

1. Data Preparation
2. Analysis of risk parameters
 3. Data split
 4. Model functional form
5. Multiple Factor Analysis
 6. Model selection
 7. Model validation

Risk Models Development Process

Jakub Szotek

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- ➊ 1. Data Preparation
- ➋ 2. Analysis of risk parameters
- ➌ 3. Data split
- ➍ 4. Model functional form
- ➎ 5. Multiple Factor Analysis
- ➏ 6. Model selection
- ➐ 7. Model validation

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1. Data Preparation

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Data Preparation

- Model population
- Observation window
- Observation level
- Review of data systems
- Source data

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Load data

```
Data <- read.csv('https://raw.githubusercontent.com/jakubszotek/Present
```

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View data

```
print(head(Data,4), digits = 2, row.names = FALSE)
```

```
## Customer_ID Date_of_data Default_date Country Industry
##          1  01/01/2014   24/11/2014      UK          A
##          2  01/01/2011                      UK          D
##          3  01/01/2018                      FR          A
##          4  01/01/2014   11/08/2014      FR          A
## Length_of_business Total_assets Financial_leverage
##              4.3           1.5              1.1
##              8.7           9.8              1.2
##              7.1           1.7              0.6
##              5.6           6.2              1.2
## Credit_limit  EDF GDP_growth Default
##          0.27 0.013      2.95      1
##          1.27 0.015      1.64      0
##          0.59 0.010      1.72      0
##          0.87 0.013      0.96      1
```

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2. Analysis of risk parameters

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All headers

```
sapply(Data, class)
```

##	Customer_ID	Date_of_data	Default_date
##	"integer"	"factor"	"factor"
##	Country	Industry	Length_of_business
##	"factor"	"factor"	"numeric"
##	Total_assets	Financial_leverage	Credit_limit
##	"numeric"	"numeric"	"numeric"
##	EDF	GDP_growth	Default
##	"numeric"	"numeric"	"integer"

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Default variable

```
head(Data,10) %>% select(Default_date, Default)
```

```
##      Default_date Default
## 1      24/11/2014        1
## 2                      0
## 3                      0
## 4      11/08/2014        1
## 5                      0
## 6      03/04/2012        1
## 7                      0
## 8                      0
## 9                      0
## 10                     0
```

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Risk drivers

- Types of drivers:
 - Demographic
 - Financial
 - Behavioural
 - Macroeconomic
- Types of data:
 - Numerical
 - Boolean
 - Categorical

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Risk drivers

```
Drivers <- Data %>% select(-Date_of_data,-Default_date)
print(head(Drivers,5), digits = 2, row.names = FALSE)
```

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Risk drivers

##	Customer_ID	Country	Industry	Length_of_business		
## 1	1	UK	A	4.3		
## 2	2	UK	D	8.7		
## 3	3	FR	A	7.1		
## 4	4	FR	A	5.6		
## 5	5	UK	A	2.3		
##	Total_assets	Financial_leverage	Credit_limit	EDF		
## 1	1.5	1.1	0.27	0.013		
## 2	9.8	1.2	1.27	0.015		
## 3	1.7	0.6	0.59	0.010		
## 4	6.2	1.2	0.87	0.013		
## 5	15.9	1.3	1.87	0.018		
##	GDP_growth	Default				
## 1	2.95	1				
## 2	1.64	0				
## 3	1.72	0				
## 4	0.96	1				
## 5	1.45	0				

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Single Factor Analysis - Univariate

- We exclude all variables having more than 10% of missing values
- Is there enough variance for each variable?

```
var_summary <- summary(Drivers %>% select(Country, Industry,  
                                           Length_of_business,  
                                           Total_assets,  
                                           Financial_leverage,  
                                           Credit_limit,  
                                           EDF,  
                                           GDP_growth))
```

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Single Factor Analysis - Univariate

```
## Country Industry Length_of_business Total_assets
## DE:164 A:387 Min. : 0.150 Min. : 0.020
## FR:302 B:106 1st Qu.: 2.670 1st Qu.: 1.278
## PL:157 C:292 Median : 4.280 Median : 2.375
## UK:377 D:215 Mean : 4.915 Mean : 3.088
## 3rd Qu.: 6.372 3rd Qu.: 4.110
## Max. :20.920 Max. :15.940
##
## Financial_leverage
## Min. :0.200
## 1st Qu.:0.680
## Median :1.110
## Mean :1.121
## 3rd Qu.:1.587
## Max. :2.000
## NA's :158
```

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Single Factor Analysis - Univariate

##	Credit_limit	EDF	GDP_growth
##	Min. :0.0400	Min. :0.00990	Min. :0.310
##	1st Qu.:0.3500	1st Qu.:0.01020	1st Qu.:1.400
##	Median :0.5200	Median :0.01300	Median :1.790
##	Mean :0.6001	Mean :0.01405	Mean :1.954
##	3rd Qu.:0.7800	3rd Qu.:0.01800	3rd Qu.:2.260
##	Max. :2.2600	Max. :0.02100	Max. :5.150
##			

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Exclusions

- Financial_leverage has 158 N/A's out of 1000 observations (15.8%)

```
Drivers_1 = subset(Drivers, select=-c(Financial_leverage))  
print(head(Drivers_1,5), digits = 2, row.names = FALSE)
```

```
## Customer_ID Country Industry Length_of_business  
##          1      UK          A              4.3  
##          2      UK          D              8.7  
##          3      FR          A              7.1  
##          4      FR          A              5.6  
##          5      UK          A              2.3  
## Total_assets Credit_limit   EDF GDP_growth Default  
##          1.5          0.27 0.013          2.95          1  
##          9.8          1.27 0.015          1.64          0  
##          1.7          0.59 0.010          1.72          0  
##          6.2          0.87 0.013          0.96          1  
##         15.9          1.87 0.018          1.45          0
```


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Further modifications

- Handling outliers
- Dealing with missing values if needed
- Transformations:
 - exponential
 - logarithmic
 - polynomial

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Single Factor Analysis - Bivariate - Country

