# Jacob D. Ulmer

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While partnering with our IT team to develop reporting capabilities, I discovered my interest in gaining a better understanding of the systems we use. I have become passionate about the field of computer programming and its infinite possibilities. I intend to continue advancing my knowledge and skills in hopes of launching a new career in this field.

# **TECHNICAL SKILLS**

Languages: Java, Python, HTML, and CSS.

Technology/Frameworks: Spring Boot, Thymeleaf, Flask, Jinja, MAMP

# **TECHNICAL EXPERIENCE**

# **Projects**

- Motivation: A web application that allows users to create personal trackers and lists to help with organization. Users, trackers, and lists are stored in MAMP database.
  - o Techs Used- Java, Spring, Hibernate, Thymeleaf, MySQL.
- Cheese-MVC-Persistent: A localhost application in which users can create cheeses, categories, and menus. Cheeses, categories, and menus are stored in tables in MAMP database.
  - o Techs Used- Java, Spring, Hibernate, Thymeleaf, Bootstrap, MySQL.

# PROFESSIONAL EXPERIENCE

Drury Hotels Company, LLC.

- National Sales Coordinator July 2016-Present
  - Assist managers with supervisory duties including the review and approval of exceptions to normal booking procedures.
  - Analyze departmental data to identify errors, recognize training opportunities, recommend best practices, and forecast sales.
  - Work with IT and Sales Managers to create, maintain and update relevant reports.
- National Sales Coordinator July 2016-July 2016
  - Received high ratings on customer service surveys, resulting in returning business and recommendations for the company.
  - Used attention to detail, organization skills, and teamwork to complete data entry in timely manner to best fill the customers' requests.
  - Worked together with Regional and Area Sales Managers to book group business and be attentive to each customer's specific needs.
  - Communicated via email and telephone with customers daily to help maximize their experience and the company's profits.

Vogel Brothers Painting LLC. May-August 2004 and 2005, May 2006-June 2010

Residential and Commercial Painter

Prudential Select Properties July 2006-September 2008

Real Estate Sales Consultant

# **EDUCATION**

#### LaunchCode

- LC101 Certificate in Java and Python, December 2017
- O Intensive, 20-week program designed to train students with skills to seek a career in technology Career Education Systems, Inc.
- Licensed Real Estate Professional under Missouri Real Estate Commission, July 2006
  Webster University
  - Bachelor of Science in Business Administration, May 2006