

# MIS Quiz

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## Chapter 1: Information Systems in Global Business Today

1. Which of the following is NOT one of the three major technological trends in Management Information Systems mentioned in the text?

- A) Emerging mobile digital platform
- B) Big Data
- C) Cloud Computing
- D) Artificial General Intelligence

2. A “digital firm” is characterized by which of the following?

- A) High reliance on manual labor
- B) Core business processes accomplished through digital networks
- C) Centralized mainframe computing only
- D) Local-only business relationships

3. Which of the following is NOT one of the six strategic business objectives of information systems?

- A) Operational Excellence
- B) Improved Decision Making
- C) Survival
- D) Employee Surveillance

4. Raw facts representing events, such as bar code readings, are defined as:

- A) Information
- B) Knowledge
- C) Data
- D) Intelligence

5. Which three activities in an information system produce the information organizations need?

- A) Input, Processing, Output
- B) Data, Software, Hardware
- C) Analysis, Design, Implementation

D) Input, Storage, Deletion

6. Which dimension of information systems involves the physical equipment used for input, processing, and output?

A) Organization

B) Management

C) Information Technology

D) Complementary Assets

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7. In the organizational hierarchy, who is primarily responsible for making long-range strategic decisions?

A) Operational Management

B) Middle Management

C) Senior Management

D) Knowledge Workers

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8. Which discipline contributes to the technical approach to information systems?

A) Sociology

B) Psychology

C) Computer Science

D) Economics

9. The “sociotechnical systems” perspective suggests that optimal organizational performance is achieved by:

A) Maximizing technology regardless of human needs

B) Focusing solely on employee happiness

C) Jointly optimizing both social and technical systems

D) Ignoring organizational structure

10. Assets required to derive value from a primary investment, such as a supportive business culture, are called:

A) Primary Assets

B) Complementary Assets

C) Depreciation Assets

D) Hidden Assets

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11. Which company is mentioned as using handheld devices (DIAD) and extensive IS for package tracking?

A) FedEx

B) DHL

C) UPS

D) USPS

**12. The Finnish company Ponsse is used as a case study for using IS in which industry?**

- A) Automobile manufacturing
- B) Wood harvesting/forestry**
- C) Mobile phone production
- D) Shipping

**13. What is the approximate annual growth rate of digital information mentioned?**

- A) 1 terabyte
- B) 5 exabytes**
- C) 10 petabytes
- D) 500 gigabytes

**14. Which level of management typically monitors and controls the business and makes mid-level decisions?**

- A) Senior Management
- B) Middle Management**
- C) Operational Management
- D) Data Workers

**15. Feedback in an information system is defined as:**

- A) The raw input data
- B) The processing power of the CPU
- C) Output returned to help evaluate or correct input**
- D) The electrical power consumption

**16. Which of the following is an example of an Organizational Complementary Asset?**

- A) Strong IS development team**
- B) Incentives for innovation
- C) Internet infrastructure
- D) Technology standards

**17. Which of the following is an example of a Managerial Complementary Asset?**

- A) Efficient business processes
- B) Teamwork and collaboration environments**
- C) Technology service firms
- D) Decentralized authority

**18. The behavioral approach to information systems includes which disciplines?**

- A) Computer Science, Operations Research, Physics

B) Sociology, Psychology, Economics

C) Management Science, Computer Science, Economics

D) Psychology, Mathematics, Operations Research

**19. What does the “Business Information Value Chain” represent?**

A) The cost of hardware

**B) A series of value-adding activities for acquiring, transforming, and distributing information**

C) The hierarchy of employees in a firm

D) The connection between suppliers and customers

**20. According to the text, what percentage of the U.S. economy depends on foreign trade?**

A) 10%

B) 25%

**C) 33%**

D) 50%

**21. “Time shifting” in a digital firm refers to:**

A) Working in different time zones

**B) Business operating 24/7**

C) Delaying project deadlines

D) Recording meetings for later

**22. “Space shifting” in a digital firm refers to:**

A) Moving to a larger office

**B) Work taking place in a global workshop/location independent**

C) Increasing storage space

D) Moving data to the cloud

**23. Which business function is responsible for recruiting, hiring, and training?**

A) Finance & Accounting

B) Sales & Marketing

**C) Human Resources**

D) Manufacturing & Production

**24. The fundamental platform for a firm’s information systems is called:**

A) The Internet

**B) IT Infrastructure**

C) The World Wide Web

D) Big Data

**25. Operations Research is a discipline associated with which approach to IS?**

- A) Behavioral Approach
- B) Technical Approach**
- C) Sociological Approach
- D) Economic Approach