- We check the relationship between risk drivers and default

```
country_group <- Data %>% group_by(Country) %>%  
  summarise(default_rate = mean(Default), count = n())  
print(country_group, digits = 3, row.names = FALSE)
```

```
## # A tibble: 4 x 3  
##   Country default_rate count  
##   <fct>         <dbl> <int>  
## 1 DE           0.360   164  
## 2 FR           0.275   302  
## 3 PL           0.153   157  
## 4 UK           0.329   377
```

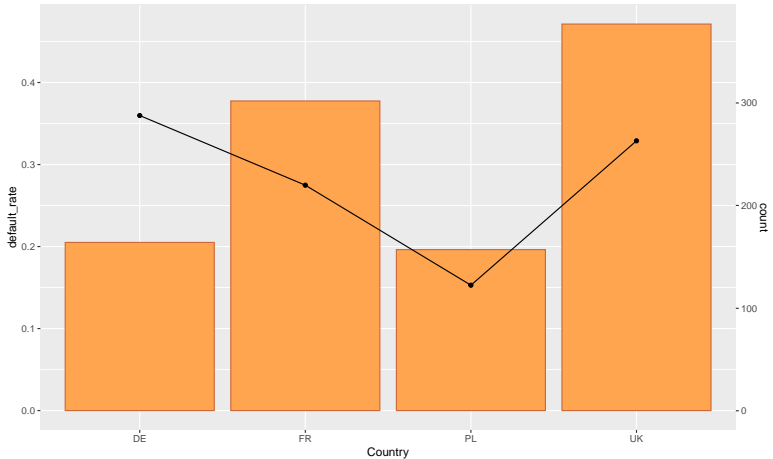
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Single Factor Analysis - Bivariate - Country

```
ggplot(data=country_group, aes(x=Country, y=default_rate,  
                               group=1)) +  
  geom_bar(aes(x=Country, y=count/800), stat="identity",  
           fill="tan1", colour="sienna3")+  
  geom_line() +  
  geom_point()+  
  scale_y_continuous(name = waiver(),  
                     sec.axis = sec_axis(~ . * 800,  
                                           name = "count"))
```

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Single Factor Analysis - Bivariate - Country



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Single Factor Analysis - Bivariate - Country

- Switch from categorical variable Country to boolean Country_PL
- Is this in line with common sense and expectations?
- What is the expected impact of the variable on the final model?

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Single Factor Analysis - Bivariate - Country

```
Drivers_2 <- Drivers_1  
Drivers_2$Country_PL <- (Drivers_1$Country == "PL")*1
```

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Single Factor Analysis - Bivariate - Country

##	Country	Industry	Length_of_business	Total_assets	
##	UK	A	4.3	1.5	
##	UK	D	8.7	9.8	
##	FR	A	7.1	1.7	
##	FR	A	5.6	6.2	
##	UK	A	2.3	15.9	
##	UK	B	4.1	7.3	
##	PL	A	3.2	4.2	
##	Credit_limit	EDF	GDP_growth	Default	Country_PL
##	0.27	0.013	2.95	1	0
##	1.27	0.015	1.64	0	0
##	0.59	0.010	1.72	0	0
##	0.87	0.013	0.96	1	0
##	1.87	0.018	1.45	0	0
##	0.73	0.018	1.45	1	0
##	0.66	0.013	3.32	0	1

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Single Factor Analysis - Bivariate - Country

We remove the variable Country now

```
Drivers_2 <- subset(Drivers_2, select=-c(Country))  
print(head(Drivers_2,7), digits = 2, row.names = FALSE)
```


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Single Factor Analysis - Bivariate - Country

We remove the variable Country now

##	Industry	Length_of_business	Total_assets	Credit_limit
## 1	A	4.3	1.5	0.27
## 2	D	8.7	9.8	1.27
## 3	A	7.1	1.7	0.59
## 4	A	5.6	6.2	0.87
## 5	A	2.3	15.9	1.87
## 6	B	4.1	7.3	0.73
## 7	A	3.2	4.2	0.66

##	EDF	GDP_growth	Default	Country_PL
## 1	0.013	2.95	1	0
## 2	0.015	1.64	0	0
## 3	0.010	1.72	0	0
## 4	0.013	0.96	1	0
## 5	0.018	1.45	0	0
## 6	0.018	1.45	1	0
## 7	0.013	3.32	0	1

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Single Factor Analysis - Bivariate - Industry

```
industry_group <- Data %>% group_by(Industry) %>%  
  summarise(default_rate = mean(Default), count = n())  
print(industry_group, digits = 3, row.names = FALSE)
```

```
## # A tibble: 4 x 3  
##   Industry default_rate count  
##   <fct>          <dbl> <int>  
## 1 A            0.349   387  
## 2 B            0.415   106  
## 3 C            0.236   292  
## 4 D            0.195   215
```

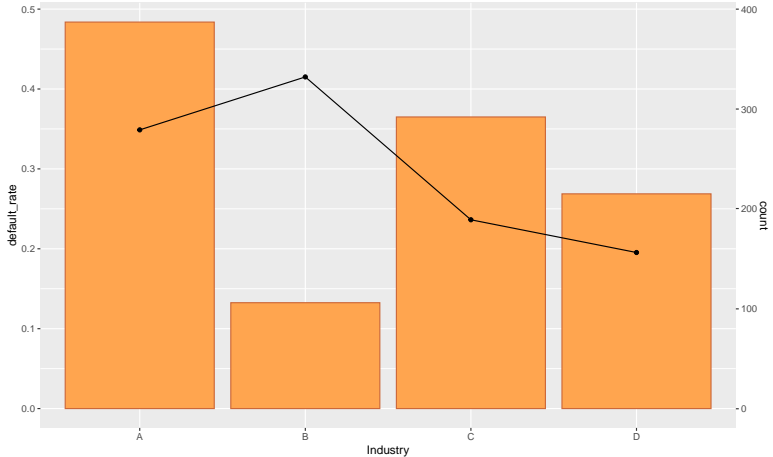
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Single Factor Analysis - Bivariate - Industry

```
ggplot(data=industry_group, aes(x=Industry, y=default_rate,  
                                group=1)) +  
  geom_bar(aes(x=Industry, y=count/800), stat="identity",  
           fill="tan1", colour="sienna3")+  
  geom_line() +  
  geom_point()+  
  scale_y_continuous(name = waiver(),  
                     sec.axis = sec_axis(~ . * 800,  
                                          name = "count"))
```

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Single Factor Analysis - Bivariate - Industry



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Single Factor Analysis - Bivariate - Industry

- Switch from categorical variables $\text{Industry} \in \{A, B\}$ to boolean Industry_AB
- Is this in line with common sense and expectations?
- What is the expected impact of the variable on the final model?

