

James Touri

San Francisco, CA
925.577.4334
jamestouri50@gmail.com

LinkedIn: [linkedin.com/in/jamestouri](https://www.linkedin.com/in/jamestouri)

GitHub: github.com/jamestouri

Profile: angel.co/james-touri

>LANGUAGES AND TECHNOLOGIES

- JavaScript, ReactJS, Ruby on Rails, PostgreSQL, Redux, Node.js, Express, Python, Flask, SQL, MongoDB, iOS, Swift, AWS S3, Git, RSpec, Jasmine, Jest
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>PROFESSIONAL EXPERIENCE

Alo | Software Engineer | San Francisco, CA (Remote)

May 2018 - Present

- Worked on frontend of stealth blockchain company and worked directly with CEO on user experience
- Developed interface for users regarding payments and invoices and worked on experience for the payment cycle
- Deployed various features in React and Javascript on the client side to communicate with the backend written in node.js and C++.

Prezi | Sales Development Representative | San Francisco, CA

Jun. 2017 - May 2018

- Accelerated sales pipeline with individual accounts through B2B sales funnel process, increasing customer conversion rate by 400%.
- Collaborated with VP of Sales as first hire on B2B sales team to develop proper sales rep processes, attaining 105% Quota in Q3 2017, and 120% Quota in Q1 2018.
- Mentored 3 new sales reps on correct phone and email communications, reducing ramp-up time by 66%.

Meer Group Inc | Software Engineer | San Francisco, CA

Sep. 2016 - May 2017

- Led company to 50% month over month growth in first 4 months of launch; architected [iOS version of app](#) in Swift, with over 4,000+ downloads, and containing 70% of total user base.
 - Developed feature allowing users to enter budget and see hotel and flight package within that amount using Python and Django on backend and iOS and Swift for client side app.
 - Integrated Hotwire and Orbitz APIs into Python and Django backend with users booking 30+ trips weekly.
 - Managed team of 3 engineers to develop Android app in Java and architect relational PostgreSQL database.
 - Admitted to Boomtown Accelerator with \$20,000 and FbStart Accelerator with \$30,000 in Facebook Credit.
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>EDUCATION

B.S Managerial Economics, University of California, Davis

June 2016

>PROJECT WORK

ToGathering | Software Engineer | [code](#)

Oct. 2018

Group and Events application for users to find others of the same interest

- Architected the full stack of the app using Javascript, React, and Redux in the front-end, Ruby on Rails in the back-end, and PostgreSQL as the database
- Stored images and larger data in S3 buckets on Amazon Web Services for main group and event images
- Uploaded website to Heroku where site can be seen live [here](#)

Flush Me | Software Engineer | [code](#)

Oct. 2018

Yelp for Toilets Application for individuals to find restrooms near them

- Delivered the main features where users are able to add toilets and reviews of the restrooms they have visited
- Utilized Google Maps API for autocomplete and interface of application to identify other restrooms nearby
- Deployed application online using Heroku as platform. Live site can be seen [here](#)
- Collaborated using React/Redux, Javascript, Express, Node, and MongoDB stack with team of 4

Pyromatics App | Software Engineer | [code](#)

Oct. 2018

Finalist in the [NASA SpaceApps Hackathon](#) by building a crowdsourcing tool for citizens in danger of wildfire.

- Built the Redux cycle for the front end and mapped the pinpoints of fires and safe-zones in React, Javascript
- Completed interface using Google Maps api to identify fires, safe zones for users, and companies offering helpful resources
- Connected to the back-end in node.js, and MongoDB as database. Live site can be seen [here](#)