

# JACOB KOHLHEPP

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## POSITIONS

Assistant Professor and John F. Stewart Fellow	2023-Present
University of North Carolina at Chapel Hill, Department of Economics	

## EDUCATION

Ph.D. Economics, UCLA	2018-2023
M.A. Economics, UCLA	2018-2020
B.A. Economics & B.A. Political Science, UCLA	2012-2016

## RESEARCH FIELDS

Labor Economics (Personnel and Organizational)  
Microeconomic Theory  
Industrial Organization

## RESEARCH

### *Working Papers*

"The Inner Beauty of Firms"  
**Revise and Resubmit** at *Journal of Political Economy*. [[link](#)]  
"Delegated Recruitment and Statistical Discrimination" (with Stepan Aleksenko)  
**Revise and Resubmit** at *Journal of Economic Theory*. [[link](#)]  
"Workplace Injury and Labor Supply within an Organization" (with Robert McDonough)  
**Reject and Resubmit** at *Journal of Labor Economics*. [[link](#)]  
"Reputational Underpricing" (with Stepan Aleksenko)  
**Draft**. [[link](#)]

### *Works in Progress*

"A Theory of Task-Based Organizations" (with Malayvardhan Prajapati, Oxford)  
"Networks and Civil Asset Forfeiture" (with Amy Mahler, USC)  
"Is Tipping Economically Meaningful?"

## RESEARCH ASSISTANCE

Graduate Student Researcher for Melanie Wasserman (UCLA Anderson)	2020
Research Assistant for Till von Wachter (California Policy Lab)	2017

## TEACHING

## Instructor

Compensation in Organizations (UNC Econ 490)  
 Microeconomic Theory II (UCLA Econ 101)

Spring 2024  
 Summer 2021

## Teaching Assistant

Intermediate Microeconomics (Econ 11)  
 Organizational Economics (Econ 106I)  
 PhD Microeconomics: Asymmetric Information (Econ 201C)

Fall 2019 & Fall 2021  
 Winter 2020 & Winter 2022  
 Spring 2020

## REFEREEING

*Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization, Journal of Labor Research*

## PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant  
 Welch Consulting, Associate Economist

2020 - 2021  
 2016 - 2018

## PRESENTATIONS

Society for Institutional and Organizational Economics\*, Stanford Institute for Theoretical Economics\*, ZEW Research with and within Organisations\* 2024

Duke Fuqua Junior Strategy Conferencet; UGA Terry College of Business†; 2023  
 Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop†;  
 Society of Economic Dynamicst; Harvard Business School†; University of Chicago Booth†;  
 Cornell†; Boston University†; University of North Carolina, Chapel Hill†;  
 Washington University, St. Louis Olin†; University of Wisconsin, Madison†;  
 Claremont McKenna†

Southern Economic Association Annual Meeting; Occidental College†; 2022  
 Society of Labor Economists Annual Meeting; GLO Global Conference

Urban Economics Association European Meeting; APPAM Student Seminar; 2021  
 Eastern Economic Association Annual Conference; California Center for Population Research  
 Student Seminar

Los Angeles Conference in Applied Economics; Institute for Humane 2019  
 Studies Graduate Workshop

UCLA Proseminars: Industrial Organization (2022), Theory (2020 - 2022), Applied (2020 - 2022)

\*upcoming, † invited

## GRANTS, HONORS, AND AWARDS

UCLA Dissertation Year Fellowship	2022 - 2023
UCLA Best Proseminar in Economic Theory	2022
UCLA Graduate Representative, SEA Annual Meeting	2022
Humane Studies Fellowship	2020, 2022
Hayek Fund for Scholars	2020, 2021
Graduate Research Mentor Fellowship	2020 - 2021
Outstanding Teaching in Remote Learning Award	2020
UCLA PhD First-Year Fellowship Recipient	2018 - 2019
Honors Pass, Economic Theory Comprehensive Exam	2019

## SERVICE

Organizer, UNC Applied Micro Seminar	2024 - 2025
Organizer, John Stewart Lecture Series	2024
Organizer, UCLA Theory Proseminar	2020 - 2022
Lead Organizer, SoCal Grad Conference in Applied Economics	2020
Founder, Intrepid Insight	2018 - 2020

## TECHNICAL SKILLS

Advanced: R, Stata, LaTeX  
Working: Linux/Unix Terminal

Last Updated: June 23, 2024