





źródło: <https://alternatywne.pl/top-10-najdrozsze-monety-swiata-w-2019-r/>



źródło <https://kingkullen.com/about-us/>

PIZZA BUILDER

Build Your Own



Large Hand-Tossed Style Pizza

[View Details](#)

Crust:

Hand-Tossed Style Pizza

Quantity:

1

Size: Medium

Large

Special Instructions:

Add extra cheese for
only \$1.69 more!

[GO FOR IT »](#)

Pizza Type

Toppings

Sauce & Cheese

Meat Toppings:

| | NONE | | | | | | | x2 |
|-----------------|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------|
| Pepperoni | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Ham | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Beef | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Italian Sausage | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Bacon Pieces | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Chicken | <input checked="" type="radio"/> | <input type="checkbox"/> |

Veggies & Fruits:

| | NONE | | | | | | | x2 |
|----------------|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------|
| Mushrooms | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Green Peppers | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Onions | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Black Olives | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Diced Tomatoes | <input checked="" type="radio"/> | <input type="checkbox"/> |
| Jalapenos | <input checked="" type="radio"/> | <input type="checkbox"/> |

[« Previous](#)

[Next »](#)

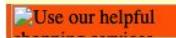
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Password **GO**

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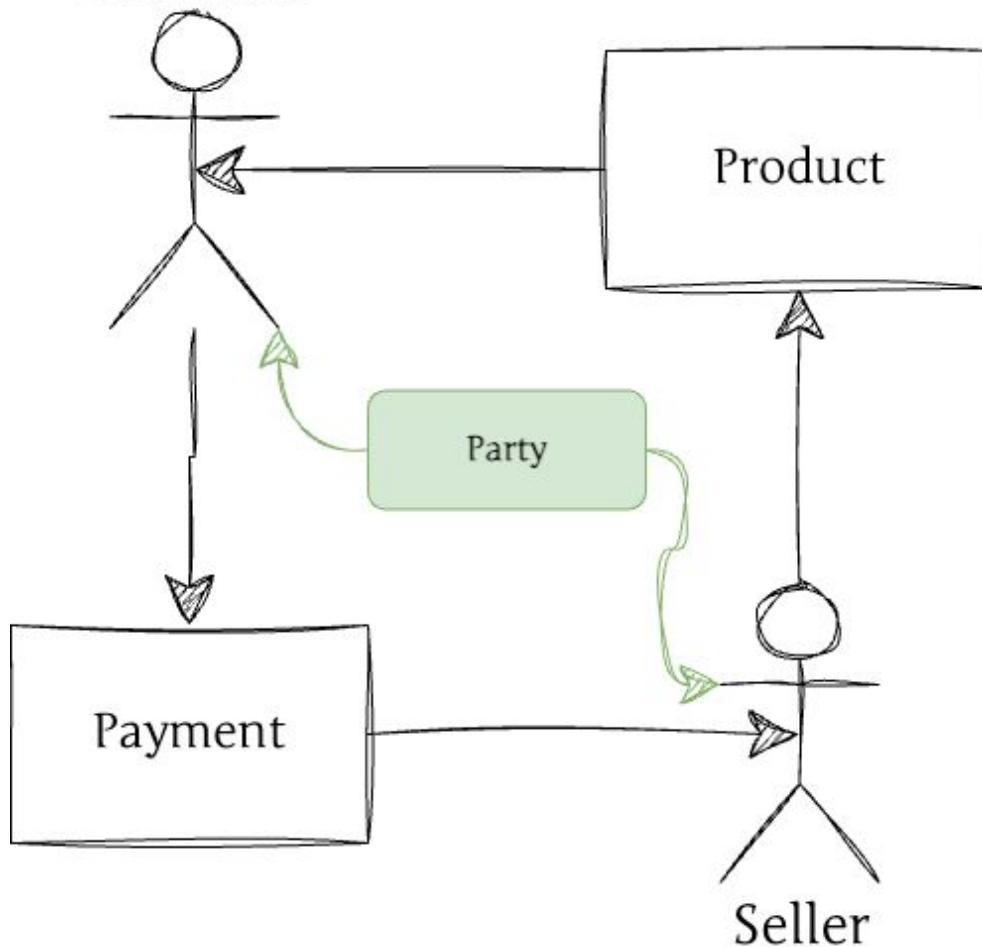
Buy Now!



źródło <https://businessinsider.com.pl/firmy/historia-allegro-firmy-ktora-wygnala-shopee-z-polski/zjg3lcw>

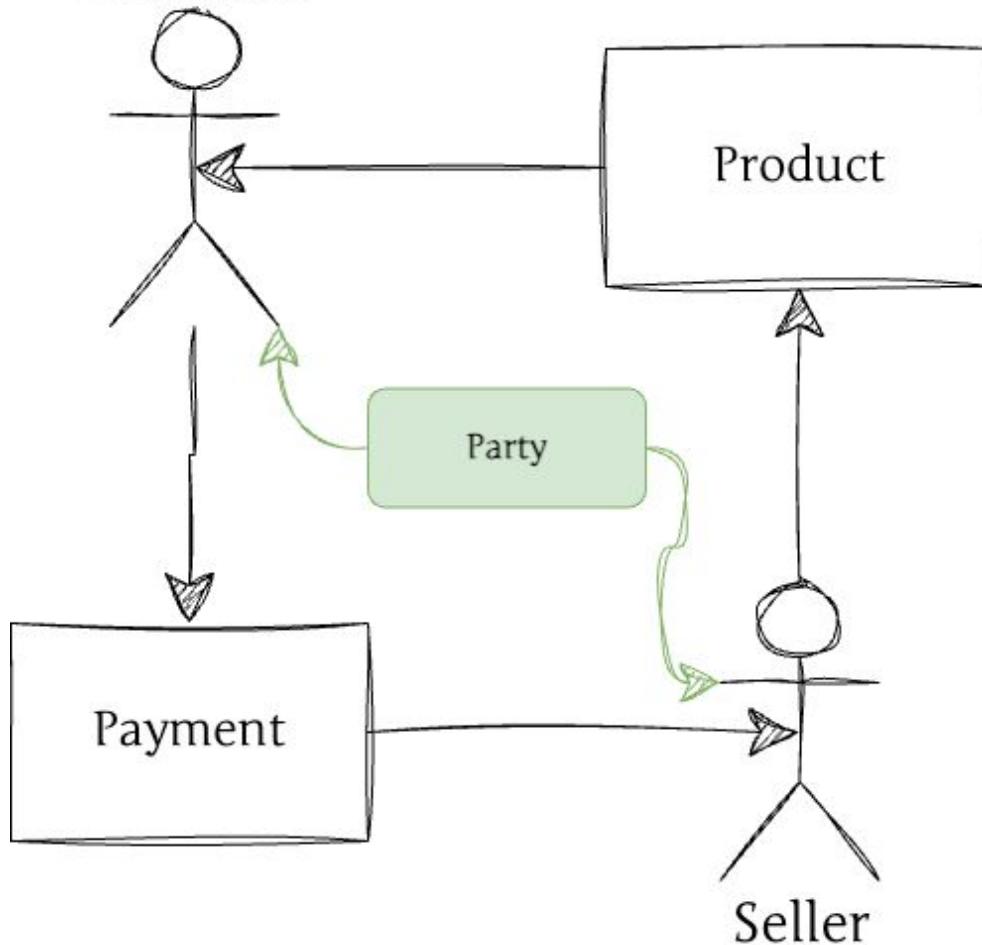


Customer





Customer



Jakub Ciszak

Senior Software Developer

Burda Media Polska



<https://www.linkedin.com/in/jakub-ciszak/>

Ktoś już to wymyślił

Modelowanie z użyciem archetypów biznesowych.



Plan

1. Co to jest archetyp?
2. Czym są archetypy biznesowe?
3. Historia pewnej firmy
 - a. ceny uzależnione od różnych czynników
 - b. rozbudowa systemu magazynowego
 - c. rozszerzenie modelu sprzedażowego
4. Wzorce
 - a. **Quantity, Money oraz Price**
 - b. **Inventory**
 - c. **Party i PartyRelationship**
5. Implementacja
6. Podsumowanie
7. QA

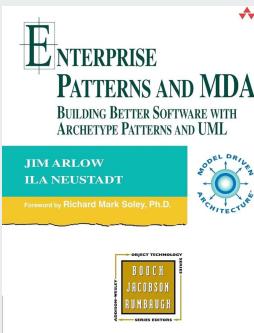
Co to jest archetyp?

Słownik Języka Polskiego

- pierwotny wzór postaci, obiektu lub zjawiska;
- postać, obiekt lub zjawisko odzwierciedlające taki wzór;
- schemat zachowania i postrzegania świata nieświadomie powielany przez ludność

Co to jest archetyp biznesowy?

Enterprise Patterns and MDA: Building Better Software with Archetype Patterns and UML
Jim Arlow, Ila Neustadt, December 22, 2003



“A business archetype is a primordial thing that occurs consistently and universally in business domains and business software systems.”

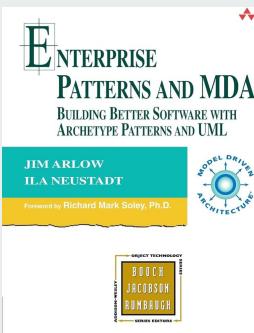
...

„Archetyp biznesowy to pierwotny element, który występuje konsekwentnie i uniwersalnie w domenach biznesowych i systemach oprogramowania biznesowego.”

Co to jest archetypowy wzorzec biznesowy?

Enterprise Patterns and MDA: Building Better Software with Archetype Patterns and UML

Jim Arlow, Ila Neustadt, December 22, 2003



“A business archetype pattern is a collaboration between business archetypes that occurs consistently and universally in business environments and software systems.”

...

„Archetypowy wzorzec biznesowy to współpraca między archetypami biznesowymi, która występuje konsekwentnie i uniwersalnie w środowiskach biznesowych i systemach oprogramowania.”

Charakterystyka archetypów

- **Uniwersalne:** Muszą pojawiać się konsekwentnie w domenach biznesowych i systemach.
- **Wszechobecne:** Występują zarówno w domenie biznesowej, jak i w domenie oprogramowania.
- **Głęboka historia:** Na przykład archetyp Produktu istnieje od momentu, gdy ludzie zaczęli handlować.
- **Oczywiste dla ekspertów domenowych:** archetyp powinien być oczywisty dla eksperta domenowego.



TechShop

**Planowana
sprzedaż
międzynarodowa**

**Ceny uzależnione
od różnych
czynników**



```
class Product
{
    /**
     * @var array<string, int>
     */
    2 usages
    private array $prices; 
    1 usage
    private readonly CurrencyCode $masterCurrency;

    no usages new *
    public function getPriceByCurrency(CountryCode $countryCode): int
    {
        return $this->prices[$countryCode->value] ?? $this->prices[$this->masterCurrency->value];
    }
}
```

```
class Order
{
    /**
     * @var ArrayCollection<OrderLineItem>
     */
    2 usages
    private ArrayCollection $items;

    no usages new *
    public function __construct(private readonly CountryCode $currency) {
        $this->items = new ArrayCollection();
    }

    no usages new *
    public function addItem(Product $product, int $quantity): void
    {
        $this->items->add(
            new OrderLineItem($product, $product->getPriceByCurrency($this->currency), $quantity)
        );
    }
    //...
}
```

**Rozwój systemu
magazynowego**

**Brak wsparcia dla
wielu magazynów**



```
class Product
```

```
{  
    ...  
    2 usages  
    private Stock $stock;  
  
    no usages new *  
    public function isAvailable(): bool  
    {  
        return $this->stock->isAvailable();  
    }  
  
    no usages new *  
    public function getStock(): Stock  
    {  
        return $this->stock;  
    }  
}
```

```
readonly class StockEntry
```

```
{  
    no usages new *  
    public function __construct(  
        public Quantity $quantity,  
        public \DateTimeImmutable $dateTime  
    ) {  
    }  
}
```

```
class Stock
```

```
{  
    /**  
     * @var ArrayCollection<StockEntry>  
     */  
    1 usage  
    private ArrayCollection $entries;  
  
    no usages new *  
    public function __construct()  
    {  
        $this->entries = new ArrayCollection();  
    }  
  
    no usages new *  
    public function addEntry(StockEntry $entry): void  
    {  
    }  
  
    no usages new *  
    public function availableQuantity(): Quantity  
    {  
    }  
  
    no usages new *  
    public function isAvailable(): bool  
    {  
    }  
}
```

