



16W000D48FC

**SECRETARY OF THE COMMONWEALTH  
LOBBYIST REGISTRATION FORM (Rev. 4/05)**

Please send the original and a copy with a \$50.00 registration fee, made  
Payable to the Treasurer of Virginia to:

*Secretary of the Commonwealth  
Attn: Lobbyist Specialist  
1111 E. Broad St  
4<sup>th</sup> Floor  
Richmond, Virginia 23219*

**FOR OFFICE USE ONLY**  
**Principal Notification Date** \_\_\_\_\_  
**Date Received** \_\_\_\_\_  
**Fee Paid: Check #** \_\_\_\_\_ **Cash** \_\_\_\_\_

(1) **PRINCIPAL:** \_\_\_\_\_ Northern Virginia Regional Commission

(1a) **What type of business is the principle engaged in:**

\_\_\_\_\_ A regional council of local governments in Northern Virginia to cooperatively address issues of like interest.  
\_\_\_\_\_

Officer of Principal authorizing your employment as a lobbyist, or to whom your expenditures will be reported. *The same name may not appear in items 2 and 5 of this form.*

(2) **Name:** \_\_\_\_\_ G Mark Gibb

(2a) **Business Address:** \_\_\_\_\_ 3040 Williams Drive Suite 200, Fairfax, VA 22031

(2b) **Business Telephone:** \_\_\_\_\_ 703-642-0700

Officer of Principal who will retain **ALL** records, in behalf of the principal, with respect to your lobbying activities for their organization. If records are physically stored in another location, please so indicate in the space provided by item 3c.

(3) **Name:** \_\_\_\_\_ G Mark Gibb

(3a) **Business Address:** \_\_\_\_\_ 3040 Williams Drive Suite 200, Fairfax, VA 22031

(3b) **Business Telephone:** \_\_\_\_\_ 703-642-0700

(3c) **Business Address/Telephone number of location where records are stored:**

\_\_\_\_\_  
\_\_\_\_\_

(4) **Please list the full name(s), business address(es), and telephone number(s) of all other individual(s) that are registered to lobby in behalf of the PRINCIPAL listed in item 1 of your registration form.**

Susan R Rowland  
PO BOX 4780  
Woodbridge, VA 22194-4780  
703-626-7392

L Eldon James Jr  
24 E Cary Street, Suite 100  
Richmond, Va 23219  
540-907-2008

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(5) **LOBBYIST:** Jane Haycock Woods  
(5a) **Business Address:** 3527 Queen Anne Dr Fairfax, VA 22030  
(5b) **Business Telephone:** 703-966-0147  
(5c) **E-Mail Address:** dwconsultingllc@verizon.net

Individual who will retain ALL records, on behalf of the lobbyist, with respect to your lobbying activities for the afore-designated principal. If records are physically stored in another location, please so indicate in the space provided in item 7d.

(6) **Name:** Susan R Rowland  
(6a) **Business Address:** 746 Monument Ave Woodbridge, VA 22191  
(6b) **Business Telephone:** 703-626-7392  
(6c) **Business Address/Telephone number of location where records are stored:**

\_\_\_\_\_  
\_\_\_\_\_

(7) **Matters and purpose for which you expect to lobby:** (be as specific as possible in this response)  
State legislation or regulatory actions of interest to and in conformance with the Northern Virginia Regional Commission's 2016 Legislative Program.

(8) **As a lobbyist, you are:** (check one)

- ☐ **Employed** (Lobbyist is on payroll of principal)  
☒ **Retained** (Lobbyist is not on payroll of principal, but is compensated)  
☐ **Not Compensated** (Lobbyist is not compensated, but expenses may be reimbursed)

(9) **If you are *employed* either part-time or full-time by the principal, please give your job title:**

\_\_\_\_\_

**I, the undersigned lobbyist, do state that the information furnished on this registration statement and on any and all accompanying statements attached thereto, is to the best of my knowledge and belief, complete and accurate.**

Date: 10/22/2015 Lobbyist's Signature: Jane Haycock Woods (Electronically Signed: 10/22/2015 9:15:37 PM