# **James Whatcott**

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Aspiring Full-Stack Developer currently enrolled in a coding bootcamp at Ohio State University, gaining hands-on experience in JavaScript, CSS, and web development principles. Enthusiastic about learning new technologies and frameworks, with a solid foundation in the basics of front-end development. Adept at implementing user experiences and responsive designs using a mobile-first methodology. Experienced in working in an agile environment using KANBAN methods to manage tasks efficiently and deliver high-quality results. Strong communicator with a commitment to writing high-quality, maintainable code.

#### **Technical Skills**

HTML5, CSS3, jQuery, JavaScript, Bootstrap, Tailwind, Express, Insomnia, SQL, GIT, Jest, OOPS, RESTful API's, Figma

# **Projects**

## In Today's Sky | GitHub Repository | Deployed Link

- A web application that shows what the night stars look like that day from your location or zip code as well as real time weather updates.
- Role: Weather API Manager
- Tools: HTML, CSS, JavaScript, Tailwind with APIs from Astronomy API, Google API Geocode, and Open-Meteo API.

### Weather App | GitHub Repository | Deployed Link

- A web application that gives a daily and 5 day weather forecast for any city that you enter
- Role: Sole-Author
- Tools: HTML, CSS, and JavaScript with OpenWeather API

### Task Manager | GitHub Repository | Deployed Link

- A web application showing a Kanban task manager with drag and droppable sections ("To-do", "In-Progress", and "Done")
- Role: Sole-Author
- Tools: HTML, CSS, JavaScript and jQuery

### **Work Experience**

Clientbook Inc.

Ardent Pest Control

# **Marketing Associate**

Sep 2023 - Mar 2024

Utah Shakespeare Festival

Cedar City, UT

- Helped organize partnerships with media outlets such as Deseret News, SLC Tribune, NBC Universal, and others
- Ran ticket sales reports and Google Analytics reports for better customer acquisition strategies
- Worked with Publishing managers to ensure SEO best practices were achieved on blog/articles

### Sales Development Representative (SDR)

Apr 2022 - Mar 2023

Lehi, UT

- Got promoted to SDR 2 within first 3 months
- Qualified and developed business relationships which led to over \$130K in ARR during tenure
- Trained in a fast paced, B2B SaaS selling environment learning cold calling, lead management, and objection handling.

### **Customer Service Representative**

May 2019 - October 2019

Rexburg, ID

- Received 3 positive personal mentions on Google Reviews for quality service
- Upsold clients on various pest control services increasing internal revenue by 15%
- Resolved concerns and issues of customers regarding pest control services

### Education

### **Certificate in Full Stack Flex Coding**

October 2024

The Ohio State University, Online

### **Bachelor of Arts in Theatre Studies**

**April 2022**