Wdrożenie modelu

B2B

**Różne struktury danych
klientów.**

**Złożone procesy
zakupowe.**





Wzorce

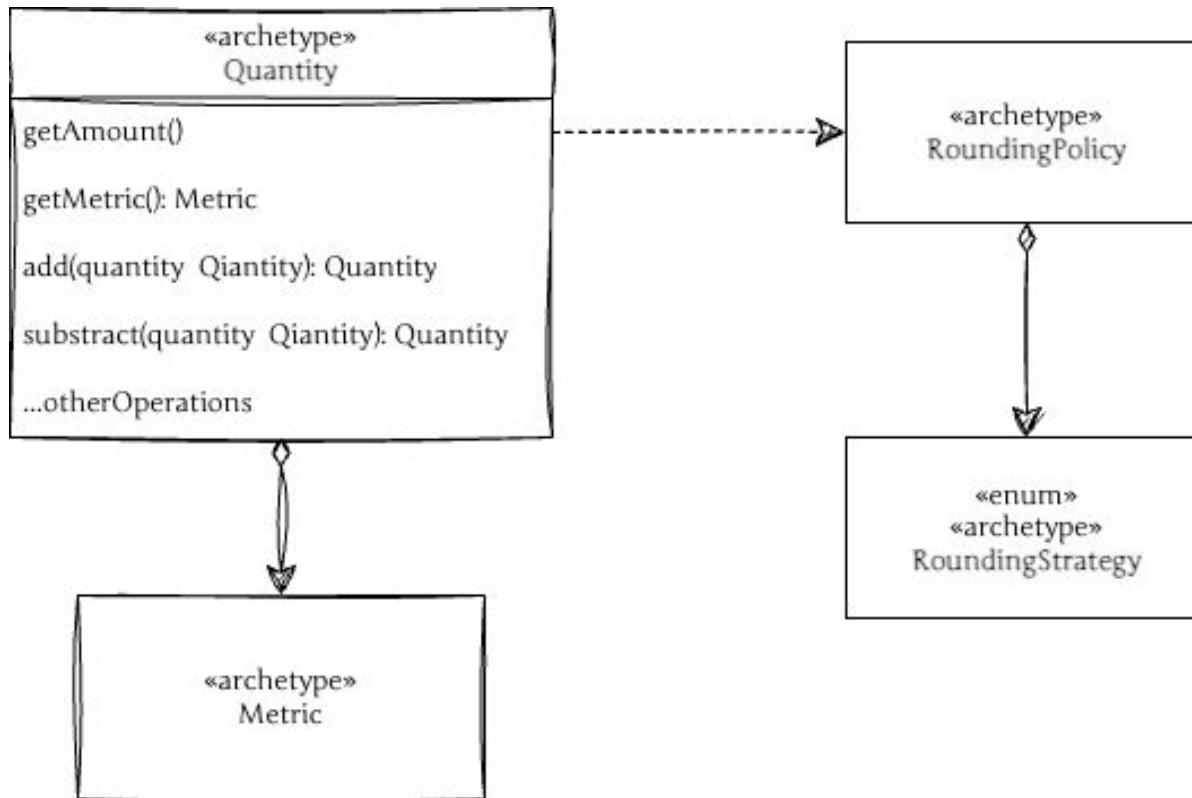




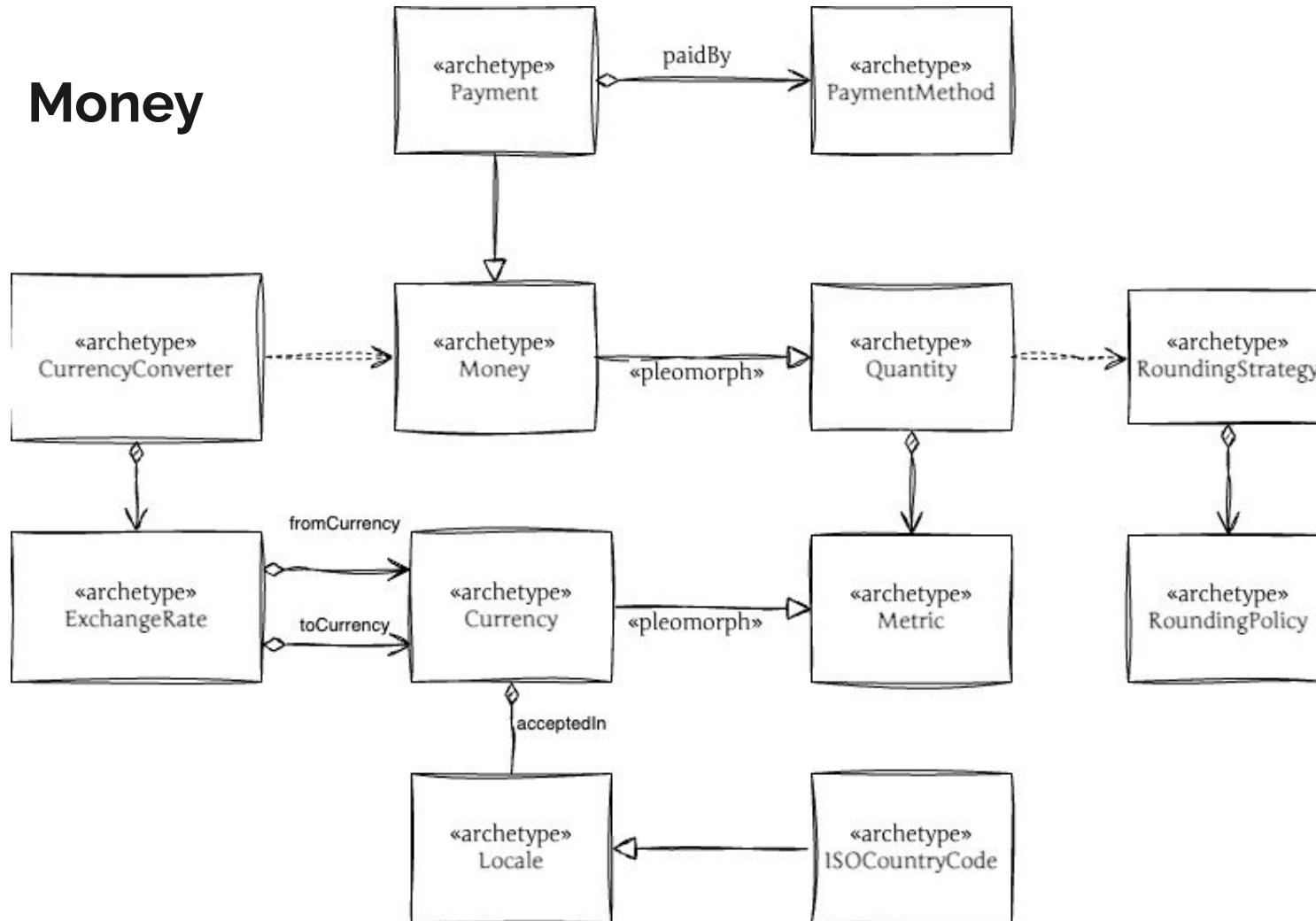
Quantity & Money & Price



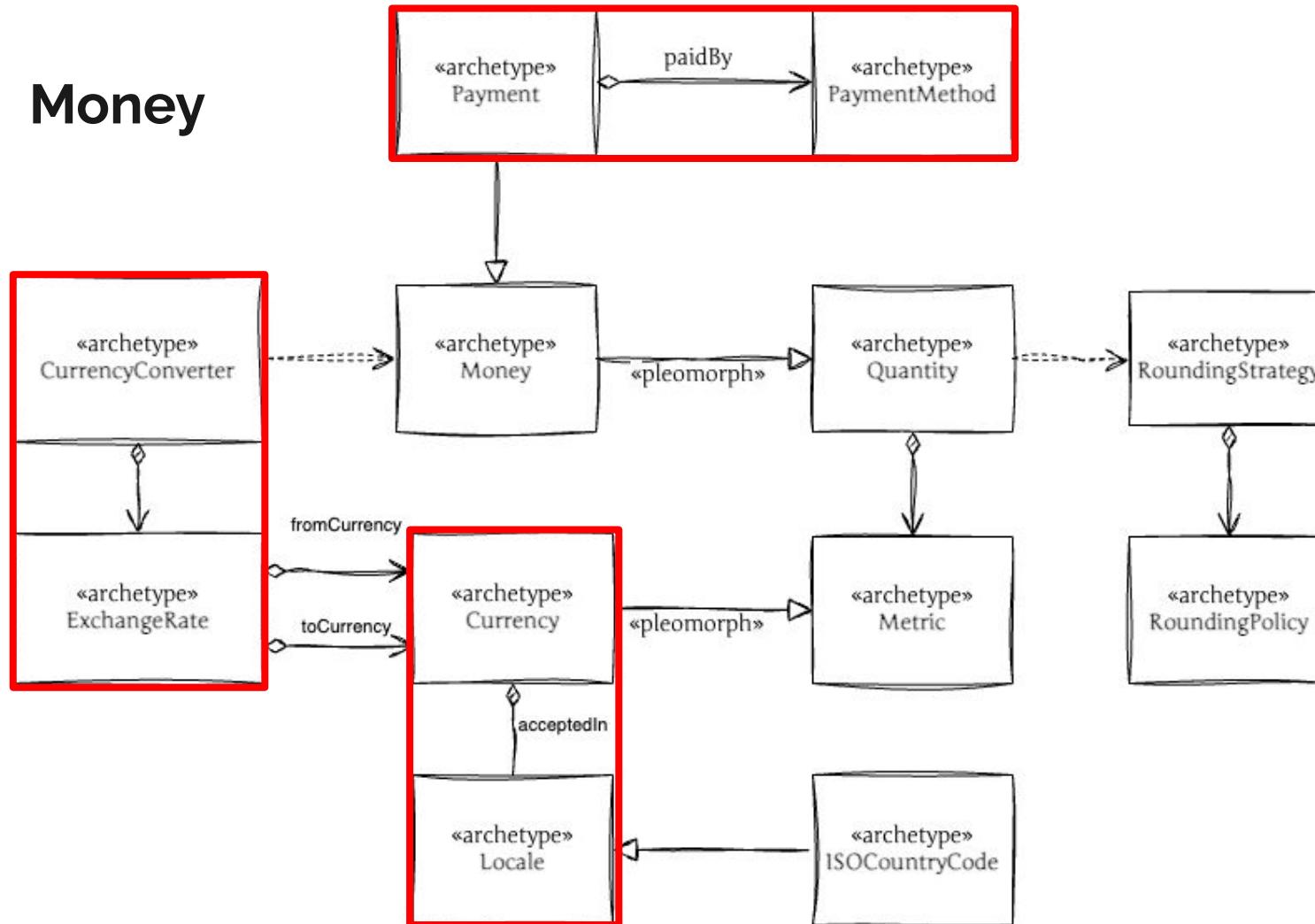
Quantity



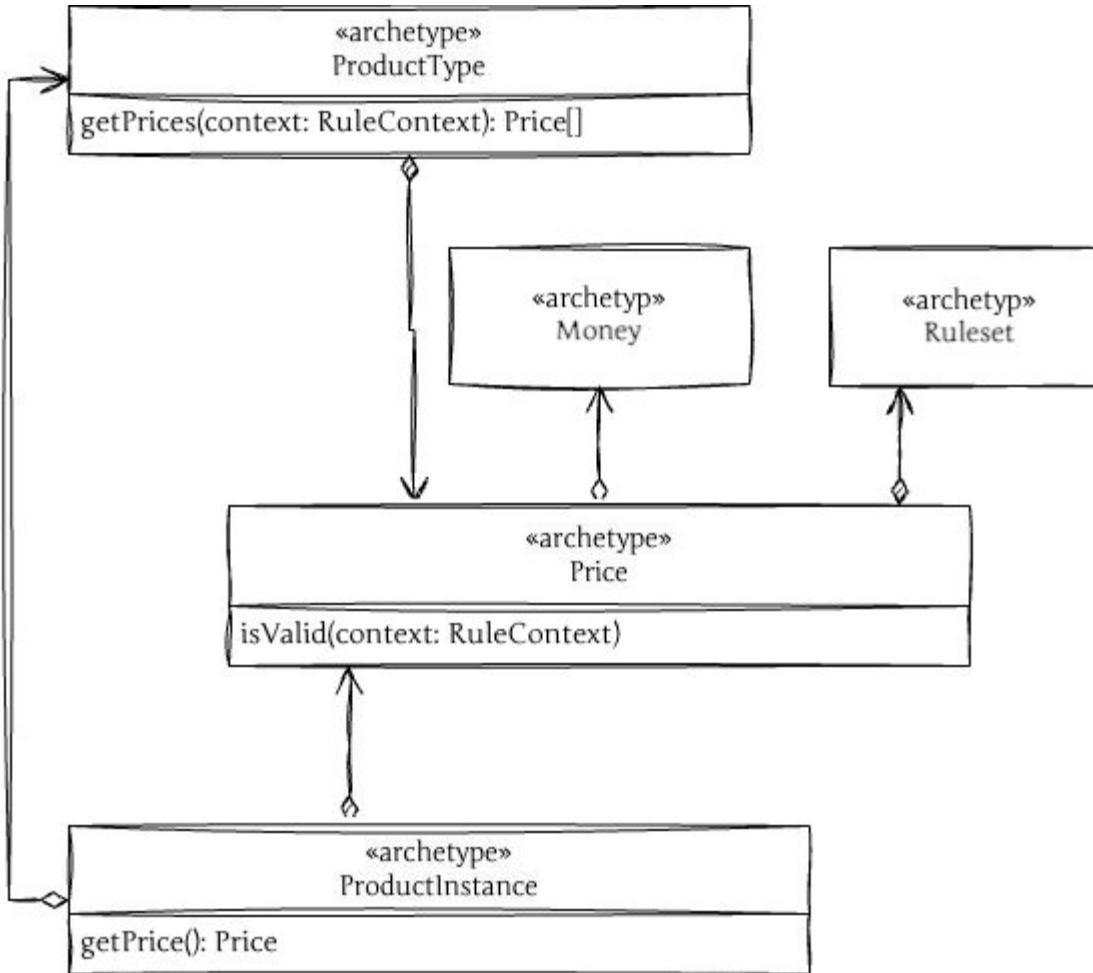
Money



Money



Price





Rule Engine



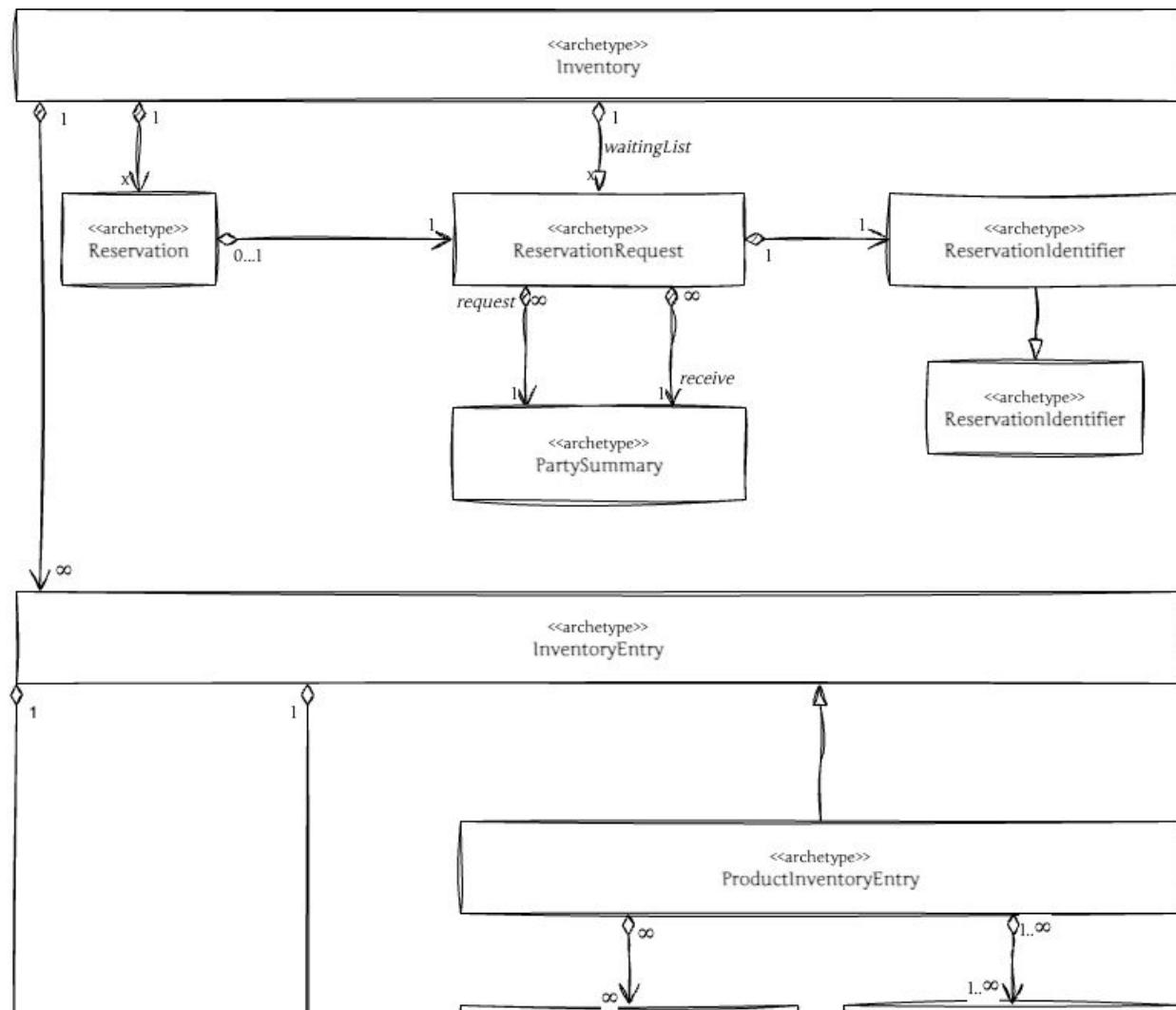
<https://github.com/jakubciszak/rule-engine>



