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Embodied Cognition

Yasamin Motamedi
Language and Cognition Lab
UCL Dept of Experimental Psychology
y.motamedi@ucl.ac.uk

Outline

- What is embodied cognition?
- Background: why did the non-embodied viewpoint become dominant?
- Problematic evidence for non-embodied viewpoint (in emotion, action, perception)
 BUT failure to replicate many studies
- Limitations of embodied cognition theory

Hypothesis

Cognitive processes rooted in perception and action

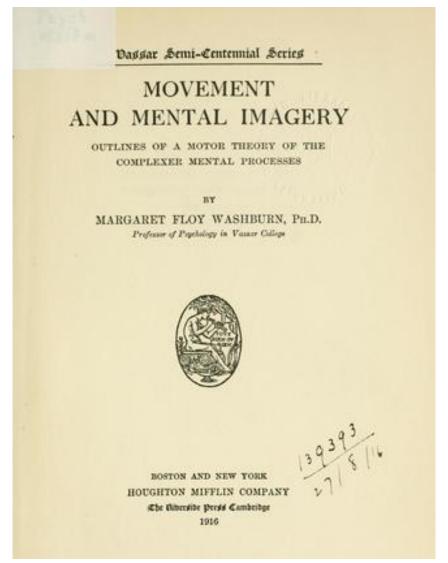
To properly understand cognition, we must consider its relation to the body, and how the body interacts with the world



"How we think depends upon the sorts of bodies we have"

Glenberg, A. M., Witt, J. K., & Metcalfe, J. (2013). From the Revolution to Embodiment. *Perspectives on Psychological Science*, 8(5), 573–585.

Embodied cognition 100 years ago



So what happened?

See Glenberg, A. M., Witt, J. K., & Metcalfe, J. (2013). From the Revolution to Embodiment. *Perspectives on Psychological Science*, 8(5), 573–585

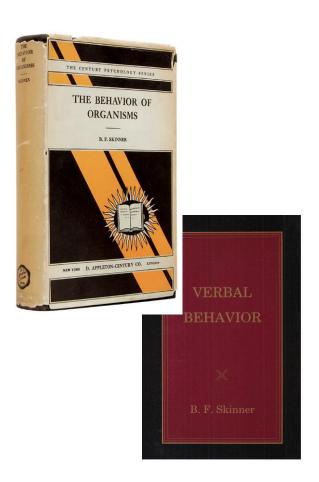
Behaviourism

PSYCHOLOGY AS THE BEHAVIORIST VIEWS IT

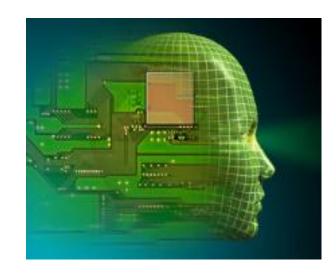
BY JOHN B. WATSON The Johns Hopkins University

Psychology as the behaviorist views it is a purely objective experimental branch of natural science. Its theoretical goal is the prediction and control of behavior. Introspection forms no essential part of its methods, nor is the scientific value of its data dependent upon the readiness with which they lend themselves to interpretation in terms of consciousness. The behaviorist, in his efforts to get a unitary scheme of animal response, recognizes no dividing line between man and brute.

- Reaction to introspective methods
- Moves away from the mind/consciousness
- Focus on visible behaviour



- Focus on mental processes, namely computation and feedback
- Began in 1950s, gained a lot of momentum by the 80s
- Heavily influenced by the development of computers, cybernetics, AI



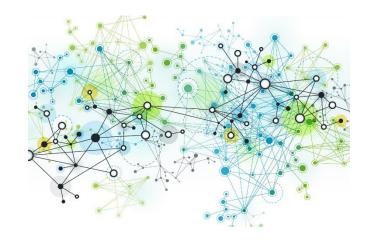


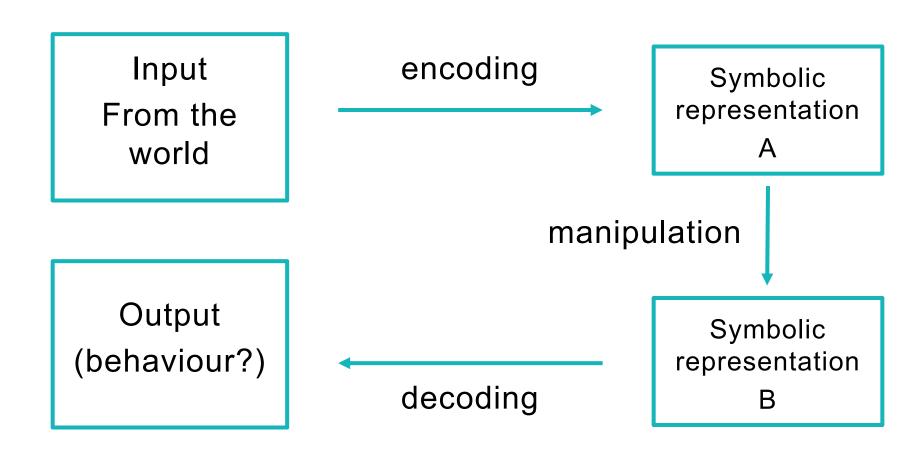
Defining psychology as the science of behaviour is like defining physics as the science of meter reading – Chomsky, 1971

 Behaviourism explains what we do, not how we do it – the mechanism remains unexplained

 Relies on concepts of computation and information processing to explain cognition

- Knowledge stored as networks of associated nodes
- Concepts are symbols
- Cognition works through symbol manipulation, i.e. computation





Our poster child:

LANGUAGE

Language as purely symbolic





Word meaning is system internal

 It is the distribution or association of words in semantic networks that gives clues to meaning i.e. meaning is relative

Word meaning learnt by the *linguistic* environment in which it occurs

"The meaning of a word is its use in language"

- Wittgenstein

Language as symbol manipulation

 Language can be thought of as a network of concepts (or symbols) that are manipulated through a set of rules (grammar)

