCLA Graduate Representative, SEA Annual Meeting	2022
Humane Studies Fellowship	2020, 2022
Hayek Fund for Scholars	2020, 2021
Graduate Research Mentor Fellowship	2020 - 2021
Outstanding Teaching in Remote Learning Award	2020
UCLA PhD First-Year Fellowship Recipient	2018 - 2019
Honors Pass, Economic Theory Comprehensive Exam	2019

SERVICE

Organizer, Triangle Applied Micro Conference	2024 - Present
Organizer, UNC Applied Micro Seminar	2024 - Present
Organizer, John Stewart Lecture Series	2024 - Present
Organizer, UCLA Theory Proseminar	2020 - 2022
Lead Organizer, SoCal Grad Conference in Applied Economics	2020
Founder, Intrepid Insight	2018 - 2020

TECHNICAL SKILLS

Advanced: R, Stata, LaTeX
Working: Linux/Unix Terminal

Last Updated: January 14, 2025