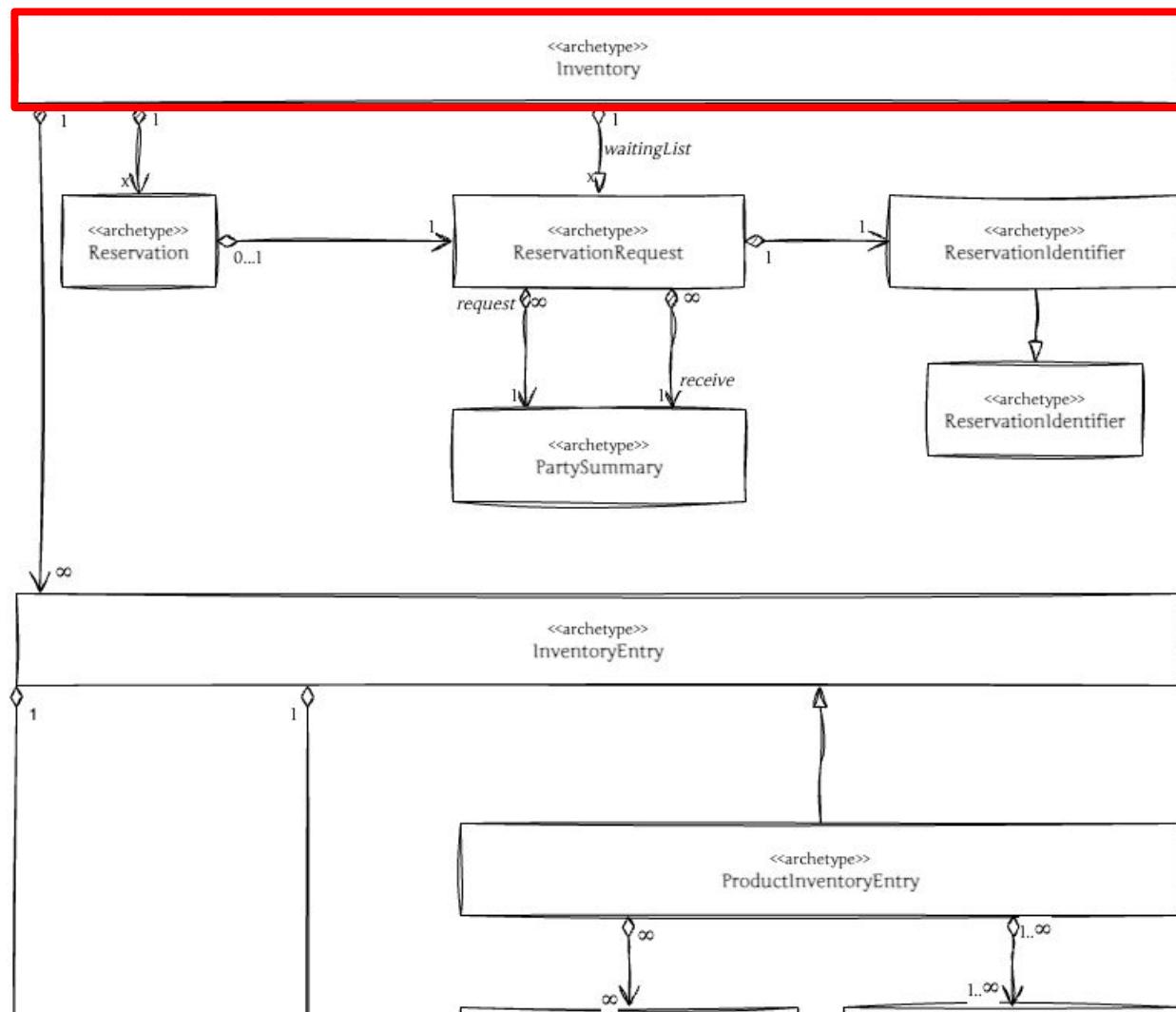
Inventory



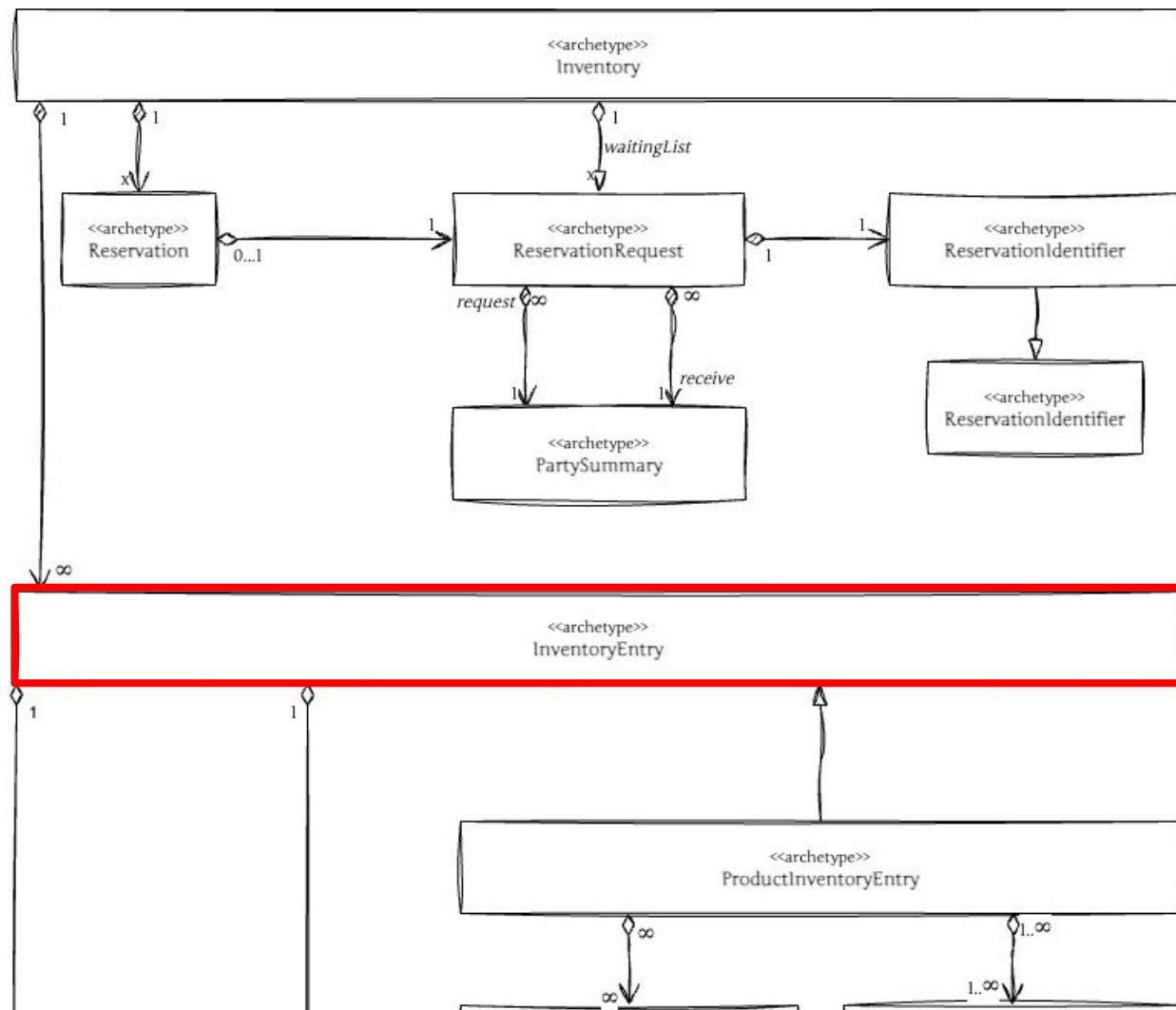
Inventory



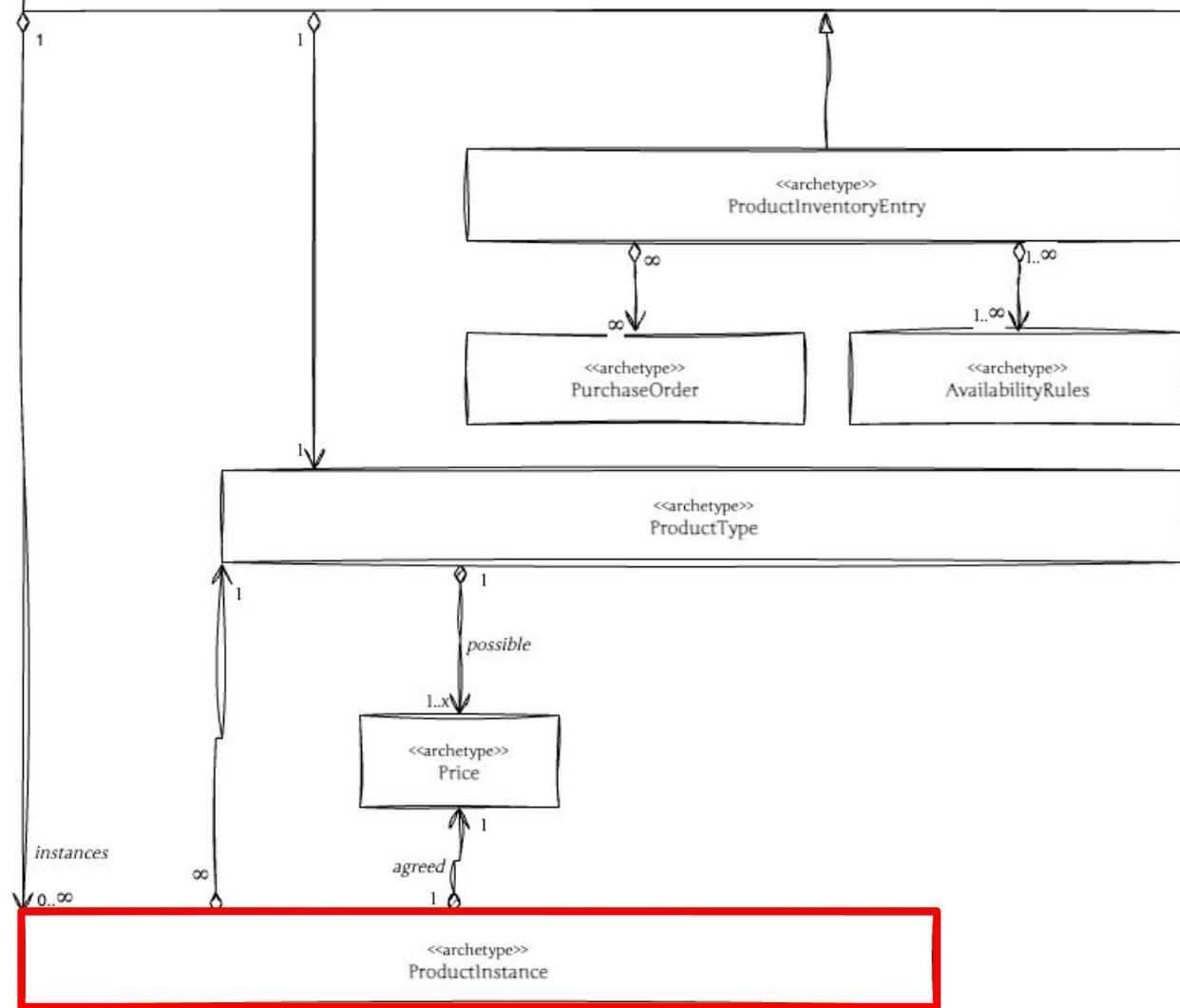
Inventory



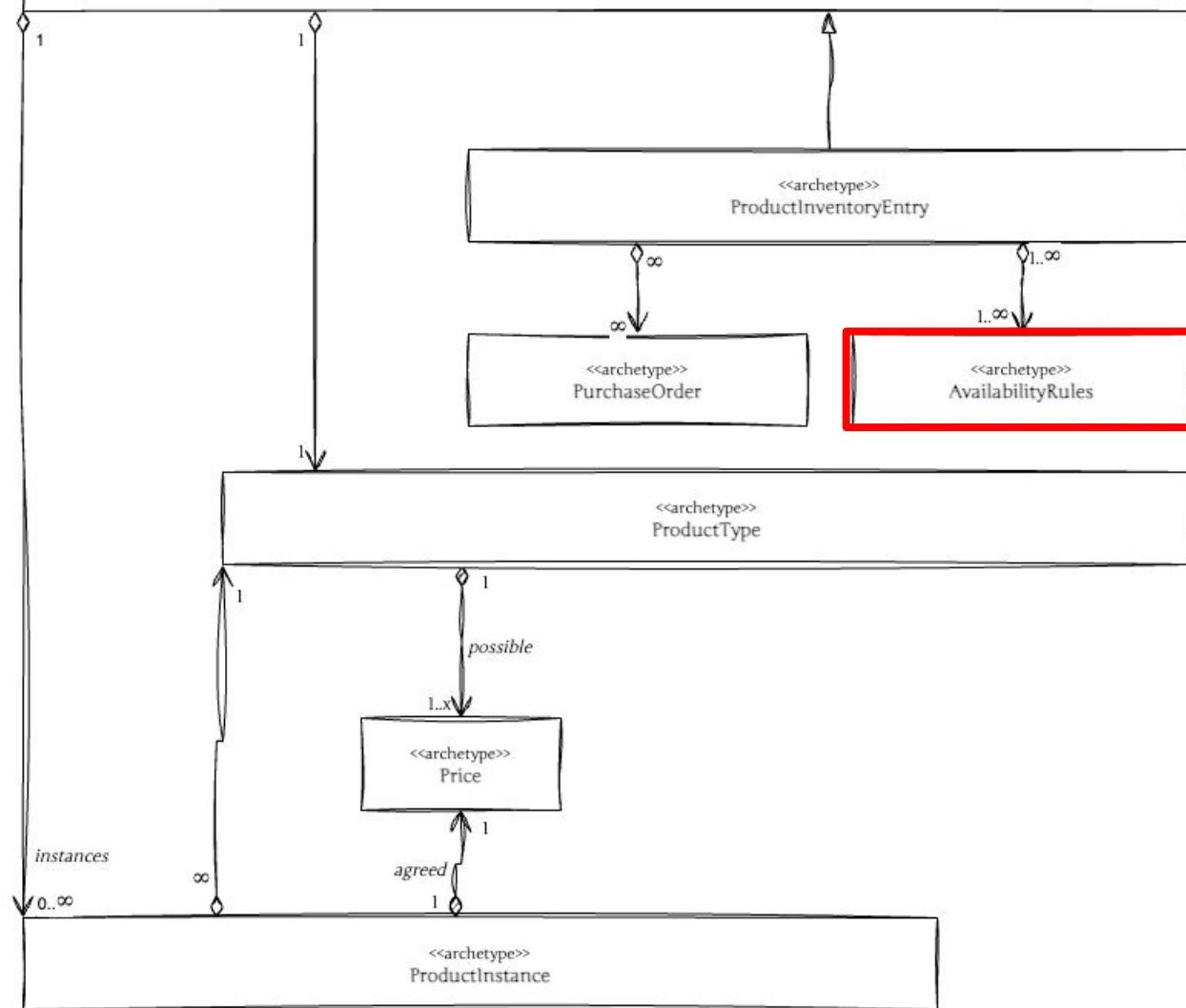
Inventory



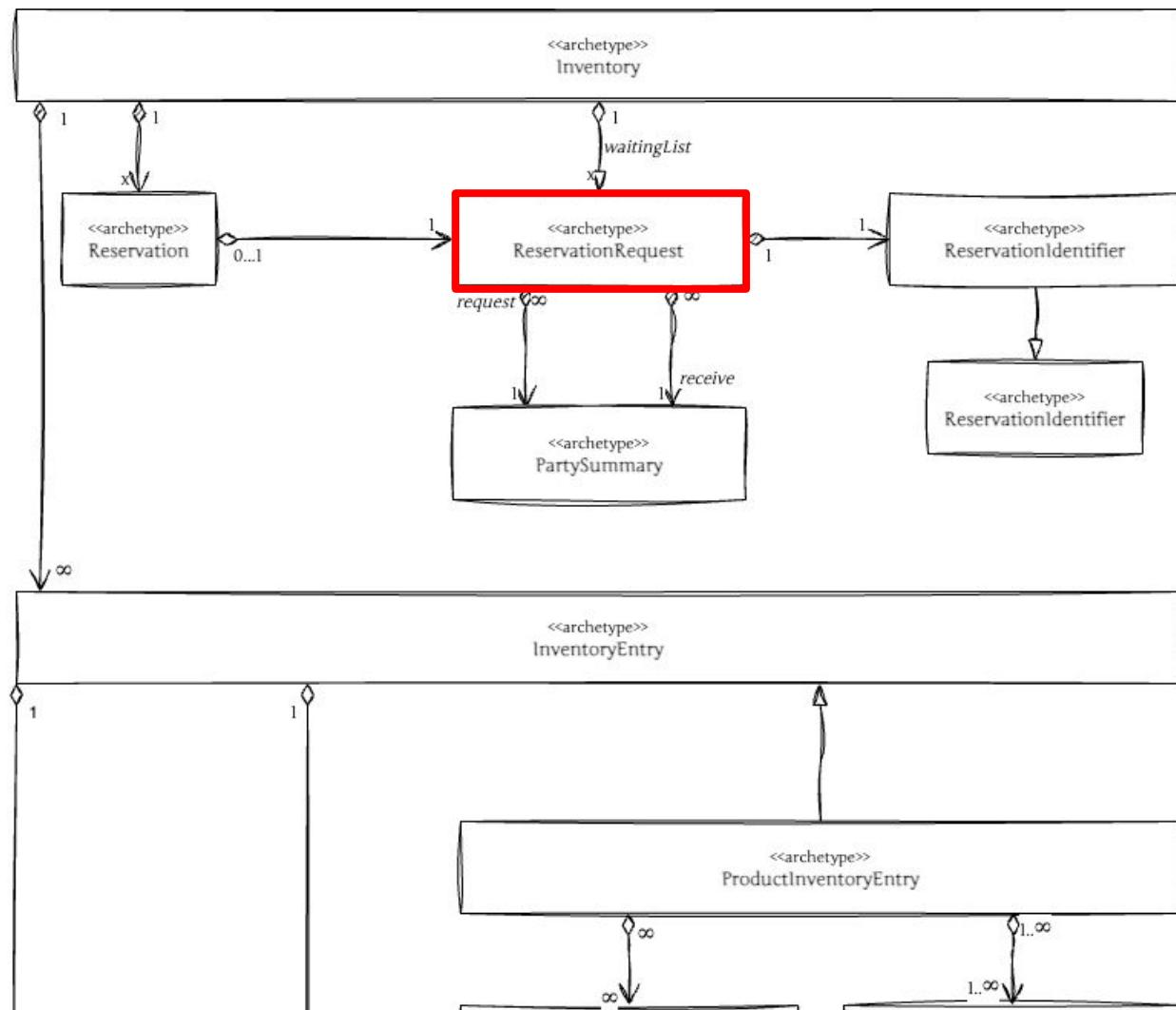
Inventory



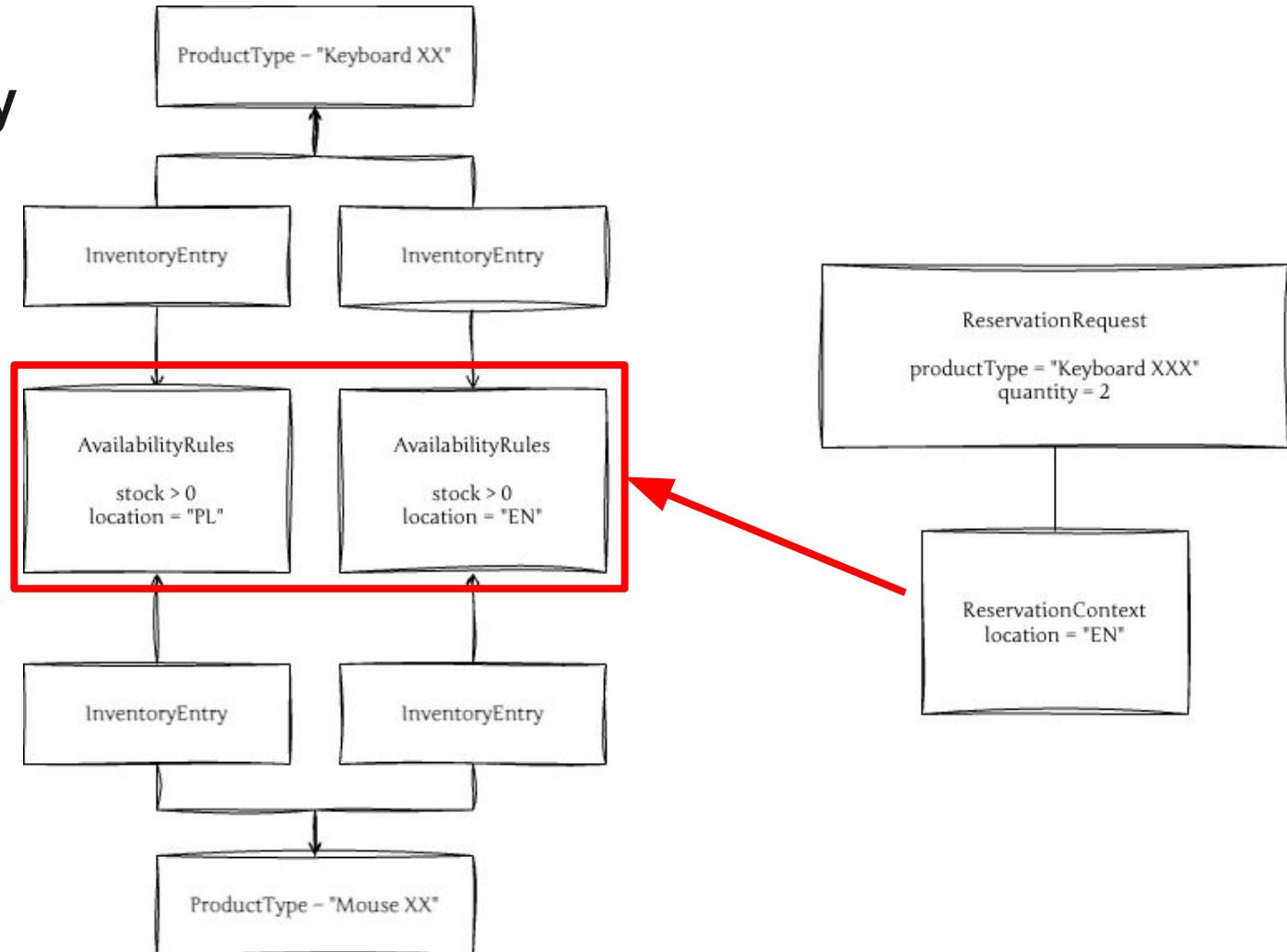
Inventory



Inventory



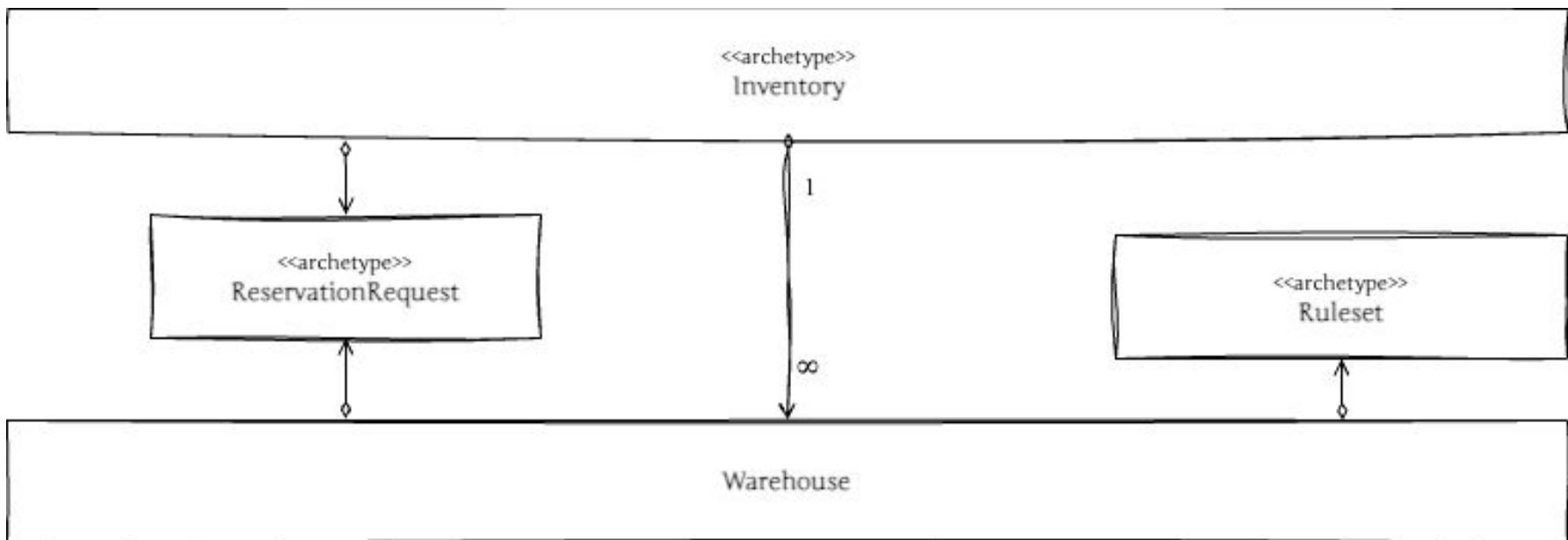
Inventory



Inventory*
multiple warehouses



Inventory*

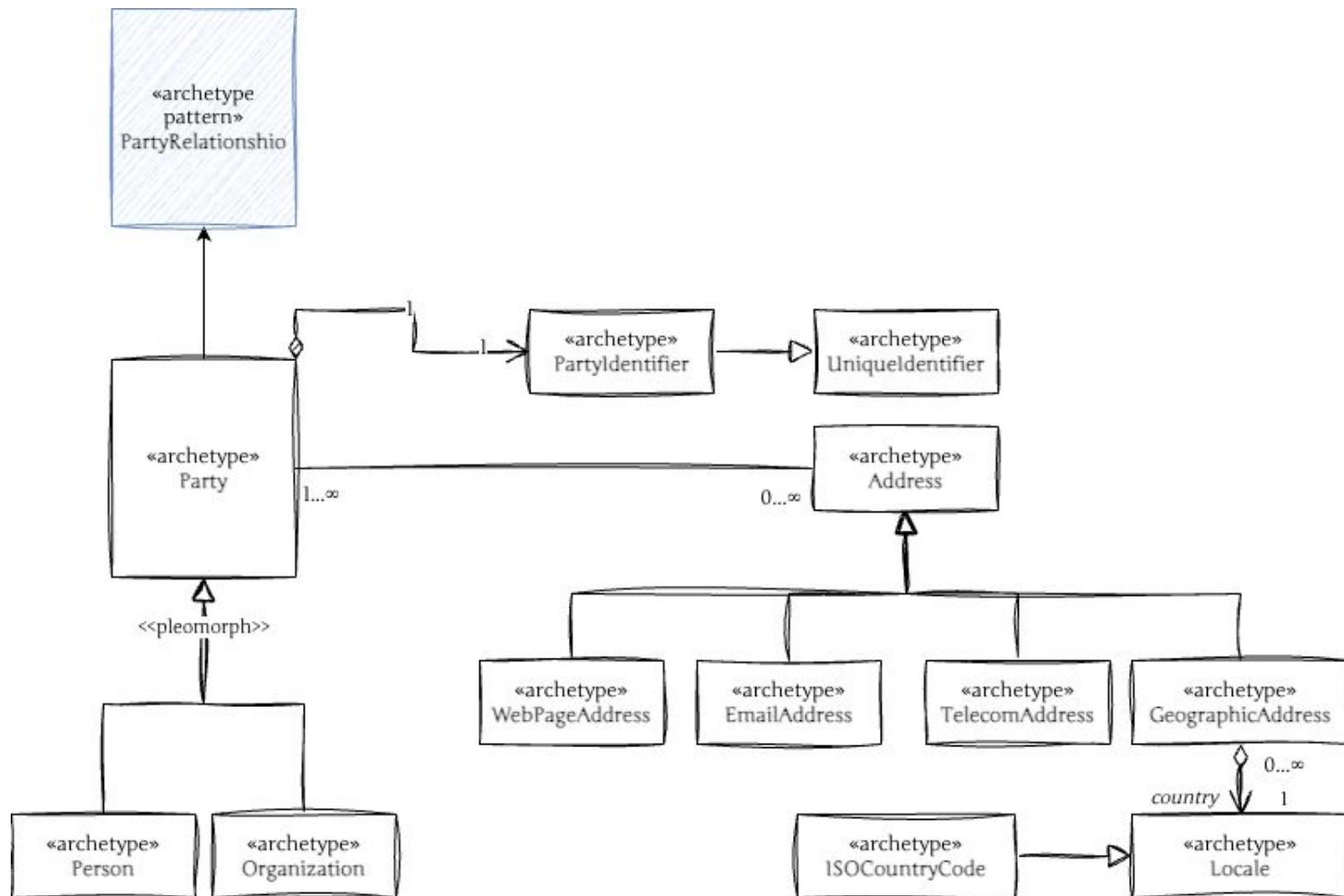




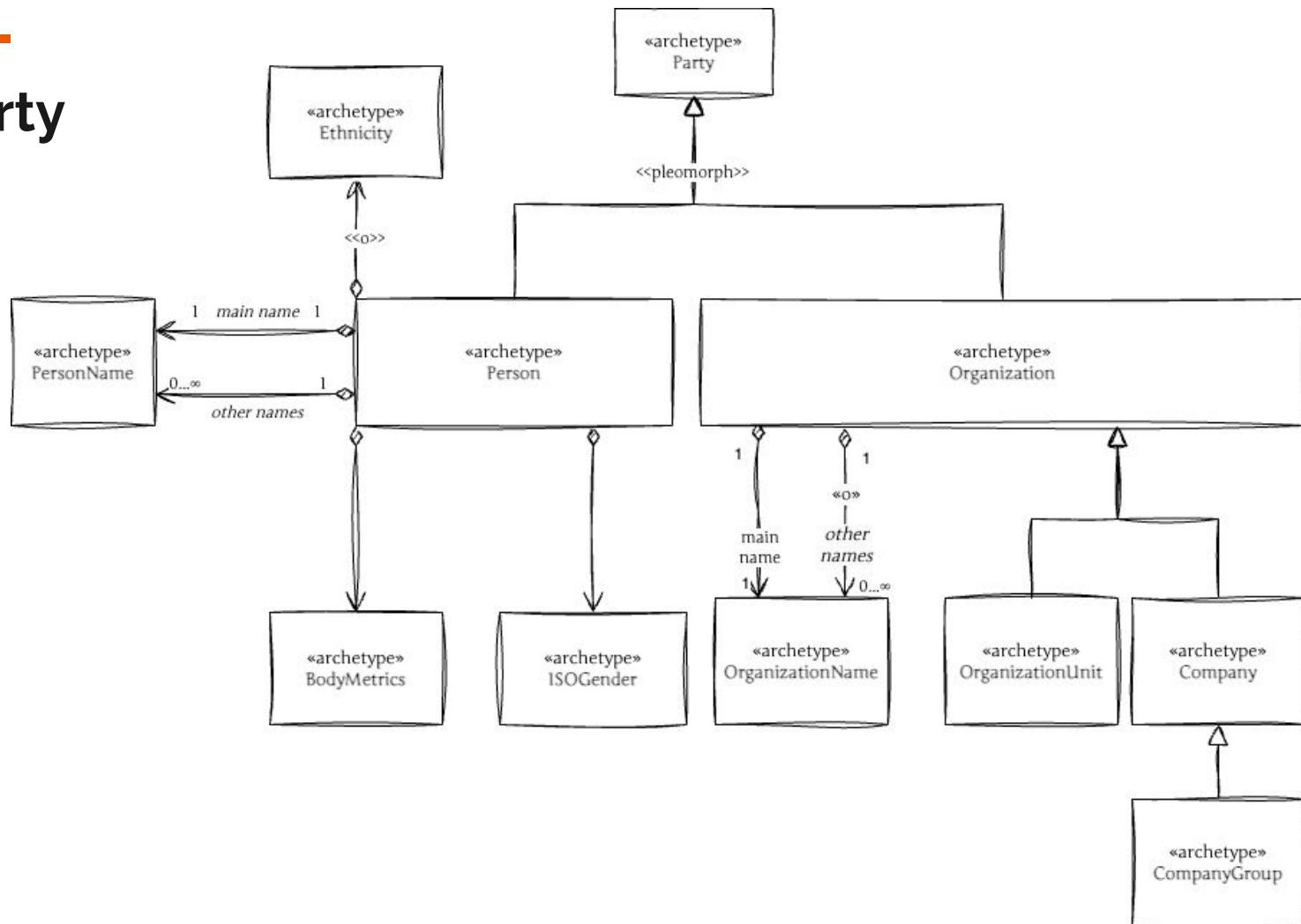
Party & Party Relationship



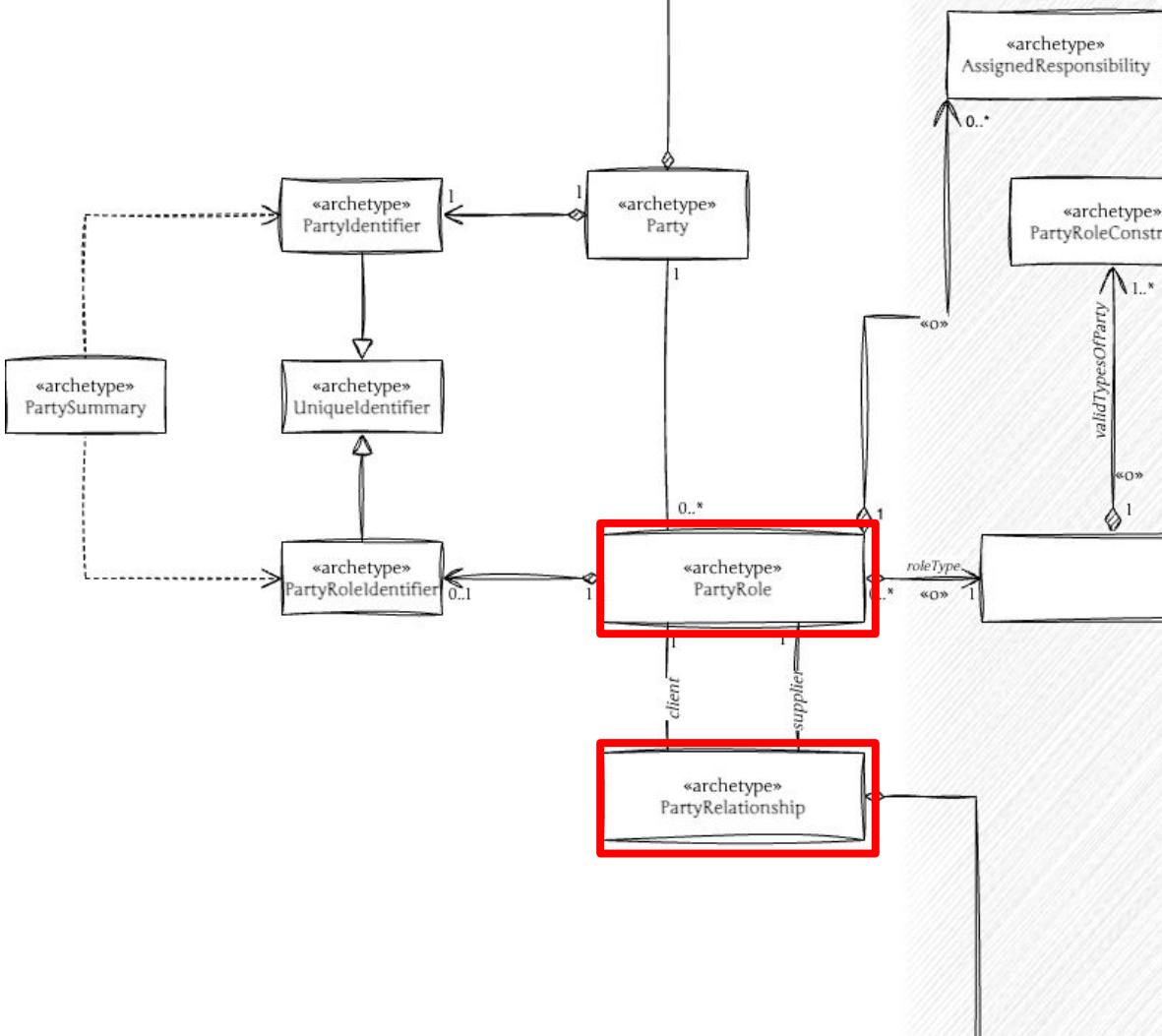
Party



Party

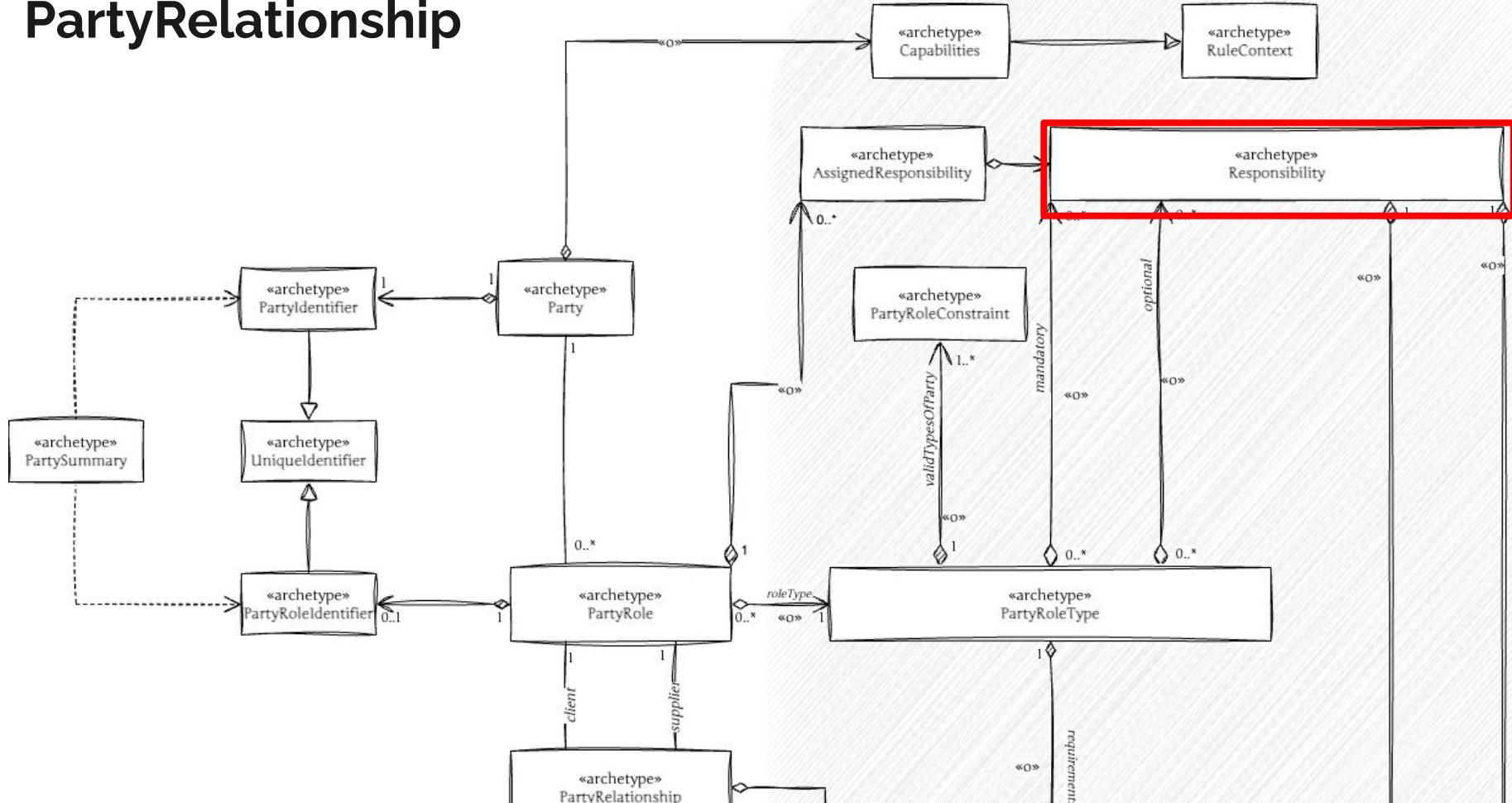


PartyRelationship

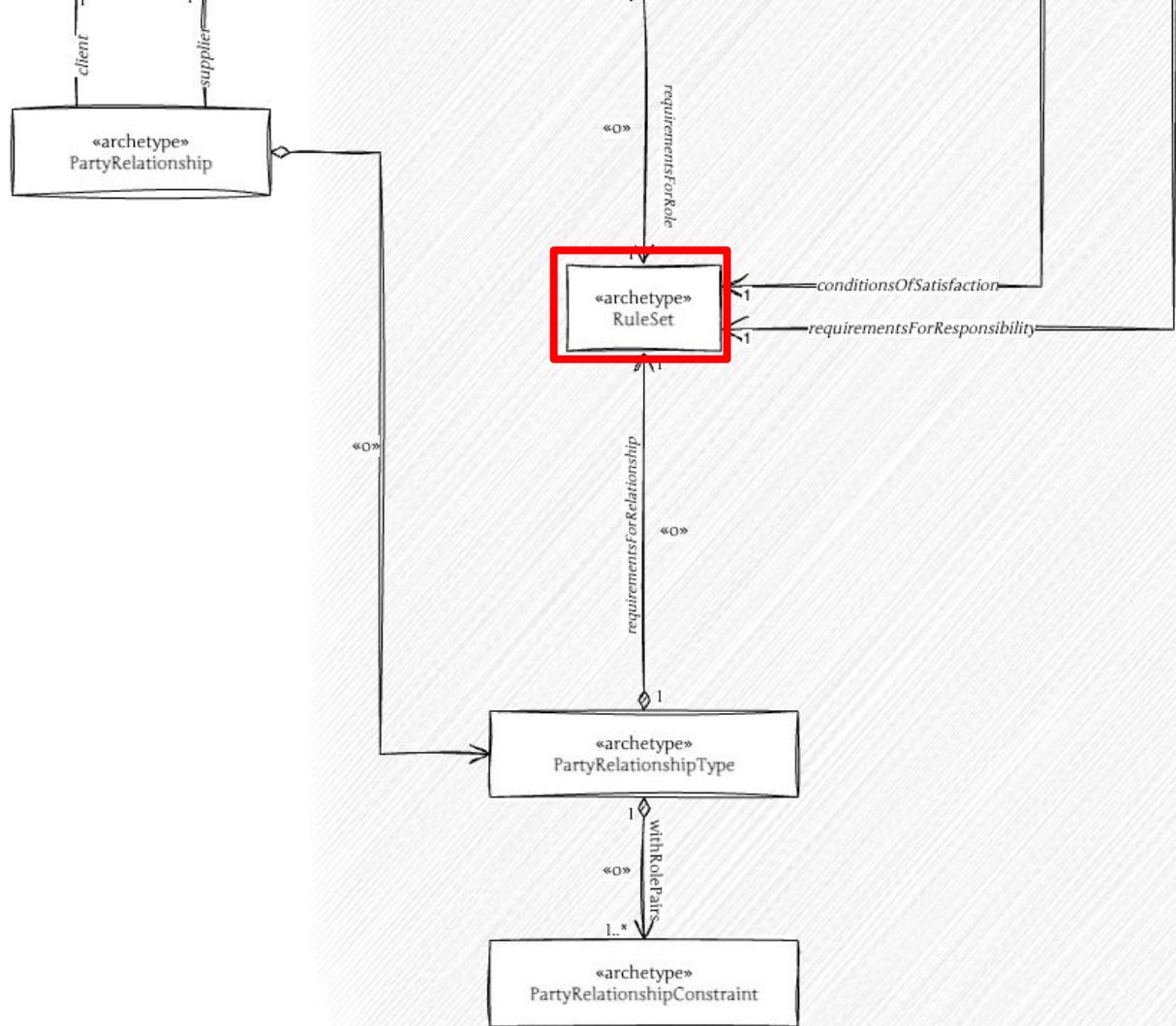


OPTIONAL

PartyRelationship

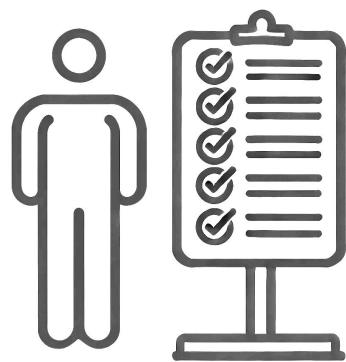


PartyRelationship





Responsibility





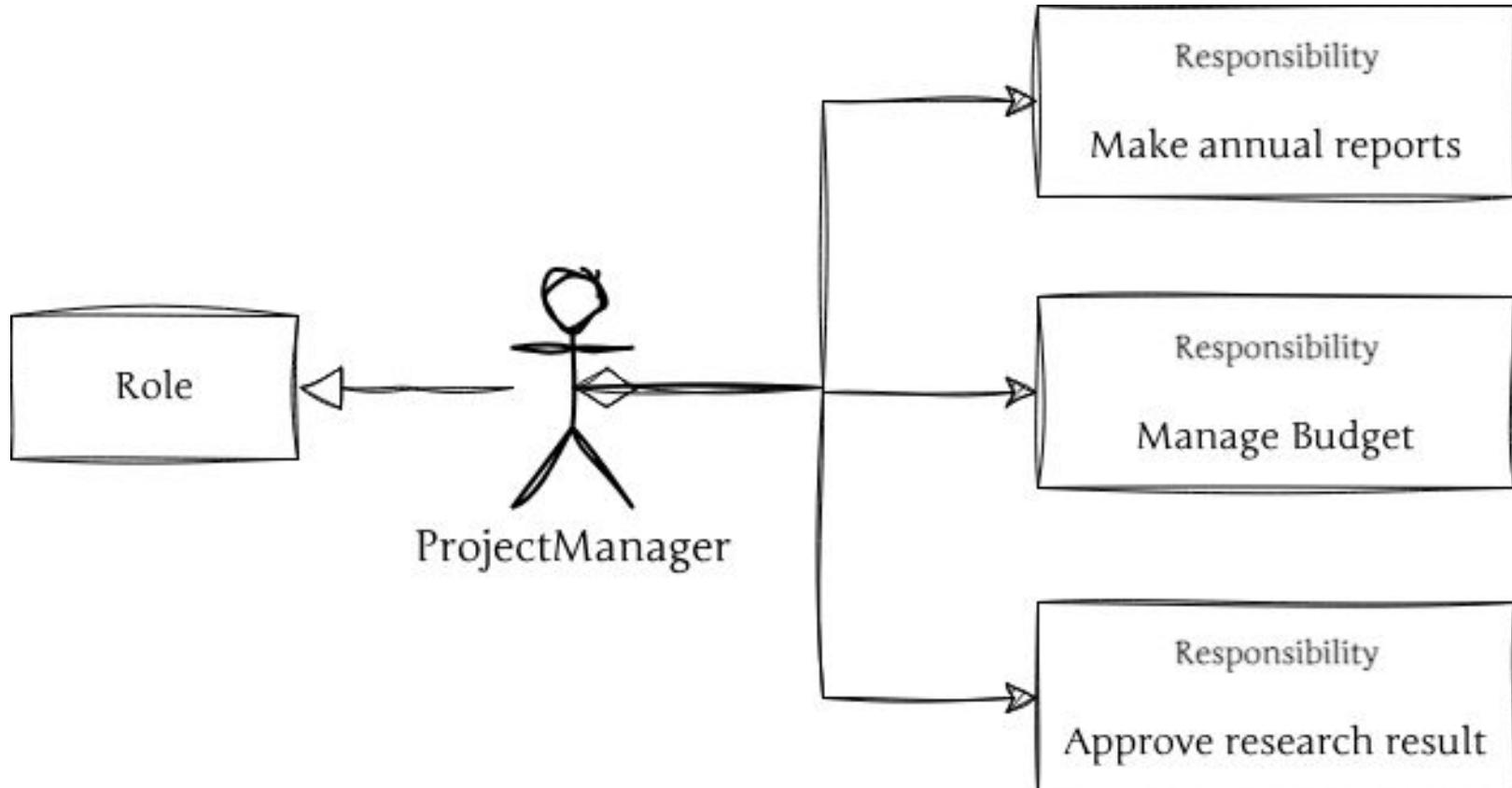
ProjectManager

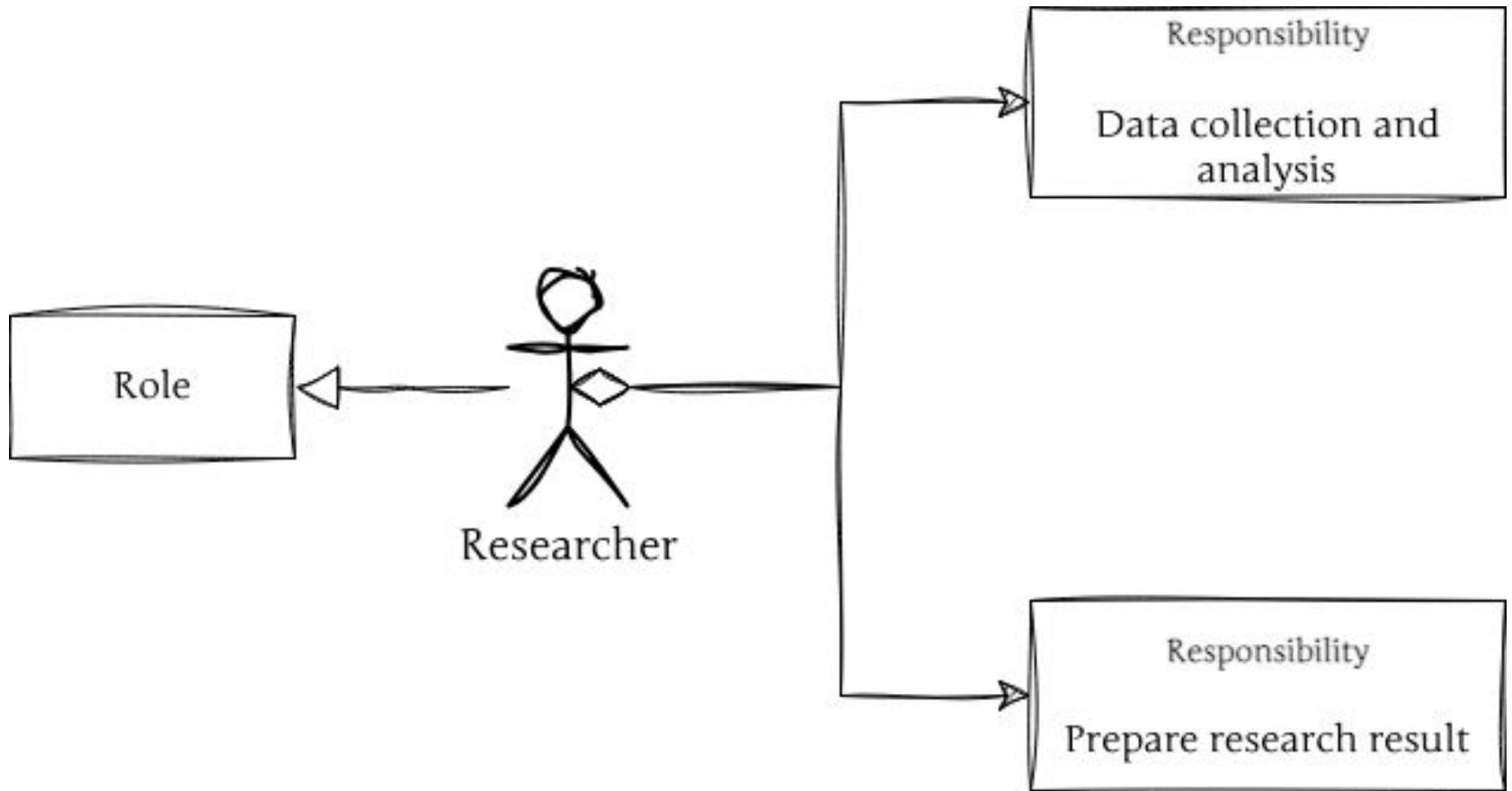


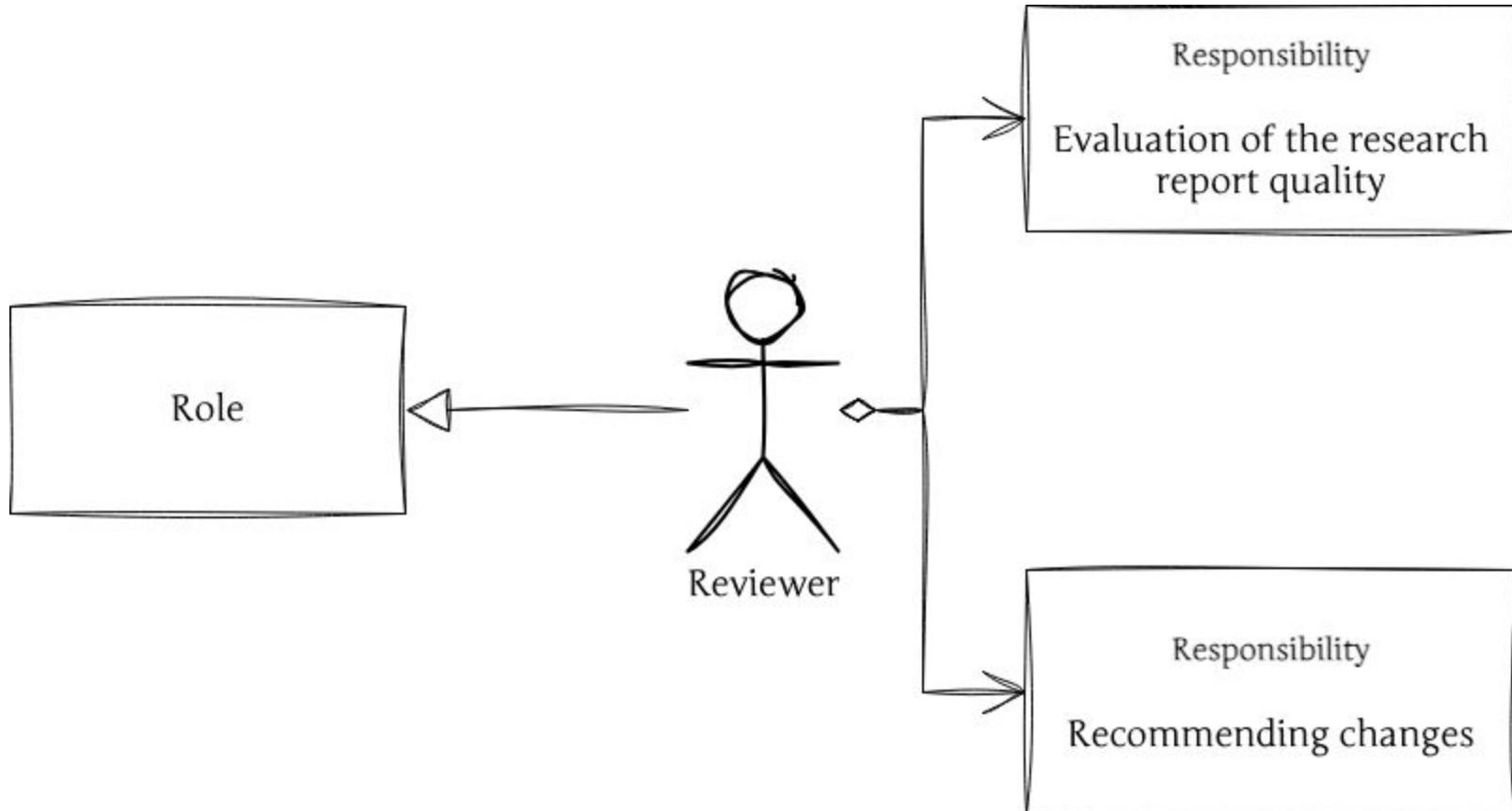
Researcher



Reviewer







```
abstract class Party
{
    /**
     * Lista ról przypisanych do strony.
     * @var GenericList<Role>
     */
    private GenericList $roles;

    public function __construct()
    {
        $this->roles = GenericList::empty();
    }

    public function getRoles(): GenericList
    {