The man waved at the woman The woman waved at the man

 These rules explain all possible structures of language

Chomsky, N. (1959). A Review of B. F. Skinner's *Verbal Behavior*, *Language*, *35*, 26-58

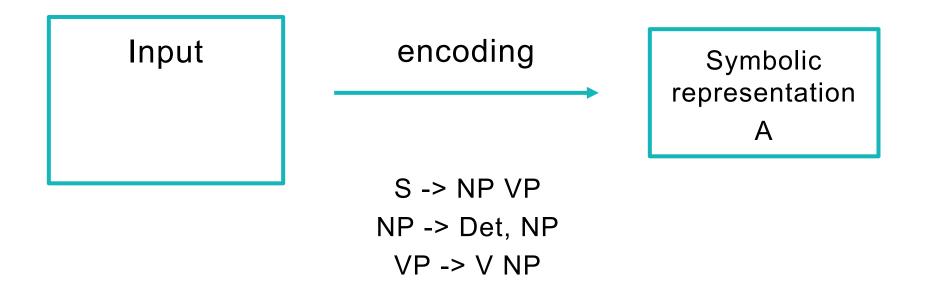
Language as symbol manipulation

 Language can be thought of as a network of concepts (or symbols) that are manipulated through a set of rules (grammar)

The cow and the mermaid danced a beautiful samba

Language as symbol manipulation

The cat scratched the dog

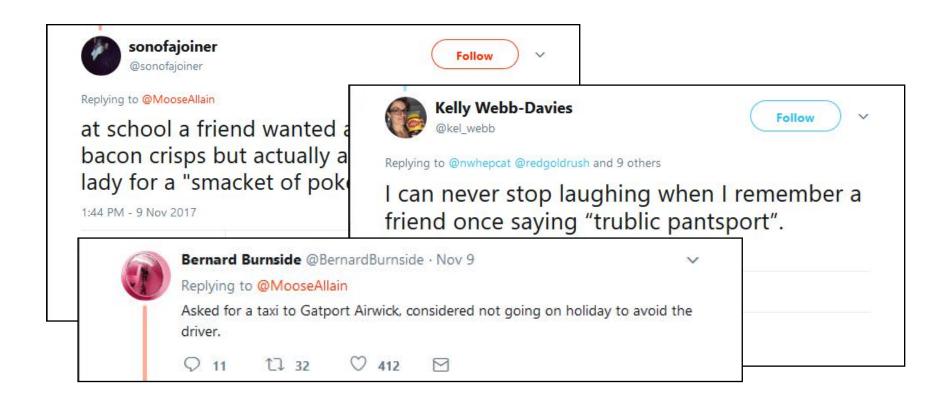


Speech errors suggest we do perceive linguistic units. E.g., phonemes, morphemes











Problems with language as symbol manipulation

Meaning is used to talk about the world – it has to link up somehow

How do we explain non-abstract features of language?

How do we explain context-specific language?

EMBODIED COGNITION

Knowledge is not stored as symbolic representation – possibly not 'stored' at all

Knowledge and cognition are rooted in perception and action – interaction with the physical world

How do we get evidence for embodiment?

- 1.Demonstrate a link between cognition and perception/action
- 2.Investigate possible mechanisms of embodiment (i.e. how does this link operate?)

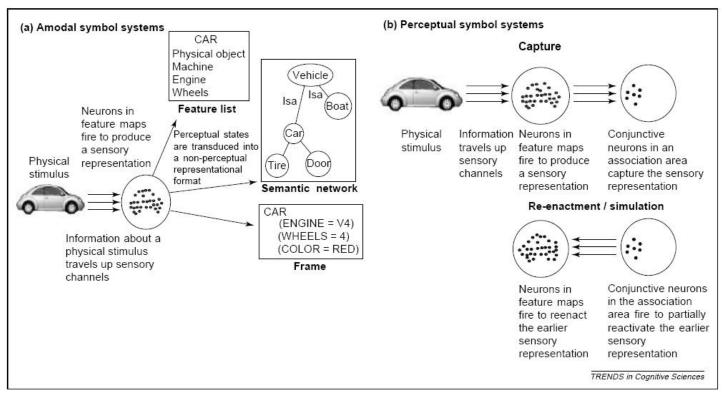
Cognition linked to perception/action Theory Model

Cognition linked to perception/action Theory Model Yes?

Cognition linked to How? What is the perception/action mechanism? Theory Model Yes?

Mechanisms of embodiment

How might this work?



Barsalou, L.W., Simmons, W.K., Barbey, A., & Wilson, C.D. (2003). Grounding conceptual knowledge in modality-specific systems. *Trends in Cognitive Sciences*, 7, 84-91.

Links to perception/action

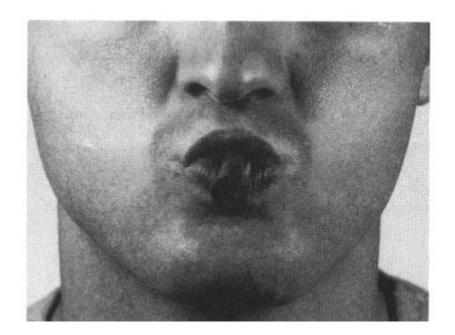
How might cognition link to the body?

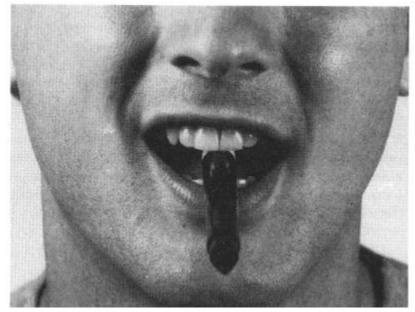
- -Through visual perception
- -Through action
- -Through emotion

Hypothesis: facial activity influences affective responses

Does smiling or not smiling affect responses to funny cartoons?

