



#### Introduction

Cyclistic bike-share is a company that shares bikes for people using, and has users and stations. The current problem we facing is how to convert the casual users into annual users. To be more detailed, we would like to know the reason why casual user would like to become annual users, and to improve the probability of Cyclistic bike-share.



# **Methodology**

**Python** 



**Excel** 



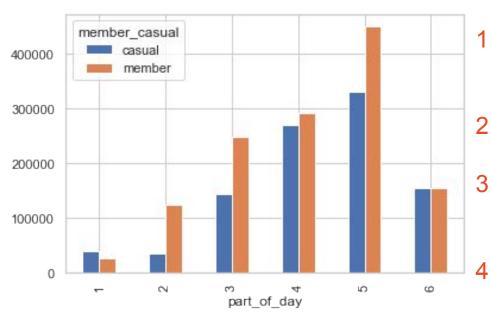
# 3

## **Data Cleaning**

- Collected Data from <a href="https://divvy-tripdata.s3.amazonaws.com/index.html">https://divvy-tripdata.s3.amazonaws.com/index.html</a>
- 2. Select datasets from February 2022 to July 2022
- Combined 6 bike datasets
- 4. Removing missing data
- 5. Changed object type into a feasible object type
- 6. Created new columns (Ex: part\_of\_day, ride\_duration, and hour)
- 7. Removed outlier (Ex: Negative ride\_duration, and ride\_duration>1000minutes)
- 8. Separated dataset in quarters



## **Analyze - Part of Day**



1:late nught(0~4), 2:earky morning(4~8), 3:morning(8~12), 4:afternoon(12~16), 5:evening(16~20), 6: night(20~24)

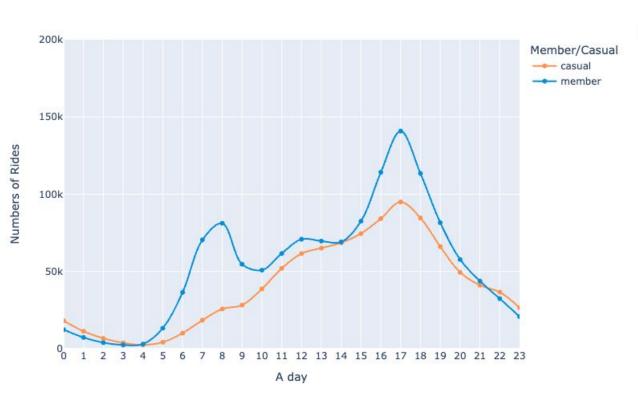
#### Finding:

- Member and casual-rider frequently ride sharing bikes during the daytime
- 2. The peak of bike riding is in the evening(12:00 to 16:00)
  - Member and casual-rider less use sharing bikes at late night (20:00 to 24:00)
  - Member riders are more than casual riders from 4:00 to 12:00.

Insight:



## **Analyze - Part of Day**

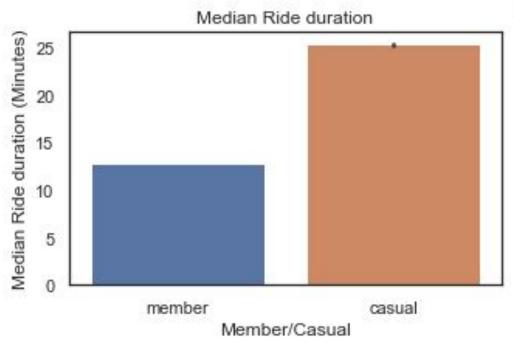


#### Finding:

- The peak of member riding and casual riding is at 17:00.
- 2. Another peak of member riding is at 08:00.
- The member rideing is followed by casual riding.
  Insight:



## **Analyze - Riding Duration per Ride**



#### Finding:

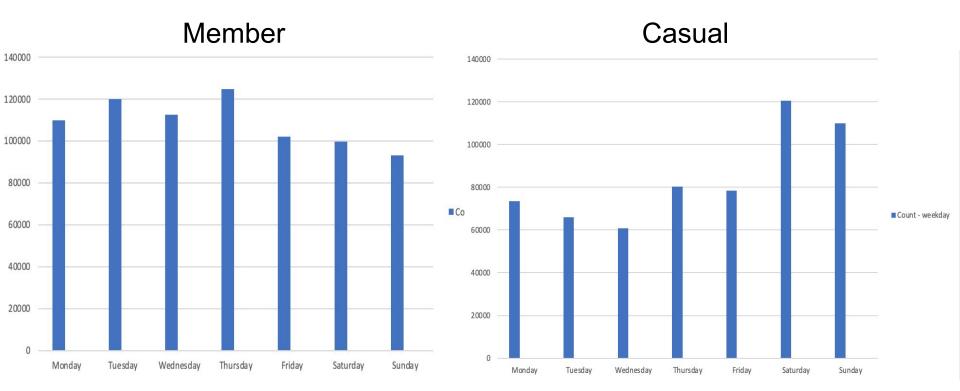
- The median of causal riding is 24 minutes
- The median of Member riding is
  12 minutes

