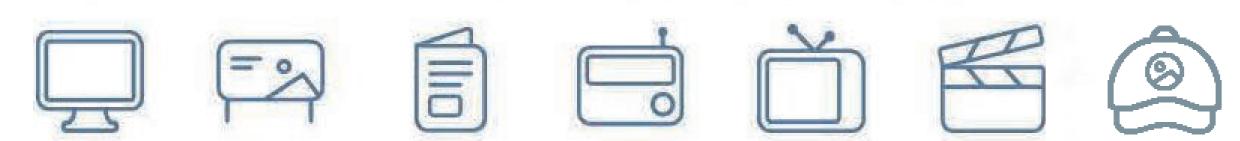
Kostenübersicht Media-Planung





Kampagne

Family Kampagne, 2. HJ 2019

Laufzeit

01.01.2020 - 21.04.2020

Version

new

Datum

09.06.2020

| Mediagattung | Kosten in CHF | in % |
|-------------------|---------------|-------|
| Online | 272'302.50 | 41.69 |
| Print | 37.98 | 0.01 |
| Plakat | 850.00 | 0.13 |
| TV | 10'000.00 | 1.53 |
| Kino | 35'000.00 | 5.36 |
| Radio | 810.00 | 0.12 |
| Ambient | 300'000.00 | 45.93 |
| Total Mediakosten | 619'000.48 | 94.76 |
| | | |

| Agentur-Services | Kosten in CHF | in % |
|---------------------|---------------|--------|
| Planung & Setup | 6'460.00 | 0.99 |
| Bewirtschaftung | 6'630.00 | 1.01 |
| Technische Kosten | 3'601.15 | 0.55 |
| Media-Honorar | 17'520.02 | 2.68 |
| Total Servicekosten | 34'211.17 | 5.24 |
| | | |
| Total ohne MWST | 653'211.65 | 100.00 |
| Total inkl. MWST | 703'508.95 | 107.70 |