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Single Factor Analysis - Bivariate - Industry

```
Drivers_3 <- Drivers_2
Drivers_3$Industry_AB <- (Drivers_2$Industry %in% c("A","B"))*1
print(head(subset(Drivers_3, select=-c(Customer_ID)),7),
      digits = 2, row.names = FALSE)
```

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Single Factor Analysis - Bivariate - Industry

##	Industry	Length_of_business	Total_assets	Credit_limit	
##	A	4.3	1.5	0.27	
##	D	8.7	9.8	1.27	
##	A	7.1	1.7	0.59	
##	A	5.6	6.2	0.87	
##	A	2.3	15.9	1.87	
##	B	4.1	7.3	0.73	
##	A	3.2	4.2	0.66	
##	EDF	GDP_growth	Default	Country_PL	Industry_AB
##	0.013	2.95	1	0	1
##	0.015	1.64	0	0	0
##	0.010	1.72	0	0	1
##	0.013	0.96	1	0	1
##	0.018	1.45	0	0	1
##	0.018	1.45	1	0	1
##	0.013	3.32	0	1	1

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Single Factor Analysis - Bivariate - Industry

##	Length_of_business	Total_assets	Credit_limit	EDF
##	4.3	1.5	0.27	0.013
##	8.7	9.8	1.27	0.015
##	7.1	1.7	0.59	0.010
##	5.6	6.2	0.87	0.013
##	2.3	15.9	1.87	0.018
##	4.1	7.3	0.73	0.018
##	3.2	4.2	0.66	0.013
##	GDP_growth	Default	Country_PL	Industry_AB
##	2.95	1	0	1
##	1.64	0	0	0
##	1.72	0	0	1
##	0.96	1	0	1
##	1.45	0	0	1
##	1.45	1	0	1
##	3.32	0	1	1

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Single Factor Analysis - Bivariate - Length_of_business

Let's bucket the data by year

```
## # A tibble: 19 x 3
##   Length_of_business_Floor default_rate count
##               <dbl>         <dbl> <int>
## 1                   0         0.469     32
## 2                   1         0.459    111
## 3                   2         0.377    167
## 4                   3         0.384    151
## 5                   4         0.271    140
## 6                   5         0.266    109
## 7                   6          0.2      85
## 8                   7         0.138     58
## 9                   8          0.1      50
## 10                  9         0.121     33
## 11                  10        0.0714     14
## 12                  11          0        13
## 13                  12          0        12
## 14                  13        0.167      6
```

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Single Factor Analysis - Bivariate - Length_of_business

Let's cut the dataset in 11 and put everything longer than that into one group

```
## # A tibble: 12 x 3
##   Length_of_business_Floor default_rate count
##               <dbl>         <dbl> <int>
## 1                   0         0.469     32
## 2                   1         0.459    111
## 3                   2         0.377    167
## 4                   3         0.384    151
## 5                   4         0.271    140
## 6                   5         0.266    109
## 7                   6          0.2      85
## 8                   7         0.138     58
## 9                   8          0.1      50
## 10                  9         0.121     33
## 11                  10        0.0714     14
## 12                  11         0.02      50
```

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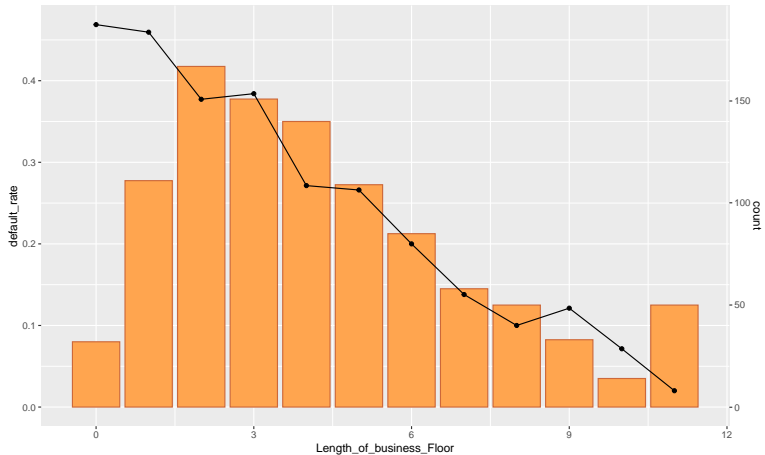
Single Factor Analysis - Bivariate - Length_of_business

```
ggplot(data=length_group, aes(x=Length_of_business_Floor,  
                              y=default_rate, group=1)) +  
  geom_bar(aes(x=Length_of_business_Floor, y=count/400),  
           stat="identity",  
           fill="tan1", colour="sienna3")+  
  geom_line() +  
  geom_point()+  
  scale_y_continuous(name = waiver(),  
                     sec.axis = sec_axis(~ . * 400,  
                                          name = "count"))
```

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Single Factor Analysis - Bivariate - Length_of_business

- Is this relation in line with logic?