        return $this->roles;
    }

    public function addRole(Role $role): void
    {
        $this->roles = $this->roles->append($role);
    }
}
```

```
abstract class Role
{
    /**
     * Lista odpowiedzialności przypisanych do roli.
     * @var GenericList<Responsibility>
     */
    private array $responsibilities;

    public function getResponsibilities(): array
    {
        return $this->responsibilities;
    }

    public function addResponsibility(Responsibility $responsibility): self
    {
        $this->responsibilities = $this->responsibilities->append($responsibility);
    }

    public function executeResponsibilities(RuleContext $context): void
    {
        $this->responsibilities
            ->filter(fn(Responsibility $responsibility) => $responsibility->canAssign($context))
            ->forEach(fn(Responsibility $responsibility) => $responsibility->execute());
    }
}
```

```
class ScienceEmployee extends Party  
{  
}
```

```
class RoleOfScientist extends Role  
{  
}
```

```
readonly class Responsibility
{
    public function __construct(
        public string $description,
        public bool $isMandatory,
        private Ruleset $conditionsOfSatisfaction,
        private Ruleset $conditionsForResponsibility,
        private ?\Closure $executionLogic = null
    ) {}

    /**
     * Sprawdza, czy warunki przypisania odpowiedzialności są spełnione.
     */
    public function canAssign(RuleContext $context): bool
    {
        return $this->conditionsForResponsibility === null
            || $this->conditionsForResponsibility->evaluate($context);
    }

    /**
     * Wykonuje logikę odpowiedzialności.
     */
    public function execute(): void
    {
        if ($this->executionLogic === null) {
            throw new Exception('No execution logic defined for this responsibility.');
        }

        $this->executionLogic($this->conditionsOfSatisfaction);
    }
}
```

```
-$analyzeDataResponsibility = new Responsibility(
    description: 'Analyze research data',
    isMandatory: true,
    // Ruleset określający warunki satysfakcji odpowiedzialności
    conditionsOfSatisfaction: $analyzeDataConditionsOfSatisfaction,
    // Ruleset określający warunki przypisania odpowiedzialności
    conditionsForResponsibility: $analyzeDataConditionsForResponsibility,
    // Tutaj logika analizy danych
    executionLogic: fn(Ruleset $conditionsOfSatisfaction) => 1+1
);

$prepareReportResponsibility = new Responsibility(
    description: 'Prepare research report',
    isMandatory: true,
    conditionsOfSatisfaction: $prepareReportConditionsOfSatisfaction,
