## Visualizing NYC 2017 House Sales Data

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### Outline

- Project Objectives
- Data (Source, Pre-Processing, Transform)
- Shiny App Demonstration
- Additional Observations



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## **Project Objectives**

- To visualize NYC house sales pattern, borough-wise In particular:
  - Transaction volumes (number of houses sold)
  - House prices
- To find additional insights from the above visualization
- To practice using R, Shiny, Leaflet

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Part II. Data

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## Data Source and Pre-Processing

#### Source

- NYC Dept. of Finance, 2017 properties rolling sales for all tax classes
- Raw data set: five files (M, BX, B, Q and SI)
  [Click to link to Raw Data]
- Pre-Processing
  - All the usual data cleaning
  - For simplicity, all sales < \$100,000 filtered out</li>
  - Grid granularity: Zipcode-wise ((Lat., Long.) added to dataset)

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### **Data Transformation**

Boro-wise Normalization Normalize a quantity taken in zip code  $\in$  Boro with respect to  $\mu_{Boro}$  and  $\sigma_{Boro}$ . Essentially z-scores.

(Two examples next)

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### Transformation: Boro-wise Normalization (1/2)

Example 1 Normalized volume ZV in Brooklyn, January Say Zipcode = 11234  $\in$  Brooklyn

$$ZV(Zip == 11234) = \frac{V(Zip == 11234) - \overline{V}_{Bklyn., Jan.}}{\sigma_{Bklyn., Jan.}}$$

### Note

•  $\overline{V}_{Bklyn., Jan.}$ ,  $\sigma_{Bklyn., Jan.}$  from

$$\{V_{Jan.}(Zip_i): Zip_i \in Brooklyn\}$$

- $ZV(Zip_i) == 0$ :  $V(Zip_i)$  at average level in Brooklyn, January
  - +  $ZV(Zip_i)$ :  $V(Zip_i)$  above average
  - ⊕ ZV (Zip<sub>i</sub>): V (Zip<sub>i</sub>) below average

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### Transformation: Boro-wise Normalization (2/2)

Example 2 Normalized price ZP in Manhattan, April Say Zipcode = 10023  $\in$  Manhattan

$$ZP(Zip == 10023) = \frac{P(Zip == 10023) - \overline{P}_{Manh., Apr.}}{\sigma_{Manh., Apr.}}$$

#### Note

 $\bullet$   $\overline{P}_{\text{Manh., Apr.}}, \sigma_{\text{Manh., Apr.}}$  from

$$\{P_{Apr.}(Zip_i): Zip_i \in Manhattan\}$$

- $ZP(Zip_i) == 0$ :  $V(Zip_i)$  at average level in Manhattan, April
  - $\oplus$  ZP (Zip<sub>i</sub>): P (Zip<sub>i</sub>) above average
  - $\bigcirc$  ZP (Zip<sub>i</sub>): P (Zip<sub>i</sub>) below average

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# Boro-wise Normalization: Why? (1/2)

### Philosophy: Everything is relative

Normalized volume ZV: sharp anomaly pattern within a borough

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Consider: (\ldots, -1, 0, 1, \ldots) sharper constrast than (\ldots, \mu - \sigma, \mu, \mu + \sigma, \ldots) (Example: next slide)
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- ② Normalized price ZP: fair price comparisons across boroughs
  - House price \$1M implies very differently in Manhattan than Staten Island
  - So does a \$100K fluctuation in Manhattan than Staten Island

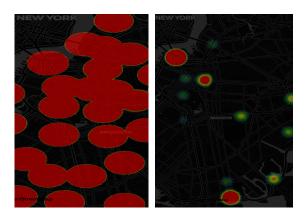
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# Data Transformation: Why? (2/2)

Heat maps: House sales volumes, Brooklyn, May

(Heat map: intensity  $\propto$  volume)

Left: Volume; Right: Normalized Volume



Part III. Shiny Demonstration

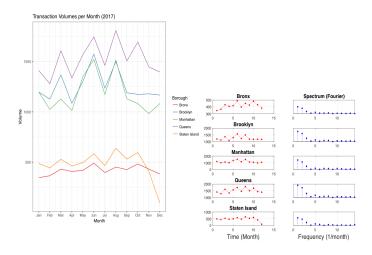
[Click to play on shinyapps.io]

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Part IV. Additional Observations

## Additional Observations (1/2)

### Time-behavior: Periodicity in transactions

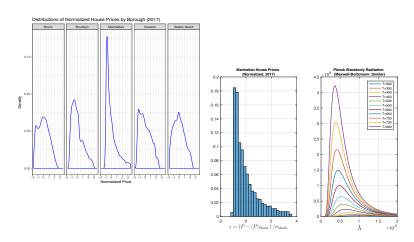


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# Additional Observations (2/2)

Postulate: In the thermodynamics of NYC house selling,

Temperature = Location



### Thank You!

- Possible improvements:
  - Refine plots and Shiny appearance
  - Incorporate data from past years (2016 and prior)
  - Refine study with different house categories
  - 4 ...
- Questions?
- Thanks for the help with Shiny from AAron, Drace, Kathryn, and especially, Zeyu
- Thank you!

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