

NETFLIX

DATA ANALYSIS

Who's watching?



Jalal



Gabe



Cameron



Jo



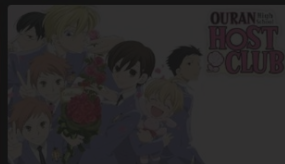
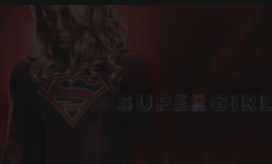
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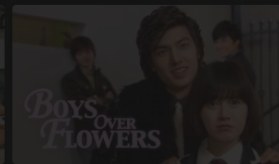
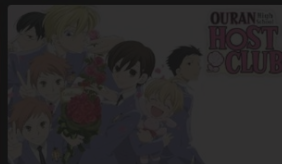
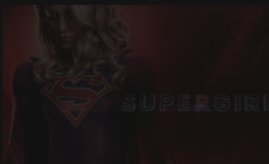
Young Adult Movies & Shows



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Young Adult Movies & Shows



NETFLIX INTRODUCTION

- American media company founded in 1997
- Total revenue in 2021 was \$29.698 billion
- 219.7 million subscribers worldwide
- \$143.65 billion market capitalization



Reed Hastings
Co-Founder of Netflix



DATA SUMMARIZATION

- 65 countries
- Data collected from 2021



Introduction

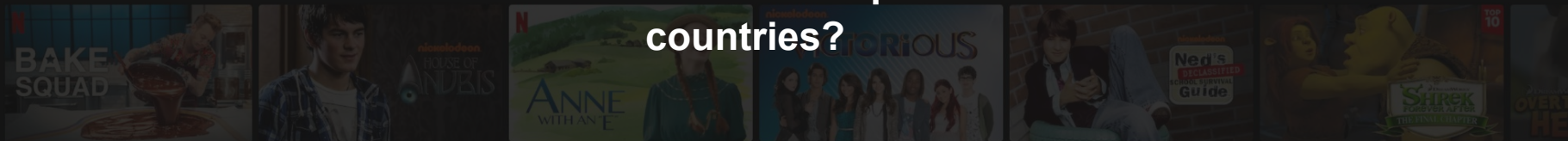


RESEARCH QUESTION

Trending Now



Watch Together **How does Netflix determine its subscription fee across different countries?**