    conditionsForResponsibility: $prepareReportConditionsForResponsibility,
    // Tutaj logika przygotowania raportu
    executionLogic: fn(Ruleset $conditionsOfSatisfaction) => 2+2
);
```

```
$researcherRole = new RoleOfScientist();
$researcherRole->addResponsibility($analyzeDataResponsibility);
$researcherRole->addResponsibility($prepareReportResponsibility);
$concreteResearcherEmployee = new ScienceEmployee();
$concreteResearcherEmployee->addRole($researcherRole);

// Tworzenie nowego badania, z czapy faktorką,
// ale nie zmieścimy się w slajdzie inaczej
$research = Research::create();

$researchResult = $concreteResearcherEmployee->getRoles()
->executeResponsibilities($research->getContext());
```

```
$validRole = new Rule(name: 'validResponsibilityRule');
$validRole
    ->variable(name: 'role')
    ->variable(name: 'expected role', value: RoleOfScientist::class)
    ->equalTo();
```

```
$ownershipRule = new Rule(name: 'ownershipRule');
$ownershipRule
    ->variable(name: 'owner')
    ->variable(name: 'employee')
    ->notEqualTo();
```

```
$conditionsForResponsibility = new Ruleset($validRole, $ownershipRule);
$analyzeDataResponsibility = new Responsibility(
    // reszta
    • conditionsForResponsibility: $conditionsForResponsibility,
);|
```



Implementacja

