

Moderation and mediation

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Statistics lecture 5

Outline

1 Moderation

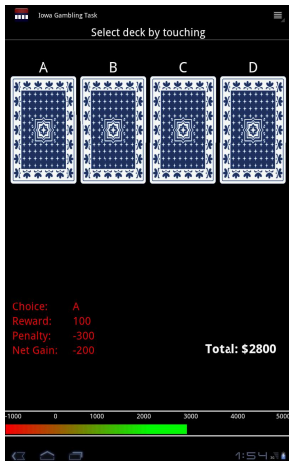
2 Mediation

Somatic markers and interoception in decision making

According to the **Somatic Marker Hypothesis**, decision-making is guided by emotional signals arising in the body. Dunn *et al.* (2010) conducted a study with an artificial gambling task and measured anticipatory reactions (somatic markers) to decisions.

Dunn *et al.* (2010). Listening to your heart: How interoception shapes emotion experience and intuitive decision making. *Psychological Science*, 21, 1835–1844.

Somatic markers and interoception in decision making



Iowa Gambling Task:

- Two decks are profitable in the long run, two decks unprofitable
- If somatic markers offer good guidance, arousal when choosing a profitable deck will be lower than when choosing an unprofitable deck.
- But any effect should depend on the extent to which somatic markers are actually perceived

Somatic markers and interoception in decision making

Hypothesis

The effect of somatic markers is **moderated** by “interoceptive accuracy”: when somatic markers offer good guidance, better interoception should improve decision-making, but when markers offer poor guidance, better interoception should worsen decision-making.

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Each of $n = 92$ participants performed 100 trials of the gambling task. The following measures were obtained:

- Decision quality (D_{qual}): number of profitable deck choices - number of unprofitable deck choices (between -100 and 100)
- Somatic marker ($SoMa$): mean arousal to unprofitable decks - mean arousal to profitable decks.
- Interoceptive accuracy (I_{acc}): performance in the Schandry heartbeat-perception task.

Somatic markers and interoception in decision making

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Relation between SoMa and Dqual should be *positive* when Iacc is high, but 0 when Iacc is 0.

Somatic markers and interoception in decision making

I have simulated data in accordance with Dunn et al's results. A linear model

$$Dqual_i = \beta_0 + \beta_1 \times SoMa_i + \beta_2 \times Iacc_i + \epsilon_i \quad \epsilon_i \sim N(0, \sigma)$$

gave the following results

	<i>b</i>	SS	df	<i>F</i>	<i>p</i>
(intercept)	4.018	6.57	1	.01	.92
SoMa	3.43	8446.1	1	10.11	.002
Iacc	16.818	3.87	1	0.00	0.95
error		74364.94	89		

Somatic markers and interoception in decision making

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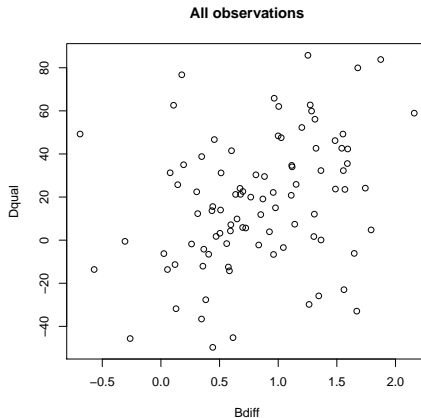
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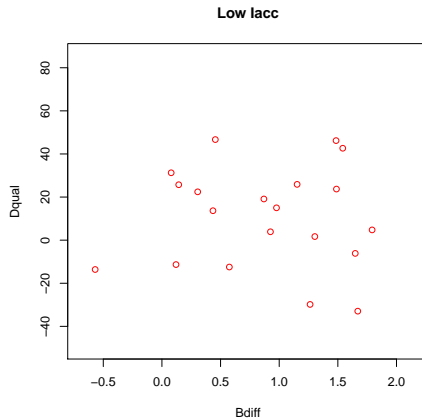
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Does interoceptive accuracy have no effect on decision making?