**26. Which of the following is NOT a level in a firm's hierarchy?**

- A) Senior Management
- B) Middle Management
- C) External Management**
- D) Operational Management

**27. Data workers are distinct from knowledge workers because they:**

- A) Create new knowledge
- B) Process paperwork and data
- C) Make strategic decisions
- D) Perform physical labor**

**28. Which of the following is a strategic objective related to meeting regulatory requirements?**

- A) Competitive Advantage
- B) Survival**
- C) Customer Intimacy
- D) New Products

**29. The variation in returns on IT investment suggests that:**

- A) Investing in IT always guarantees high returns
- B) IT investments never pay off
- C) IT investments alone do not guarantee returns**
- D) The more you spend, the more you earn linearly

**30. Mashaweer is a case study regarding a personal service company in:**

- A) Finland
- B) Egypt**
- C) USA
- D) China

**31. The term for converting raw input into a meaningful form is:**

- A) Input
- B) Output
- C) Processing**
- D) Feedback

**32. Who typically allocates human and financial resources in an organization?**

- A) The IT department
- B) Management**
- C) Production workers
- D) Data entry clerks

**33. The “flattened world” concept relates to:**

- A)** Reduced economic advantages due to the Internet/globalization
- B) The physical shape of the earth
- C) Flat organizational structures only**
- D) The decline of global trade

**34. Operational Excellence is primarily driven by improving:**

- A) Employee salaries
- B) Efficiency and productivity**
- C) Regulatory compliance
- D) Public relations

**35. Customer and Supplier Intimacy is a strategic objective because:**

- A) It lowers tax liability
- B) Strong relationships lead to loyalty and repeat business**
- C) It allows for better surveillance
- D) It creates more data to store

**36. A system that helps a company outperform competitors is aiming for:**

- A) Survival
- B) Competitive Advantage**
- C) Operational Excellence
- D) Compliance

**37. Which discipline studies how human decision makers perceive and use information?**

- A) Economics
- B) Sociology
- C) Psychology**
- D) Computer Science

**38. Which discipline studies the production of digital goods and market dynamics?**

- A) Economics**
- B) Sociology
- C) Psychology

D) Operations Research

**39. IT investments grew from 32% to what percentage of all invested capital between 1980 and 2011?**

A) 42%

**B) 52%**

C) 62%

D) 72%

**40. The technical definition of an Information System emphasizes:**

A) Human behavior

**B) Interrelated components collecting, processing, and distributing information**

C) The cost of hardware

D) Political struggles in the office

**41. Which of the following is considered a “Social Asset”?**

A) Decentralized authority

**B) Laws and regulations**

C) Management culture

D) Business processes

**42. Which component is NOT part of the sociotechnical view?**

A) Technology

B) Organization

C) Mutual adjustment

**D) Strict automation without human input**

**43. Apple’s iPad and iPhone are examples of:**

A) Mainframe computing

**B) The emerging mobile digital platform**

C) Legacy systems

D) Stationery office equipment

**44. “Big Data” refers to:**

A) Large physical hard drives

**B) Analyzing huge volumes of data from web traffic and social media**

C) The physical size of the internet

D) Government databases only

**45. Software as a Service (SaaS) is associated with:**

**A) Cloud Computing**

B) Local storage

- C) Offline processing
- D) Mainframe era

**46. Which business function manages cash accounts and creates financial statements?**

- A) Sales & Marketing
- B) Human Resources
- C) Finance & Accounting**
- D) Manufacturing

**47. Production or service workers are responsible for:**

- A) Making strategic plans
- B) Producing the product and delivering service**
- C) Designing new products
- D) Hiring staff

**48. In the UPS case, the handheld computer used by drivers is called:**

- A) iPad
- B) DIAD (Delivery Information Acquisition Device)**
- C) GPS Tracker
- D) SmartLog

**49. An example of a “New Business Model” enabled by IS is:**

- A) A grocery store selling food
- B) iTunes or Netflix**
- C) A bank offering savings accounts
- D) A library lending books

**50. Real-time data availability contributes most directly to which strategic objective?**

- A) Survival
- B) Improved Decision Making**
- C) Compliance
- D) Supplier Intimacy**

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## Chapter 2: Global E-business and Collaboration