#### Insights:

- Member riders take sharing bikes might due to daily commute
- Casual riders take sharing bikes might due to entertainment



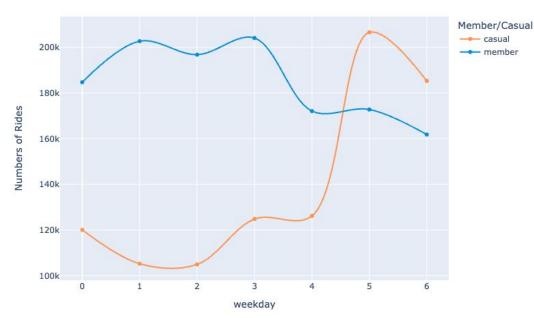
# **Analyze - Weekday**



Members usually ride on weekday; Casual users more likely to ride on Weekend.



## **Analyze - Weekday**



0: Monday, 1: Tuesday, 2: Wednesday, 3: Thursday,

4: Friday, 5: Saturday, 6: Sunday

#### Finding:

- Member riders take sharing bikes in weekaday
- 2. Causal riders take sharing bikes in weekends

#### Insight:

- Comfirm that member riders take sharing bikes for commuting
- Comfirm that casual riders take sharing for activities



## **Analzye - Route**

#### Casual Casual users usually borrow and return the bike in the same station.

| Route       | Count - Route | Average- ride_duration | STD- ride_duration2 |
|-------------|---------------|------------------------|---------------------|
| 13022 13022 | 3177          | 48.88668555            | 44.56078408         |
| 13300 13300 | 2098          | 41.22878932            | 45.53978793         |
| 13300 13022 | 1778          | 28.39651294            | 38.12970975         |
| 13042 13042 | 1540          | 52.72922078            | 48.71257471         |
| 13008 13008 | 1130          | 45.4                   | 42.24546768         |

### Member Member usually ride back and forth between two stations.

| Route                     | Count - Route | Average - ride_duration | STD - ride_duration2 |
|---------------------------|---------------|-------------------------|----------------------|
| KA1503000014 KA1503000071 | 1889          | 3.94917946              | 5.367782957          |
| KA1503000071 KA1503000014 | 1730          | 3.921965318             | 3.577164361          |
| KA1503000014 KA1504000076 | 1315          | 4.478326996             | 4.948142981          |
| KA1504000076 KA1503000014 | 1181          | 4.966977138             | 9.859251532          |
| TA1309000037 KA1503000071 | 591           | 7.610829103             | 31.8995375           |



## **Analyze - Rideable Type**

|               |               | count   |  |
|---------------|---------------|---------|--|
|               |               | ride_id |  |
| rideable_type | member_casual |         |  |
| classic_bike  | casual        | 528301  |  |
|               | member        | 889450  |  |
| docked_bike   | casual        | 106864  |  |
| electric_bike | casual        | 338023  |  |
|               | member        | 405554  |  |
| total count   |               | 2268192 |  |

#### `Finding:

- No member riders take docked\_bikes
- 2. Casual riders take classic\_bike most frequently



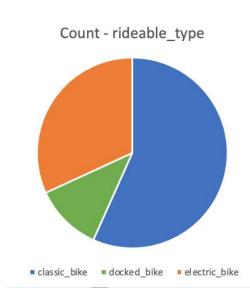
# **Analyze - Rideable Type**

#### Member



| Ridable_type Avera | ge - ride_duration |
|--------------------|--------------------|
| classic_bike       | 13.54              |
| electric_bike      | 11.59              |
| Total              | 12.96              |

#### Casual



| Ridable_type  | <ul><li>Average - ride_duration</li></ul> |
|---------------|---|
| classic_bike  | 25.31                                     |
| docked_bike   | 47.41                                     |
| electric_bike | 18.42                                     |
| Total         | 25.64                                     |



## Member v.s. Casual

|                         | Member                  | Casual       |
|-------------------------|-------------------------|--------------|
| Ride time               | Weekday                 | Weekend      |
| Average riding duration | 12 min                  | 24 min       |
| Route                   | Travel between 2 points | Same station |
| Peak Time               | 8AM & 5PM               | 5PM          |
| Bike type               | Classic bike            | Classic bike |
| Docked Bike             | No                      | Yes          |



#### Recommendation

- As the data analysts in the Marketing team, we recommend that we can promote how beneficial classical bike and electric bike are to causal riders.
- 2. Target casual riders who have the demand for daily commutes.
- 3. Target casual riders who have the demand for afternoon entertainment.
- 4. Through Instagram, Twitter, and Facebook, we can promote activities and benefits during the weekday, so we can attract casual riders to become members.