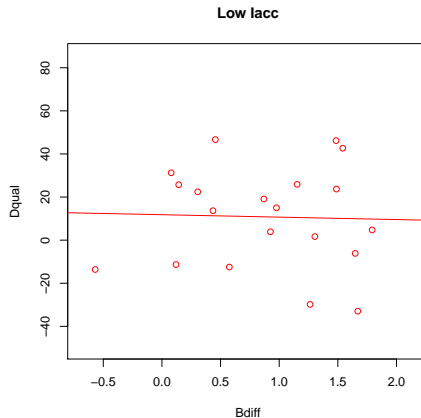
Relation between Dqual and SoMa by Iacc



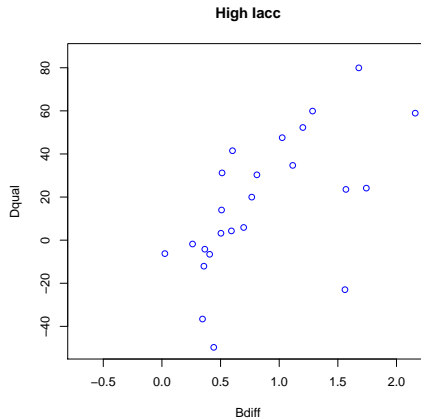
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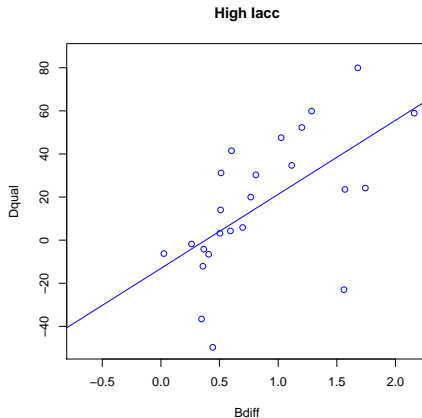
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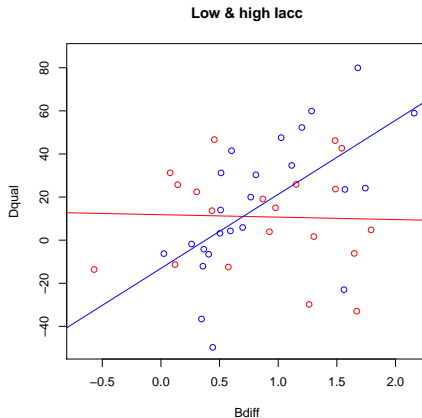
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$$\text{Dqual}_i = \beta_0 + \beta_i \times \text{SoMa}_i + \epsilon_i \quad \epsilon_i \sim N(0, \sigma)$$

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Idea: model the slope of SoMa with a linear model:

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Relation between Dqual and SoMa by Iacc

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β_1 is the slope of SoMa when Iacc = 0

β_2 is the *increase* in the slope of SoMa for each 1-unit increase in Iacc

Modelling the dependence of the slope of I_{acc}

$$Dqual_i = \beta_0 + \beta_1 \times SoMa_i + \beta_2 \times (Iacc_i \times SoMa_i) + \epsilon_i$$

	<i>b</i>	SS	df	<i>F</i>	<i>p</i>
(intercept)	3.010	264.16	1	0.33	0.57
SoMa	-54.01	1254	1	1.55	0.22
SoMa × I_{acc}	80.13	2188.1	1	2.70	0.10
error		72181	89		

Modelling the dependence of the slope of I_{acc}

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That's a shame... or ...

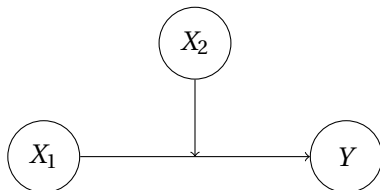
Modelling the dependence of the slope of I_{acc}

We should also include I_{acc} itself. Although it was not significant before, that was in a different model. . .

$$Dqual_i = \beta_0 + \beta_1 \times SoMa_i + \beta_2 \times I_{acc}_i + \beta_3 \times (I_{acc}_i \times SoMa_i) + \epsilon_i$$

