

Things you need to know if you want to work with a French Junior Enterprise



Project Management



A **project** is limited between a period of time, it answers a problematic and is realized with a methodology defined in an agreement. It's not possible to ask for the exact same project otherwise it would be a recurring sale and there wouldn't be any added value.



Competences of the JE : a French Junior Enterprise is only allowed to provide services which are linked to what the students are learning in their school/university.



Pedagogic added value : all the projects proposed must contain added value at least in the finale phase of the project. It implies an analysis of data, of a situation, of a market and a report will be made. Engineering or computing always imply an added value (except for too basic frameworks like "Wix").



Sub-lease : Employee leasing is forbidden. French Junior Consultants are hired and paid according to an agreement they have with their JE and their JE only. A foreign JE or a client cannot directly hire or pay a French Junior Consultant. The Junior Consultant will only realize what is written in the specifications of his agreement.



Forbidden projects : trainings (except if necessary for the understanding of a project, on how to use a custom-made software for instance), inventory, maintenance, community management, medical and veterinary acts, certification of accounts or certified audit, translation of legal and contractual documents.



Specific projects : the law and architecture competences are specifically regulated but possible.



Legal documents

As you propose a project, you act like a client for the French JE. Thus, you will have to sign different legal documents :

- A **commercial proposal** : it presents the specifications, the methodology, the budget and the planning for your project;
- A **client agreement** : it sums up the commercial proposal and legally links you to the project and the JE;
- A **final Acceptance form** (and possibly an Intermediary) : it validates the deliverables you received and announces the begin of the warranty period.



Invoicing

If you declare your VAT the JE will send you an invoice without VAT as you don't pay the French VAT. You will just have to provide your VAT number so the European Declaration of Services can be made.

If you don't declare VAT, you are considered as an individual and the JE will charge you the VAT.

The French JE will charge you with an amount of JEH (Jour-Etude-Homme) which is the French billing system for Junior Enterprises. It's an indivisible amount of money, it ranges between 80 € and 340 € and it represents approximately 7 hours of work.



Contact

Any question? Feel free to contact international@cnje.org and check the world map of Junior Enterprises <http://www.jadenet.org/map/>.