| Bemerkungen | |
|-------------|--|
| | |







Media-Planung

Kampagne

Family Kampagne, 2. HJ 2019

Laufzeit

01.01.2020 - 29.02.2020

Version V 1.434 Datum 09.06.2020

| | | | | MEDIA- UND KOSTEN PLANUNG | | | | | | | | | EINSATZZEITRAUM UND WERBEDRUCKVERTEILUNG | | | | | | | | |
|------------------------------|--|---------|--|---------------------------|-------------|----------------|----------------|---------------|---------|----------------|-------------------|------------------|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------------|
| PLATZIERUNG | DETAILS | SPRACHE | FORMAT | WERBE- DRUCK | TKP BRUT | KOSTEN BRUT | RABATT IN % | KOSTEN NET | BK IN % | TKP NET-NET | KOSTEN NET-NET | KW 01 (30.12) | KW 02 (06.01) | KW 03 (13.01) | KW 04 (20.01) | KW 05 (27.01) | KW 06 (03.02) | KW 07 (10.02) | KW 08 (17.02) | KW 09 (24.02) | KW 10 (02.03) |
| Display | | | | | | | | | | | | | | | | | | | | | |
| Tagesanzeiger.ch(1) | Run of Kultur, Sport und Kino | D-CH | Wideboard 994x250 & Halfpage-Ad 300x600 | 500'000 | 45.00 | 22'500.00 | 38.00 | 13'950 | 5.00 | 26.51 | 13'252.50 | 55'555 | 55'555 | 55'555 | 55'555 | 55'555 | 55'555 | 55'555 | 55'555 | 55'555 | |
| Blick.ch(6) | Rubriken-Sponsoring Good Night Sir | D-CH | Sonderformat (Siehe Spezifikation PP) | 1'200'000 | 60.00 | 72'000.00 | 50.00 | 36'000 | 5.00 | 28.50 | 34'200.00 | 133'333 | 133'333 | 133'333 | 133'333 | 133'333 | 133'333 | 133'333 | 133'333 | 133'333 | Nachlieferung bei Unterlieferung |
| 20min(60) | Sport | D-CH | Skyscraper 160x600 | 2'000'000 | 80.00 | 160'000.00 | 50.00 | 80'000 | 5.00 | 38.00 | 76'000.00 | 222'222 | 222'222 | 222'222 | 222'222 | 222'222 | 222'222 | 222'222 | 222'222 | 222'222 | |
| Total Display | | | | 3'700'000 | 68.78 | 254'500.00 | 138.00 | 129'950 | 15.00 | 33.37 | 123'452.50 | 411'110 | 411'110 | 411'110 | 411'110 | 411'110 | 411'110 | 411'110 | 411'110 | 411'110 | |
| Mobile | | | | | | | | | | | | | | | | | | | | | |
| Blick.ch(2) | Rubriken-Sponsoring Good Night Sir (auf Mobile-App) | D-CH | Mobile Wideboard 320x160 | 1'100'000 | 60.00 | 66'000.00 | 50.00 | 33'000 | 5.00 | 28.50 | 31'350.00 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | Nachlieferung bei Unterlieferung |
| Total Mobile | | | | 1'100'000 | 60.00 | 66'000.00 | 50.00 | 33'000 | 5.00 | 28.50 | 31'350.00 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | 122'222 | |
| Branded Content | | | | | | | | | | | | | | | | | | | | | |
| NZZ.ch(3) | Wirtschaft, Exklusivbelegung aller Werbeformen | F-CH | Branded Content Teaser & Splashsite | 3'500'000 | | 80'000.00 | 35.00 | 52'000 | 5.00 | 14.11 | 49'400.00 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | Nachlieferung bei Unterlieferung |
| Total Branded Content | | | | 3'500'000 | 22.86 | 80'000.00 | 35.00 | 52'000 | 5.00 | 14.11 | 49'400.00 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | |
| Social-Media | | | | | | | | | | | | | | | | | | | | | |
| test(412) | test | D-CH | Skyscraper 160x600 | 3'000 | 20.00 | 60.00 | | 60 | | 20.00 | 60.00 | 333 | 333 | 333 | 333 | 333 | 333 | 333 | 333 | 333 | Nachlieferung bei Unterlieferung |
| Total Social-Media | | | | 3'000 | 20.00 | 60.00 | 0.00 | 60 | 0.00 | 20.00 | 60.00 | 333 | 333 | 333 | 333 | 333 | 333 | 333 | 333 | 333 | |
| Native | | | | | | | | | | | | | | | | | | | | | |
| Drop8(5) | CH-Netzwerk Premium | D-CH | Diverse Standard- Formate (Liste folgt) | 3'500'000 | 36.00 | 126'000.00 | 40.00 | 75'600 | 10.00 | 19.44 | 68'040.00 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | Nachlieferung bei Unterlieferung |
| Total Native | | | | 3'500'000 | 36.00 | 126'000.00 | 40.00 | 75'600 | 10.00 | 19.44 | 68'040.00 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | 388'888 | |
| Total Media | | | | 11'803'000 | 44.61 | 526'560.00 | 263.00 | 290'610 | 35.00 | 23.07 | 272'302.50 | 1'311'441 | 1'311'441 | 1'311'441 | 1'311'441 | 1'311'441 | 1'311'441 | 1'311'441 | 1'311'441 | 1'311'441 | |

| SPRACHE | WERBEDRUCK | ANTEIL IN % | KOSTEN N/N | ANTEIL IN % |
|---------|------------|-------------|------------|-------------|
| D-CH | 8'303'000 | 70.35 | 222'903 | 81.86 |
| F-CH | 3'500'000 | 29.65 | 49'400 | 18.14 |
| Total | 11'803'000 | 100.00 | 272'303 | 100.00 |

| | | CHF 653'211.65 |
|---------------------------------|---------|----------------|
| Total Servicekosten exkl. MwSt. | 2.89 % | CHF 18859.23 |
| Media-Honorar | 61.87 % | CHF 11669.08 |
| Technische Kosten | 11.08 % | CHF 2090.15 |
| Bewirtschaftung | 12.62 % | CHF 2380 |
| Planung & Setup | 14.42 % | CHF 2720 |