	<i>b</i>	SS	df	<i>F</i>	<i>p</i>
(intercept)	167.54	3956.2	1	5.09	.026
SoMa	-184.91	5031.5	1	6.48	.012
I_{acc}	-185.37	3833.9	1	4.94	.029
$SoMa \times I_{acc}$	228.21	6018.1	1	7.75	.007
error		68347	88		

Interactions: moderating relations

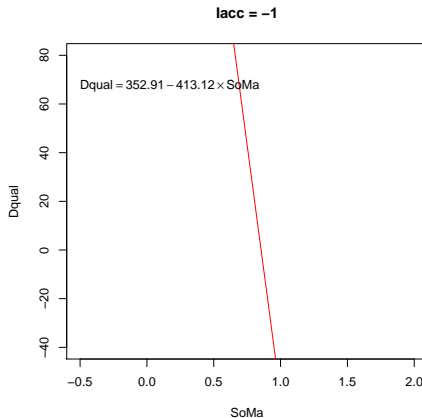


Two predictors interact when their slope depends on one another

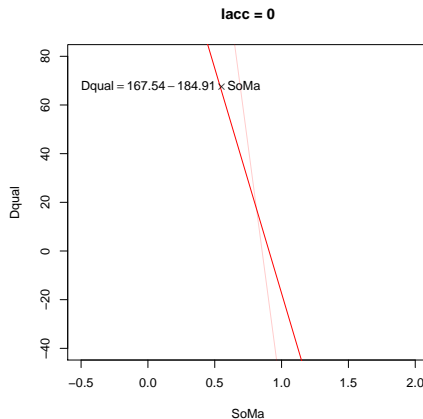
$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \beta_3 (X_1 \times X_2)_i + \epsilon_i$$

- β_0 is the (predicted) value of Y when $X_1 = 0$ and $X_2 = 0$
- β_1 is the slope for X_1 when $X_2 = 0$
- β_2 is the slope for X_2 when $X_1 = 0$
- β_3 is the increase in β_1 for each 1-unit increase in X_2 , and simultaneously the increase in β_2 for each unit increase in X_1