Hypothesis: facial activity influences affective responses



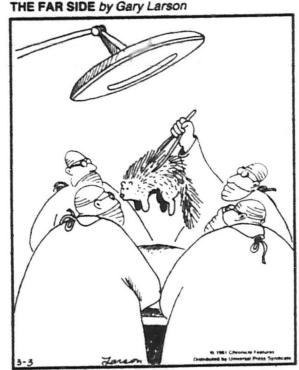


Strack, F., Martin, L. & Stepper, S. (1988). Inhibiting and facilitating conditions of the human smile: A nonobtrusive test of the facial feedback hypothesis. Journal of Personality and Social Psychology, 54, 768-777

Participants asked to rate cartoons

"The four cartoons were taken from Gary Larson's series *The Far Side* and had been prerated as being **moderately funny**"

Participants rated cartoons funnier when in the 'smiling' condition



"Well, I guess this explains the abdominal pains."

Strack, F., Martin, L. & Stepper, S. (1988). Inhibiting and facilitating conditions of the human smile: A nonobtrusive test of the facial feedback hypothesis. Journal of Personality and Social Psychology, 54, 768-777

Large-scale replication from 17 labs did not find the same effect



Research Digest

EMOTION, FACES, METHODS, REPLICATIONS

September 1

No reason to smile - Another modern psychology classic has failed to replicate





E.-J. Wagenmakers et al. (2016). Registered replication report: Strack, Martin and Stepper (1988). *Perspectives on Psychological Science*. 11(6), 917-928

Example 2: action simulation and product preference

Hypothesis: visual handedness congruency will afford better mental simulation



Elder, R. & Krishna, A.(2012), The "Visual Depiction Effect" in advertising: Facilitating embodied mental simulation through product orientation *J. Consumer Research* 38(6): 988-1003

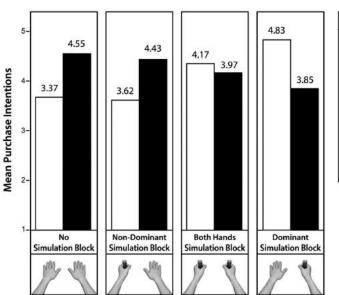
Example 2: action simulation and product preference

Greater purchasing preference when image handedness matched participant



Example 2: action simulation and product preference

MEAN PURCHASE INTENTIONS BY CONDITION-STUDY 2





The effect is reversed when dominant hand is blocked

Example 2: action simulation and product preference



International Journal of Research in Marketing

Available online 7 June 2016

In Press, Corrected Proof - Note to users



Replication

The role of action simulation on intentions to purchase products *

http://dx.doi.org/10.1016/j.ijresmar.2016.03.006

Get rights and content

Abstract

Previous research suggested that consumers' intentions to purchase products are increased when the product's depiction affords an action with the dominant hand than with the non-dominant hand. In eight experiments the authors obtained no evidence that consumers have higher intentions to buy products that are shown oriented towards their dominant hand than towards their non-dominant hand. The absence of a dominant hand advantage questions the role of action simulations in consumers' evaluations of visually depicted products.

BUT

Effect did not replicate in 8 experiments

Now back to

LANGUAGE

Hypothesis: conflict between action and language can inhibit actions

Participants presented with sentences have to say whether sentence makes sense or not

Participants presented with sentences have to say whether sentence makes sense or not

Open the drawer

YES ()



Participants presented with sentences have to say whether sentence makes sense or not

Open the drawer

YES





Participants presented with sentences have to say whether sentence makes sense or not

John sang the cards to you

YES (



Participants presented with sentences have to say whether sentence makes sense or not

John sang the cards to you





John sang the cards to you

YES ()

START

NO •

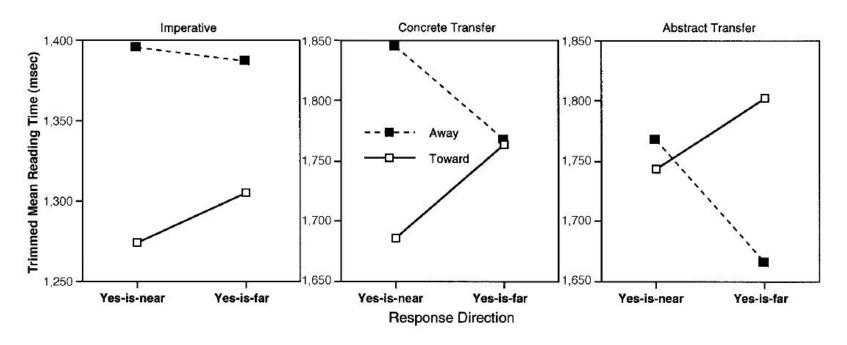
Open the drawer

YES ()

START

NO ()

Judgements faster when sentence direction matched physical response direction



Glenberg, A. M., & Kaschak, M. P. (2002). Grounding language in action. Psychonomic Bulletin & Review, 9, 558-565.

Oh but guess what?

"The present study began as an attempt to extend the ACE in a new direction, but eventually became a series of attempts to simply replicate the effect."

Journal of Experimental Psychology: General 2015, Vol. 144, No. 6, c116-c141 © 2015 American Psychological Association 0096-3445/15/\$12.00 http://dx.doi.org/10.1037/xge0000125

Just Out of Reach: On the Reliability of the Action-Sentence Compatibility Effect

> Megan H. Papesh Louisiana State University

8 experiments + Bayes Factor meta-analysis

"...the evidence for the ACE is generally weak"

Journal of Experimental Psychology: General 2015, Vol. 144, No. 6, c116-c141 © 2015 American Psychological Association 0096-3445/15/\$12.00 http://dx.doi.org/10.1037/xge0000125

Just Out of Reach: On the Reliability of the Action-Sentence Compatibility Effect

> Megan H. Papesh Louisiana State University

Hypothesis: involuntary facial expression plays a role in processing emotional language content





First time patients, receiving botox to the frown muscles

Does inhibition of frown muscles effect processing of emotional sentence content?