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Single Factor Analysis - Bivariate - Total_assets

```
Data$Total_assets_Floor <- floor(Data$Total_assets)
assets_group <- Data %>% group_by(
  Total_assets_Floor) %>% summarise(
  default_rate = mean(Default), count = n())
print(assets_group, digits = 3, row.names = FALSE)
```

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Single Factor Analysis - Bivariate - Total_assets

```
## # A tibble: 16 x 3
##   Total_assets_Floor default_rate count
##           <dbl>         <dbl> <int>
## 1             0         0.320   181
## 2             1         0.322   236
## 3             2         0.304   184
## 4             3         0.321   134
## 5             4         0.207    87
## 6             5         0.255    55
## 7             6         0.268    41
## 8             7         0.167    30
## 9             8         0.15     20
## 10            9         0.167     6
## 11           10         0.167     6
## 12           11         0.222     9
## 13           12          0         4
## 14           13         0.5         4
## 15           14          0         1
```

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Single Factor Analysis - Bivariate - Total_assets

Let's cut the dataset in 8 and put everything longer than that into one group

```
## # A tibble: 9 x 3
##   Total_assets_Floor default_rate count
##   <dbl>           <dbl> <int>
## 1         0         0.320    181
## 2         1         0.322    236
## 3         2         0.304    184
## 4         3         0.321    134
## 5         4         0.207     87
## 6         5         0.255     55
## 7         6         0.268     41
## 8         7         0.167     30
## 9         8         0.173     52
```

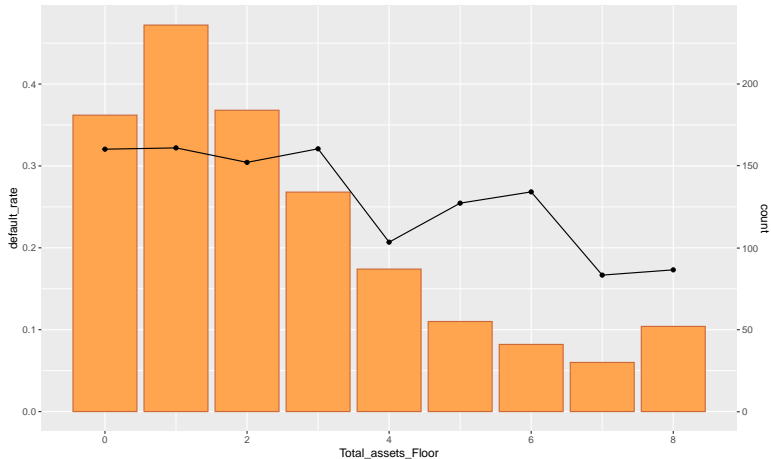
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Single Factor Analysis - Bivariate - Total_assets

```
ggplot(data=assets_group, aes(x=Total_assets_Floor, y=default_rate,  
                             group=1)) +  
  geom_bar(aes(x=Total_assets_Floor, y=count/500),  
           stat="identity",  
           fill="tan1", colour="sienna3")+  
  geom_line() +  
  geom_point()+  
  scale_y_continuous(name = waiver(),  
                     sec.axis = sec_axis(~ . * 500,  
                                           name = "count"))
```


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Single Factor Analysis - Bivariate - Total_assets



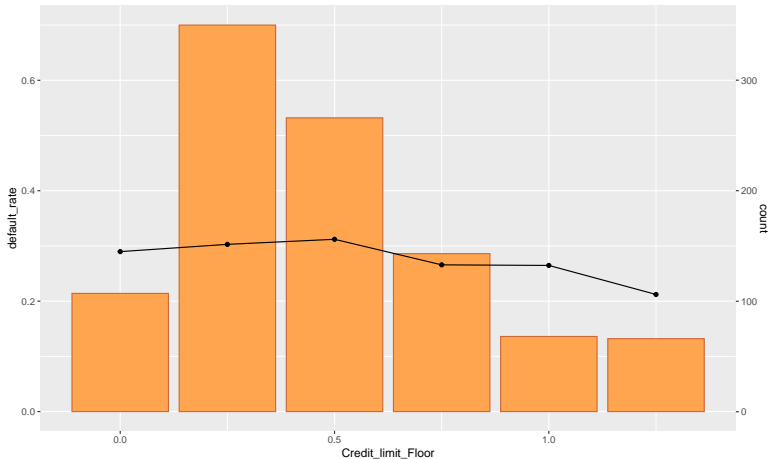
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Single Factor Analysis - Bivariate - Credit_limit

```
## # A tibble: 6 x 3
##   Credit_limit_Floor default_rate count
##           <dbl>         <dbl> <int>
## 1             0         0.290    107
## 2          0.25         0.303    350
## 3          0.5         0.312    266
## 4          0.75         0.266    143
## 5           1         0.265     68
## 6          1.25         0.212     66
```

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Single Factor Analysis - Bivariate - Credit_limit



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Single Factor Analysis - Bivariate - Expected Default Frequency

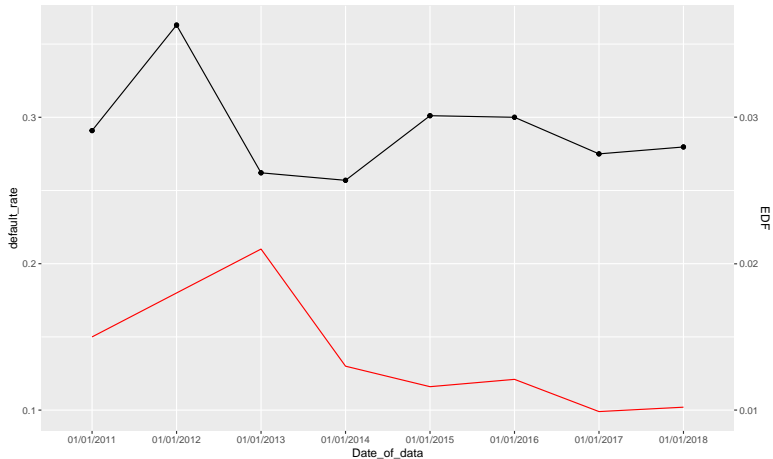
EDF is a variable common to all debtors dependent on year

```
EDF_group <- Data %>% group_by(Date_of_data) %>%  
  summarise(default_rate = mean(Default), EDF = mean(EDF),  
            count = n())  
print(EDF_group, digits = 3, row.names = FALSE)
```

```
## # A tibble: 8 x 4  
##   Date_of_data default_rate    EDF count  
##   <fct>          <dbl>    <dbl> <int>  
## 1 01/01/2011      0.291 0.015    110  
## 2 01/01/2012      0.363 0.018    135  
## 3 01/01/2013      0.262 0.021    145  
## 4 01/01/2014      0.257 0.013    144  
## 5 01/01/2015      0.301 0.0116    93  
## 6 01/01/2016      0.3    0.0121    110  
## 7 01/01/2017      0.275 0.0099    120  
## 8 01/01/2018      0.280 0.0102    143
```