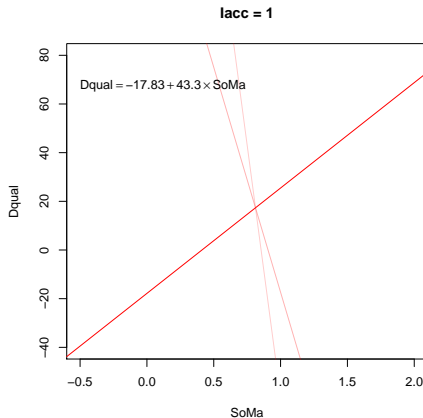
Relation between Dqual and SoMa by Iacc



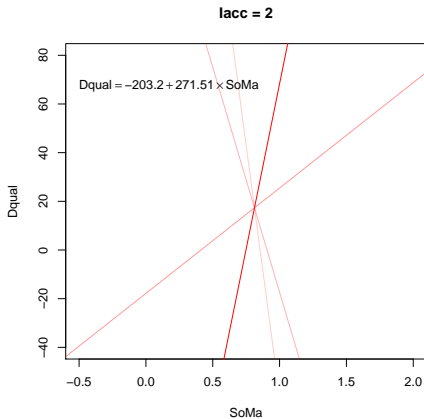
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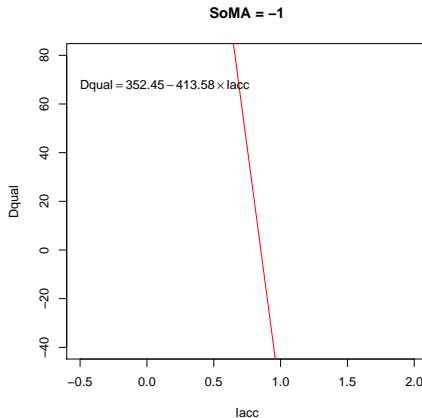
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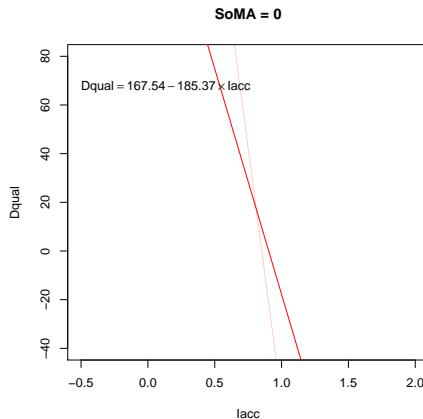
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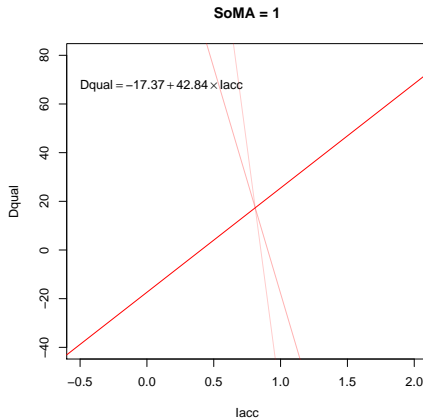
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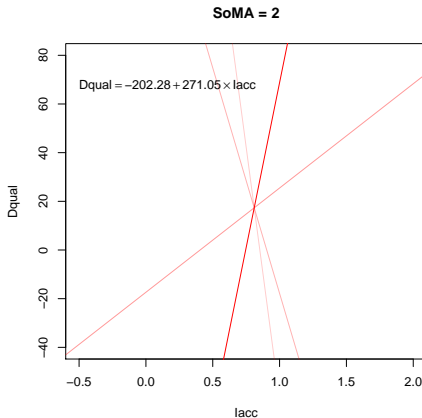
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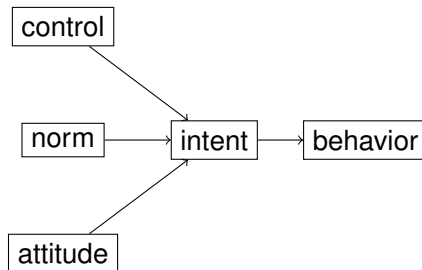
Centering predictors

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \beta_3 (X_1 X_2)_i + \epsilon_i$$

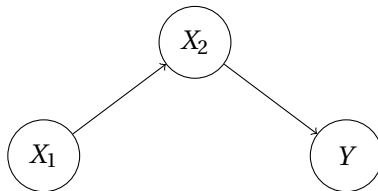
- “Simple slope” β_1 is effect of X_1 when $X_2 = 0$
- Test $H_0 : \beta_1 = 0$ tests whether slope is 0 when $X_2 = 0$. Might be more interesting to test H_0 at *average* levels of other predictors.
- This can be achieved by **centering** predictors (subtracting their mean).
E.g. $X'_1 = X_1 - \bar{X}_1$
- Centering affects intercept and simple slopes:

	<i>b</i>	SS	df	<i>F</i>	<i>p</i>
(intercept)	17.73	28912	1	37.23	< .001
SoMa_c	19.24	10747	1	13.84	< .001
Iacc_c	4.51	6.70	1	0.01	0.93
SoMa_c × Iacc_c	228.21	6018.1	1	7.75	.007
error		68347	88		

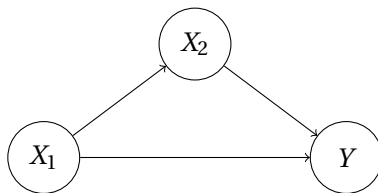
Theory of Planned Behaviour (Ajzen & Fishbein)



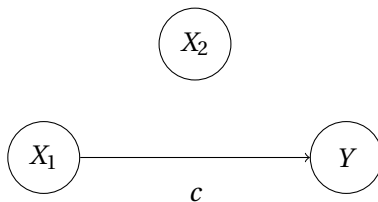
Mediation



Causal steps (Baron & Kenny, 1986)

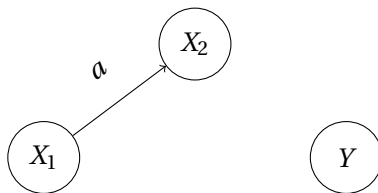


Causal steps (Baron & Kenny, 1986)



Model 1: $Y_i = \beta_{0(1)} + cX_{1i} + \epsilon_i$ $c \neq 0$ ($X_1 \rightarrow Y$ signif.)