First time patients, receiving botox to the frown muscles

Presented with 3 types of sentences

Angry The workload from your pompous

professor is unreasonable

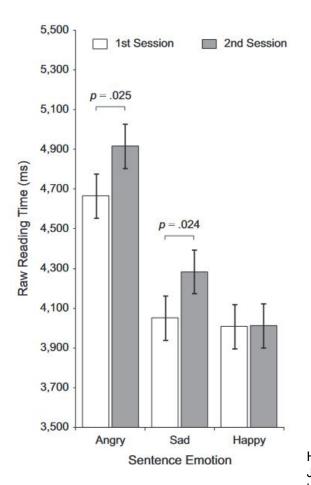
Sad You open your email inbox on your

birthday to find no new emails

Happy You spring up the stairs to your lover's

apartment

Havas, D. A., Glenberg, A. M., Gutowski, K. A., Lucarelli, M. J., & Davidson, R. J. (2010). Cosmetic use of botulinum toxin-A affects processing of emotional language. Psychological Science, 21, 895-900.



Participants slower to read angry and sad sentences after botox treatment

Inability to express specific facial expression interferes with processing of emotional content

Havas, D. A., Glenberg, A. M., Gutowski, K. A., Lucarelli, M. J., & Davidson, R. J. (2010). Cosmetic use of botulinum toxin-A affects processing of emotional language. Psychological Science, 21, 895-900.

Hypothesis: inhibiting facial expression affects the brain's response to emotional language

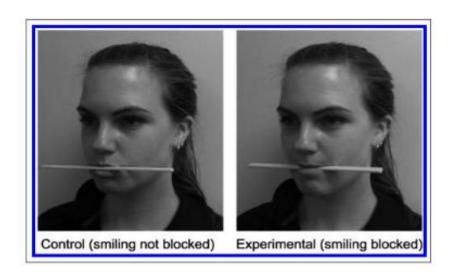
ERP study – participants read positive or negative sentences

- + She reached inside her coat from last winter and found some cash
- She reached inside her coat from last winter and found some bugs

Davis, J.D., Winkielman, P. and Coulson, S. (2015). Facial action and emotional language: ERP evidence that blocking facial feedback selectively impairs sentence comprehension. *Journal of Cognitive Neuroscience*. 27 (11) p. 2269-2280

Hypothesis: inhibiting facial expression affects the brain's response to emotional language

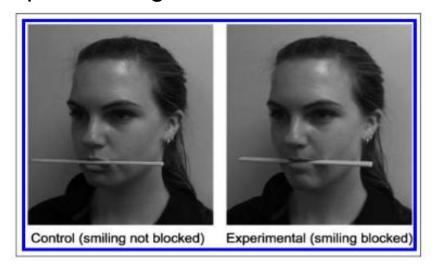
Facial expression manipulated with chopsticks



Davis, J.D., Winkielman, P. and Coulson, S. (2015). Facial action and emotional language: ERP evidence that blocking facial feedback selectively impairs sentence comprehension. *Journal of Cognitive Neuroscience*. 27 (11) p. 2269-2280

When smiling blocked, large N400 for positive ending sentences

i.e. inability to make congruent expression interferes with processing



Davis, J.D., Winkielman, P. and Coulson, S. (2015). Facial action and emotional language: ERP evidence that blocking facial feedback selectively impairs sentence comprehension. *Journal of Cognitive Neuroscience*. 27 (11) p. 2269-2280

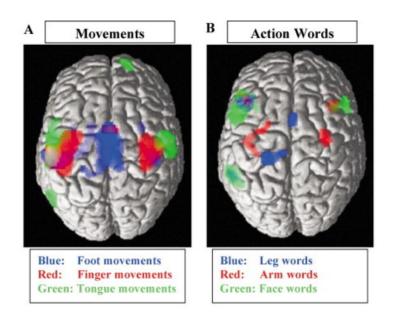
Word processing linked to motor control

Hypothesis: words are directly linked to real-world perception and action

Hauk, Johnsrude and Pulvermuller (2004). Somatotopic representation of action words in human motor and premotor cortex. *Neuron*. 41(2). p. 301-307.

Word processing linked to motor control

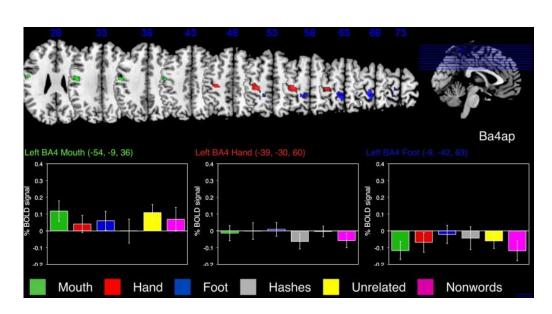
Hearing words associated with different articulators (legs, arms, face) activates parts of the brains associated with motor control of those articulators



Hauk, Johnsrude and Pulvermuller (2004). Somatotopic representation of action words in human motor and premotor cortex. *Neuron*. 41(2), p. 301-307.

Word processing linked to motor control

BUT possible failure to replicate...



No evidence for linkage in specific brain regions

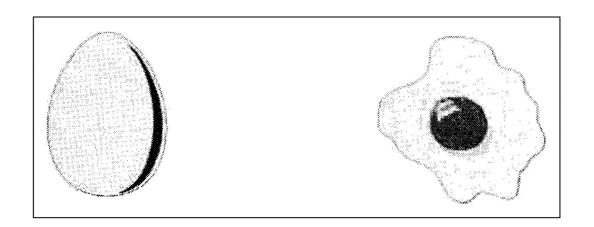
Postle, N., et al. (2008). Action word meaning representations in cytoarchitectonically defined primary and premotor cortices. *NeuroImage* 43(4), 634-644.

Hypothesis: people activate perceptual representations during language comprehension and processing

She took the egg out of the refrigerator

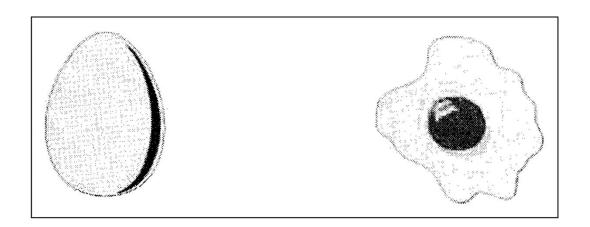
She took the egg out of the pan

Hypothesis: people activate perceptual representations during language comprehension and processing



Zwaan, R. A., Stanfield, R. A., & Yaxley, R. H. (2002). Language comprehenders mentally represent the shape of objects. Psychological Science, 13, 168-171.