**1. A set of logically related activities for accomplishing a specific business result is called a:**

- A) Business Function
- B) Business Process**
- C) Business Hierarchy

- D) Business Unit
2. Which system type serves operational management by tracking elementary activities and daily transactions?
- A) DSS
  - B) MIS
  - C) TPS**
  - D) ESS
3. Which of the following is an example of a Transaction Processing System (TPS)?
- A) Executive Digital Dashboard
  - B) Payroll System**
  - C) Voyage-Estimating System
  - D) Knowledge Management System
4. Systems that provide reports on current performance to middle management are called:
- A) TPS
  - B) MIS**
  - C) ESS
  - D) CRM
5. Decision Support Systems (DSS) are best described as:
- A) Systems for routine, structured decisions
  - B) Systems for non-routine decisions using “what-if” analysis**
  - C) Systems for senior executives to view dashboards
  - D) Systems for tracking daily sales
6. Which system serves senior management and focuses on strategic issues and long-term trends?
- A) TPS
  - B) MIS
  - C) ESS**
  - D) DSS
7. A “Digital Dashboard” is a feature typically found in:
- A) TPS
  - B) ESS**
  - C) CRM
  - D) SCM
8. Systems that span functional areas and focus on executing business processes across the firm are called:

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- A) Departmental Applications
- B) Enterprise Applications**
- C) Functional Systems
- D) Local Applications

**9. Which enterprise application integrates business processes across manufacturing, accounting, finance, and HR into a single software system?**

- A) SCM
- B) CRM
- C) ERP (Enterprise Systems)**
- D) KMS

**10. Supply Chain Management (SCM) systems focus on:**

- A) Managing relationships with customers
- B) Managing relationships with suppliers**
- C) Internal employee knowledge
- D) Executive decision making

**11. Which system's objective is to optimize revenue, customer satisfaction, and retention?**

- A) SCM
- B) ERP**
- C) CRM**
- D) KMS

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**12. Knowledge Management Systems (KMS) are designed to:**

- A) Manage logistics
- B) Capture and apply knowledge and experience**
- C) Process payroll
- D) Track inventory levels

**13. An internal company website accessible only by employees is known as a(n):**

- A) Extranet
- B) Internet
- C) Intranet**
- D) Ethernet

**14. Company websites accessible to authorized vendors and suppliers are called:**

- A) Intranets
- B) Extranets**
- C) Social Networks

D) Public Domains

**15. Use of digital technology and the Internet to execute major business processes is defined as:**

A) E-commerce

**B) E-business**

C) E-government

D) Social Business

**16. Buying and selling goods and services over the Internet is defined as:**

A) E-business

**B) E-commerce**

C) E-government

D) Collaboration

**17. “Social Business” is characterized by:**

A) Top-down command structures

**B) The use of social networking platforms to engage employees and customers**

C) Strict prohibition of personal conversation

D) Offline team meetings

**18. Which of the following is NOT a reason for the growing importance of collaboration?**

A) Changing nature of work

B) Emphasis on innovation

**C) Decline in global presence**

D) Growth of professional work

**19. According to the McKinsey prediction, social technologies could raise productivity of interaction workers by:**

A) 5-10%

**B) 20-25%**

C) 50%

D) 100%



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**20. Which tool is classified as a “Cyberlocker”?**

A) Skype

**B) Dropbox**

C) Facebook

D) Salesforce Chatter

**21. Second Life is an example of which collaboration tool?**

- A) Wiki
- B) Virtual World**
- C) Blog
- D) Cyberlocker

**22. Which Microsoft tool is described as browser-based collaboration with document management and Version control?**

- A) Skype
- B) SharePoint**
- C) Excel
- D) Outlook

**23. The “Time/Space Collaboration Tool Matrix” classifies tools based on:**

- A) Cost and Speed
- B) Same/Different Time and Same/Different Place**
- C) Audio vs. Video
- D) Internal vs. External

**24. The person in charge of information systems security is the:**

- A) CIO
- B) CPO
- C) CSO/CISO**
- D) CKO

**25. The CKO is responsible for:**

- A) Knowledge management programs**
- B) Security policy
- C) Privacy laws
- D) Hardware maintenance

**26. Which job role acts as the principal liaison between the IS group and the rest of the organization?**

- A) Programmer
- B) Systems Analyst**
- C) Data Entry Clerk
- D) CISO

**27. “IT Governance” refers to:**

- A) The software installed on government computers
- B) Strategy and policies for using IT and assigning decision rights**
- C) The maintenance of hardware

- D) The hiring of programmers

**28. Which of the following is a benefit of Enterprise Systems?**

- A) Creating silos of information
- B) Improving flexibility and coordination of business processes
- C) Increasing manual data entry
- D) Slowing down information flow