Datum

Media-Planung

Kampagne

Family Kampagne, 2. HJ 2019

65.15

100.00

Laufzeit
06.01.2020 - 21.04.2020

Version

V 1.595

09.06.2020

| | | | | | MEDI | A- UND KOST | TEN PLANUNG | } | | | | | | | EINS | ATZZEITRA | UM UND WE | RBEDRUCK | /ERTEILUN | G | | | | | |
|------------------------|-----------------------|------------------------|------|----------|----------------|--------------------------|---------------|---------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| TITEL | THEMA / PLATZIERUNG | SPRACHE FORM | AT | INSERATE | KOSTEN BRUT | RABATT IN % | KOSTEN NET | BK IN % | KOSTEN NET-NET | KW 02 (06.01) | KW 03 (13.01) | KW 04 (20.01) | KW 05 (27.01) | KW 06 (03.02) | KW 07 (10.02) | KW 08 (17.02) | KW 09 (24.02) | KW 10 (02.03) | KW 11 (09.03) | KW 12 (16.03) | KW 13 (23.03) | KW 14 (30.03) | KW 15 (06.04) | KW 16 (13.04) | KW 17 (20.04) |
| Wochenzeitungen | | | | | | | | | | | | | | | | | | | | | | | | | |
| wef(191) | wef wef | F-CH Skyscra 160x60 | | 43 | 32.00 | 32.00 | 22 | 43.00 | 12.40 | | | 3 | | 3 | | | 3 | | | | | | | | |
| Total Wochenzeitunge | en | | | 43 | 32.00 | 32.00 | 22 | 43.00 | 12.40 | | | | | | | | | | | | | | | | |
| Sonderbeilagen | | | | | | | | | | | | | | | | | | | | | | | | | |
| wef(195) | ef | D-CH wech, s | /w | 23 | 66.00 | 32.00 | 45 | 43.00 | 25.58 | | | | | | | | | | | | | | | | |
| Total Sonderbeilagen | | | | 23 | 66.00 | 32.00 | 45 | 43.00 | 25.58 | | | | | | | | | | | | | | | | |
| Special-Interest | | | | | | | | | | | | | | | | | | | | | | | | | |
| wef(196) | | D-CH Skyscra 160x60 | | | | | | | | | | | | | | | | | | | | | | | |
| Total Special-Interest | | | | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | | | | | | | | | | | | | | | | |
| Total Media | | | | 66 | 98.00 | 64.00 | 67 | 86.00 | 37.98 | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Planur | ng & Setup | | 0.00 % | CHF 0 | | | | | | | | | | | | | | | | |
| | | | | | | tschaftung | | 0.00 % | | | | | | | | | | | | | | | | | |
| SPRACHE SCH | HALTUNGEN ANTEIL IN % | KOSTEN N/N ANTEIL | IN % | | Techn | ische Kosten -Honorar | | | CHF 511 | | | | | | | | | | | | | | | | |
| D-CH | 23 34.85 | 26 | 7.35 | | Media- | -Honorar | | 0.22 % | CHF 1.14 | | | | | | | | | | | | | | | | |

Total Servicekosten exkl. MwSt.

Total Media- & Servicekosten exkl. MwSt.

0.08 % CHF 512.14

100.00 % CHF 653'211.65



F-CH





Datum

Media-Planung

Kampagne Family Kampagne, 2. HJ 2019

Laufzeit

01.01.2020 - 31.03.2020

Version

V 1.63 09.06.2020

| | | | | | MEDIA- UND KOSTEN PLANUNG | | | | | | | | | | | EINSA | ATZZEITRAI | JM UND WEI | RBEDRUCK | /ERTEILUN | G | | | | | |
|-----------------|-------------------|-------------|-------------|-------------|---------------------------|-----------------------|----------------|----------------|---------------|-----------|---------------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------|
| PLATZIERUNG / G | ATTUNG STANDOR | TE | SPRACHREGIO | ON FORMAT | STELLEN / SCREENS | KOSTEN BRUT/STELLE | KOSTEN BRUT | RABATT IN % | KOSTEN NET | BK IN % | KOSTEN NET- NET/STELLE | KOSTEN NET-NET | KW 01 (30.12) | KW 02 (06.01) | KW 03 (13.01) | KW 04 (20.01) | KW 05 (27.01) | KW 06 (03.02) | KW 07 (10.02) | KW 08 (17.02) | KW 09 (24.02) | KW 10 (02.03) | KW 11 (09.03) | KW 12 (16.03) | KW 13 (23.03) | KW (30.0 |
| ООН | | | | | | | | | | | | | | | | | | | | | | | | | | |
| test(297) | | | D-CH | B200 | 200 | 5.00 | 1'000.00 | | 1'000 | 15.00 | 4.25 | 850.00 | | | | | | | | | | | | | | |
| Total OOH | | | | | 200 | 5.00 | 1'000.00 | 0.00 | 1'000 | 15.00 | 4.25 | 850.00 | | | | | | | | | | | | | | |
| Total Media | | | | | 200 | 5.00 | 1'000.00 | 0.00 | 1'000 | 15.00 | 4.25 | 850.00 | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | Planui | ng & Setup | | | 44.20 % | CHF 2040 | | | | | | | | | | | | | | |
| | | | | | | | Bewirt | schaftung | | | 55.25 % | CHF 2550 | | | | | | | | | | | | | | |
| | | | | | | | Techn | ische Kosten | | | 0.00 % | CHF 0 | | | | | | | | | | | | | | |
| SPRACHE | STELLEN / SCREENS | ANTEIL IN % | KOSTEN N/N | ANTEIL IN % | | | Media | Honorar | | | 0.55 % | CHF 25.5 | | | | | | | | | | | | | | |
| D-CH | 200 | 100.00 | 850 | 100.00 | | | Total | Servicekoster | exkl. MwSt. | | 0.71 % | CHF 4615.5 | | | | | | | | | | | | | | |
| Total | 200 | 100.00 | 850 | 100.00 | | | Total I | Media- & Serv | icekosten exk | kl. MwSt. | 100.00 % C | HF 653'211.65 | | | | | | | | | | | | | | |