Participants faster to recognise objects when specific details of picture matched the sentence



Zwaan, R. A., Stanfield, R. A., & Yaxley, R. H. (2002). Language comprehenders mentally represent the shape of objects. Psychological Science, 13, 168-171.

Hypothesis: real-world expertise influences how perceptual representations are used

2 populations: experts (hockey players, football players) novices (non-sport playing university students)

Hypothesis: real-world expertise influences how perceptual representations are used

A. The child saw the balloon in the air.

(A)



Exp 1:

B. The child saw the balloon in the bag.

(B)

Hypothesis: real-world expertise influences how perceptual representations are used

A. The referee saw the hockey helmet on the player.



Exp 1:

B. The referee saw the hockey helmet on the bench.



(A)

Hypothesis: real-world expertise influences how perceptual representations are used

Exp 1: both groups faster for congruent images in everyday object set

only hockey players faster for congruent images in hockey set

Hypothesis: real-world expertise influences how perceptual representations are used

A. The coach saw the football defenseman during the team prayer.

Exp 2:

B. The coach saw the football defenseman during the coin toss.



Hypothesis: real-world expertise influences how perceptual representations are used

A. The trainer saw the offensive lineman protect the quarterback.

Exp 2:

B. The trainer saw the offensive lineman protect the ball.

Hypothesis: real-world expertise influences how perceptual representations are used

A. The trainer saw the offensive lineman protect the quarterback.

Exp 2:

B. The trainer saw the offensive lineman protect the ball.

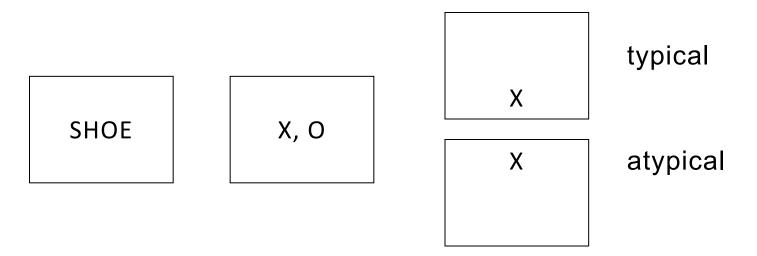
Visual imagery and the link to language

Hypothesis: real-world spatial associations with word meanings interfere in an irrelevant task

Words can be associated with locations (e.g. body parts, animals, clothes)

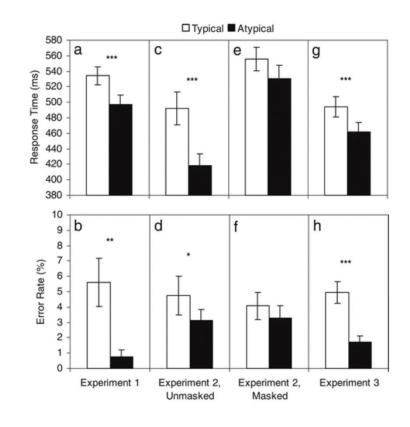
Do these associated location interfere with visual processing?

Hypothesis: real-world spatial associations with word meanings interfere in an irrelevant task



Estes, Z., Verges, M. & Barsalou, L.W. (2008). Head up, foot down: Object words orient attention to the objects' typical location. Psychological Science.

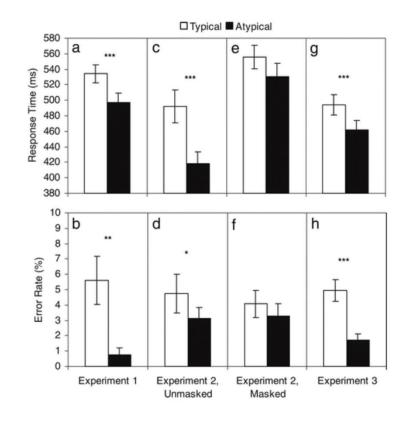
Participants slower and less accurate when letter is in typically-associated location



Estes, Z., Verges, M. & Barsalou, L.W. (2008). Head up, foot down: Object words orient attention to the objects' typical location. Psychological Science.

Participants slower and less accurate when letter is in typically-associated location

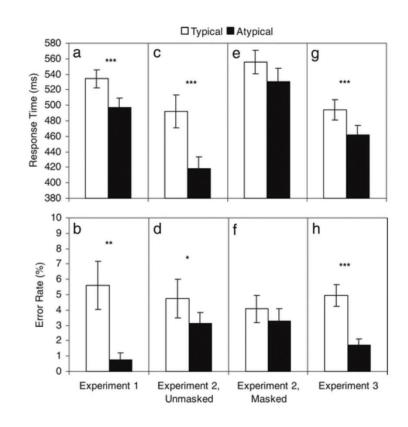
WHY?



Estes, Z., Verges, M. & Barsalou, L.W. (2008). Head up, foot down: Object words orient attention to the objects' typical location. Psychological Science.

Participants slower and less accurate when letter is in typically-associated location

Object and target share few features, perception of target requires inhibition of mental imagery



Estes, Z., Verges, M. & Barsalou, L.W. (2008). Head up, foot down: Object words orient attention to the objects' typical location. Psychological Science.

