



16SKI24E45A

**Virginia Conflict of Interest and Ethics Advisory Council
LOBBYIST REGISTRATION FORM (Rev. 4/05)**

Please send the original and a copy with a \$50.00 registration fee, made
Payable to the Treasurer of Virginia to:

*Secretary of the Commonwealth
Attn: Lobbyist Specialist
1111 E. Broad St
4th Floor
Richmond, Virginia 23219*

FOR OFFICE USE ONLY
Principal Notification Date _____
Date Received _____
Fee Paid: Check # _____ **Cash** _____

(1) **PRINCIPAL:** _____ Optima Health

(1a) **What type of business is the principle engaged in:**

Managed Care - Medicare and Medicaid Health Plans

Officer of Principal authorizing your employment as a lobbyist, or to whom your expenditures will be reported. *The same name may not appear in items 2 and 5 of this form.*

(2) **Name:** _____ Paul A. Speidell

(2a) **Business Address:** _____ 1604 Santa Rosa Road, Suite 100 Richmond, VA 23229

(2b) **Business Telephone:** _____ 804-840-5087

Officer of Principal who will retain **ALL** records, in behalf of the principal, with respect to your lobbying activities for their organization. If records are physically stored in another location, please so indicate in the space provided by item 3c.

(3) **Name:** _____ Paul A. Speidell

(3a) **Business Address:** _____ 1604 Santa Rosa Road, Suite 100 Richmond, VA 23229

(3b) **Business Telephone:** _____ 804-840-5087

(3c) **Business Address/Telephone number of location where records are stored:**

(4) **Please list the full name(s), business address(es), and telephone number(s) of all other individual(s) that are registered to lobby in behalf of the PRINCIPAL listed in item 1 of your registration form.**

Paul A. Speidell, 1604 Santa Rosa Rd, Ste 100, Richmond, VA 23229, 804-840-5087
Andrew P. Stephenson, 6015 Poplar Hall Dr, Ste 101, Norfolk, VA 23502, 757-455-7117
H. Benson Dendy III, 707 East Main Street, Suite 1800, Richmond, VA 23219, 804-644-6600

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(5) **LOBBYIST:** M. David Skiles

(5a) **Business Address:** 707 East Main Street, Suite 1800 Richmond, VA 23219

(5b) **Business Telephone:** 804-644-6600

(5c) **E-Mail Address:** dskiles@vectrecorp.com

Individual who will retain ALL records, on behalf of the lobbyist, with respect to your lobbying activities for the afore-designated principal. If records are physically stored in another location, please so indicate in the space provided in item 7d.

(6) **Name:** H. Benson Dendy, III

(6a) **Business Address:** 707 East Main Street, Suite 1800 Richmond, VA 23219

(6b) **Business Telephone:** 804-644-6600

(6c) **Business Address/Telephone number of location where records are stored:**

(7) **Matters and purpose for which you expect to lobby:** (be as specific as possible in this response)
Managed care, Health Care Reform, Medicaid

(8) **As a lobbyist, you are:** (check one)

☐ **Employed** (Lobbyist is on payroll of principal)

☒ **Retained** (Lobbyist is not on payroll of principal, but is compensated)

☐ **Not Compensated** (Lobbyist is not compensated, but expenses may be reimbursed)

(9) **If you are *employed* either part-time or full-time by the principal, please give your job title:**

I, the undersigned lobbyist, do state that the information furnished on this registration statement and on any and all accompanying statements attached thereto, is to the best of my knowledge and belief, complete and accurate.

Date: 12/30/2015 Lobbyist's Signature: M. David Skiles (Electronically Signed: 12/30/2015 6:06:09 PM UTC)