JAMES NITZ
Software Developer

About Me

It's fulfilling to be the one creating the code instead of just selling it. My introduction to software development began with my career in software sales. Working closely with technology and developers, reignited a spark for development only previously ignited through basic computer science classes in college, and personal forays through sites like WordPress. I decided to take the plunge and formalize my education in software Development at Nashville Software School

Contact

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Tech Stack

HTML, CSS, JavaScript, React, C#, .Net, SQL
Git/GitHub/, Agile, Bootstrap

Education

MTSU - Bachelor of Science (B.S.)
NSS- Full Stack bootcamp

Projects

Prioritiser || Client-Side Capstone

React / CSS / Moment.js/ Bootstrap / Reactstrap chart.js / Cloudinary / Figma / dbdiagram

Prioritiser is a list-based app designed, using React, to increase efficiency and keep users on track by prioritizing their day-to-day tasks. Based on strategies from "Seven Habits of Highly Successful People," Prioritiser asks users to rank or grade every item on a given list and lets them work their way down from highest priority to lowest. The app also features an archive to look up completed lists and the ability to share lists with other users.
https://github.com/jamesnitz/prioritiser

Pack Buddy|| Server-Side Capstone

MVC architecture / Entity & Identity Frameworks / SQL / Bootstrap / Sierra Trading Post API / C# / .NET

Pack Buddy is a personal log of camping trips and equipment to find, use, loan, and see what's truly necessary in your pack. Pack Buddy lets users register trips they've taken and what they packed, to find redundancies or missed necessities and leave notes for next time. Users can also search through other users' gear and request to borrow items or find new ones through outdoor company, Sierra Trading Post's, API.
https://github.com/jamesnitz/Pack-Buddy

EXPERIENCE

TEACHING ASSISTANT

Nashville Software School July 2020
Teaching Assistant for intensive full-time 6 month software development program teaching full-stack technologies through the creation of software applications

- Collaborated with lead instructor and other instructors for teaching of development fundamentals
- mentored students and instructed teaching of institutional knowledge to students
- problem-solved and debugged issues for students as they arise
- adapted to multiple code bases to properly assist and trouble-shoot for students

SOFTWARE DEVELOPER

Nashville Software School Nov 2019- May 2020
Full time boot camp for full stack development including:
HTML5, CSS, JavaScript, React, C#, .Net, SQL

- Worked with modular JavaScript to create web applications including: travel sites, itinerary builders, and social media apps
- Used JSON database to practice fetch calls: GET, POST, PUT, and Patch
- Leveraged external APIs such as openWeather and the NPS API
- Created ERD's to understand complex data relationships
- Adopted SCRUM methodology for team projects and participating in daily stand ups
- Created API's and provided multiple endpoints for full stack applications
- Used SQL queries to manage databases and build out applications
- Created Asp.Net applications with client-server/ MVC architecture
- Worked with Entity and Identity frameworks
- Worked remotely and familiar with ZOOM, Webex, Hangouts
- Used Git and GitHub for version control

SOFTWARE SALES

BerniePortal Dec 2018-Nov 2019
Bernard Health along with BerniePortal are a benefits brokerage, technology, and HR company

- Consistently exceeded monthly KPIs resulting in company earnings up to $14,000 per deal
- Developed and qualified new sales opportunities through both warm and cold leads
- Led prospective clients through full cycle of sales process including: introductions, product demonstrations, negotiations and closes
- Leveraged companies CRM to maintain, update and organize prospects and client records for maximum output

CUSTOMER SUCCESS MANAGER AND
RENEWALS REPRESENTATIVE

Cisco Webex Feb 2018- Dec 2018
Cisco Webex is the leading enterprise solution for video conferencing, online meetings, screen share, and webinars.

- Worked with multiple departments to manage and create quotes for new and existing customers
- Co-managed multi-million dollar profiles and built relationships with customers and channel partners to maintain high renewal rates
- Assisted customers to meet the needs of their business ensuring continued contracts
- Consistently exceeded KPIs for retention, mitigating churn and allowing upselling/cross-selling of additional products and services