Similar effects found by other researchers (Bergen, Lindsay, Matlock, & Narayanan, 2007 Gozli, Chasteen, & Pratt, 2013)

BUT

One failed replication attempt by Renkewitz and Muller (https://osf.io/b7zek/)

Response from original authors: https://osf.io/g3qt5/

Similar effects found by other researchers (Bergen, Lindsay, Matlock, & Narayanan, 2007 Gozli, Chasteen, & Pratt, 2013)

BUT

One failed replication attempt by Renkewitz and Muller (https://osf.io/b7zek/)

Response from original authors: https://osf.io/g3qt5/

"Testing a language effect in a different language is not a replication"

Similar effects found by other researchers (Bergen, Lindsay, Matlock, & Narayanan, 2007 Gozli, Chasteen, & Pratt, 2013)

BUT

One failed replication attempt by Renkewitz and Muller (https://osf.io/b7zek/)

"In our judgment, many of the German cue words do not have a strong association with a specific (upper or lower) location"

A lot of classic embodiment studies fail to replicate

A lot of classic embodiment studies fail to replicate

facial feedback hypothesis action simulation and product preference action sentence compatibility facial expression and sentence processing link between language and motor control visual imagery and language processing visual imagery and task interference

A lot of classic embodiment studies fail to replicate

facial feedback hypothesis
action simulation and product preference
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visual imagery and language processing
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A lot of classic embodiment studies fail to replicate

facial feedback hypothesis
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facial expression and sentence processing
link between language and motor control
visual imagery and language processing
visual imagery and task interference

What do this mean for theories of embodied cognition?

How do researchers studying embodied cognition go forward?

BREAK



What have we learnt about embodied cognition

1. Is there a link between cognition and the body?

Lots of studies support and embodied account to some degree

Lack of replication for quite a few studies

Varied replication for some studies show that effects of embodiment not observed under all conditions

What have we learnt about embodied cognition

2. How does this mechanism work?

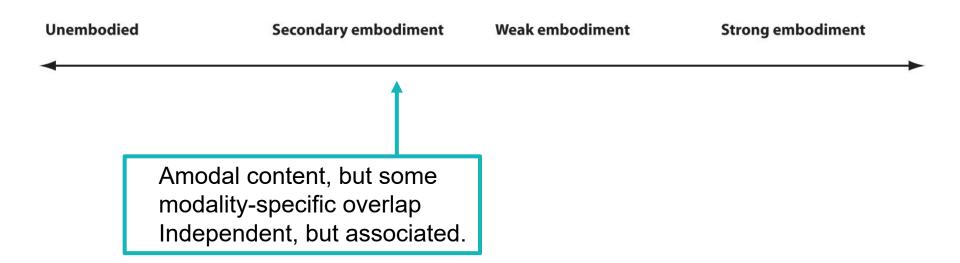
How plausible is a fully embodied account of cognition?

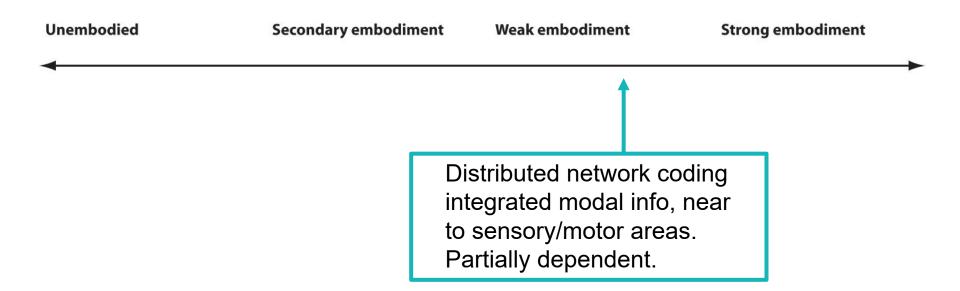
i.e. Do we always activate sensory and motor systems when processing language, or *anything?*

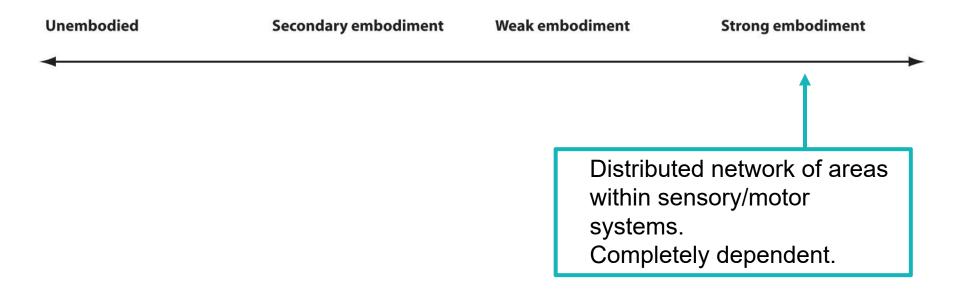
Do the conflicting experimental results support this account?

Unembodied Secondary embodiment Weak embodiment Strong embodiment

Semantic regions have no overlap with sensory/motor areas.
The two are completely independent.







Unembodied

Secondary embodiment

Weak embodiment

Strong embodiment

- Zwaan (2014) calls for a "pluralist view of cognition"
- Mahon and Caramazza (2008) propose a middle ground; abstract symbols activated by sensorymotor info

Why are these distinctions important?

- They allow us to create better models to test more specific hypotheses
- i.e. better theory about how the link works allows us to test whether the link is there

Limitations of embodied cognition – is cognition related to the body?

- Models of embodiment underspecified
- Any effect of the body on thought taken as evidence for embodiment without understanding of how embodiment works
- We should be able to explain the pattern of results, not just whether embodiment is there or not

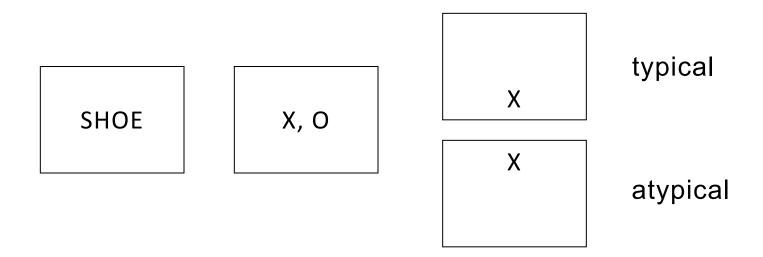
Limitations of embodied cognition – is cognition related to the body?