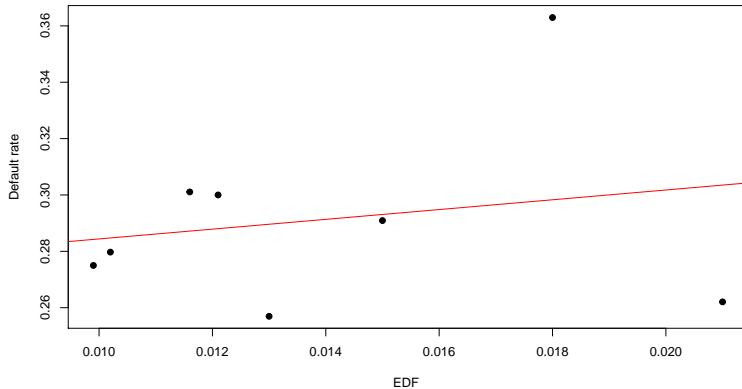
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Single Factor Analysis - Bivariate - Expected Default Frequency



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Single Factor Analysis - Bivariate - Expected Default Frequency



```
## integer(0)
```

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Single Factor Analysis - Bivariate - GDP_growth

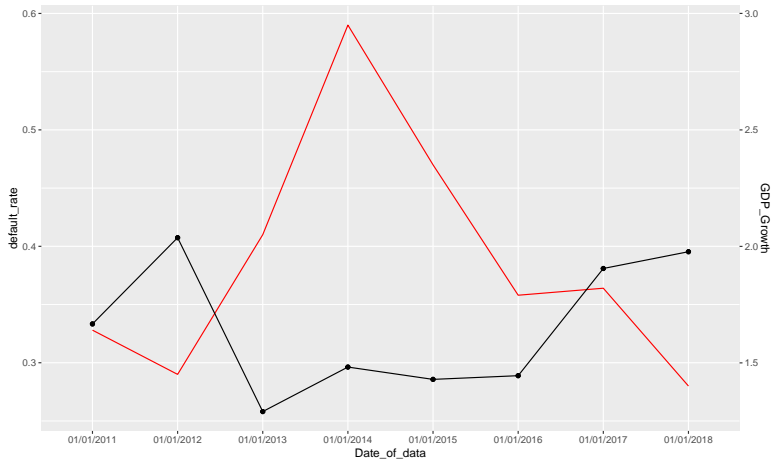
GDP_growth is a variable common to all debtors dependent on year and country

```
GDP_group <- Data %>% group_by(Date_of_data, Country) %>%  
  summarise(default_rate = mean(Default), GDP_growth = mean(GDP_growth))  
print(GDP_group, digits = 3, row.names = FALSE)
```

```
## # A tibble: 32 x 4  
## # Groups:   Date_of_data [8]  
##   Date_of_data Country default_rate GDP_growth  
##   <fct>          <fct>          <dbl>     <dbl>  
## 1 01/01/2011    DE             0.286     3.66  
## 2 01/01/2011    FR             0.302     2.19  
## 3 01/01/2011    PL             0.0909    5.02  
## 4 01/01/2011    UK             0.333     1.64  
## 5 01/01/2012    DE             0.474     0.49  
## 6 01/01/2012    FR             0.289     0.31  
## 7 01/01/2012    PL             0.294     1.61  
## 8 01/01/2012    UK             0.407     1.45
```

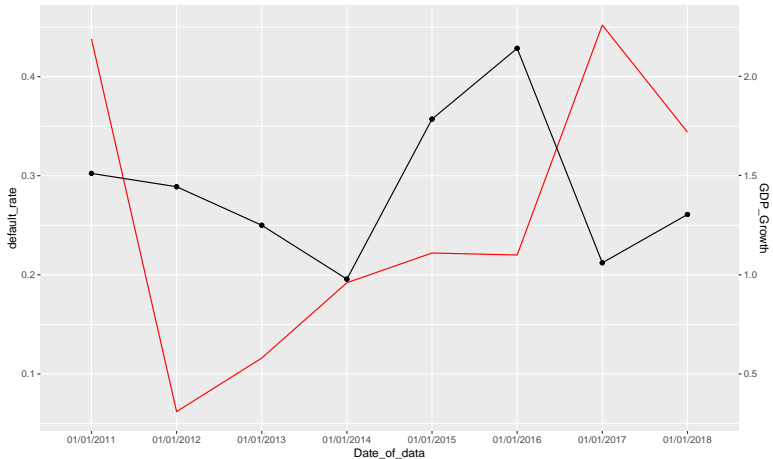
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Single Factor Analysis - Bivariate - GDP_growth - UK



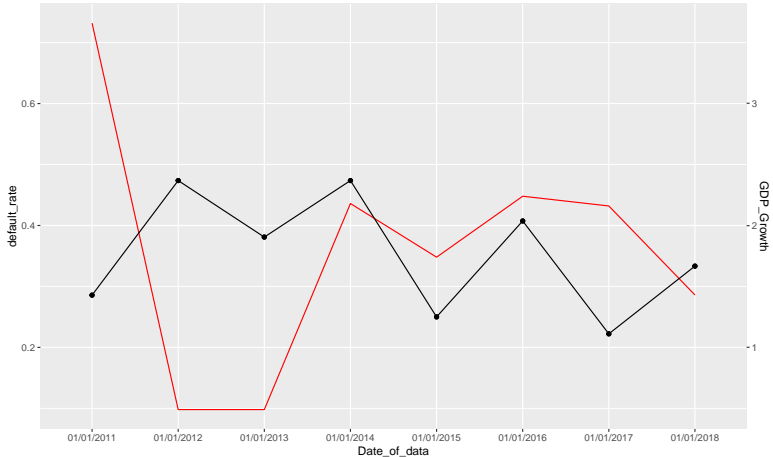
1. Data Preparation
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Single Factor Analysis - Bivariate - GDP_growth - FR