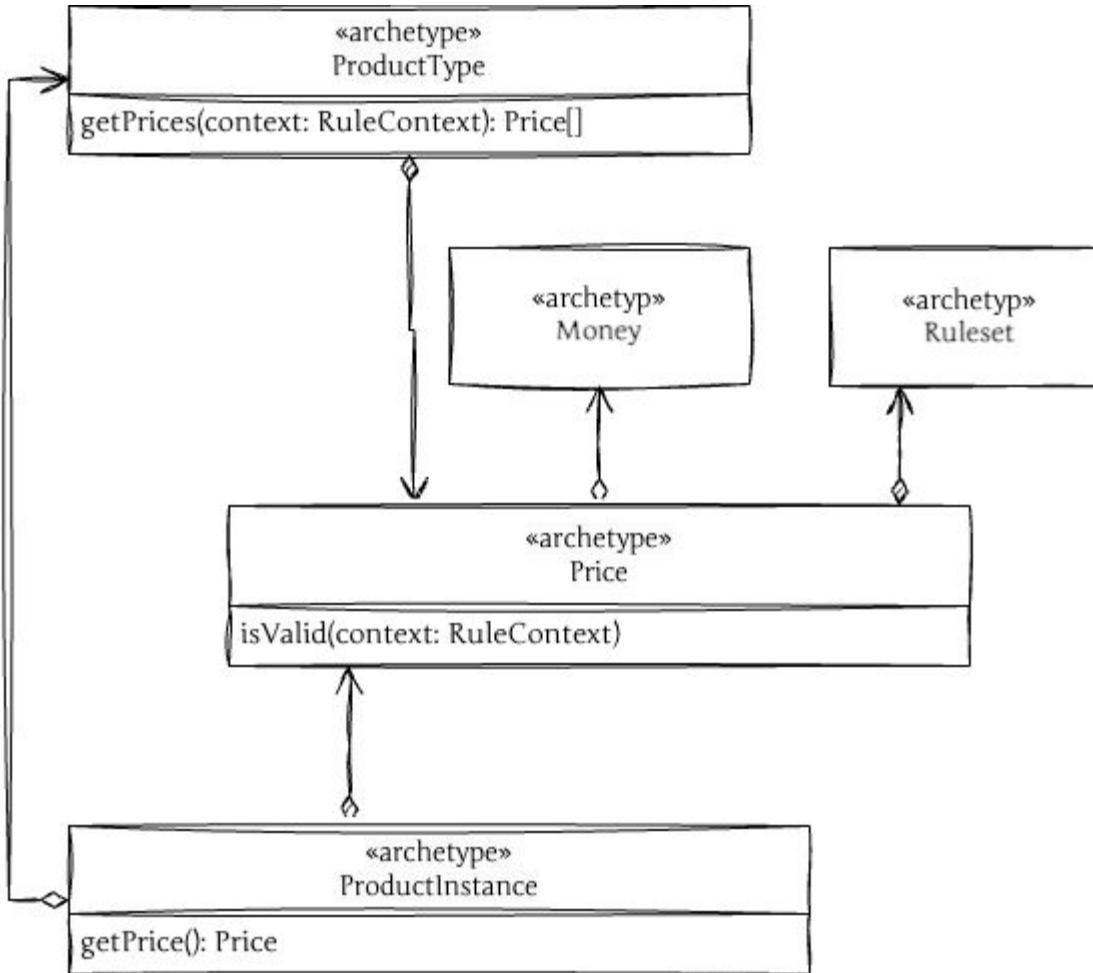




Ceny uzależnione od różnych czynników



Price



Ceny uzależnione od różnych czynników

```
readonly class Price
{
    1 usage
    private Ruleset $ruleset;

    no usages new *
    public function isApplicable(RuleContext $ruleContext): bool
    {
        return $this->ruleset->apply($ruleContext);
    }
}
```

Ceny uzależnione od różnych czynników

```
class Product
{
    /**
     * @var Collection<Price>
     */
    1 usage
    private Collection $prices;

    2 usages new *
    public function getPrice(RuleContext $ruleContext): Price
    {
        return $this->prices->filter(fn(Price $price) => $price->isApplicable($ruleContext))->first();
    }
}
```

Ceny uzależnione od różnych czynników

```
class Pricing
{
    2 usages new *
    public static function createRuleContext(
        Product $product,
        UnsignedQuantity $quantity,
        CountryCode $location
    ): RuleContext {
        $elements = [
            new Variable('productCategory', $product->getCategory()),
            new Variable('quantity', $quantity->getValue()),
            new Variable('location', $location),
            new Proposition('seasonalPromotion', fn() => self::isSeasonalPromotionActive())
        ];

        return new RuleContext($elements);
    }
}
```