This means that lack of replication actually tells us very little

SO

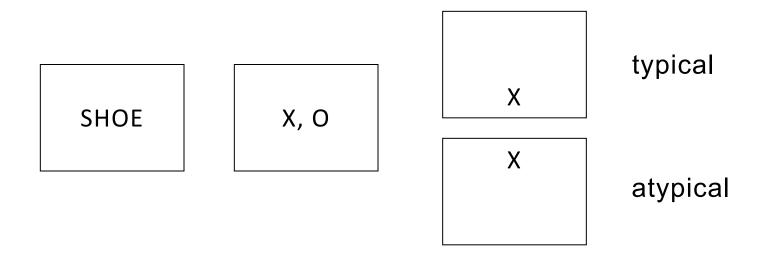
We need better models, better predictions of when embodiment occurs, when it doesn't

Replication and extension of Estes et al. (2008)



"The cost and benefit of implicit spatial skills for visual attention"

Replication and extension of Estes et al. (2008)



"The cost and benefit of implicit spatial skills for visual attention"

Estes et al. (2008) found slower responses when word association and letter location matched – others have found faster responses!

Table 1
Task Characteristics in Reports of Interference and Facilitation
Resulting From Cue-Target Compatibility

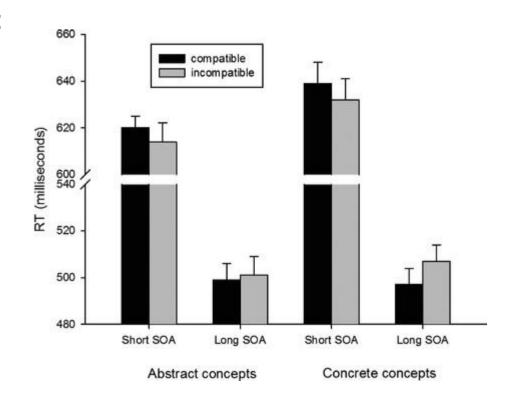
Characteristic	Inhibition	Facilitation
Representative report	Estes et al. (2008)	Chasteen et al. (2010)
Cue type	concrete concepts	abstract concepts
Cue-target SOA	short (150-350 ms)	long (800–1,200 ms)
Visual task	discrimination (choice RT)	detection (simple RT)
Cue treatment	passive viewing	categorization

Note. SOA = stimulus onset asynchrony; RT = response time.

Gozli et al. (2013) ask: under what conditions do we see interference (slow responses) and under what conditions do we see facilitation (faster responses)?

Authors replicate both results:

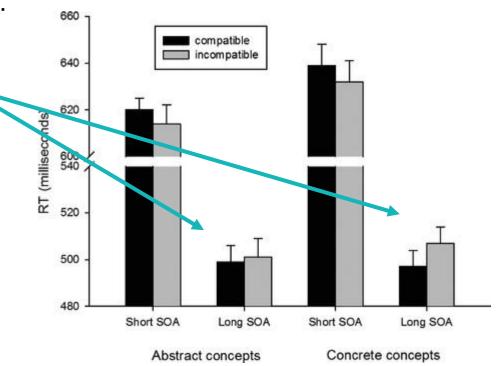
Under some conditions, prime-target compatibility facilitates recognition



Gozli, D.G., Chasteen, A.L. & Pratt, J. (2013). The cost and benefit of implicit spatial skills for visual attention. *Journal of Experimental Psychology: General*

Authors replicate both results:

Under some conditions, prime-target compatibility facilitates recognition



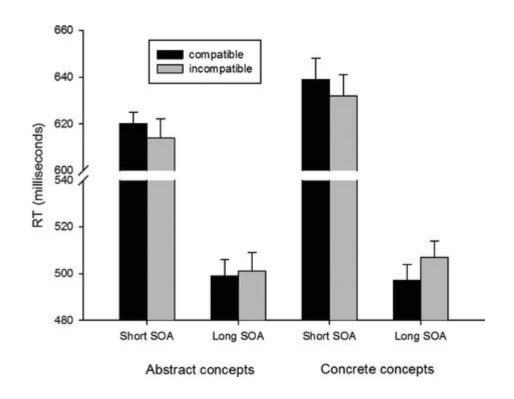
Gozli, D.G., Chasteen, A.L. & Pratt, J. (2013). The cost and benefit of implicit spatial skills for visual attention. *Journal of Experimental Psychology: General*

Authors replicate both results: compatible incompatible Under some conditions, 640 prime-target compatibility 620 (milliseconds) facilitates recognition 600 540 520 Under others, it inhibits it 500 480 Long SOA Short SOA Short SOA Long SOA Abstract concepts Concrete concepts

Gozli, D.G., Chasteen, A.L. & Pratt, J. (2013). The cost and benefit of implicit spatial skills for visual attention. *Journal of Experimental Psychology: General*

Authors replicate both results:

Visual imagery gets in the way...but only temporarily



Gozli, D.G., Chasteen, A.L. & Pratt, J. (2013). The cost and benefit of implicit spatial skills for visual attention. *Journal of Experimental Psychology: General*

One more (big) barrier: embodying abstract concepts

How can embodied cognition account for abstract thought?

One more (big) barrier: embodying abstract concepts

How can embodied cognition account for abstract thought?

There is an intuitive understanding of how motor responses can influence thoughts about actions

One more (big) barrier: embodying abstract concepts

How can embodied cognition account for abstract thought?

But what about things that cannot be acted upon?

Truth, freedom, justice, beauty?

One more (big) barrier: embodying abstract concepts

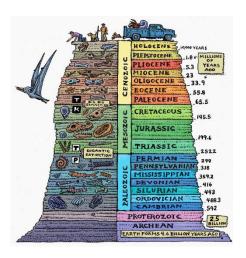
How can embodied cognition account for abstract thought?

But what about things that cannot be acted upon?

Truth, freedom, justice, beauty? Unicorns, Nessie, *meringues?*

One more (big) barrier: embodying abstract concepts

Time?









Embodying abstract concepts

How might this work?