**29. What is “Telepresence”?**

- A) A text-based chat system
- B) High-quality integrated audio and visual environment for meetings
- C) A file sharing protocol
- D) An email server

**30. The Schiphol International Hub case study focused on which type of system?**

- A) Baggage handling system
- B) Employee payroll
- C) Customer loyalty program
- D) Flight simulation

**31. In the NTUC Income case study, the new system helped reduce policy processing time by:**

- A) 10%
- B) Half
- C) 90%
- D) It increased the time

**32. Procter & Gamble’s “Business Sphere” is an example of:**

- A) A transaction processing system
- B) A decision support environment/room with large screens
- C) A public website
- D) A warehouse management system

**33. Which of the following is an “asynchronous” collaboration interaction (Different Time)?**

- A) Video conference
- B) Instant Messaging
- C) E-mail
- D) Face-to-face meeting

**34. Which position is responsible for compliance with data privacy laws?**

- A) CIO

- B) CSO
- C) CPO
- D) CEO

**35. Programmers are defined as:**

- A) Liaisons between departments
- B) Highly trained technical specialists who write software instructions
- C) Managers of facility operations
- D) Senior strategic planners

**36. Salesforce Chatter and Microsoft Yammer are examples of:**

- A) Enterprise Social Networking Tools
- B) Spreadsheets
- C) Hardware manufacturers
- D) Legacy TPS

**37. Which functional area deals with “identifying customers”?**

- A) Manufacturing
- B) Sales and Marketing
- C) Finance
- D) Human Resources

**38. Which functional area deals with “checking quality”?**

- A) Manufacturing and Production
- B) Sales
- C) Finance
- D) HR

**39. A “Command and Control” culture is characterized by:**

- A) Horizontal communication
- B) Top-down orders and no horizontal communication
- C) Teams at all levels
- D) Extensive social networking

**40. A “Collaborative” culture is characterized by:**

- A) Senior management establishing collaboration as vital
- B) Strict vertical hierarchy
- C) Information hoarding
- D) Individual rewards only

**41. Which system uses “Input: Employee time sheet” and “Output: Paychecks”?**

A) Payroll TPS

B) Sales DSS

C) Executive Dashboard

D) CRM

**42.** Which system type is described as “Not flexible” and having “little analytical capability”?

A) DSS

**B) MIS**

C) ESS

D) Expert Systems

**43.** The “Voyage-Estimating” system is an example of a:

A) TPS

**B) MIS**

C) DSS

D) ESS

**44.** “Interorganizational systems” automate the flow of information:

A) Within a single department

**B) Across organizational boundaries**

C) Only to the CEO

D) Between the CPU and Hard Drive

**45.** Which of the following is a benefit of collaboration regarding “Quality”?

A) It makes work slower

**B) Communicating errors and corrective actions faster**

C) It reduces the need for meetings

D) It creates more paperwork

**46.** Which tool allows users to contribute and edit content on a website without programming knowledge?

**A) Wiki**

B) Compiler

C) FTP client

D) Firewall

**47.** Google Drive is an example of:

A) A legacy mainframe

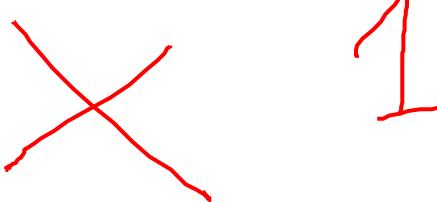
**B) A Cloud-based cyberlocker/collaboration tool**

C) An on-premise server

D) A specialized DSS

48. Lotus Notes is cited as an early example of:

- A) Groupware
- B) Social Media
- C) CRM
- D) ERP



49. The TELUS case study utilized which technology for social learning?

- A) Microsoft SharePoint
- B) Oracle ERP
- C) Custom Mainframe
- D) Fax machines

50. Employment growth in IS/MIS jobs is projected to be:

- A) 50% lower than average
- B) 50% greater than average
- C) Flat (no growth)
- D) Declining rapidly

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### Chapter 3: Information Systems, Organizations, and Strategy

1. The “technical” definition of an organization focuses on:

- A) Rights and privileges
- B) Conflict resolution
- C) Processing resources (capital/labor) into outputs
- D) Cultural values

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2. The “behavioral” definition of an organization emphasizes:

- A) Production functions
- B) Rights, privileges, obligations, and conflict resolution
- C) Input/Output efficiency
- D) Machine-like precision

