

# James C Hernandez

## IT Director and Tech Executive

Phone (240) 328-3791

E-Mail [James.Hernandez@outlook.com](mailto:James.Hernandez@outlook.com)

Linkedin [www.linkedin.com/in/james36](http://www.linkedin.com/in/james36)

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I seek to oversee a team that will become a market disruptor and innovator. Extraordinary results are not achieved doing the ordinary, you have to command emerging technologies before others do.

My unique blend of technical, business and communication skills have helped me add millions in value the business projects I have worked on. I capitalized on emerging technologies before other business with encryption, web, smartphones before others.

Today, I am thrilled to use emerging new tools such as AI, voice, automation, and GPS embedded systems (aka smart devices that are Internet enabled) for our new success stories and business growth previously only dreamed of.

### Experience

Lead Developer Team Lead of Commercial Auto – GEICO Auto Insurance – Results translated to 1900 fewer corrections per week, saving approximately 1326 hours a week of staff time, 500% increase in performance. Added millions of customers by knowing how to upgrade existing website to work on smartphones.

Architect and Hands on Leader – NASDAQ Web Security Framework – Resulted in savings of millions of dollars in equipment using digital client certificates so market exchanges could use web browsers to securely manage billions in mutual fund daily prices. Broke new records in time and cost savings.

Lead Developer Architect – American Urological Association membership - Within six months produced website servicing over 36,000 members, resulting in 900% reduction in errors and 400% increase in performance.

### Education

**Masters of Business Administration** with a **concentration in Project Management** - Keller Graduate School of Business

**Bachelors of Computer Science** - **University of Maryland** Global Campus, College Park, MD

### Skills

**Project Management:** Agile, Waterfall, Kanban, Total Quality Management (TQM), Critical Path, GANTT, End of Sprint Videos for stakeholders, ROI, Capital Management

**Strategic Planning:** 1,3,5-year plans, ROI, Capital Management, Executive Dashboards, Metrics, 10-K

**People Management:** I am a bright enthusiastic person who can connect to clients and staff with trust & connection at appropriate level of detail. Adopted many of the principals of “DRIVE – what motivates us” by Daniel Pink

**Company Management:** Creation of policies, standards for teams that translate into success & productivity