Kampagne

Total Media

Media-Planung

Laufzeit Version V 1.135

Family Kampagne, 2. HJ 2019

01.02.2020 - 29.02.2020

EINSATZZEITRAUM UND WERBEDRUCKVERTEILUNG MEDIA- UND KOSTEN PLANUNG KW 06 (03.02) KW 08 (17.02) SPRACHE DAUER / FORMAT SENDER THEMA / PLATZIERUNG **Nationales TV** 5.71 10'000.00 10'000 5.71 10'000.00 305 300 1'750 2'000.00 1'500.00 300 300 (485)Skyscraper 160x600 Skyscraper tbd 160x600 **Total Nationales TV** 1'750 2'000.00 1'500.00 5.71 10'000.00 0.00 10'000 0.00 5.71 10'000.00

1'750 2'000.00 1'500.00

| Total Servicekosten exkl. MwSt. | 0.05 % | CHF 300 |
|---------------------------------|----------|---------|
| Media-Honorar | 100.00 % | CHF 300 |
| Technische Kosten | 0.00 % | CHF (|
| Bewirtschaftung | 0.00 % | CHF (|
| Planung & Setup | 0.00 % | CHF (|

5.71 10'000.00 0.00 10'000 0.00 5.71 10'000.00





SwissLife

09.06.2020

Datum



Kampagne

Media-Planung

Laufzeit Version V 1.33

Family Kampagne, 2. HJ 2019

01.02.2020 - 29.02.2020

| Name | 35'000 35'000 | O.00 | 22.05 22.05 | 35'000.00 35'000.00 | KW 05 (27.01) | KW 06 (03.02) | KW 07 (10.02) | KW 08 (17.02) | KW 09 (24.02) |
|---|------------------|------|----------------|------------------------|------------------|------------------|------------------|------------------|------------------|
| (300) D-CH 90 1'587'000 22.05 35'000.00 | | 0.00 | | | | | | | |
| | | 0.00 | | | | | | | |
| Total kinokamapgne 1'587'000 22.05 35'000.00 0.00 | 35'000 | 0.00 | 22.05 | 35'000.00 | | | | | |
| | | | | | | | | | |
| Total Media 1'587'000 22.05 35'000.00 0.00 | 35'000 | 0.00 | 22.05 | 35'000.00 | | | | | |
| | | | | | | | | | |
| Planung & Setup | | | 0 % | CHF 0 | | | | | |
| Bewirtschaftung | | | 0 % | CHF 0 | | | | | |
| Technische Kosten | | | 0 % | CHF 0 | | | | | |
| SPRACHE KONTAKTE ANTEIL IN % KOSTEN N/N ANTEIL IN % Media-Honorar | | | 0 % | CHF 0 | | | | | |
| D-CH 1'587'000 100.00 35'000 100.00 Total Servicekosten ex | exkl. MwSt. | | 0.00 % | CHF 0 | | | | | |
| Total 1'587'000 100.00 35'000 100.00 Total Media- & Service | ekosten exkl. Mw | St. | 100.00 % CH | IF 653'211.65 | | | | | |