3. Standard operating procedures in an organization are also called:

- A) Politics
- B) Routines
- C) Culture
- D) Constitutions

4. Divergent viewpoints about resource distribution in an organization lead to:

A) Organizational Politics

B) Efficiencies

C) Routines

D) Automation

**5. “Unassailable assumptions” about what products to produce and how constitute:**

A) Organizational Culture

B) Business Processes

C) Politics

D) Environments

**6. Technologies that radically change the business landscape (e.g., car vs. horse) are called:**

A) Routine Technologies

**B) Disruptive Technologies**

C) Sustaining Technologies

D) Legacy Technologies

**7. Which Mintzberg organizational structure consists of a young, small firm with an entrepreneur CEO?**

A) Machine Bureaucracy

B) Divisionalized Bureaucracy

**C) Entrepreneurial Structure**

D) Adhocracy

**8. Which structure is characterized by task force organizations in rapidly changing environments?**

A) Machine Bureaucracy

B) Professional Bureaucracy

**C) Adhocracy**

D) Divisionalized Bureaucracy

**9. Transaction Cost Theory suggests that IT:**

A) Increases the cost of market participation

**B) Helps lower market participation costs (transaction costs)**

C) Has no effect on costs

D) Makes firms grow larger in employee count

**10. Agency Theory views the firm as:**

A) A happy family

**B) A nexus of contracts among self-interested individuals**

- C) A machine for production
- D) A political entity only

**11. How does IT typically affect the number of middle managers?**

- A) Increases them significantly
- B) Reduces them by empowering lower-level employees**
- C) Has no impact
- D) Replaces them with senior managers

**12. The most common reason for IS project failure is:**

- A) Hardware failure
- B) Organizational/political resistance**
- C) Software bugs
- D) Lack of electricity

**13. Which of the following is NOT one of Porter's Five Competitive Forces?**

- A) Traditional Competitors
- B) New Market Entrants
- C) Government Regulations**
- D) Substitute Products

**14. Walmart's continuous replenishment system is an example of which generic strategy?**

- A) Product Differentiation
- B) Low-Cost Leadership**
- C) Market Niche Focus
- D) Customer Intimacy

**15. Nike's NIKEiD program is an example of:**

- A) Low-Cost Leadership
- B) Product Differentiation (Mass Customization)**
- C) Supplier Intimacy
- D) Machine Bureaucracy

**16. Hilton Hotels' OnQ System is used to support which strategy?**

- A) Focus on Market Niche**
- B) Low-Cost Leadership
- C) Generic manufacturing
- D) Employee surveillance

**17. "Switching costs" refer to:**

- A) The cost of electricity

B) The cost/difficulty for a customer to switch to a competitor

C) The cost of networking switches

D) The price of a new computer

**18. Which model highlights specific activities (Primary and Support) where IS can add value?**

A) Porter's Five Forces

**B) The Value Chain Model**

C) Agency Theory

D) Network Economics

**19. In the Value Chain, “Inbound Logistics” is a:**

A) Support Activity

**B) Primary Activity**

C) Secondary Activity

D) Tertiary Activity

**20. In the Value Chain, “Human Resources” is a:**

A) Primary Activity

**B) Support Activity**

C) Sales Activity

D) Logistics Activity

**21. A “Value Web” is different from a traditional Value Chain because it is:**

A) Linear and rigid

**B) A collection of independent firms synchronized by IT**

C) Owned by a single firm

D) Paper-based

**22. “Synergy” occurs when:**

**A) Output of units can be used as inputs to others, lowering costs**

B) Firms compete aggressively

C) Costs increase due to complexity

D) Technologies fail

**23. An activity for which a firm is a world-class leader is called a:**

A) Routine

**B) Core Competency**

C) Liability

D) Support Activity

**24. Network Economics is characterized by:**

- A) Diminishing returns
- B) Marginal costs of adding users being near zero, while value grows**
- C) High costs for every new user
- D) Decreasing value as size increases

**25. A “Virtual Company” uses networks to:**

- A) Avoid paying taxes
- B) Link people and assets without traditional organizational boundaries**
- C) Create fake products
- D) Simulate business in a game

**26. In a Business Ecosystem, a “Keystone firm”:**

- A) Is a small niche player
- B) Dominates the ecosystem and creates the platform (e.g., Microsoft, Walmart)**
- C) Is a supplier only
- D) Does not use IT

**27. Apple vs. Samsung in the tablet market is an example of competition between:**

- A) Individual products only
- B) Business Ecosystems (Mobile Internet Platforms)**
- C) Local stores
- D) Government agencies

