James Whatcott

<u>james@whatcott.com</u> | 208-497-5041 | Lufkin, TX <u>LinkedIn</u> | <u>GitHub</u> | <u>Portfolio</u>

Full-Stack Developer with experience building dynamic, responsive web applications using JavaScript, CSS, and modern frameworks. Recently completed a coding bootcamp from The Ohio State University, enhancing skills in creating intuitive, mobile-first user experiences. Proficient in agile development and KANBAN methods for managing tasks and delivering high-quality code. Passionate about continuous learning, problem-solving, and applying new technologies to create maintainable solutions. Strong communicator with a solid foundation in full-stack development.

Technical Skills

HTML5, CSS3, jQuery, JavaScript, React, Bootstrap, Tailwind, Express, Insomnia, SQL (PostGres), NoSQL, MongoDB, Mongoose, Sequelize, Handlebars, PWAs, Webpack, Git, Jest, ORM, OOPS, RESTful API's, Graphql, Figma

Projects

Branches | GitHub Repository

- A genealogy React application designed to record your family tree
- Role: Database developer
- Tools: HTML, CSS, JavaScript, BalkanGraph FamilyTree, React, MongoDB, Mongoose, GraphQL

Continue | GitHub Repository

- An ecommerce web application designed for selling used games.
- Role: Co-Author
- Tools: HTML, CSS, JavaScript, PostGres, Sequelize, Handlebars, Express, Tailwind

In Today's Sky | GitHub Repository | Deployed Link

- A web application that shows what the night stars look like that day from your location or zip code as well as real time weather updates.
- Role: Weather API Manager
- Tools: HTML, CSS, JavaScript, Tailwind with APIs from Astronomy API, Google API Geocode, and Open-Meteo API.

Work Experience

Marketing Associate

Sep 2023 - Mar 2024

Utah Shakespeare Festival

Cedar City, UT

Lehi, UT

- Helped organize partnerships with media outlets such as Deseret News, SLC Tribune, NBC Universal, and others
- Ran ticket sales reports and Google Analytics reports for better customer acquisition strategies
- Worked with Publishing managers to ensure SEO best practices were achieved on blog/articles

Sales Development Representative (SDR)

Apr 2022 - Mar 2023

Clientbook Inc.

Ardent Pest Control

- Got promoted to SDR 2 within first 3 months
- Qualified and developed business relationships which led to over \$130K in ARR during tenure
- Trained in a fast paced, B2B SaaS selling environment learning cold calling, lead management, and objection handling.

Customer Service Representative

May 2019 - October 2019

Rexburg, ID

- Received 3 positive personal mentions on Google Reviews for quality service
- Upsold clients on various pest control services increasing internal revenue by 15%
- Resolved concerns and issues of customers regarding pest control services

Education

Certificate in Full Stack Flex Coding

October 2024

The Ohio State University, Online

Bachelor of Arts in Theatre Studies

April 2022