



17FLY211C88

Virginia Conflict of Interest and Ethics Advisory Council
LOBBYIST REGISTRATION FORM (Rev. 4/26/2016)

Please send the original and a copy with a \$100.00 registration fee, made
Payable to the Treasurer of Virginia to:

Secretary of the Commonwealth
Attn: Lobbyist Specialist
1111 E. Broad St
4th Floor
Richmond, Virginia 23219

FOR OFFICE USE ONLY
Principal Notification Date _____
Date Received _____
Fee Paid: Check # _____ **Cash** _____

(1) **PRINCIPAL:** _____ City of Richmond

(1a) **What type of business is the principle engaged in:**

Local government

Officer of Principal authorizing your employment as a lobbyist, or to whom your expenditures will be reported. *The same name may not appear in items 2 and 5 of this form.*

(2) **Name:** _____ Lou B. Ali

(2a) **Business Address:** _____ 900 East Broad Street, Room 200 Richmond, VA 23219

(2b) **Business Telephone:** _____ 804-646-7000

Officer of Principal who will retain **ALL** records, in behalf of the principal, with respect to your lobbying activities for their organization. If records are physically stored in another location, please so indicate in the space provided by item 3c.

(3) **Name:** _____ Lou B. Ali

(3a) **Business Address:** _____ 900 East Broad Street, Room 200 Richmond, VA 23219

(3b) **Business Telephone:** _____ 804-646-7000

(3c) **Business Address/Telephone number of location where records are stored:**

(4) **Please list the full name(s), business address(es), and telephone number(s) of all other individual(s) that are registered to lobby in behalf of the PRINCIPAL listed in item 1 of your registration form.**

Ronald Jordan, Advantus Strategies, 1011 E. Main St., Ste. 400, Richmond, VA 23219 Tel 804-228-4506
Johnna Cossaboon, Advantus Strategies, 1011 E. Main St., Ste. 400, Richmond, VA 23219 Tel 804-228-4513

SECRETARY OF THE COMMONWEALTH
LOBBYIST'S REGISTRATION
Page Two

(5) LOBBYIST: Mark K Flynn

(5a) Business Address: 1011 East Main Street Suite 400, Richmond, VA 23219

(5b) Business Telephone: 804-400-1321

(5c) E-Mail Address: mflynn@advantusstrategies.com

Individual who will retain ALL records, on behalf of the lobbyist, with respect to your lobbying activities for the afore-designated principal. If records are physically stored in another location, please so indicate in the space provided in item 7d.

(6) Name: Ronald Jordan

(6a) Business Address: 1011 E. Main Street Suite 400, Richmond, VA 23219

(6b) Business Telephone: 804-228-4506

(6c) Business Address/Telephone number of location where records are stored:

(7) Matters and purpose for which you expect to lobby: (be as specific as possible in this response)

Matters related to local government and issues affecting the City of Richmond

(8) As a lobbyist, you are: (check one)

☐ **Employed** (Lobbyist is on payroll of principal)

☒ **Retained** (Lobbyist is not on payroll of principal, but is compensated)

☐ **Not Compensated** (Lobbyist is not compensated, but expenses may be reimbursed)

(9) If you are *employed* either part-time or full-time by the principal, please give your job title:

I, the undersigned lobbyist, do state that the information furnished on this registration statement and on any and all accompanying statements attached thereto, is to the best of my knowledge and belief, complete and accurate.

Date: 11/16/2016 Lobbyist's Signature: Mark K Flynn (Electronically Signed: 11/16/2016 10:35:36 PM UTC)