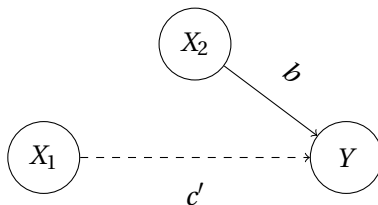
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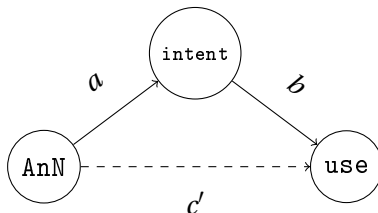
Model 2: $X_{2i} = \beta_{0(2)} + aX_{1i} + \epsilon_i$ $a \neq 0$ ($X_1 \rightarrow X_2$ signif.)

Causal steps (Baron & Kenny, 1986)



Model 1:	$Y_i = \beta_{0(1)} + cX_{1i} + \epsilon_i$	$c \neq 0$	($X_1 \rightarrow Y$ signif.)
Model 2:	$X_{2i} = \beta_{0(2)} + aX_{1i} + \epsilon_i$	$a \neq 0$	($X_1 \rightarrow X_2$ signif.)
Model 3:	$Y_i = \beta_{0(3)} + c'X_{1i} + bX_{2i} + \epsilon_i$	$b \neq 0$	($X_2 \rightarrow Y$ signif.)
		$c' = 0$	($X_1 \rightarrow Y$ not signif.)

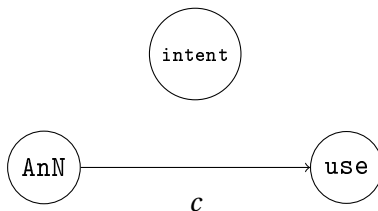
TPB: causal steps



Contraception use by 16-24 year male adolescents

- use (Y): usage frequency (“How often do you...”)
- intent (X_2): intent (“In general do you intend to...”)
- AnN (X_1): Attitude & norms, an aggregate of
 - 3 attitude measures
 - 3 social norm measures

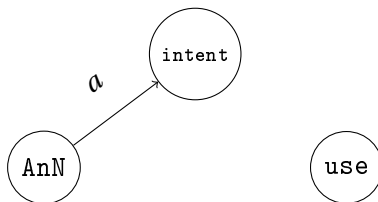
TPB: causal steps



Model 1: $\text{use}_i = \beta_0 + c \times \text{AnN}_i + \epsilon_i$

effect	<i>b</i>	SS	df	<i>F</i>	<i>p</i>
intercept	-0.08	0.06	1	0.07	0.79
AnN	1.02	90.55	1	100.57	<.001
error		223.30	248		

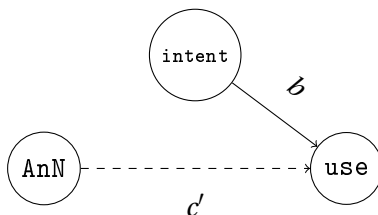
TPB: causal steps



Model 2: $\text{intent}_i = \beta_0 + a \times \text{AnN}_i + \epsilon_i$

effect	<i>b</i>	SS	df	<i>F</i>	<i>p</i>
intercept	-0.76	5.41	1	8.37	.004
AnN	1.24	133.01	1	205.89	<.001
error		160.21	248		

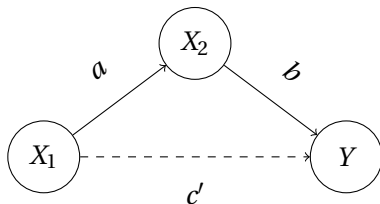
TPB: causal steps



Model 3:
$$\text{use}_i = \beta_0 + c' \times \text{AnN}_i + b \times \text{intent}_i + \epsilon_i$$

effect	b	SS	df	F	p
intercept	0.44	1.72	1	2.84	.093
AnN	0.18	1.53	1	2.54	.112
intent	0.68	74.05	1	122.54	<.001
error		149.25	247		