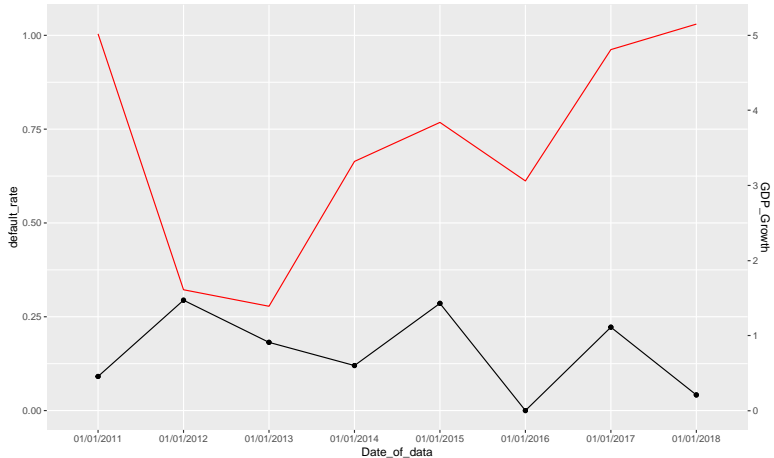
1. Data Preparation
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Single Factor Analysis - Bivariate - GDP_growth - DE



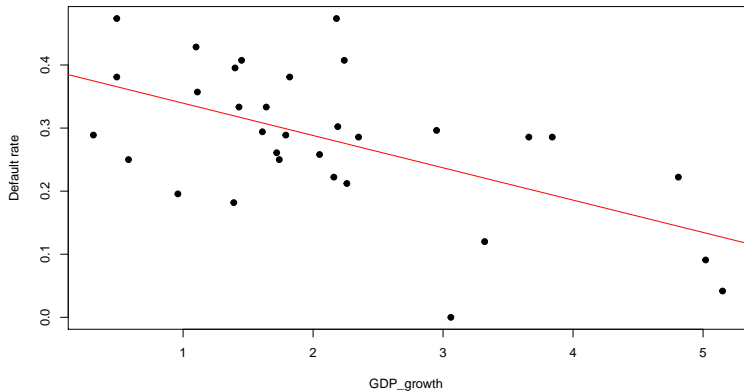
1. Data Preparation
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Single Factor Analysis - Bivariate - GDP_growth - PL



1. Data Preparation
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Single Factor Analysis - Bivariate - GDP_growth - All countries



```
## integer(0)
```

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Final dataset

```
Drivers_final <- Drivers_3[, c("Country_PL","Industry_AB",  
    "Length_of_business","Total_assets","Credit_limit",  
    "EDF","GDP_growth","Default")]  
print(head(Drivers_final,5), digits = 2, row.names = FALSE)
```

```
## Country_PL Industry_AB Length_of_business Total_assets  
##          0           1             4.3           1.5  
##          0           0             8.7           9.8  
##          0           1             7.1           1.7  
##          0           1             5.6           6.2  
##          0           1             2.3          15.9  
## Credit_limit  EDF GDP_growth Default  
##          0.27 0.013         2.95      1  
##          1.27 0.015         1.64      0  
##          0.59 0.010         1.72      0  
##          0.87 0.013         0.96      1  
##          1.87 0.018         1.45      0
```

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3. Data split

1. Data Preparation
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Development sample

- Data that we use to estimate model parameters
- Usually between 75% and 90% of the whole sample

```
set.seed(101)
sample = sample.split(Drivers_final$Default, SplitRatio = .80)
development_sample = subset(Drivers_final, sample == TRUE)
```

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Hold-out sample

- Data that we use to evaluate the performance of the model
- Usually between 10% and 25% of the whole sample

```
hold_out_sample = subset(Drivers_final, sample == FALSE)
```


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4. Model functional form

1. Data Preparation
2. Analysis of risk parameters
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Model functional form

Possible methods for PD modelling:

- Probit model
- Logistic regression
- Scoring models
- Machine learning
- Neural networks

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Logistic Regression

$$\ln \left\{ \frac{P[Y = 1|X]}{P[Y = 0|X]} \right\} = \beta_0 + X\beta$$

with $X = (X_1, X_2, \dots, X_N)$ the set of prognostic factors. Assuming a linear model for f_n , the probability that $Y = 1$ is modelled as:

$$y = \frac{1}{1 + e^{-(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \dots)}}$$

In R, this regression can be fitted with the function `glm()`.

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5. Multiple Factor Analysis

1. Data Preparation
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Number of possible models

- We have 7 input variables (risk drivers) and 1 modelled variable
- The number of possible models: $2^7 - 1 = 127$.

```
variables = colnames(Drivers_final)
variables
```

```
## [1] "Country_PL"          "Industry_AB"
## [3] "Length_of_business" "Total_assets"
## [5] "Credit_limit"       "EDF"
## [7] "GDP_growth"         "Default"
```

1. Data Preparation
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Exemplary model

```
m0 <- glm(data = development_sample,  
          formula = Default ~ Country_PL + Industry_AB +  
                               Total_assets + Credit_limit + EDF,  
          family = binomial)  
summary(m0)[12]
```

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Exemplary model

```
## $coefficients
##              Estimate Std. Error   z value
## (Intercept) -0.6016979  0.35144990 -1.7120445
## Country_PL  -0.9552921  0.26030418 -3.6699068
## Industry_AB   0.7913721  0.16323447  4.8480697
## Total_assets -0.1156390  0.04670397 -2.4759986
## Credit_limit  0.2254393  0.33022570  0.6826825
## EDF          -26.7674014 21.20266772 -1.2624544
##              Pr(>|z|)
## (Intercept) 8.688847e-02
## Country_PL  2.426389e-04
## Industry_AB 1.246686e-06
## Total_assets 1.328641e-02
## Credit_limit 4.948075e-01
## EDF         2.067853e-01
```

