

JACOB KING

SOFTWARE ENGINEER

(765) 610-2114
JMKING@BSU.EDU
ANDERSON, IN

EDUCATION

PORTFOLIO - [JAMAКИ604.GITHUB.IO](https://jamaiki604.github.io)

Bachelor Degree of Computer Science
Ball State University, Muncie, IN

Anticipated Graduation: May 2025

Major GPA: 3.857

TECHNICAL SKILLS

Languages and Frameworks: TypeScript, Java, Dart, JavaScript, HTML, CSS, Python, SQL, C, Assembly
Web & App Development: React, Node.js, Express, Flutter, Tailwind, Bootstrap, Prisma ORM, Supabase
Tools & Platforms: Git/GitHub, IntelliJ, Android Studio, VS Code, MySQL Workbench, Adobe Suite, Microsoft
Practices & Methodologies: CI/CD, Agile, Waterfall, Clean Code, Version Control

PROJECTS

UI Web Builder

Principal Software Developer & Team Lead

- Led the creation of a dynamic drag-and-drop web builder enabling real-time customization of modular components.
- Architected a full-stack solution using React, TypeScript, Tailwind CSS, Node.js, Express, Prisma ORM, and Supabase.
- Integrated Clerk authentication and deployed via Vercel to ensure scalability, security, and performance.
- Oversaw GitHub-based collaboration, enforced clean code practices, and managed feature planning to drive delivery across the team.

EXPERIENCE

United States Navy – Operations & Personnel Manager

Dec 2021 – Dec 2022

I spearheaded a team of ten supervisors, facilitating seamless operations within the barracks and serving as a vital liaison to the Center for Explosive Ordnance Disposal and Diving. I introduced innovative strategies for processing and integrating candidates, significantly enhancing operational efficiency and transitioning to a paperless system that improved accuracy and data management. My leadership ensured the ongoing welfare and professional development of over 220 candidates per month, reflecting a strong commitment to respect, efficiency, and sustainable practices.

Impact Networking - Business Technology Analyst

Sep 2019 – Dec 2020

I worked directly with businesses to identify needs and deliver tailored technology solutions through a consultative B2B approach. While managing a territory and nurturing relationships with C-level executives, I played a key role in discovering operational inefficiencies and recommending software and systems that improved productivity and workflow. My responsibilities included developing sales strategies, managing the full sales cycle, and delivering technology presentations and solution demos that supported long-term growth and client satisfaction.

Verizon Wireless – Solutions Specialist to General Manager

Aug 2014 – Jan 2019

Throughout my tenure at Verizon Wireless, I evolved from a Solutions Specialist to Solutions Manager, culminating in the role of Acting General Manager. I excelled in leading sales teams toward achieving exceptional customer experiences and sales targets through comprehensive training, operational management, and innovative sales strategies. My leadership in store operations, team development, and sales excellence were recognized through different awards. Notably, my initiatives led to marked enhancements in sales metrics, customer satisfaction, and operational efficiency, contributing to Verizon's leadership in a competitive market.

REFERENCES

- Available upon request