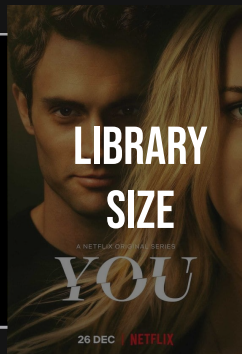


Young Adult Movies & Shows



INVESTIGATED PATHS

1



2



3



4



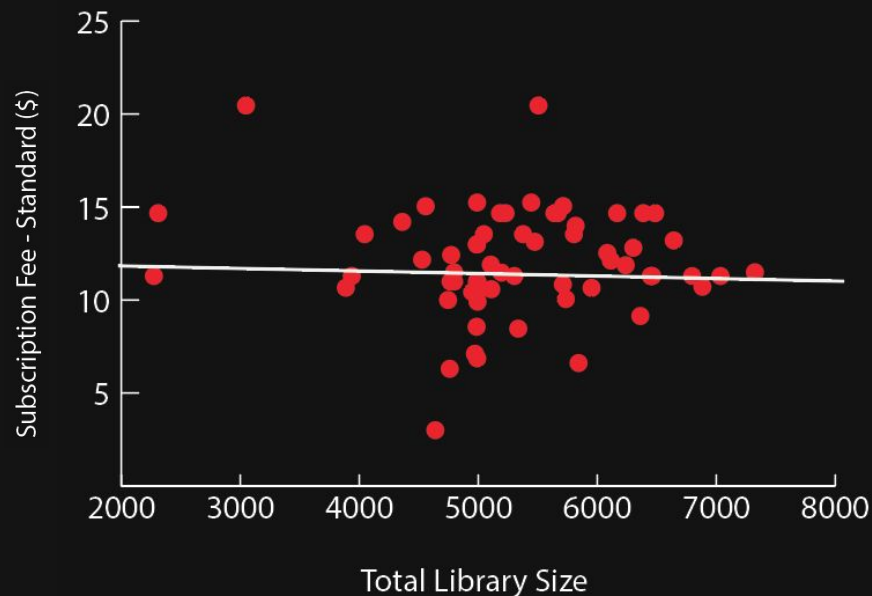
Investigated Paths



TOTAL LIBRARY SIZE

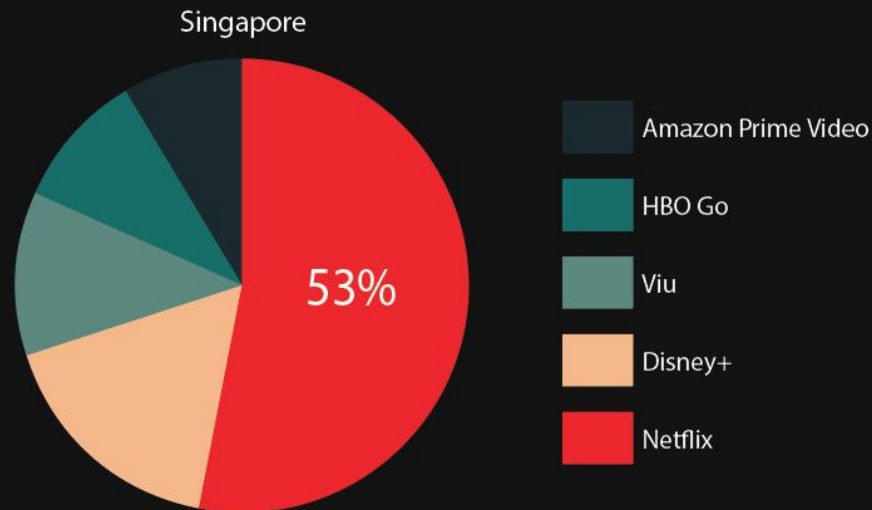
0.04% Match 2021 | 1 season

- Library size does not explain the variation in subscription fees
- Slight negative slope is insignificant



RELATIVE MARKET SHARE

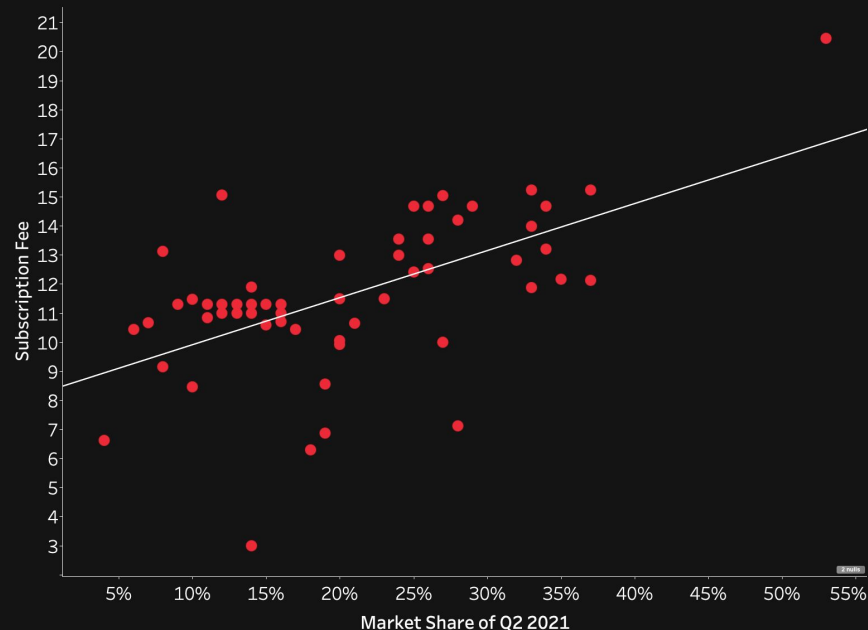
- Identify competitors
- Netflix's position within the streaming industry
- With the market share of each country, we plotted the data in a scatter plot



RELATIVE MARKET SHARE

35% Match 2021 | 1 season

- Market Share has a strong influence on subscription fees
- The higher the relative market share, the higher Netflix can raise subscription fees