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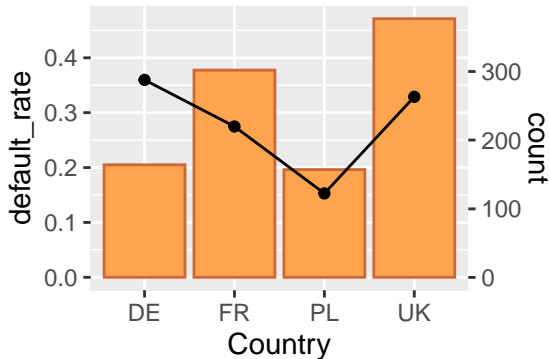
Exemplary model

##		Driver	Sign	Estimate
## 1	Country_PL	-		-0.96
## 2	Industry_AB	+		0.79
## 3	Total_assets	-		-0.12
## 4	Credit_limit	-?		0.23
## 5	EDF	+	?	-26.77

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Acceptance criteria - No counterintuitive signs

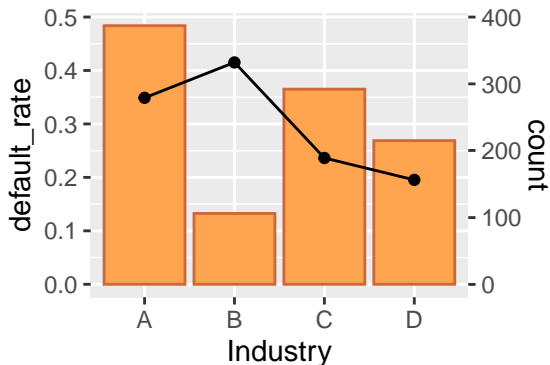
```
##          Driver Sign Estimate
## 1 Country_PL      -      -0.96
```



1. Data Preparation
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Acceptance criteria - No counterintuitive signs

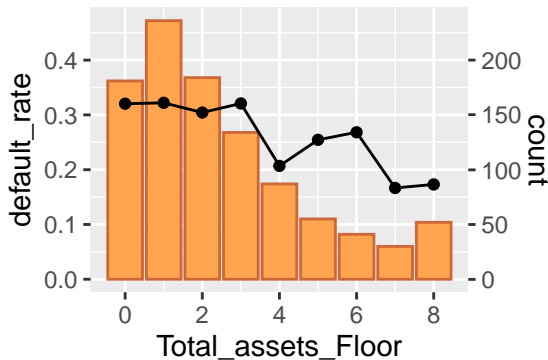
```
##          Driver Sign Estimate
## 2 Industry_AB      +      0.79
```



1. Data Preparation
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Acceptance criteria - No counterintuitive signs

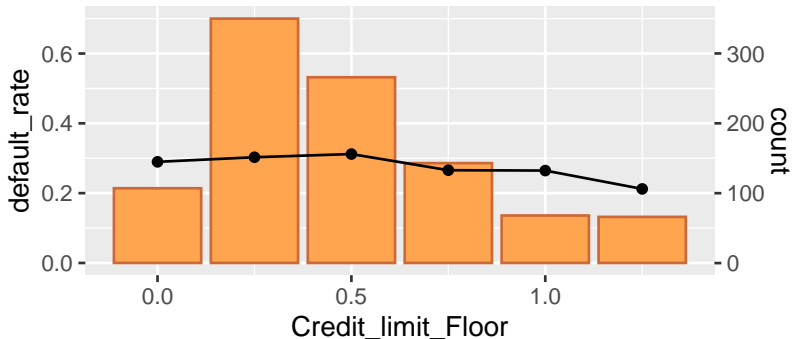
```
##          Driver Sign Estimate
## 3 Total_assets -      -0.12
```



1. Data Preparation
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Acceptance criteria - No counterintuitive signs

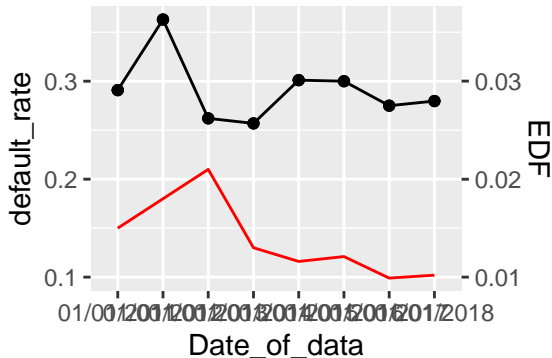
```
##          Driver Sign Estimate
## 4 Credit_limit  -?      0.23
```



1. Data Preparation
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Acceptance criteria - No counterintuitive signs

```
## Driver Sign Estimate
## 5 EDF +? -27
```



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Acceptance criteria - p-value

```
summary <- data.frame(coef(summary(m0))[,c(1,4)])  
summary$p_val_less_5PRC <- summary[,2] <= 0.05  
summary
```

##	Estimate	Pr...z...	p_val_less_5PRC
## (Intercept)	-0.6016979	8.688847e-02	FALSE
## Country_PL	-0.9552921	2.426389e-04	TRUE
## Industry_AB	0.7913721	1.246686e-06	TRUE
## Total_assets	-0.1156390	1.328641e-02	TRUE
## Credit_limit	0.2254393	4.948075e-01	FALSE
## EDF	-26.7674014	2.067853e-01	FALSE

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Acceptance criteria - correlation

No two variables can be correlated more than 0.50 in absolute terms.

```
corr_data <- subset(development_sample,  
                    select = c("Country_PL",  
                               "Industry_AB",  
                               "Total_assets",  
                               "Credit_limit",  
                               "EDF"))  
correlation_results <- cor(corr_data)
```

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Acceptance criteria - correlation

```
##          Country_PL Industry_AB Total_assets
## Country_PL      1.0000      -0.027      0.0053
## Industry_AB     -0.0271       1.000      0.0123
## Total_assets     0.0053       0.012      1.0000
## Credit_limit     0.0193      -0.025      0.7145
## EDF             -0.0395       0.068     -0.0405
##          Credit_limit  EDF
## Country_PL      0.019 -0.040
## Industry_AB     -0.025  0.068
## Total_assets     0.715 -0.040
## Credit_limit     1.000 -0.028
## EDF             -0.028  1.000
```


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Acceptance criteria - Summary

