



TENNESSEE State Council Newsletter

Teamwork Makes Our Dream Work

October 2015

State Deputy's Message

Brothers All:

The topic for this letter is communication.

The newsletter you are reading now is one form of communication. (Is it a good one? Let us know.) So is our **state website**; if you haven't looked at it recently, please do go to www.kofc-tn.org; you will find it changed — and many more changes are coming. Tell us what you would like to see there on a regular basis. Your feedback is another form — an essential one — of communication.

At the council level, using electronic media is a good way to reach out to a lot of people at once, and quickly. There are times when this is the best way to communicate.

But most times, personal contact, whether a phone call or face-to-face, is the **best** form of communication. Especially for recruitment, retention, and reactivation, the “3 R's” of membership in the Knights of Columbus.

New members like to know they are welcome, and that you consider them an important part of the council. During the crucial first year, the contact you have with newer members goes a long way toward retaining them as permanent, active Knights, and they maybe even become recruiters themselves!

Inevitably, some members fall away from the council, for a number of reasons. An e-mail is not likely to bring them back! Especially when all it is doing is asking for dues money. Find them at mass, at church activities, or give them a call.

Try it. It really can make a difference.

TEAMWORK MAKES OUR DREAM WORK. So does communication.

Vivat Jesus!

Faithfully,

Steve

Membership

What if everyone reading this newsletter encouraged 12 members to ask one man this month to be a knight. That would mean that $130 \times 12 = 1,560$ men would be offered the opportunity to receive the honors of being a knight. Encourage your 12 members and ask one prospect yourself. **Also, October is good month for Activation!**

CONGRATULATIONS TO THE AUGUST WINNERS OF THE STATE MEMBERSHIP CONTEST "DRAWING FOR DOLLARS AND DINNER":

- COUNCIL 1101 — JACKSON
- COUNCIL 9787 — LEBANON
- COUNCIL 8576 — CHATTANOOGA (ST. JUDE)

October Retention: Homecoming!

October is upon us and football is in the air! Traditionally, football teams begin having their "homecoming" games." It's a chance for alumni and fans to reminisce about old times and see what's going on at their alma mater and on the team.

Knights of Columbus councils have our own teams as well. Some members are from the "old" team and others are current players. Which are more valuable? I would say that ALL members are valuable. The experience that the veterans bring is just as valuable as the "fresh legs" of the current officers and members who are actively helping with events and fundraising.

So how do you tie all this together? Consider having a council homecoming or welcome back cook-out or pot luck! Find a way to draw members back who have fallen away. Pick up a phone and call these guys and ask them how they are doing. Tell them to come eat a hamburger and check in with the council crew! Let them know you care about them and that you are glad they are still a member. Maybe one or two guys can help mentor a current officer or director?

All these are ideas that councils have done in the past. Some of these efforts have really paid off. The biggest payoff is that the membership sees your council reaching out to all their members and not just when they send the dues billing statements. Find a way to get your members to "come home" to your council and be more involved. An involved member is much more easily retained!

Vivat Jesus! — Billy Trout, State Retention Director

State Ceremonials message

Brothers all — Please stay informed about the States's 3rd & 4th degree schedules by looking on our kofc-tn.org website. Each DD should have a second degree team that is active and attempt to schedule one 2nd degree each month. GK's are encouraged to schedule 1st degrees monthly.

We need to keep the opportunity for advancement open for all of our members!

— Mike Weidemer

Hispanic Recruiting Tips

Most parishes in the State have Latin American candidates.

- Welcome them to your parish
- Shake hands and present yourself as a member of the KofC
- Invite them to your activities
- Start a round table

Welcoming is the starting point to find a few Catholic men who can serve God, the parish and the council.

— Luis Bustillos, Latin American Membership Consultant

DDs and GKs, to post a degree to the state calendar, contact Jake Woods at jake.woods@comcast.net

Color Guard on parade



Members of Nashville area assemblies marching in downtown Nashville to honor the congressional Medal of Honor recipients.



Chattanooga Unite parade – picture by Faithful District Marshall Victor Williams.

Council Spotlight

6730 — St. Patrick's, Morristown



Julie Leonhardt looks on as the table is place near the altar.

KofC Council 6730 in Morrisown had a cremains table specially made to honor the late Grand Knight Dick Leonhardt and his widow, Julie.

Fr. Patrick Brownell and Deacon Jack Raymond accept the cremains table for use during funerals. It was presented by Council 6730 Grand Knight Allen Keller and Assembly Faithful Navigator Greg Oparyk.

To feature your Council or Assembly on Spotlight, contact Eric Pelton eric@ejpelton.com

Fourth Degree Exemplification

A Fourth Degree Exemplification will be held **November 7, 2015**: the Exemplification, the Mass and the Banquet will all be held at Immaculate Conception Catholic Church in Clarksville, TN. The honoree is Father Thomas Maurer. Father William Morgan Assembly #2328 is the host. Eligible candidates must be Third Degree Knights certified by their councils to be members in good standing.