**28. American Airlines’ SABRE system is an example of:**

- A) A failed system
- B) A classic strategic system that provided advantage**
- C) A non-strategic website
- D) A payroll system

**29. Research shows that successful alignment of IT with business goals:**

- A) Is achieved by 100% of firms
- B) Leads to lower profitability
- C) Explains about half of a firm’s profits**
- D) Is not important

**30. “Benchmarking” involves:**

- A) Guessing performance metrics
- B) Comparing efficiency and effectiveness against strict standards**
- C) Ignoring competitors
- D) Setting low goals

**31. The “Bullwhip effect” is usually mitigated by:**

- A) Hiding information
- B) Supply Chain Management systems
- C) Increasing prices
- D) Reducing quality

*(Context implied in SCM discussion)*

**32. Which of the following is NOT a primary activity in the Value Chain?**

- A) Operations
- B) Sales and Marketing
- C) Procurement
- D) Service

**33. Mass customization allows firms to:**

- A) Produce identical products for everyone
- B) Offer individually tailored products using mass production resources
- C) Stop production entirely
- D) Increase inventory costs

**34. The “Internet of Things” (implied by connected cars/sensors) helps:**

- A) Increase manual labor
- B) Create new data streams for analysis and efficiency
- C) Reduce internet usage
- D) Discourage innovation

**35. A “Strategy of Survival” implies:**

- A) Using IS because competitors/regulations force you to
- B) Using IS to dominate the market
- C) Using IS to increase prices
- D) Using IS to shrink the company

**36. Li & Fung is an example of a:**

- A) Virtual Company
- B) Machine Bureaucracy
- C) Traditional Manufacturer
- D) Keystone Firm

**37. “Best Practices” are:**

- A) Theoretical ideas that never work
- B) Solutions identified as the most successful for achieving objectives

- C) Government laws
- D) Examining the worst performing companies

**38. The Law of Diminishing Returns usually applies to:**

- A) Network Economics
- B) Traditional Economics**
- C) Virtual Companies
- D) Digital Goods

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**39. Sears' struggle against Walmart is attributed to:**

- A) Lack of technology investment only
- B) Damaged brand image and weak business model despite technology use**
- C) Too much inventory
- D) High prices

**40. Starbucks used “Lean” techniques and mobile platforms to:**

- A) Increase wait times
- B) Return to profitability and improve efficiency**
- C) Stop selling coffee
- D) Eliminate all baristas

**41. Ford’s “MyFord Touch” is an example of:**

- A) Low-cost leadership
- B) Product Differentiation through software**
- C) Niche marketing
- D) Supplier management

**42. Which is a characteristic of “Postindustrial Organizations”?**

- A) Authority based on position/hierarchy
- B) Authority based on knowledge and competence**
- C) Strict vertical command
- D) Focus on manual labor

**43. Which factor is NOT cited as a reason for organizational resistance?**

- A) Nature of IT innovation
- B) Organization's structure
- C) Color of the office walls**
- D) Tasks impacted by innovation

**44. “Efficient Customer Response Systems” are most closely linked to:**

- A) Product Differentiation

B) Low-Cost Leadership (e.g., Walmart)

C) Niche Focus

D) HR Management

**45. What happens when “Substitute Products” are high in an industry?**

A) Firms have more control over price

**B)** Firms have less control over price/profit margins

C) Monopoly is guaranteed

D) Customers have no choice

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**46. “Strategic Transitions” refer to:**

A) Updating software

B) Movement between levels of sociotechnical systems (changing goals, processes, etc.)

C) Moving office locations

D) Hiring a new CEO

**47. Barnes & Noble’s Nook strategy was a response to:**

A) Regulatory changes

**B)** Disruptive technology (e-books)

C) Supplier demands

D) Employee strikes

**48. In the ecosystem model, “Niche firms”:**

A) Create the platform

B) Use the platform provided by the Keystone firm

C) Compete against the Keystone firm

D) Operate offline only

**49. Flattening organizations generally results in:**

A) Slower decision making

B) Faster decision making and broader span of control

C) More middle managers

D) Less data availability

**50. The reciprocal relationship between organizations and environments means:**

A) They do not affect each other

**B)** Organizations rely on environments, and can also influence them

C) Environments always destroy organizations

D) Organizations control environments completely

## **Chapter 4: Ethical and Social Issues in Information Systems**

### **1. The “Ripples in a Pond” model illustrates:**

- A) The speed of internet connections
- B) The relationship between ethical, social, and political issues
- C) The cost of water cooling
- D) The decline of hardware costs

