

Jamie Woodmancy

ReactJS, Account Management, Projects Development

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Projects

jamieW.io

- Personal website and portfolio.
- Responsively designed single page app.

Snap CRM

- A CRM that helps photographers get the right angle on their clients.
- WIP – see my progress at github.com/jamie29w

Occupational Health & Workers' Comp Account Manager

Renown Health, Northern NV, 2015–2017

- Enrolled 300 new employer accounts: 21% growth.
- Created standard work and implement training for hundreds of employees.
- Advised and consulted 11 urgent care locations and 3 ERs regarding Renown's 1700 employer Occupation Health and Workers' Comp network.

Account Manager, Pacific Northwest

Keefe Supply (Oregon, Washington, and NorCal), 2012–2015

- Worked through 3 promotions from temp employee to Sales Account Manager.
- Took responsibility for and retained all of the Regional VP's accounts through an inventory software conversion.
- Increased Q1 bulk revenue by 10% and GP by 12% 2014 to 2015.
- Awarded additional territory in Northern California for managing the largest and most financially successful territory in the Western Region.

Helpdesk Senior Tech

University of Nevada, Reno, 2010–2011

- Assisted faculty and students with software and hardware troubleshooting, virus removal, and learning technologies.
- Lead and assisted Helpdesk Techs in the same.

SKILLS

ReactJS

Redux

JavaScript ES6

Express

NodeJS

MongoDB

HTML and CSS

Cross-Team Leadership

Leadership Development and Training

Account Retention and Sales

Key Client Communication

Mac OSX and Windows

EDUCATION

Master's in Business Administration, Healthcare, Western Governor's University, to graduate August 2018

Bachelor of Arts, Spanish Language University of Nevada, Reno, 2011

Transformational Healthcare, Lean Principles for Healthcare Seminar, 2015

LEADERSHIP

Resident Assistant – 1.5 years – University of Nevada, Reno

Deacon – 7 years – Living Stones Churches, Reno & Sparks

Trained hundreds of employees and non-profit volunteers