SwissLife

09.06.2020

Datum



SwissLife

Media-Planung

Kampagne

Family Kampagne, 2. HJ 2019

Laufzeit

01.02.2020 - 29.02.2020

Version

V 1.77

Datum 09.06.2020

| | | | | | | ME | DIA- UND KOST | TEN PLANUNG | 3 | | EINSATZZ | ZEITRAUM UN | ID WERBED | RUCKVERTE | EILUNG |
|------------------|----------------|-------------|------------|-------------|-----------------|----------------|-----------------------|------------------|----------|-------------------|------------------|------------------|------------------|------------------|------------------|
| TITEL | THEMA / | PLATZIERUNG | SPRACHE | FORMAT | SCHALT UNGEN | KOSTEN BRUT | RABATT IN % | KOSTEN NET | BK IN % | KOSTEN NET-NET | KW 05 (27.01) | KW 06 (03.02) | KW 07 (10.02) | KW 08 (17.02) | KW 09 (24.02) |
| radiokategorie | | | | | | | | | | | | | | | |
| test(299) | | | D-CH | 2 | 1'000 | 1'000.00 | 10.00 | 900 | 10.00 | 810.00 | | | | | |
| Total radiokateg | gorie | | | | 1'000 | 1'000.00 | 10.00 | 900 | 10.00 | 810.00 | | | | | |
| Total Media | | | | | 1'000 | 1'000.00 | 10.00 | 900 | 10.00 | 810.00 | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | Plan | nung & Setup | | 0.00 % | CHF 0 | | | | | |
| | | | | | | Bew | virtschaftung | | 0.00 % | CHF 0 | | | | | |
| | | | | | | Tech | hnische Kosten | | 0.00 % | CHF 0 | | | | | |
| SPRACHE | AUSSTRAHLUNGEN | ANTEIL IN % | KOSTEN N/N | ANTEIL IN % | | Med | lia-Honorar | | 100.00 % | CHF 24.3 | | | | | |
| D-CH | 1'000 | 100.00 | 810 | 100.00 | | Tota | al Servicekosten exk | . MwSt. | 0.00 % | CHF 24.3 | | | | | |
| Total | 1'000 | 100.00 | 810 | 100.00 | | Tota | al Media- & Serviceko | sten exkl. MwSt. | 100.00 % | CHF 653'211.65 | | | | | |





SwissLife

Media-Planung

Kampagne

Family Kampagne, 2. HJ 2019

Laufzeit

01.03.2020 - 01.04.2020

Version

V 1.31

Datum 09.06.2020

| | | | | MEDIA- UND KOSTEN PLANUNG | | | | | | EIN | SATZZEITRAU | JM UND WEI | RBEDRUCK | /ERTEILUNG | | | |
|-------------|---------|---------|------------------|---------------------------|-------------|----------------|----------------|---------------|---------|---------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| PLATZIERUNG | DETAILS | SPRACHE | FORMAT | WERBE- DRUCK | TKP BRUT | KOSTEN BRUT | RABATT IN % | KOSTEN NET | BK IN % | TKP NET- NET CHF | KOSTEN NET-NET | KW 09 (24.02) | KW 10 (02.03) | KW 11 (09.03) | KW 12 (16.03) | KW 13 (23.03) | KW 14 (30.03) |
| test | | | | | | | | | | | | | | | | | |
| test(481) | test | D-CH | Halfpage 300x600 | 10'000 | 15'000.00 | 150'000.00 | | 150'000 | | 15'000.00 | 150'000.00 | 1'666 | 1'666 | 1'666 | 1'666 | 1'666 | 1'666 |
| TEST2(497) | test | D-CH | Halfpage 300x600 | 10'000 | 15'000.00 | 150'000.00 | | 150'000 | | 15'000.00 | 150'000.00 | 1'666 | 1'666 | 1'666 | 1'666 | 1'666 | 1'666 |
| Total test | | | | 20'000 | 15'000.00 | 300'000.00 | 0.00 | 300'000 | 0.00 | 15'000.00 | 300'000.00 | 3'332 | 3'332 | 3'332 | 3'332 | 3'332 | 3'332 |
| Total Media | | | | 20'000 | 15'000.00 | 300'000.00 | 0.00 | 300'000 | 0.00 | 15'000.00 | 300'000.00 | 3'332 | 3'332 | 3'332 | 3'332 | 3'332 | 3'332 |

| SPRACHE | WERBEDRUCK | ANTEIL IN % | KOSTEN N/N | ANTEIL IN % |
|---------|------------|-------------|------------|-------------|
| D-CH | 20'000 | 100.00 | 300'000 | 100.00 |
| Total | 20'000 | 100.00 | 300'000 | 100.00 |

| Total Media- & Servicekosten exkl. MwSt. | 100.00 % | CHF 653'211.65 |
|--|----------|----------------|
| Total Servicekosten exkl. MwSt. | 1.52 % | CHF 9900 |
| Media-Honorar | 55.56 % | CHF 5500 |
| Technische Kosten | 10.10 % | CHF 1000 |
| Bewirtschaftung | 17.17 % | CHF 1700 |
| Planung & Setup | 17.17 % | CHF 1700 |