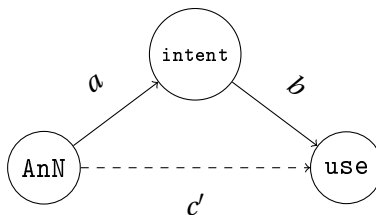
Sobel-Aroian test



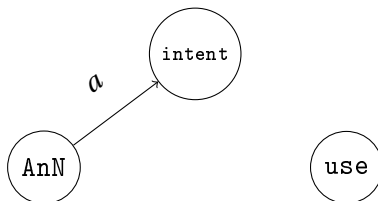
- Tests the significance of the indirect effect of X_1 on Y
- Product of regression coefficients, $a \times b$
- Divide by standard error of $a \times b$ and compare to standard Normal (Z) distribution

$$Z = \frac{ab}{\sqrt{a^2\sigma_b^2 + b^2\sigma_a^2 + \sigma_a^2\sigma_b^2}}$$

TPB: Sobel test



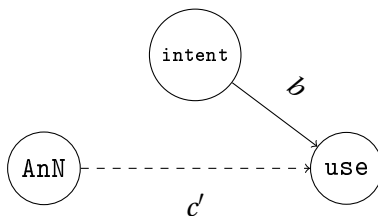
TPB: Sobel test



Model 2: $\text{intent}_i = \beta_0 + a \times \text{AnN}_i + \epsilon_i$

effect	<i>b</i>	SE(<i>b</i>)	<i>t</i>	<i>p</i>
intercept	-0.76	0.263	-2.89	.004
AnN	1.24	0.086	1.59	<.001

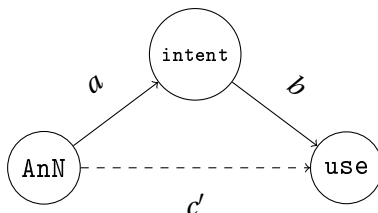
TPB: Sobel test



Model 3: $use_i = \beta_0 + c' \times AnN_i + b \times intent_i + \epsilon_i$

effect	b	$SE(b)$	t	p
intercept	0.44	0.259	1.69	.093
AnN	0.18	0.113	2.54	.112
intent	0.68	0.061	11.07	<.001

TPB: Sobel-Aroian test



$$Z = \frac{ab}{\sqrt{a^2\sigma_b^2 + b^2\sigma_a^2 + \sigma_a^2\sigma_b^2}} = \frac{1.24 \times 0.68}{\sqrt{1.53 \times 0.061^2 + 0.46 \times 0.086^2 + 0.007 \times 0.004}}$$

$$= 8.75$$

$$P(|Z| \geq 8.75) < .001$$

Problems in mediation analysis

- Causal steps procedure often low power
 - Requirement of significant effect of X_1 on Y problematic
 - Simultaneous test of a and b might be better
- Using standard normal distribution in Sobel test often bad approximation
 - True distribution can be approximated by simulation
- More complex mediation models can be estimated and tested using Structural Equation Modelling (SEM)

Summary of key points

- Moderation means that the effect of a predictor depends on the value of another
 - Include the product of two predictors as a new predictor
 - Changes interpretation of “simple slopes”
 - Centering can be sensible
 - Moderation is “symmetric”
- Mediation means that a predictor affects the dependent variable only “through” another predictor
 - A “causal chain” model
 - Two ways of assessing mediation:
 - The causal steps procedure involves testing slopes in three regression models
 - The Sobel-Aroian assesses tests the indirect effect directly

Further reading

This week:

- Judd, McClelland & Ryan (2009), chapter 7
- MacKinnon, D.P., Fairchild, A.J. & Fritz, M.S. (2007). Mediation analysis. *Annual Review of Psychology*, 58, 593–614. (you can skip “Extensions of the single-mediator model”)

Further reading:

- Baron, R.M. & Kenny, D.A. (1986) The moderator-mediator variable distinction in social psychological research: Conceptual, strategic, and statistical considerations. *Journal of Personality and Social Psychology*, 51, 1173–1182.

For next week:

- Judd, McClelland & Ryan (2009), chapters 8 and 9