

# JACOB KOHLHEPP

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## POSITIONS

Assistant Professor and John F. Stewart Fellow 2023-Present  
University of North Carolina at Chapel Hill, Department of Economics

## EDUCATION

Ph.D. Economics, UCLA 2018-2023  
M.A. Economics, UCLA 2018-2020  
B.A. Economics & B.A. Political Science, UCLA 2012-2016

## RESEARCH FIELDS

Labor Economics (Personnel and Organizational)  
Microeconomic Theory  
Industrial Organization

## RESEARCH

### *Publications*

"Delegated Recruitment and Statistical Discrimination" (with Stepan Aleksenko)

**Forthcoming** at *Journal of Economic Theory*. [[link](#)]

### *Working Papers*

"The Inner Beauty of Firms"

**Revise and Resubmit** at *Journal of Political Economy*. [[link](#)]

"Workplace Injury and Labor Supply within an Organization" (with Robert McDonough)

**Reject and Resubmit** at *Journal of Labor Economics*. [[link](#)]

"Reputational Underpricing" (with Stepan Aleksenko) [[link](#)]

### *Works in Progress*

"Collaborative Confiscation" (with Stepan Aleksenko, Amy Mahler, and Kirill Ponomarev)

"A Theory of Task-Based Organizations" (with Malayvardhan Prajapati)

"Is Tipping Economically Meaningful?"

## TEACHING

## Instructor

Compensation in Organizations (UNC Econ 490)	Spring 2024 & 2025
Microeconomic Theory II (UCLA Econ 101)	Summer 2021

## Teaching Assistant

Intermediate Microeconomics (Econ 11)	Fall 2019 & Fall 2021
Organizational Economics (Econ 106I)	Winter 2020 & Winter 2022
PhD Microeconomics: Asymmetric Information (Econ 201C)	Spring 2020

## REFEREEING

*Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization, Journal of Labor Research*

## PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant	2020 - 2021
Welch Consulting, Associate Economist	2016 - 2018

## PRESENTATIONS

Rochester Simon*†; ZEW Research with and within Organisations; MIT Sloan†; Society for Institutional and Organizational Economics; Stanford Institute for Theoretical Economics	2024
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Duke Fuqua Junior Strategy Conference†; UGA Terry College of Business†; Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop†; Society of Economic Dynamics†; Harvard Business School†; University of Chicago Booth†; Cornell†; Boston University†; University of North Carolina, Chapel Hill†; Washington University, St. Louis Olin†; University of Wisconsin, Madison†; Claremont McKenna†	2023
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Southern Economic Association Annual Meeting; Occidental College†; Society of Labor Economists Annual Meeting; GLO Global Conference	2022
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Urban Economics Association European Meeting; APPAM Student Seminar; Eastern Economic Association Annual Conference; California Center for Population Research Student Seminar	2021
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Los Angeles Conference in Applied Economics; Institute for Humane Studies Graduate Workshop	2019
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\*upcoming, † invited

## GRANTS, HONORS, AND AWARDS

ZEW With and Within Orgs. Early Career Researcher Best Paper Prize	2024
Oliver E. Williamson Best Conference Paper Award (SIOE)	2024
UCLA Dissertation Year Fellowship	2022 - 2023
UCLA Best Proseminar in Economic Theory	2022
UCLA Graduate Representative, SEA Annual Meeting	2022
Humane Studies Fellowship	2020, 2022
Hayek Fund for Scholars	2020, 2021
Graduate Research Mentor Fellowship	2020 - 2021
Outstanding Teaching in Remote Learning Award	2020
UCLA PhD First-Year Fellowship Recipient	2018 - 2019
Honors Pass, Economic Theory Comprehensive Exam	2019

## SERVICE

Organizer, Triangle Applied Micro Conference	2024 - Present
Organizer, UNC Applied Micro Seminar	2024 - Present
Organizer, John Stewart Lecture Series	2024 - Present
Organizer, UCLA Theory Proseminar	2020 - 2022
Lead Organizer, SoCal Grad Conference in Applied Economics	2020
Founder, Intrepid Insight	2018 - 2020

## TECHNICAL SKILLS

Advanced: R, Stata, LaTeX  
 Working: Linux/Unix Terminal

Last Updated: December 9, 2024