### **2. Which of the following is NOT one of the Five Moral Dimensions of the Information Age?**

- A) Information Rights and Obligations
- B) System Quality
- C) Hardware Speed
- D) Accountability and Control

### **3. The trend that “Computing power doubles every 18 months” is known as:**

- A) Moore’s Law (implied)
- B) Metcalfe’s Law
- C) The Law of Diminishing Returns
- D) The Storage Law

*(Note: Text says “Computing power doubles every 18 months”, common knowledge aligns this with Moore’s Law)*

### **4. The use of computers to combine data from multiple sources to create electronic dossiers is called:**

- A) Networking
- B) Profiling
- C) Spying
- D) Phishing

### **5. NORA stands for:**

- A) Nonobvious Relationship Awareness
- B) Network Organization Routing Algorithm
- C) New Online Research Agency
- D) No One Really Asks

### **6. “Responsibility” is defined as:**

- A) Laws permitting recovery of damages
- B) Accepting potential costs, duties, and obligations for decisions
- C) Mechanisms to determine who took action
- D) Being punished for a crime

**7. “Accountability” refers to:**

- A) Mechanisms to determine who took responsible action
- B) The ability to pay for damages
- C) A feature of political systems
- D) Personal guilt

**8. “Liability” is a feature of political systems that:**

- A) Allows individuals to recover damages done to them
- B) Prevents all harm
- C) Guarantees free speech
- D) Monitors internet traffic

**9. Which ethical principle states: “Do unto others as you would have them do unto you”?**

- A) Kant’s Categorical Imperative
- B) The Golden Rule
- C) Utilitarian Principle
- D) No Free Lunch Rule

**10. Kant’s Categorical Imperative suggests:**

- A) If an action is not right for everyone, it is not right for anyone
- B) Take the action that achieves the higher value
- C) Do what feels right
- D) Avoid all risk

**11. The “Slippery-Slope” rule is formally known as:**

- A) Descartes’ Rule of Change
- B) The Golden Rule
- C) Risk Aversion Principle
- D) Utilitarian Principle

**12. The Utilitarian Principle advises to:**

- A) Take the action that produces the least harm
- B) Take the action that achieves the higher or greater value
- C) Assume everything is owned
- D) Do what everyone else does

**13. The “No Free Lunch” Rule assumes:**

- A) Food should be free
- B) All objects are owned by someone unless declared otherwise
- C) Information is always free

D) Privacy does not exist

**14. FIP stands for:**

- A) Federal Internet Protocol
- B) Fair Information Practices
- C) Free Internet Policy
- D) Fast Information Processing

**15. Which is the “Core Principle” of FIP regarding disclosure of practices?**

- A) Notice/Awareness
- B) Security
- C) Enforcement
- D) Access

**16. The “Opt-In” model of privacy means:**

- A) Businesses can collect info until the user says stop
- B) Businesses are prohibited from collecting info unless the consumer specifically approves
- C) No data can ever be collected
- D) Data is collected anonymously

**17. The “Opt-Out” model (used in the US) means:**

- A) Collection is permitted until the consumer requests it to stop
- B) Collection is forbidden by default
- C) Consumers must sign a waiver
- D) Only government can collect data

**18. Small text files deposited on a computer hard drive to track visits are called:**

- A) Web Beacons
- B) Cookies
- C) Spam
- D) Trojans

**19. Tiny software programs that keep a record of users’ online clickstreams (often invisible) are:**

- A) Cookies
- B) Web Beacons (Web bugs)
- C) Antivirus
- D) Firewalls

**20. Intellectual Property protects:**

- A) Tangible land
- B) Intangible property created by individuals or corporations

- C) Government buildings
- D) Ocean waters

**21. A “Trade Secret” protects:**

- A) Any intellectual work product used for business (formula, device, pattern) not in public domain
- B) Only published books
- C) Only patented machines
- D) Public information

**22. Copyright protects creators for:**

- A) 20 years
- B) Life of author plus 70 years (or 95 years for corps)
- C) Forever
- D) 10 years

**23. A Patent grants a monopoly on underlying concepts/ideas for:**

- A) 70 years
- B) 20 years
- C) 5 years
- D) Indefinitely

**24. The Digital Millennium Copyright Act (DMCA) makes it illegal to:**

- A) Buy software
- B) Circumvent technology-based protections of copyrighted materials
- C) Write code
- D) Use the internet

