Jamel Eggleston

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LinkedIn: https://tinyurl.com/cxvzdr9u | GitHub:https://tinyurl.com/5n2rtzbw
|Portfolio:https://tinyurl.com/ez44d95a

Motivated tech professional and problem solver. Experience with analytical thinking, project management, strong team skills, and excellent verbal and written communication.

TECHNICAL SKILLS

Frontend: HTML, CSS, Javascript, React, JQuery, Materials UI, Bootstrap, Bulma
Backend: MySQL, MongoDB, Express.js, Node.js,
Applications: Heroku, GitHub, Postman, Insomnia, Adobe Photoshop & Illustrator, Canva

PROJECTS

Sky Gazer | Repo: https://tinyurl.com/vm36rt9t | Deployed: https://tinyurl.com/v88a44b4
Role in Project: Frontend

- Advises if satellites are visible as they move across the sky in a particular location.
- My main role for this application was connecting the APIs and managing the repo through GitHub.
- Tools/Languages: Javascript, HTML, & CSS

Mix N Match | Repo: https://tinyurl.com/kk95zs58 | Deployed: https://tinyurl.com/2uv88ykr
Role in Project: Front and Backend

- A dating app that matches users based on beer preference and desired pronouns.
- My main role for this application was creating the connection between frontend, backend , and the database to allow users to upload images for their profile.
- Tools/Languages: Javascript, HTML, CSS, Node, MySQL, Cloudinary

Redux Store | Repo: https://tinyurl.com/sk96uh4k | Deployed: https://tinyurl.com/sxfb74cs
Role in Project: Frontend and Backend

- This is an online store that allows a user to shop online.
- Tools/Languages: Javascript, Node, GraphQL, MongoDB, Bcrypt, Stripe

WORK EXPERIENCE

Allscripts Healthcare   July 2014 - Current
Commercial Operation Analyst,   Raleigh, NC
- Monitor sales opportunities for revenue recognition and bookings.
- Audit sales proposals for Allscripts ability to operationalize downstream fulfillment, billing, revenue recognition and collections.
- Implement and review of internal client databases related to processing of new sales orders to ensure integrity of client data.
- Acts as liaison between Sales, other internal departments, and clients to resolve contract related issues to ensure compliance and timely contract clearance.
- Incorporate process improvement to maximize productivity

Quote Configuration Specialist,
- Reviewed proposals to identify potential liability to the organization and partnered with Legal, Finance, Sales Business Units, and other relevant departments to gain agreement on acceptable terms for both business and client.
- Created and modified Sales proposals within quoting tools and escalated opportunities that could potentially cause lost revenue to the business.
- Implemented quoting tools and product training to sales executives as part of onboarding/continuing education initiatives.
- Created and modified reports to track sale opportunities to ensure they are managed successfully.

Billing Analyst,
- Verified accuracy of hardware and software maintenance pricing terms for new system contracts, upgrade contracts, and add-on equipment contracts.
- Implemented reinstatement or termination of contracts, complying with proper contract terms.
- Issued proper credits for maintenance contract termination and sales concessions, resulting in updated account balance for accurate A/R collections.
- Delivered quality customer service to both internal and external customers, ensuring maintenance contract terms and pricing were fully understood and enforced.
- Served as the primary point of contact for customer invoice inquiries and disputes, driving to resolution.
- Worked with client and internal teams to resolve accounting issues and accounts receivable errors.
- Effectively communicated policy, procedure and provisions related to account billing and termination of services.

EDUCATION

UNC Chapel Hill, Chapel Hill NC   November, 2021
Web Development Certification