The schedule of events is as follows:

- 1:45 PM Candidates arrive at Immaculate Conception St. Joseph hall (709 Franklin St., Clarksville, TN)
- 1:45 PM Wives reception Immaculate Conception St. Joseph hall (709 Franklin St., Clarksville, TN)
- 2:15 PM Sir Knights assemble in the Chamber
- 2:30 PM Exemplification
- 5:15 PM Assemble for Mass
- 5:30 PM Mass at Immaculate Conception
- 6:45 PM Social Hour at Immaculate Conception Family life center
- 7:30 PM Banquet at Immaculate Conception Family life center

Dress: Dress for the banquet is FORMAL. Official dress of the Fourth Degree is mandatory for candidates and all members of the Fourth Degree attending the exemplification or banquet. Official dress is black tie, white shirt, black footwear including stockings, and black tuxedo. An active or retired member of the Armed Forces shall be considered in proper attire when dressed in Class A Military Uniform. Male guests who are not Sir Knights should wear suit and tie.

Initiation Fee: The initiation fee for Fourth Degree membership is \$70; local assembly dues are not included in the initiation fee. Initiation fees must accompany the Fourth Degree application Form 4. The Form 4 should be completed, including the Financial Secretary and sponsor portions, before the Form 4 is delivered to the assembly a candidate is joining. The \$70 fee covers the cost of a social baldric, a lapel pin, and the candidate's banquet ticket. Since this fee pays for the candidate's banquet ticket ONLY, all other guests should purchase banquet tickets (\$25 each) in advance and make banquet reservations before the deadline of October 30, 2015. Priests do not pay banquet or initiation fees or assembly dues.

All applications and fees are to be mailed to Faithful Comptroller Edward Wilson of Father Morgan Assembly 2328 so that the hosts are properly prepared for the number of candidates and banquet guests for the November 7 events. Checks should be made payable to "Knights of Columbus" and should be delivered to FC Wilson, 209 Short St., Clarksville TN 37042. Ed can be reached at 931-552-0575 home, at 931-624-1575 cell, or at edbobwilson@earthlink.net. Deadline for applications and fee payments is **October 30, 2015**.

Regalia: All members of the Fourth Degree who have regalia and are planning to attend the exemplification are requested to wear their regalia during the exemplification and the Mass that follows.

Priests: All Faithful Navigators and Grand Knights should be sure to invite all Priests who have received their Third and Fourth Degrees to attend the Exemplification, the Mass, and the Banquet.

The attached Exemplification Information Sheet provides additional details. Please read it carefully and call if you have questions. **This Call Letter and the attached Information Sheet should be shared with Grand Knights and interested Third Degree members**; it is recommended that both documents are included in council and assembly newsletters.

Fraternally,

Michael J. Porter

Michael J. Porter, PSD
District Master — Tennessee

Supreme Council honors Daniel Schachle

The following is an article about the vocation of a Knights of Columbus Insurance Agent. This explains how the Knights can help protect members and serve the Catholic families in your parish, and also illustrates the spiritual aspects of an agent's work.

In 2005, Daniel Schachle — a young family man in the heart of Tennessee — embarked on a career journey that would change his life.

He and his wife, Michelle, were expecting their seventh child. “We were doing very well,” Dan said, “but Michelle and I knew that we would have to start our own business if we were going to provide for our large growing family and allow Michelle to home-school our children.”

Insurance was an unlikely path for Dan. “I never wanted to be an ‘insurance guy,’” he said, “but I did want to do more to serve the Church and my fellow man. I would never have gone into this business for anyone other than the Knights of Columbus.”

Now, a decade later, Dan brings what he calls “a passion for life insurance” to his own agency. “I help families find ways to keep their homes and dreams even when mom or dad are disabled or aren’t here with them anymore. I help members plan their future, so that as they age, they can maintain their income and be cared for. I owe it to Father McGivney to help them secure financial protection, because ultimately, that’s what he wanted.”

Dan and Michele, who were recently blessed with the birth of their 13th child — Michael McGivney Schachle — certainly have no regrets. As Dan says, his work provides an opportunity for him to be a Catholic witness to his family as well as to his clients: “I feel honored and blessed that my career gives me the chance every day to let my children see me work for an organization committed to the Church and the principles of the Knights. ... It allows me to teach them the faith by living it.”

Thanks to the tremendous success of our Order’s insurance program, and to the trust that our members and their families place in us, the Order is looking to hire more men like Dan to serve as field agents. If you know someone in your council or parish you’d like to recommend for a career with the Knights of Columbus, please call us at 203-752-4136 or send an email to careers@kofc.org.



**We are proud to have Daniel Schachle
as a Tennessee Knight**