**25. Which forms of health risks are associated with computer use?**

- A) RSI, CVS, Technostress
- B) Malaria, Flu
- C) Broken bones
- D) Sunburn

**26. Carpal Tunnel Syndrome (CTS) is a type of:**

- A) Computer Vision Syndrome
- B) Repetitive Stress Injury (RSI)
- C) Technostress
- D) Virus

**27. “Technostress” symptoms include:**

- A) Euphoria

- B) Aggravation, hostility, impatience, fatigue
- C) Better vision
- D) Increased calmness

**28. The “Digital Divide” refers to:**

- A) The gap between Mac and PC users
- B) The gap between those who have access to technology/Internet and those who do not
- C) The split between hardware and software
- D) Two separate hard drives

**29. Most common source of business system failure is:**

- A) Hardware destruction
- B) Data quality (input errors)
- C) Hackers
- D) Power outages

**30. Which term refers to the commission of illegal acts through the use of a computer?**

- A) Computer Abuse
- B) Computer Crime
- C) Hacking
- D) Spamming

**31. “Spam” accounts for approximately what percentage of e-mail (2012 est)?**

- A) 10%
- B) 72%
- C) 99%
- D) 25%

**32. In the context of privacy regulations, “Safe Harbor” is defined as:**

- A) A strict government-enforced law protecting ships
- B) A private, self-regulating policy that meets objectives of government regulators without government regulation
- C) A policy that completely bans data transfer between nations
- D) A virus protection software for medical databases

**33. European data protection laws are generally:**

- A) Less stringent than U.S. laws
- B) More stringent than U.S. laws
- C) Non-existent
- D) Identical to U.S. laws

**34. The “Right to be forgotten” is a concept proposed in:**

- A) The United States
- B) The European Union
- C) China
- D) Russia

**35. Software that secretly installs itself to report user movements is called:**

- A) Firmware
- B) Spyware
- C) Shareware
- D) Freeware

**36. Apple vs. Samsung (2011) was a major battle over:**

- A) Copyrights
- B) Patents
- C) Trade Secrets
- D) Trademarks

**37. Which industry has a global software piracy rate of 42% (2011)?**

- A) Software
- B) Music
- C) Movies
- D) Books

**38. “Cyberbullying” is mentioned as a negative impact on:**

- A) System Quality
- B) Quality of Life (boundaries/social)
- C) Intellectual Property
- D) Accountability

**39. Reengineering work has caused job losses primarily for:**

- A) CEOs
- B) Mid-level managers and clerical workers
- C) Doctors
- D) Lawyers

**40. CVS stands for:**

- A) Computer Virus System
- B) Computer Vision Syndrome
- C) Central Vision System

D) Cardio-Vascular Stress

**41. The BlackBerry outage (2011) highlights issues of:**

- A) Privacy
- B) Accountability and Liability (who is responsible for economic harm?)
- C) Intellectual Property
- D) Patent theft

**42. Which act bans deceptive email practices but has had minimal impact?**

- A) DMCA
- B) CAN-SPAM Act
- C) Patriot Act
- D) Computer Fraud Act

**43. The “Risk Aversion Principle” suggests avoiding:**

- A) Low-cost actions
- B) High-failure-cost actions of moderate to high probability
- C) All actions
- D) Profitable actions

**44. “Due Process” implies that:**

- A) Laws are known, understood, and there is an appeal ability
- B) Punishment is immediate
- C) There are no rules
- D) Computers judge humans

**45. Which company was fined \$160 million for manipulating LIBOR rates?**

- A) Walmart
- B) Barclays Bank
- C) Siemens
- D) Pfizer

**46. Which company paid \$4 billion for a worldwide bribery scheme?**

- A) Galleon Group
- B) Siemens
- C) GlaxoSmithKline
- D) Apple

**47. According to the key technology trends raising ethical issues, the rapid decline in data storage costs means:** A) Less databases are created

- B) Organizations can easily maintain detailed databases on individuals
- C) Less privacy issues occur

D) Slower computers are used

**48. What is the “Golden Rule” of Ethics?**

- A) Make as much money as possible
- B) Do unto others as you would have them do unto you
- C) The one with the gold makes the rules
- D) Survival of the fittest

**49. Privacy is defined as the claim of individuals to:**

- A) Own data
- B) Be left alone, free from surveillance
- C) Speak freely
- D) Access the internet

**50. “Look and feel” distinctions in software are problematic for:**

- A) Patents
- B) Copyright protection
- C) Trade Secrets
- D) Hardware design