

JACOB KOHLHEPP

University of North Carolina at Chapel Hill
Department of Economics
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POSITIONS

Assistant Professor and John F. Stewart Fellow 2023-Present
University of North Carolina at Chapel Hill, Department of Economics

EDUCATION

Ph.D. Economics, UCLA 2018-2023
M.A. Economics, UCLA 2018-2020
B.A. Economics & B.A. Political Science, UCLA 2012-2016

RESEARCH FIELDS

Labor Economics (Personnel and Organizational)
Microeconomic Theory
Industrial Organization

RESEARCH

Published Papers

"Delegated Recruitment and Statistical Discrimination" (with Stepan Aleksenko) [[link](#)]

The Journal of Economic Theory, Volume 222 (December 2024).

Working Papers

"The Inner Beauty of Firms" [[link](#)]

"Reputational Underpricing" (w/ Stepan Aleksenko) [[link](#)]

"Workplace Injury and Labor Supply within an Organization" (w/ Robert McDonough) [[link](#)]

Works in Progress

"The Wheel of Overtime" (w/ Robert McDonough)

"Collaborative Confiscation" (w/ Stepan Aleksenko, Amy Mahler, and Kirill Ponomarev)

"A Theory of Task-Based Organizations" (w/ Malayvardhan Prajapati)

"Is Tipping Economically Meaningful?"

TEACHING

Instructor

Compensation in Organizations (UNC Econ 490)
Microeconomic Theory II (UCLA Econ 101)

Spring 2024 & 2025
Summer 2021

Teaching Assistant

Intermediate Microeconomics (Econ 11)

Organizational Economics (Econ 106I)

PhD Microeconomics: Asymmetric Information (Econ 201C)

Fall 2019 & Fall 2021
Winter 2020 & Winter 2022
Spring 2020

REFEREEING

*Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization,
Journal of Labor Research*

PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant

2020 - 2021

Welch Consulting, Associate Economist

2016 - 2018

PRESENTATIONS

University of Mannheim⁺; INSEAD⁺; Goethe University in Frankfurt⁺; 2025
 Cowles Models and Measurement; Southwestern Economic Theory Conference
 Rochester Simon⁺; ZEW Research with and within Organisations; MIT Sloan⁺; Society for 2024
 Institutional and Organizational Economics; Stanford Institute for Theoretical Economics
 Duke Fuqua Junior Strategy Conference⁺; UGA Terry College of Business⁺; 2023
 Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop⁺;
 Society of Economic Dynamics⁺; Harvard Business School⁺; University of Chicago Booth⁺;
 Cornell⁺; Boston University⁺; University of North Carolina, Chapel Hill⁺;
 Washington University, St. Louis Olin⁺; University of Wisconsin, Madison⁺;
 Claremont McKenna⁺
 Southern Economic Association Annual Meeting; Occidental College⁺; 2022
 Society of Labor Economists Annual Meeting; GLO Global Conference
 Urban Economics Association European Meeting; APPAM Student Seminar; 2021
 Eastern Economic Association Annual Conference; California Center for Population Research
 Student Seminar
 Los Angeles Conference in Applied Economics; Institute for Humane 2019
 Studies Graduate Workshop

*upcoming, ⁺ invited

GRANTS, HONORS, AND AWARDS

ZEW With and Within Orgs. Early Career Researcher Best Paper Prize 2024
 Oliver E. Williamson Best Conference Paper Award (SIOE) 2024
 UCLA Dissertation Year Fellowship 2022 - 2023
 UCLA Best Proseminar in Economic Theory 2022
 UCLA Graduate Representative, SEA Annual Meeting 2022
 Humane Studies Fellowship 2020, 2022
 Hayek Fund for Scholars 2020, 2021
 Graduate Research Mentor Fellowship 2020 - 2021
 Outstanding Teaching in Remote Learning Award 2020

STUDENT ADVISING

Doctoral Committee. Yi Cui (2025, Keystone Strategy), Po-Yuan Huang (2025, Amazon), Daniel Cho*, Alexandra Sides*, Huan Wu*

Undergraduate Honors Thesis. Benjamin McAvoy-Bickford (2025), Evan Berkowitch (2024)

*current

SERVICE

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| Organizer, Triangle Applied Micro Conference | 2024 - Present |
| Organizer, UNC Applied Micro Seminar | 2024 - Present |
| Organizer, John Stewart Lecture Series | 2024 - 2025 |
| Organizer, UCLA Theory Proseminar | 2020 - 2022 |
| Lead Organizer, SoCal Grad Conference in Applied Economics | 2020 |
| Founder, Intrepid Insight | 2018 - 2020 |

TECHNICAL SKILLS

Advanced: R, Stata, LaTeX

Working: Linux/Unix Terminal

Last Updated: June 24, 2025