



(/career/management-trainee)

CAREER INFORMATION

WHY JOIN ITL (/CAREER/WHY-JOIN-ITL.HTML#VIEW)

WORKING ENVIRONMENT (/CAREER/WORKING-ENVIRONMENT.HTML#VIEW)

GRADUATES (/CAREER/GRADUATES.HTML#VIEW)

CAREER ADVICE (/CAREER/CAREER-ADVICE-EN.HTML#VIEW)

FAQS (/CAREER/FAQS.HTML#VIEW)

(/custome
desk/book
ing.html
(/custome
desk/track
Track.html
(/custome
desk/quick
guide-
faq.html)

JOB OPENING

ALL (35) (/CAREER/JOB-OPENNING.HTML#VIEW)

TRANSPORTATION (2) (/CAREER/JOB-OPENNING.HTML?JC=26#VIEW)

KEY ACCOUNT (1) (/CAREER/JOB-OPENNING.HTML?JC=51#VIEW)

WAREHOUSE (1) (/CAREER/JOB-OPENNING.HTML?JC=54#VIEW)

SEA FREIGHT EXECUTIVE (1) (/CAREER/JOB-OPENNING.HTML?JC=59#VIEW)

AIR FREIGHT (4) (/CAREER/JOB-OPENNING.HTML?JC=52#VIEW)

ACCOUNTING (3) (/CAREER/JOB-OPENNING.HTML?JC=21#VIEW)

SALES & BUSINESS DEVELOPMENT (3) (/CAREER/JOB-OPENNING.HTML?JC=22#VIEW)

INTERNSHIP (7) (/CAREER/JOB-OPENNING.HTML?JC=29#VIEW)

HUMAN RESOURCES (1) (/CAREER/JOB-OPENNING.HTML?JC=24#VIEW)

CUSTOM CLEARANCE (3) (/CAREER/JOB-OPENNING.HTML?JC=47#VIEW)

COMMERCIAL (4) (/CAREER/JOB-OPENNING.HTML?JC=60#VIEW)

CUSTOMER SERVICES (2) (/CAREER/JOB-OPENNING.HTML?JC=5#VIEW)

ENGINEERING (2) (/CAREER/JOB-OPENNING.HTML?JC=42#VIEW)

TECHNICIAN (1) (/CAREER/JOB-OPENNING.HTML?JC=38#VIEW)

Air Freight Manager

Our Joint Venture in Logistics field is looking for Air Freight Manager as the Job Description below:

- Responsible for overall air freight product performance in Viet Nam.
- Work closely with Commercial team and regional product team for the product development, client solution and growth plan in Vietnam.
- Responsible for procurement strategy in Vietnam together with General Manager.
- Responsible for client implementation and managing the customer service function with a team of CS and Operation staff.
- Review the customer KPIs and SOPs and ensure the process if followed.
- Motivate the team to be proactive in securing ad-hoc business by quoting the most competitive rates and on time.
- Work with Commercial team for the action plan on local control business opportunities and winning ratio.
- Develop Air Freight team in Vietnam and train the Commercial Mindset for cross-selling and up-selling opportunities at CS staff level.
- Be the escalation point for full set of daily operation of both air export and import shipment, planning and allocation of staff duties and process.
- Organize and maintain the SOP for normal operation.
- Train all staff on CargoWise and find ways to automate the process than manual process.
- Liaise and maintain a good relationship with airlines and agents.
- Conduct periodical reviews with the partner companies to understand the forecasts and adjust the space requirements.
- Organize monthly reporting and present the efforts to improve the net achieved costs.
- Assist in airline and master loader relationships and procurement when required.

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desk/book
ing.html
(/custome
desk/track
Track.html',
(/custome
desk/quick
guide-
faq.html)

Job Requirement

- Degree holder in Global Supply Chain, Logistics or Transportation is preferred.
- Minimum 10 years' experiences in air freight industry and at least 5-year in managerial experience.
- Good understanding and experience in air freight consolidations, airline operations, airport operations.
- Strong communication and interpersonal skills
- Understanding of Ecommerce air operations will be essential
- Understanding of verticals like DG, High tech, Retail, pharma Aerospace.
- Proficiency in Microsoft Office – Excel, Word and PowerPoint

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About us

Corporate Info (</about-us.html>)

Global Partnership (</about-global-partnership.html#info>)

Our People (</about-our-people.html>)

Regional Network (</regional.html>)

Business Solutions

Aviation Services (</business-solutions/aviation-services.html>)

Freight Management (</business-solutions/freight-management.html>)

Contract Logistics (</business-solutions/contract-logistics.html>)

Railway Logistics (</business-solutions/railway-logistics.html>)

Last Mile and Express (</business-solutions/last-mile-and-express.html>)

E-commerce Logistics (</business-solutions/ecommerce-logistics.html>)

Career

Working Environment (</career/working-environment.html#view>)

Why Join ITL (</career/why-join-itl.html#view>)

Opportunities (</career/graduates.html>)

Job Opening (</career/job-openning.html#view>)

Customer Center

Booking & Inquiry (</customers-desk/booking-inquiry.html>)

Track & Trace (</customers-desk/track-trace.html>)

Question & Answer (</customers-desk/quick-guide-faq.html>)

Customer Experience (</customers-desk/customer-experience.html>)

(</customers-desk/booking-inquiry.html>)
(</customers-desk/track-trace.html>)
(</customers-desk/quick-guide-faq.html>)

[Contact \(/customers-desk/contact.html\)](/customers-desk/contact.html)

News & Media

[Corporate News \(/news-and-media.html#id_corporate_news\)](/news-and-media.html#id_corporate_news)

[Brochure Download \(/news-and-media.html#id_brochure_download\)](/news-and-media.html#id_brochure_download)

[Industry News \(/news-and-media.html#id_industry_news\)](/news-and-media.html#id_industry_news)

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(</index.html>)

(</customers-desk/book-requirement.html>)
(</customers-desk/track-trace.html>)
(</customers-desk/quick-guide-faq.html>)

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