Ceny uzależnione od różnych czynników

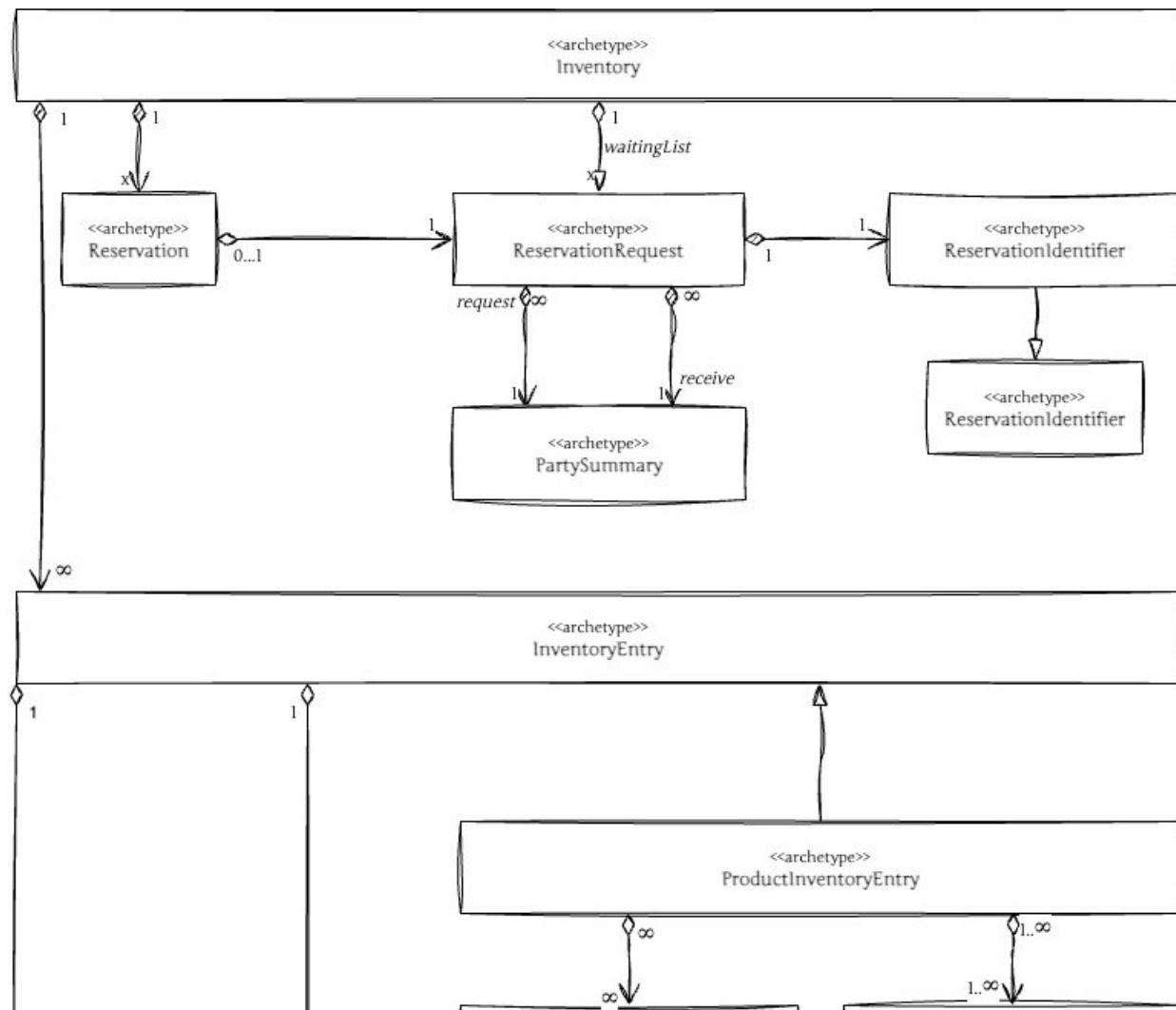
```
class PurchaseOrder
{
    no usages new *
    public function addItem(
        Product $product,
        UnsignedQuantity $quantity,
        \DateTimeImmutable $requestedAt
    ): void
    {
        $this->items->add(
            new OrderLineItem($product, $product->getPrice(
                Pricing::createRuleContext($product, $quantity, $this->location)), $quantity
            )
        );
    }
}
```



Zarządzanie zapasami



Inventory



Zarządzanie zapasami

```
readonly class Inventory
{
    new *
    public function __construct(private GenericList $warehouses)
    {
    }

    /**
     * @return Either<ReservationRejected, ReservationAccepted>
     */
    4 usages new *
    public function makeReservation(ReservationRequest $request): Either
    {
        $warehouseOption = $this->warehouses->find(fn(Warehouse $warehouse) => $warehouse->canHandleRequest($request));

        return $warehouseOption->map(fn(Warehouse $warehouse) => $warehouse->makeReservation($request))
            ->getorElse(Either::left(new ReservationRejected(reason: 'No warehouse can handle the request')));
    }
}
```

Zarządzanie zapasami

```
readonly class Inventory
{
    new *
    public function __construct(private GenericList $warehouses)
    {
    }

    /**
     * @return Either<ReservationRejected, ReservationAccepted>
     */
    4 usages new *
    public function makeReservation(ReservationRequest $request): Either
    {
        $warehouseOption = $this->warehouses->find(fn(Warehouse $warehouse) => $warehouse->canHandleRequest($request));

        return $warehouseOption->map(fn(Warehouse $warehouse) => $warehouse->makeReservation($request))
            ->getorElse(Either::left(new ReservationRejected(reason: 'No warehouse can handle the request')));
    }
}
```

Zarządzanie zapasami

```
class Warehouse
{
    /**
     * @param GenericList<InventoryEntry> $entries
     */
    5 usages new *
    public function __construct(
        private readonly GenericList $entries,
        private Ruleset $handlingRules
    ) {}

    1 usage new *
    public function canHandleRequest(ReservationRequest $request): bool
    {
        return $this->handlingRules->evaluate($request->reservationContext())->getValue();
    }

    2 usages new *
    public function makeReservation(ReservationRequest $request): Either
    {
        return $this->entries->fold(
            Either::left(new ReservationRejected(reason: 'No products available')),
            fn(Either $either, InventoryEntry $entry) => $either->map(fn() => $either)->getOrElse($entry->makeReservation($request))
        );
    }
}
```

```
class InventoryEntry
{
    3 usages new *
    public function __construct(
        private ProductTypeIdentifier $productIdentifier,
        private GenericList $productInstances,
        private Ruleset $availabilityRules
    ) {
    }

    3 usages new *
    public function makeReservation(ReservationRequest $request): Either
    {
        $reservationContext = $this->fillContextData($request->reservationContext());

        $isAvailable = $this->availabilityRules->evaluate($reservationContext)->getValue();

        if (!$isAvailable) {
            return Either::left(new ReservationRejected( reason: 'Product is not available'));
        }

        $reservation = Reservation::fromRequest($request);

        /** @var Either<Reservation> $reservationResult */
        $reservationResult = $this->productInstances->fold(
            Either::right($reservation),
            fn(Either $either, ProductInstance $instance) => $either->map(
                fn(Reservation $current) => $instance->reserve($reservation)
            )
        );
    }

    return Either::right($reservationResult->get());
}

```

Zarządzanie zapasami



Ujarzmienie różnych modeli sprzedażowych





Różne modele sprzedażowe

```
5 abstract class Party
6 {
7     protected $partyId;
8     protected $name;
9
10
11    public function __construct($partyId, $name)
12    {
13        $this->partyId = $partyId;
14        $this->name = $name;
15    }
16
17    public function getPartyId()
18    {
19        return $this->partyId;
20    }
21
22    public function getName()
23    {
24        return $this->name;
25    }
26
27    abstract public function getPartyType(): PartyType;
28    abstract public function getSummary(): PartySummary;
29 }
30
```

Różne modele sprzedażowe

```
class Person extends Party
{
    private string $firstName;
    private string $lastName;

    public function __construct(PartyId $partyId, string $firstName, string $lastName)
    {
        parent::__construct($partyId, $firstName . ' ' . $lastName);
        $this->firstName = $firstName;
        $this->lastName = $lastName;
    }

    public function getPartyType(): PartyType{...}

    public function getFirstName(): string{...}

    public function getLastName(): string{...}

    public function getSummary(): PartySummary
    {
        return new PartySummary(
            // potrzebne dane
        );
    }
}
```

Różne modele sprzedażowe

```
class Organization extends Party
{
    private string $organizationName;

    public function __construct(PartyId $partyId, string $organizationName)
    {
        parent::__construct($partyId, $organizationName);
        $this->organizationName = $organizationName;
    }

    >    public function getOrganizationName(){...}

    >    public function getPartyType(): PartyType{...}

    public function getSummary(): PartySummary
    {
        return new PartySummary(
            // potrzebne dane
        );
    }
}
```

Różne modele sprzedażowe

```
interface MarketplaceCustomerRole
{
    public function handleMarketplaceOrder(MarketplaceOrderRequest $request): Result;
}

class BusinessClientRole extends PartyRole implements MarketplaceCustomerRole
{
    public function handleMarketplaceOrder(MarketplaceOrderRequest $request): Either
    {
        if (!$this->validate($request)) {
            return Either::left(new OrderRejected('Business requirements not met'));
        }

        if ($request->isBulkOrder()) {
            $request->applyDiscount(10);
        }

        return Either::right(new OrderAccepted($request));
    }

    private function validate(MarketplaceOrderRequest $request): bool
    {
        // Business specific requirements
        return true;
    }
}

class IndividualClientRole extends PartyRole implements MarketplaceCustomerRole
{
    public function handleMarketplaceOrder(MarketplaceOrderRequest $request): Either
    {
        if (!$this->validate($request)) {
            return Either::left(new OrderRejected('Individual requirements not met'));
        }

        return Either::right(new OrderAccepted($request));
    }

    private function validate(MarketplaceOrderRequest $request): bool
    {
        // Individual-specific validation logic
        return true;
    }
}
```

Różne modele sprzedażowe

```
class BusinessClientRole extends PartyRole implements MarketplaceCustomerRole
{
    public function handleMarketplaceOrder(MarketplaceOrderRequest $request): Either
    {
        if (!$this->validate($request)) {
            return Either::left(new OrderRejected('Business requirements not met'));
        }

        if ($request->isBulkOrder()) {
            $request->applyDiscount(10);
        }
        return Either::right(new OrderAccepted($request));
    }

    private function validate(MarketplaceOrderRequest $request): bool
    {
        // Business specific requirements
        return true;
    }
}
```

Różne modele sprzedażowe

```
class IndividualClientRole extends PartyRole implements MarketplaceCustomerRole
{
    public function handleMarketplaceOrder(MarketplaceOrderRequest $request): Either
    {
        if (!$this->validate($request)) {
            return Either::left(new OrderRejected('Individual requirements not met'));
        }

        return Either::right(new OrderAccepted($request));
    }

    private function validate(MarketplaceOrderRequest $request): bool
    {
        // Individual-specific validation logic
        return true;
    }
}
```

Różne modele sprzedażowe

```
interface MarketplaceCustomerRole
```

Abstract Strategy

```
class BusinessClientRole extends PartyRole implements MarketplaceCustomerRole
```

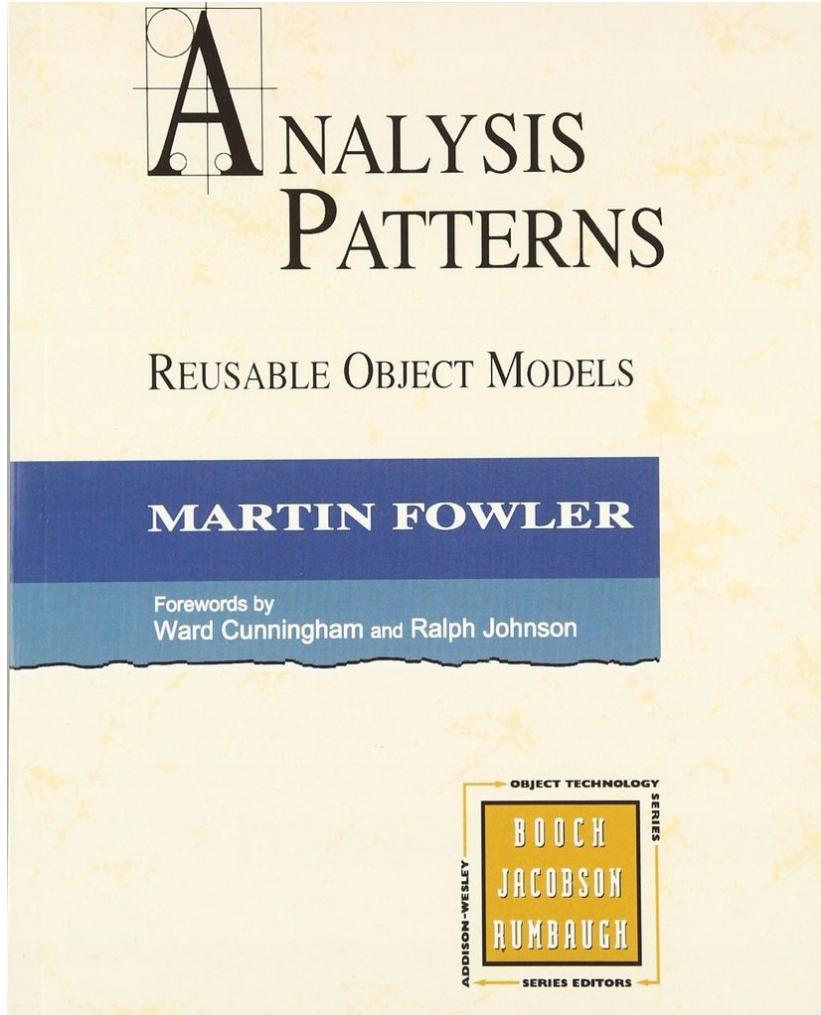
Concrete Strategies

```
class IndividualClientRole extends PartyRole implements MarketplaceCustomerRole
```



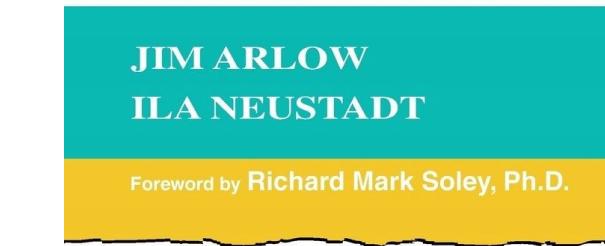


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<https://softwarearchetypes.com/>

Ktoś już to wymyślił

Modelowanie z użyciem archetypów biznesowych.

Jakub Ciszak



Oceń prezentację!