- 1. Developmental trajectory
- 2. Simulations from specific events
- 3. Conceptual metaphor

NOTE: These theories are not mutually exclusive!

Embodying abstract concepts

How might this work?

1. Developmental trajectory

Sensory-motor info learnt first in development, allowing us to create links between the world and the mind

Understanding of abstract concepts can develop from this

Developmental trajectory

The syntactic-bootstrapping hypothesis

Concrete words learnt early, via link to world

Concrete words in syntactic structure help us learn regularities about word meaning and distribution

We can then use those distributional regularities to learn more abstract concepts

Developmental trajectory

The syntactic-bootstrapping hypothesis

Embodiment could provide the groundwork for learning abstract concepts

But doesn't necessarily have direct role in abstractconcept learning

Embodying abstract concepts

2. Specific simulations

Abstract concepts are not fully independent of their exemplars (e.g. experiences of these concepts)

Create a representation of these concepts based on simulated experience

Specific simulations

The 'idea' of FREEDOM is hard to link to the real world

But if we use experiences or instances of freedom, then we have a link, through our own bodies and experiences, to the real world

We can rely on past experience to 'simulate' abstract concepts

Embodying abstract concepts

How might this work?

3. Conceptual metaphor

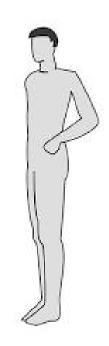
Abstract concepts are related to the concrete via metaphor

Embodying abstract concepts

How might this work?

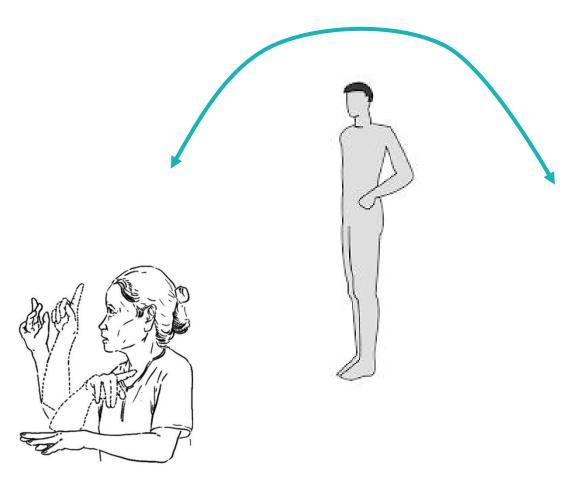
- 3. Conceptual metaphor
- e.g. life is a journey knowledge is 'stuff' in the head time as a pathway

Future



Past

Past



Santiago et al. (2006): conceptual metaphors affect language processing

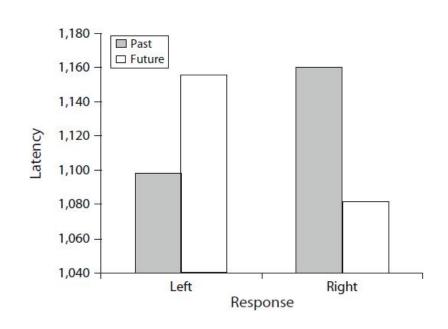
Spanish words referring to past or future e.g. tensed words (*dijo*) temporal adverbs (mañana)

Words presented either on left or right of screen Left/right response keys = past or future

Test: Does the word refer to the past or the future?

Test: Does the word refer to the past or the future?

Participants faster when left/right keys match past/future mapping



Santiago, J., Lupáñez, J., Pérez, E. & Funes, M. (2007). Time (also) flies from left to right. *Psychonomic Bulletin & Review, 14,* 512-516

Mental time line linked to physical action response

Similar effect found for numerical timeline (Dehaene et al. (1993)

AND

Also found to reverse for users of right-to-left writing systems - e.g. Farsi, Hebrew, Arabic (Fuhrman and Boroditsky, 2010; Zebian, 2005)

Conceptual metaphors: emotion

Embodiment could allow link to abstract concepts through emotion

How we feel about experiences can help us to conceptualise them

Conceptual metaphors: emotion

Embodiment could allow link to abstract concepts through emotion

Abstract words tend to be more emotionally loaded than concrete words: LOVE, TRUTH, JUSTICE

More emotional abstract words learnt earlier than neutral abstract words

Gestures are prevalent in human communication and problem-solving







Often rely on conceptual metaphor in the same way as speech (Cienki and Muller 2008)

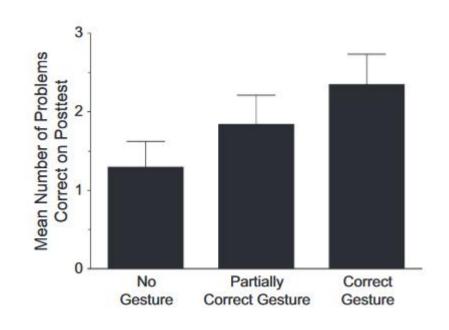
Allow users to understand abstract concepts by physicalizing them (e.g. comparisons, arithmetic)

e.g. arithmetic equalizing

$$4 + 3 + 6 = + 6$$

Children using gestures able to get more problems correct than children who didn't produce a gesture

Gesture provides *grounding* for an abstract problem



We have looked at:

- What is embodied cognition?
- What is the historical/cultural context of embodied cognition
- How do we study embodied cognition?

We have seen:

- There is evidence for a link between cognition and the body
- But that evidence is mixed

N.B. issues with embodied cognition research reflect larger issues in scientific research

Steps forward for the field fall into two categories:

1. Methodological

How does embodied research deal with replicability (or lack thereof)

How do we further understand how embodiment works?

Steps forward for the field fall into two categories:

1. Methodological

Better specified models to understand *under what conditions* embodied effects pop up

Steps forward for the field fall into two categories:

2. Theoretical

How much of cognition can embodiment explain?

- a) Is it operating at all times?
- b) Is it operating across all domains?

Steps forward for the field fall into two categories:

2. Theoretical

More nuanced, middle-ground theories of cognition Theories of linkage – from the concrete to the abstract

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