JOHN D ALARCON

WFB DFVFI OPFR

CONTACT

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6442 S Goldenrod Rd Unit B, Orlando FL 32822

EDUCATION

Bachelor of Science in Business Administration

Indian River State College

2017

Certificate of Completion

UCF Full-Stack Coding Bootcamp

2023

SKILLS & **PROFICIENCIES**

Fluent in English & Spanish

OS Experience:

· WindowsOS, MacOS, IOS, Android

Front-End Proficiencies:

- HTML5
- CSS3
- Javascript
- React
- Bootstrap

Back-End Proficiencies:

- REST API's
- Node.js
- Express.js
- MySQL
- MongoDB

IMPORTANT LINKS

https://github.com/jalarcon95

https://jalarcon95.github.io/My-React-Portfolio/

PROFILE

Diverse professional with a Bachelor's in Business Administration from IRSC, Certificate of Completion in the UCF Full-Stack Coding Bootcamp, and a Florida Real Estate License. Experienced in sales, finance, client relationships, and customer service across multiple industries. Skilled in problem-solving, teamwork, data analysis, relationship building, and time management. Proficient in various software tools and eager to expand technical skill set in web development. A fast learner, embracing the ever-evolving tech landscape.

PROJECTS

Fresh Paws

Pet Grooming Services - Collaborative Project

2023

- MERN-Stack Pet Grooming site that allows users to create a profile for pets, schedule appointments, manage services, and contact the company directly. Has full frontend and backend functionality.
- My role was to create project repository and initial React file structure with required dependencies, create contact form component using Material UI framework and emailjs. I also assisted in debugging, fixing merge conflicts, and deploying app through Heroku.

Jetlagged

Trip Planner App - Collaborative Project

2023

- Frontend, trip planner site that allows users to plan their itinerary by day, calculate currency exchange rates between two currencies and place pins on a man using APIs.
- My role was to create the currency exchange API using javascript for the functionality and exchange-rate API for the live data. I also assisted with merge conflicts, and completed the project's Readme file.

WORK EXPERIENCE

Licensed Realtor

Mark Spain Real Estate

2022-2023

- My role was to proactively prospect for potential buyers and sellers by leveraging the firm's lead generation tools and marketing resources, stay up-todate on local real estate market trends, property values, and neighborhood information to provide clients with informed advice.
- Utilized real estate software and technology, such as CRM systems, and MLS platforms to streamline client interactions and enhance marketing efforts.

Relationship Banker

Bank of America

2019-2022

- My role was to maintain existing and build new relationships with clients, handle and resolve client disputes and issues, provide exceptional customer service, resolve client inquiries and concerns promptly and professionally.
- Utilized CRM software to track and analyze client interactions, preferences, and financial histories, enabling more informed and data-driven decision-making in client management and product recommendations.

Store Manager

AT&T Authorized Retailer - USA Wireless

2018-2019

- My role was to develop and implement sales strategies to achieve store revenue and sales goals, oversee inventory levels, and ensure an exceptional customer experience.
- Implemented and managed advanced Point of Sale (POS) and inventory management software to streamline store operations, and assisted customers with technical issues and questions related to AT&T products and services