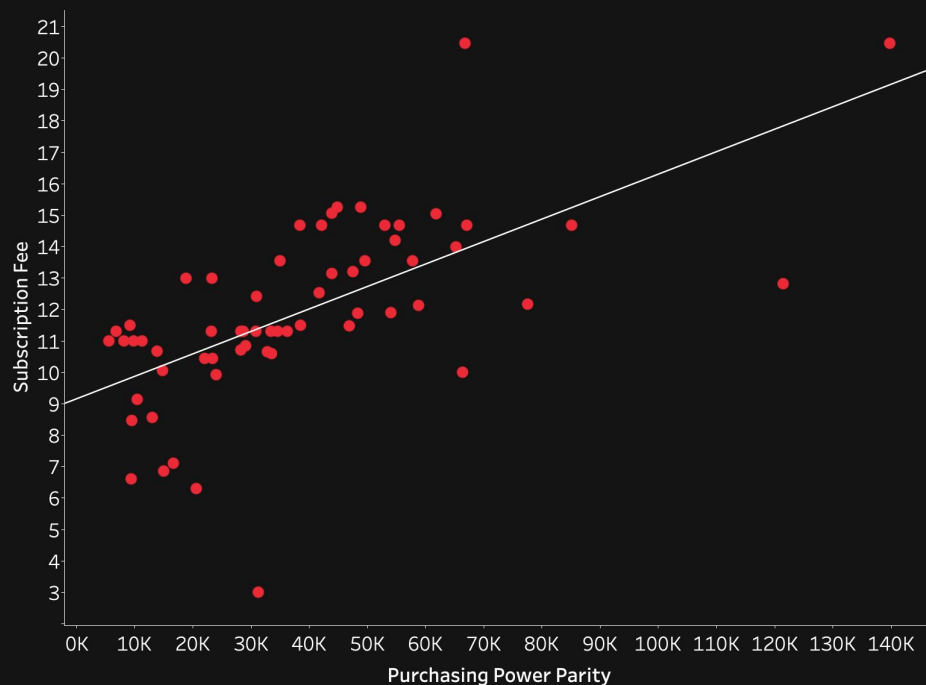
PURCHASING POWER PARITY

40% Match 2021 | 1 season

- Compares the economic performance of different countries using a common currency

Ex:

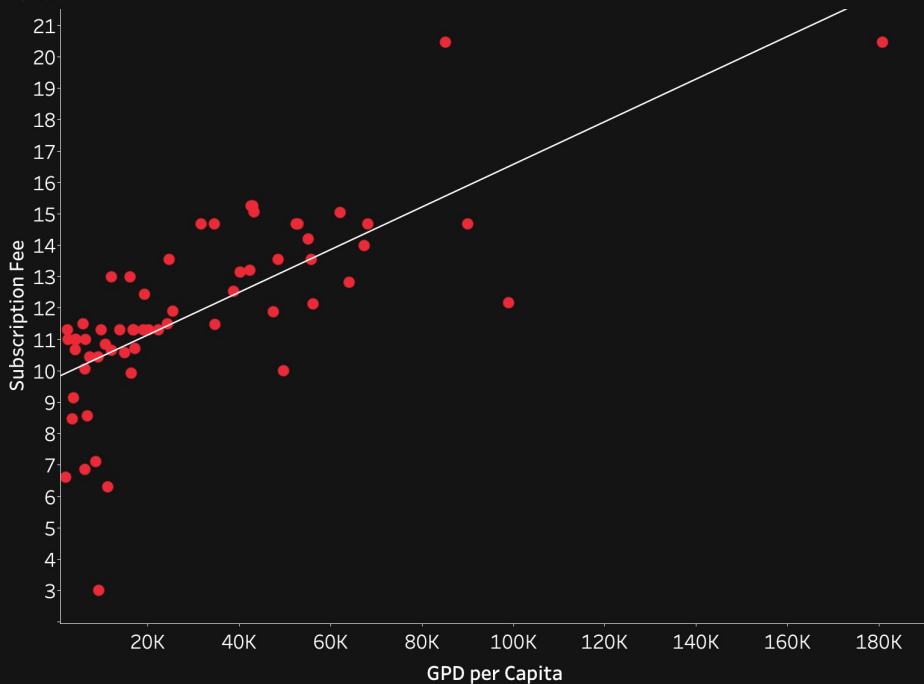
If a hamburger is selling in London for £2 and in New York for \$4, this would imply a PPP exchange rate of 1 pound to 2 U.S. dollars.