- Expected sign
 - Credit_limit and EDF do not meet the criteria
- Significance (p-value)
 - Credit_limit and EDF do not meet the criteria
- Correlation
 - Total_assets and Credit_limit cannot appear in the same model

Result -> model rejected

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Model search

An estimation is done for each possible model and only the models that fulfil all the criteria are considered further. In practice:

- models including correlated pairs of variables are not estimated
- regulatory requirements state that some kinds of variables need to be included, eg:
 - customer size or proxy
 - macroeconomic

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6. Model selection

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Model selection - performance criteria

For all the models that passed the acceptance criteria we calculate some performance metrics eg.:

- Gini coefficient - the higher the better
- Akaike information criterion (AIC) - the lower the better

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AIC - Akaike Information Criteria

$$AIC = 2k - 2\ln(\hat{L}),$$

where:

k - number of parameters (penalize more parameters)

\hat{L} - likelihood function (promote higher likelihood)

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Model selection - performance criteria

Let's compare three models:

- m1: $\text{Default} \sim \text{Industry_AB} + \text{Length_of_business} + \text{Total_assets}$
- m2: $\text{Default} \sim \text{Country_PL} + \text{Length_of_business} + \text{Total_assets}$
- m3: $\text{Default} \sim \text{Country_PL} + \text{Industry_AB} + \text{Length_of_business} + \text{Total_assets}$

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Model selection - estimation of parameters

```
m1 <- glm(data = development_sample,
          formula = Default ~ Industry_AB + Length_of_business +
                        Total_assets,
          family = binomial)
m2 <- glm(data = development_sample,
          formula = Default ~ Country_PL + Length_of_business +
                        Total_assets,
          family = binomial)
m3 <- glm(data = development_sample,
          formula = Default ~ Country_PL + Industry_AB +
                        Length_of_business + Total_assets,
          family = binomial)
```

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Model selection - Gini

We predict the probabilities for each model

```
development_sample$prediction_m1 =  
    fitted.values(m1)  
development_sample$prediction_m2 =  
    fitted.values(m2)  
development_sample$prediction_m3 =  
    fitted.values(m3)
```


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Model selection - Gini

```
print(head(subset(development_sample, select =  
                c(Default,prediction_m1,  
                  prediction_m2,prediction_m3)),  
        10),digits = 2)
```

##	Default	prediction_m1	prediction_m2	prediction_m3
## 1	1	0.406	0.357	0.440
## 2	0	0.043	0.071	0.048
## 4	1	0.237	0.202	0.259
## 5	0	0.235	0.207	0.255
## 6	1	0.297	0.259	0.324
## 8	0	0.390	0.343	0.423
## 9	0	0.311	0.269	0.339
## 10	0	0.331	0.463	0.365
## 12	0	0.195	0.293	0.218
## 13	0	0.568	0.283	0.357

1. Data Preparation
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Model selection - Gini

```
model_summary <- data.frame(  
  "Model"= c("m1","m2","m3"),  
  "Gini_development" =  
    c(Gini(development_sample$prediction_m1,  
          development_sample$Default),  
      Gini(development_sample$prediction_m2,  
          development_sample$Default),  
      Gini(development_sample$prediction_m3,  
          development_sample$Default)))
```

1. Data Preparation
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Model selection - Gini

```
print(model_summary, digits = 3)
```

```
##      Model Gini_development
## 1      m1              0.215
## 2      m2              0.195
## 3      m3              0.228
```

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Model selection - AIC

```
model_summary$AIC <- c(AIC(m1),AIC(m2),AIC(m3))  
print(model_summary, digits = 3)
```

```
##   Model Gini_development AIC  
## 1    m1              0.215 869  
## 2    m2              0.195 872  
## 3    m3              0.228 854
```

1. Data Preparation
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Model selection - Champion and Challenger

After the analysis of all possible models for all functional forms considered we choose:

- Champion model - best model (our m3)
- Challenger model - second best (our m1)

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Model validation

We need to check how our champion and challenger models perform on the hold-out sample

```
hold_out_sample$prediction_m3 <-predict(m3,  
                                       newdata = hold_out_sample, type = 'response')  
hold_out_sample$prediction_m1 <-predict(m1,  
                                       newdata = hold_out_sample, type = 'response')
```

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Validation - Gini

```
validation_summary <- data.frame(  
  "Model"= c("m3","m1"),  
  "Gini_hold_out" =  
    c(Gini(hold_out_sample$prediction_m3,  
           hold_out_sample$Default),  
      Gini(hold_out_sample$prediction_m1,  
           hold_out_sample$Default)))
```


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Validation - Gini

```
print(validation_summary, digits = 3)
```

```
##      Model Gini_hold_out
## 1      m3           0.235
## 2      m1           0.232
```

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Summarize

```
summary_final <- merge(x = model_summary,  
                       y = validation_summary,  
                       by = "Model",  
                       all.y = TRUE) %>% subset(select=-c(AIC))  
summary_final$Dev_minus_hold_out <-  
  summary_final$Gini_development - summary_final$Gini_hold_out
```

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Summarize

```
print(summary_final, digits = 3)
```

```
##      Model Gini_development Gini_hold_out Dev_minus_hold_out
## 1      m1           0.215           0.232           -0.0173
## 2      m3           0.228           0.235           -0.0063
```

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Conclusions

- Both models seem to perform better on the hold-out sample than on the development sample
- The classification remains the same:
 - Champion: $m3 - \text{Default} \sim \text{Country_PL} + \text{Industry_AB} + \text{Length_of_business} + \text{Total_assets}$

```
print(coefficients(m3), digits = 3)
```

##	(Intercept)	Country_PL	Industry_AB
##	0.3462	-1.0112	0.7339
##	Length_of_business	Total_assets	
##	-0.2759	-0.0955	

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Conclusions

- Challenger: $m1 - \text{Default} \sim \text{Industry_AB} + \text{Length_of_business} + \text{Total_assets}$

```
print(coefficients(m1), digits = 3)
```

##	(Intercept)	Industry_AB	Length_of_business
##	0.1781	0.7392	-0.2712
##	Total_assets		
##	-0.0927		

1. Data Preparation
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End

THANK YOU!!!