GDP PER CAPITA

52% Match 2021 | 2 seasons

- Higher standard of living corresponds to higher purchasing power
- Extra income to spend on Netflix
- Strong positive correlation
- GDP per capita is a good indicator of subscription fees



CAUSAL ANALYSIS

50% Match 2021 | 2 seasons

ASSOCIATION

What can we see?

Correlation found
between GDP per capita
and subscription fees

INTERVENTION

*What other factors could
have affected GDP per
capita?*

- Interest rates
- Year of data collected

COUNTERFACTUALS

*What if the opposite
scenario was true?*

*What are some possible
alternate scenarios?*



OUR FINDINGS

- Of our investigated paths, GDP per capita has the strongest correlation with Netflix subscription fees
- Our research is still inconclusive since correlation is not enough to determine causation
- Other variables that could affect Netflix subscription fees:
 - Cultural differences
 - Local taxes and regulations
 - Number of subscribers in each country



Thank you for watching!

CHICAGO

NEW YORK

LONDON

GENEVA

HONG KONG

TOKYO

PRODUCED BY

CAMERON
GABE
JALAL
JO

Netflix Data Analysis



THE WOLF OF WALL STREET

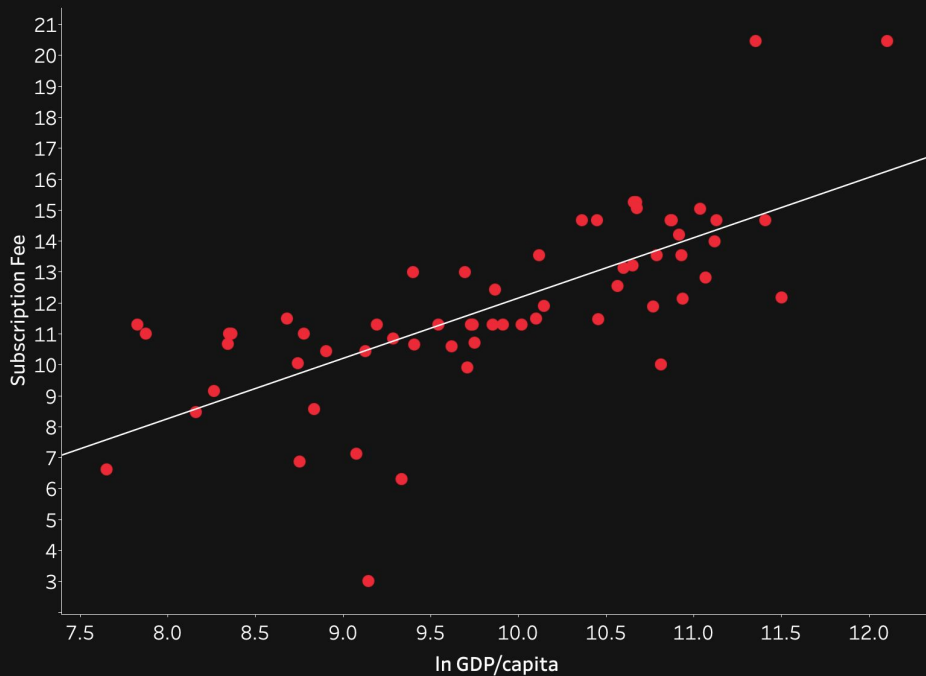
▶ PLAY MOVIE

PLAY TRAILER

LOG OF GDP PER CAPITA

50% Match 2021 | 2 seasons

- Strong positive correlation
- GDP per capita is a good indicator of subscription fees
- However, this strong correlation is not sufficient to determine causation



LOG OF PURCHASING POWER PARITY

36% Match 2021 | 1 season

- Less variation for better statistical analysis
- For stronger correlation
- PPP is a strong indicator of subscription fees

